



OCTOBER 2017

REview



COMING UP

NEW MEMBER ORIENTATION

October 3; 8:30 am - 4:00 pm
October 4; 8:30 am - 4:00 pm
MLS Training Online
OABR Education Center

YPN ADVISORY BOARD

October 12; 2:00 pm - 3:00 pm
OABR Boardroom

AFFILIATES COUNCIL

October 17; 9:00 am - 10:00 am
OABR Education Center

2017 LAST CHANCE CE DAY

October 23; 9:00 am - 4:00 pm
OABR Education Center

SENIOR REAL ESTATE SPECIALIST

October 26; 9:00 pm - 4:00 pm
October 27; 9:00 pm - 4:00 pm
OABR Education Center

OABR DIRECTORS MEETING

October 25; 10:00 am - 11:00 am
OABR Boardroom

132 Annual OABR Inaugural for Mark Leaders

The 132nd Annual OABR Inaugural was held on Thursday, September 7 at Happy Hollow Country Club.

The ceremony kicked-off the new leadership term for 2018 OABR President, Mark Leaders, and 2017 OABR and MLS Officers and Directors. Ralph Marasco presided as Master of Ceremonies and Henry Kammandel conducted the invocation and Pledge of Allegiance. Joe Gehrki, 2009 OABR President officiated the installation of Officers and Directors.



The 2018 OABR Officers and Directors installed were Doug Dohse, President Elect; Susan Clark, Secretary/Treasurer; Herb Freeman, Bill Swanson, Nancy Bierman, Lindsey Krenk, Megan Bengtson, and Jessica Sawyer, Directors; Monica Lang, Andy Alloway, Angel Starks, Lisa Powell, Ex-Officio Directors.

The 2018 MLS Officers and Directors installed were Andy Alloway, Chair; Susan Clark, Vice-Chair; Shawn Maloy, Secretary/Treasurer; Herb Freeman, Henry Kammandel, Monica Lang, Shawn Maloy, Gregg Mitchell, Vince Leisey, Directors.



Omaha Area Board of REALTORS®
11830 Nicholas Street
Omaha, NE 68154
402-619-5555 tel
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www.OmahaREALTORS.com

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2018 Board of Directors

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Mark Leaders

President Elect
Doug Dohse

Secretary/Treasurer
Susan Clark

Directors
Herb Freeman
Bill Swanson
Nancy Bierman
Lindsey Krenk
Megan Bengtson
Jessica Sawyer

Ex-Officio Directors
Monica Lang
Andy Alloway
Lisa Powell
Angel Starks

Great Plains REALTORS® MLS 2018 Board of Directors

Chairman
Andy Alloway

Vice-Chairman
Susan Clark

Secretary/Treasurer
Shawn Maloy

Directors
Herb Freeman
Henry Kammandel
Monica Lang
Shawn Maloy
Gregg Mitchell

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The Omaha Area Board of REALTORS® is pledged to the achievement of equal housing opportunity throughout the community. The Board encourages and supports a marketplace in which there are no barriers to obtaining housing because of race, color, national origin, religion, sex, handicap, or familial status.

Message from the OABR President

Happy Fall, Everyone!

As the season changes we all need to look at how we do business. On July 1, the Nebraska Real Estate Commission issued some new regulations pertaining to advertising. This includes signage, flyers, business cards, email signature lines, etc. The rules state that the broker's name is to be prominently displayed in a way that is conspicuous, discernible, and easily identifiable by the public. There are many violations to this policy that I see daily. Please look at all your advertising and make sure it is in-line with the rules. You can always ask the Nebraska Real Estate Commission for advice. Remember, the Nebraska Real Estate Commission was set up to protect the public and the public needs to be informed with whom they are dealing with full disclosure.



Mark Leaders
President

BROKER PROMINENCE (WEBPAGE OR FLYER)

For Sale: 1015 Elm St. Smallville, NE



Call Suzy Sells at 315-222-4444 at
Sellsalot Realty for more

Lovely 5 Bedroom 3 bath, updated
kitchen. Picture yourself living the life
in this lovely cartoon home in the
fictional town of Smallville. (etc.)

