

JANUARY
2009

VOLUME 124
NUMBER 1

REALTOR®

FOCUS

OMAHA AREA
BOARD OF REALTORS®

(402) 493-2995
WWW.OABR.COM

11830 NICHOLAS STREET
OMAHA, NEBRASKA 68154

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Prizes will be awarded for
the best "Secret" Chili!



Chili
Cook-Off

Judging (and tasting) will be on:
Monday, February 23, 2009 from 11:00-1:00 pm in the
Omaha Area Board of REALTORS® Education Center

CHILI COOKING CONTEST RULES OF COMPETITION

1. Any office (or combination of offices) may enter, including REALTOR®, Affiliates and Institute Affiliates.
2. Chili must be prepared ahead of time and brought hot to the OABR.
3. A double batch of chili must be prepared to provide samples to everyone attending (over 200 people attend each year)
4. Winners will be based on ballot vote by celebrity judges. There will be prizes to the winning participating