DO: Broker Name is prominent
and easily identifiable

For Sale: 1015 Elm St. Smallville, NE



Lovely 5 Bedroom 3 bath, updated
kitchen. Picture yourself living the life
in this lovely cartoon home in the
fictional town of Smallville. All
Appliances stay, Call Suzy Sells at 315-
222-4444 for more information
Offered by Sellsalot Realty

DON'T: Broker name is smaller than affiliated
licensee name and not easily identifiable

LICENSEE OR TEAM NAME ADJACENT TO BROKER NAME (YARD SIGNS)



DO: Broker adjacent to and as large or larger
than team name



DON'T: Broker name smaller than and not
adjacent to team name

Have an incredible fall selling season, be smart and stay safe!

REALTORS® Own It!

Mark

2017 LAST CHANCE CE

Tech Ethics: The Code of Ethics, Social Media & Technology

#1033R | 9:00 am - 12:00 pm

Designed to meet the **NAR Biennial Code of Ethics** training requirements this course is Ethics as only Paula can teach it. This fast and fun session focuses on how technology has changed the Code. You'll get new tools and tricks to help you better serve your clients with the latest technology and the updates you need to know to avoid violations.

"Contract to Close"

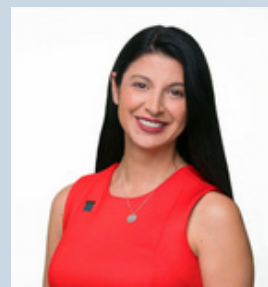
#1034 | 1:00 pm - 4:00 pm

Based on real-life contract scenarios, learn how to limit liability and protect your client when writing additional terms. Learn how to navigate transactional pitfalls to make it to close.



Contributions are not deductible for federal income tax purposes. Contributions to RPAC are voluntary and are used for political purposes. The National Association of REALTORS® and its state and local associations will not favor or disadvantage any member because of the amount contributed or decision not to contribute. You may refuse to contribute without reprisal. 85% of each contribution is used by your state RPAC to support state and local political candidates; 15% is sent to National RPAC to support federal candidates and is charged against your limits under 52 U.S.C. 30116.

Paula Monthofer



Paula is a captivating speaker who brings every subject to life by mixing passion, humor, and her experience as an active REALTOR® and business leader in a fun and relatable way. Paula offers classes, topics and keynotes that are timely, relevant and engaging. With hands on information to help attendees strengthen their professionalism and grow their business.

"Paula is very knowledgeable, relevant and entertaining. She has a way of empowering you to go to the next level."

- Joyce Wegher

CE Day
Monday, October 23

OABR Education Center
11830 Nicholas St
Omaha, NE 68154

\$25 for one class
\$40 for both - Lunch Included!

All proceeds support **RPAC!**

Register online at **ims.oabr.com**. Type in your ID and password, click on "Education Calendar," then on the specific event. *Payments must be made at time of reservation. 24 hours notice for refunds.*

Name _____ Company _____ License # _____

Street Address _____ City _____ Zip _____

Phone _____ Email _____

Choose class: "Tech Ethics..." (\$25) ☐ "Contract to Close" (\$25) ☐ Both Classes (\$40) ☐

Credit Card # _____ Expiration Date _____

Card Type (Circle One): Visa Master Card Discover American Express

Make checks payable to the Omaha Area Board of REALTORS®

Registration Deadline: Friday, October 13

Questions? Contact Donna Shipley: 402-619-5551/Donna@OmahaREALTORS.com

Mailing Address:
Omaha Area Board of REALTORS®
11830 Nicholas St.
Omaha, NE 68154

MIDLANDS REGIONAL CIE *creating a connected marketplace!*

Midlands Regional CIE is connecting individual commercial brokers in the Lincoln-Omaha region on an efficient, cost effective platform uniquely designed for commercial real estate. Participating brokers share property data and eliminate fragmentation in the region utilizing the Catylist online network. Big and small companies alike can take advantage of resulting efficiencies and focus more resources serving clients.



INDIVIDUAL MEMBERSHIP

Joining Midlands Regional CIE allows you to join with individual membership, meaning your entire company does not need to join.



CUTTING EDGE PLATFORM

Commercial brokers acting now can become charter subscribers in the area's first regional property database built exclusively for commercial real estate.



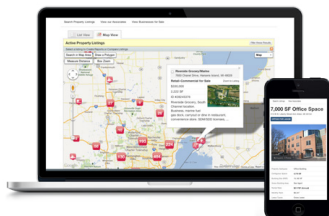
ELIMINATE COMMERCIAL FRAGMENTATION

Midlands Regional CIE consolidates commercial property data into an efficient regional search, allowing brokers to effectively increase the speed and reach of marketing efforts.



CONNECT NATIONALLY

Participants in the Midlands Regional CIE become connected with a growing national network that includes 40 markets already utilizing the Catylist system.



OWN AND CONTROL YOUR DATA

Your property data is valuable. With Midlands Regional CIE, you own the data and you control it.

DISCOVER MORE AT MRCIE.ORG

Membership

See the full membership report at:
www.omaharealtors.com/membership-report



OABR	Aug 2017	Aug 2016
Designated REALTORS®	197	197
REALTOR®	2457	2329
REALTOR® Emeritus	51	49
TOTAL	2718	2588
Institute Affiliate	64	64
Affiliate	419	409
TOTAL	3502	3342

	Aug 2017	YTD
New REALTOR® Members	46	316
Reinstated REALTOR® Members	4	62
Resignations	62	201

GPRMLS	Aug 2017	Aug 2016
Participants (OABR)	191	191
Participants (MLS only)	67	63
Subscribers (OABR)	2465	2340
Subscribers (MLS only)	227	211
TOTAL	2980	2834

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FAQ's on Home Warranties

Brenda Stuart, ServiceOne Home Warranty

Bstuart@ServiceOne.com
402-306-6319



What is a home warranty?

A home warranty is a service contract that helps protect homeowners against the high cost of repairing and/or replacing unforeseen breakdowns of the major appliances and mechanical systems due to normal use.

What is the value of a home warranty?

The value of a home warranty is the fixed service call charge for the repair or replacement potential. Examples of covered items include furnace, air conditioner, water heater, electrical, plumbing, stove, refrigerator, washer, dryer, garbage disposal, trash compactor, sump pump, garage door opener, freezer, etc.

Why do sellers need a home warranty?

Sellers benefit by having valuable protection against the high cost of mechanical breakdowns before, during and after the sale of their home. Studies have shown a home warranty gives confidence to the potential buyers and homes with warranties should sell for more money and faster. FREE LISTING options are available through select warranty companies.

Why do buyers need a home warranty?

Buyers benefit with the peace of mind knowing if there is a mechanical failure, they are protected. Buyers tend to under-estimate the cost of repairs. Most new home owners are not prepared for mechanical /system failures following the closing of the home. FREE EVALUATION options are available through select companies, giving the agent and homeowner an overview of the mechanical systems and major appliances. This can help to "ready" a home for a potential buyer, knowing these items are in working order or if it's not, these can be repaired.

As an agent, what's in it for me?

A home warranty can cushion agents from being involved in home repairs. Homeowners should be calling the home warranty companies instead of agents when there are mechanical failures. A home warranty is also a valuable tool for agents to use during negotiations. Homes could sell for more money and faster. In the competitive real estate marketplace, educating your customers about home warranties and options gives you the overall satisfaction advantage and increases referral potential.

The appliances are old. Are they covered?

Typically, if an appliance is working on the day coverage begins, it is covered. Some companies have prorated coverage for older appliances or a "waiting period" before coverage begins. Please check the terms and conditions on the warranty products.

The appliances are new. Why would I need a home warranty?

Even newer appliances have issues. Generally, a manufacturer has a warranty for the first year, but, failures happen. With a home warranty, there is a backup after the manufacturer's warranty which usually includes parts and labor to fix the appliance or system, with the possibility of a replacement depending on the coverage. Check with your home warranty company for the possibility of a warranty for new construction homes.

They have homeowners insurance. Why do they need a home warranty?

Homeowners' insurance generally covers losses due to fire, theft, vandalism, weather-related conditions, etc. A home warranty protects the homeowner from mechanical failures due to unforeseen mechanical failures and these are not always covered by homeowners' insurance. These are two products that protect the homeowner differently.

What is the cost?

The annual basic cost generally starts at \$450. Additional charges can be added for optional coverage such as additional furnaces, ac's, pools, etc. A home warranty can be paid at closing by the seller, buyer, split between seller and buyer or possibly paid the agents. There is a fee for the service call. This ranges from \$50-\$150.

How do I sign up?

Home warranty companies usually have a local phone number or toll-free number to call in an order or fax in the information. Today, most companies have a website to activate a home warranty on-line, too.



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AFFILIATES

a council of the
Omaha Area Board of REALTORS®

The role of the Affiliate Council of the Omaha Area Board of REALTORS® is to promote business relationships and services to REALTOR® members, actively solicit Affiliate membership in the OABR and promote ethical business practices of Affiliate Members.

AFFILIATE SEPTEMBER MEETING ATTENDANCE:

Lisa Powell (President) – P & P Insurance Agency
Brenda Stuart (Treasurer) – ServiceOne Inc
Blake, Jessica – Security National Bank
Bozak, Lou – Paul Davis Restoration
Cunningham, Kayla – JH Willy
Davis, Brett – Core Bank Mortgage
Dein, Theresa – CMG Financial
Dergan, Steffanie – AmeriSpec Home Inspection Serv
Doeschot, Melanie – Ambassador Title Services
Dritley, Amy – Peoples Mortgage Company
Franco Summer – Benchmark Mortgage
Johnson, Roger – Johnson Services
Kelly, Mike – Kingdom Insurance Group LLC
Kopun, PK – Centris Federal Credit Union
Kumm, Alex – Charter Title & Escrow
McDaniel, Alex – Charter Title & Escrow
Miers, Lisa – Busey Home Mortgage
Molina, Jen – My Insurance LLC
Paul, Chris – PuroClean Restoration Service
Paulson, Paula – First National Bank
Pinkston, John – First National Bank
Rasmussen, Brent – Mortgage Specialists LLC
Ridgway, Kerry – All Hands Waterproofing
Schlabs, Ryan – Northwest Bank
Shafer, Kayla – Home Warranty of America
Sladek, Mary – My Insurance LLC
Smythe, Jody – Retirement Funding Solutions
Stagemeyer, Michele – First National Bank
Thiel, Matt – DRI Title & Escrow
Trescott, Erin – Busey Home Mortgage
Walker, Wendy – SAC Federal Credit Union

UPCOMING MEETINGS:

Tuesday, October 17 - 9:00 a.m.
Tuesday, November 21 - 9:00 a.m.
Tuesday, December 19 - 9:00 a.m.

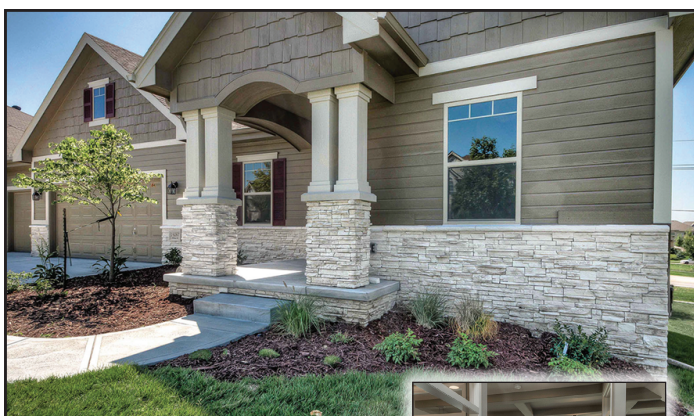
OCTOBER ORIENTATION SPONSORS

Lisa Powell – P & P Insurance Agency
Jan Eggenberg – SureHome Inspection Co
Melanie Doeschot – Ambassador Title Services
Lou Bozak – Paul Davis Restoration



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Leisey, Vince

CRYSTAL "R"

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STERLING "R" (\$1,000+)

Frans, Brandon
Frans, Tracy
Gehrki, Joe
Jennings, Karen
Lang, Monica
Leaders, Mark
Marasco, Ralph
Meyer, Trudy
Myhre, Deda
Neilan, Perre
Owens, Megan
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Ritter, Lisa
Ritter, Dennis
Rotthaus, Doug
Tartaglia, Julie
Vogt, Scott
Wehner, Mark

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Dodge, Nate
Dohse, Doug
Gibson, Ryan
Konz Wiczorek, Kellie
Lehan, Carol
Lichter, Pat
Morgan, P J
Swanson, Bill

\$1 - A - DAY CLUB (\$365)

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Bengtson, Megan
Irish, Sheila
Maloney, Margaret
McGuire, Shawn
Sawyer, Jessica
Seybold, Monica

CAPITAL CLUB (\$250+)

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Ahlvers, Jerry
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Sledge, Kathy
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Gehrki, Karen
Hamre, Brenda

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Stoneburg, Janell
Strong, Alan
Sullivan, Duane
Sullivan, William
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Vint, Georgianna
Vogel, Jerry
Weinert, Katie
Westerhaus, Joseph
Wickert, Kaylane
Winters, Evan
Young, Mary

50 CLUB (\$50+)

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Abboud, Nicholas
Abramo Doyle, Cristine
Adams, Daniel
Agarwal, Yelena
Agosta, Logan
Aguilar, Lina
Ahlvers, Raquel
Alai, Nancy
Alberts, Marla
Allen, Tonya
Amos, Steven
Amoura, Jo Anne
Amoura, Medhet
Andersen, Beth
Andersen, Linda
Anderson, David
Anderson, Janet
Anderson, Carly
Andresen, Dellen
Andresen, Teri
Andrew, Cynthia
Andrik, Roxanne
Anson, Kaleen
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Arp, Julie
Arrasmith, Chris
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Avard, Teri
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Barr, Nancy
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Bober, Jennifer
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Borman, Michael
Botkin, Deniz
Bowery, Muriel
Boyd, Clinton
Bratetic, Michelle
Bray, Denise
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Fonda, Jerrie
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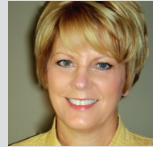
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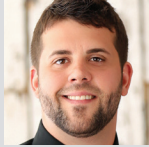
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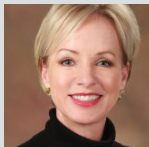
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132nd Annual Inaugural

Continued from Page 1

SPECIAL AWARDS: The 2017 REALTOR®-of-the-Year Award went to Trudy Meyer; Lisa Powell received the 2017 Outstanding Affiliate Award. Deda Myhre was the recipient of the 2017 Outstanding OABR Service Award. Joni Craighead was recognized for her outstanding service to the Nebraska REALTORS® Association.

A special thank you was given to 2017 President Monica Lang for her hard work and dedication to the Board. It has been a great year!

We look forward to the 2018 elective year with 2018 President of the Omaha Area Board of REALTORS®, Mark Leaders.



Joe Gehrki installs 2018 OABR President, Mark Leaders.



2017 Present Monica Lang gives her farwell remarks and reflects back on the 2017 year.



Trudy Meyer receives the 2017 REALTOR®- of-the-Year award from Vince Leisey, 2010 award winner.



Lisa Powell receives the 2017 Outstanding Affiliate Award, from 2016 recipient, Erin Trescott.



Andy Alloway accepts the 2017 Outstanding OABR Service Award, on behalf of Deda Myhre who was unable to attend, presented by 2016 recipient, Trudy Meyer.



Andy Alloway recognizes Joni Craighead with the 2017 Distinguished Service to NRA award.



Ralph Marasco of CBSHOME presides as the Master of Ceremonies for the evening's festivities.



Joe Gehrki installs the 2018 OABR Officer and Directors.



Mark Leaders and his wife, Heidi.



Family of Mark and Heidi Leaders.

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National Flood Insurance Program Extended



On Thursday, September 7, the Senate voted to pass a three-month extension of the National Flood Insurance Program (NFIP). The House of Representatives passed the legislation on Friday, September 8, 2017, and the President signed the bill into law later that day.

This legislation ensures that the NFIP will not lapse on September 30, 2017, and will be extended until December 8, 2017.

The NAR Call for Action concluded Friday, September 8, 2017 at 5:00 p.m. Eastern time. NAR will continue their legislative advocacy efforts for the 21st Century Flood Reform Act until this long-term reauthorization and reform bill is enacted.

According to NAR President William E. Brown, "Extending the National Flood Insurance Program was a must-do item, and Congress delivered. That's good news for consumers, as well as an opportunity for proponents of meaningful reform. With a short extension on their side, leaders in the House and Senate should continue work on the 21st Century Flood Reform Act to strengthen the NFIP and ensure the long-term certainty that current and future homeowners demand."



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By Steve Vacha

President & ASHI Certified Inspector

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Register online at www.ims.oabr.com or send your reservations to one of the following:

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YPN Power Up Technology Summit



REALTOR® Safety

Scam Alert!

At an open house, be alert to visitors coming and going, especially near the end of showing hours. Police have reported groups of criminals that target open houses, showing up en masse near the end of the afternoon. While several "clients" distract the agent, others go through the house and steal anything they can quickly take.



Safety matters

REALTOR® Safety Reminder: If you ever feel you are in immediate danger, call 911.

Agents should NEVER meet unknown customers alone. **Work together, stay safe!**

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Code of Ethics: Articles 12 - 15

REALTORS® shall be honest and truthful in their real estate communications and shall present a true picture in their advertising, marketing, and other representations. REALTORS® shall ensure that their status as real estate professionals is readily apparent in their advertising, marketing, and other representations, and that the recipients of all real estate communications are, or have been, notified that those communications are from a real estate professional. (Amended 1/08)

- **Standard of Practice 12-1**

REALTORS® may use the term “free” and similar terms in their advertising and in other representations provided that all terms governing availability of the offered product or service are clearly disclosed at the same time. (Amended 1/97)

- **Standard of Practice 12-2**

REALTORS® may represent their services as “free” or without cost even if they expect to receive compensation from a source other than their client provided that the potential for the REALTOR® to obtain a benefit from a third party is clearly disclosed at the same time. (Amended 1/97)

- **Standard of Practice 12-3**

The offering of premiums, prizes, merchandise discounts or other inducements to list, sell, purchase, or lease is not, in itself, unethical even if receipt of the benefit is contingent on listing, selling, purchasing, or leasing through the REALTOR® making the offer. However, REALTORS® must exercise care and candor in any such advertising or other public or private representations so that any party interested in receiving or otherwise benefiting from the REALTOR®’s offer will have clear, thorough, advance understanding of all the terms and conditions of the offer. The offering of any inducements to do business is subject to the limitations and restrictions of state law and the ethical obligations established by any applicable Standard of Practice. (Amended 1/95)

- **Standard of Practice 12-4**

REALTORS® shall not offer for sale/lease or advertise property without authority. When acting as listing brokers or as subagents, REALTORS® shall not quote a price different from that agreed upon with the seller/landlord. (Amended 1/93)

- **Standard of Practice 12-5**

REALTORS® shall not advertise nor permit any person employed by or affiliated with them to advertise real estate services or listed property in any medium (e.g., electronically, print, radio, television, etc.) without

disclosing the name of that REALTORS®’s firm in a reasonable and readily apparent manner either in the advertisement or in electronic advertising via a link to a display with all required disclosures. (Adopted 11/86, Amended 1/16)

- **Standard of Practice 12-6**

REALTORS®, when advertising unlisted real property for sale/lease in which they have an ownership interest, shall disclose their status as both owners/landlords and as REALTORS® or real estate licensees. (Amended 1/93)

- **Standard of Practice 12-7**

Only REALTORS® who participated in the transaction as the listing broker or cooperating broker (selling broker) may claim to have “sold” the property. Prior to closing, a cooperating broker may post a “sold” sign only with the consent of the listing broker. (Amended 1/96)

- **Standard of Practice 12-8**

The obligation to present a true picture in representations to the public includes information presented, provided, or displayed on REALTORS®’ websites. REALTORS® shall use reasonable efforts to ensure that information on their websites is current. When it becomes apparent that information on a REALTOR®’s website is no longer current or accurate, REALTORS® shall promptly take corrective action. (Adopted 1/07)

- **Standard of Practice 12-9**

REALTOR® firm websites shall disclose the firm’s name and state(s) of licensure in a reasonable and readily apparent manner. Websites of REALTORS® and non-member licensees affiliated with a REALTOR® firm shall disclose the firm’s name and that REALTOR®’s or non-member licensee’s state(s) of licensure in a reasonable and readily apparent manner. (Adopted 1/07)

- **Standard of Practice 12-10**

REALTORS®’ obligation to present a true picture in their advertising and representations to the public includes Internet content posted, and the URLs and domain names they use, and prohibits REALTORS® from: engaging in deceptive or unauthorized framing of real estate brokerage websites; manipulating (e.g., presenting content developed by others) listing and other content in any way that produces a deceptive or misleading result; deceptively using metatags, keywords or other devices/methods to direct, drive, or divert Internet traffic; or presenting content developed by others without either attribution or without permission, or to otherwise mislead consumers. (Adopted 1/07, Amended 1/13)



MOBAupdate

MOBA Continues to Promote New Home Buying and Construction...

The Fall Parade of Homes will showcase MOBA builders and new homes for potential homebuyers to visit. Homebuyers are out shopping and MOBA continues to support the home industry with the **2017 Fall Parade of Homes starting September 23rd and running through October 8th.** The Parade will feature homes in all price ranges throughout the Omaha metro area. Look for more information in the Omaha World Herald and at www.MOBA.com.

The Metro Omaha Builders Association provides a place for companies to work together to provide quality homes and commercial buildings for the Omaha area. Quality construction in attractive and affordable communities is important to us because we are your neighbors. We work, play and serve in your communities. The Metro Omaha Builders Association members are dedicated to preserving integrity and lifestyle through high professional standards and sound business practices.

MOBAcalendar

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OTHER UPCOMING EVENTS

September 23 & 24, 30 & Oct 1 and Oct 7 & 8 Fall Parade of Homes

October 8, 2017 Professional Women's Committee Race for the Cure Event

October 12, 2017 Associates Council / Membership Drive / Networking Event

October 19, 2017 Omaha Playhouse Dinner & a Play
October 26, 2017 CEU Day

Details on these events and more....

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Personals



CONGRATULATIONS to **Herb Freeman** of NP Dodge Real Estate for being installed as the 2018 Nebraska REALTORS® Association President.

CONGRATULATIONS to **Sherry Hegg** of Keller Williams Greater Omaha on receiving the MRP designation.

CONGRATULATIONS to **Deborah Meyer** of Century 21 Century Real Estate on receiving the MRP designation.

CONGRATULATIONS to **Diana Pache** of BHHS Ambassador Real Estate on receiving the MRP designation.

CONGRATULATIONS to **Johnathan Silva** of BHHS Ambassador Real Estate on receiving the MRP designation.

CONGRATULATIONS to **Ann Townsend** of CBSHOME Real Estate on receiving the MRP designation.

CONDOLENCES to the family of **Richard Hurley** of BHHS Ambassador Real Estate on Richard's recent passing.

CONDOLENCES to **Susan Clark** of PJ Morgan Real Estate on the recent loss of her mother.

CONDOLENCES to **Becky and Jim Gallagher** of Century 21 Century Real Estate on the recent loss of her mother/his mother-in-law.

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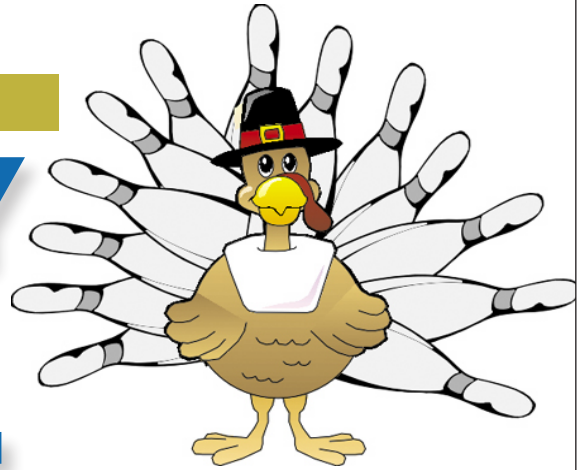
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- **Wednesday, Nov. 1**
- **Check-in:** 11:00 am
- **Bowling:** 12:00 pm
- **The MARK**
- **20902 Cumberland Dr.**
- **Elkhorn, NE 68022**
- **\$25/Person**
(Includes lunch buffet and 2 games with shoes)
- **\$20 Spectator and/or lunch only**

Bring *new, unwrapped toys* or *cash donations* for **Toys for Tots**

Bowl 3 strikes in a row, you'll be entered to win a *free turkey!*

Join us after bowling for **Awards & Networking!**

Register early before lanes fill up! *Deadline is October 25.*

(Once registration is full, please join the event as a spectator for \$20.)

This event is for **REALTOR® & Affiliate members only!**

Team of 8: Bowling at The MARK Bowling & Entertainment

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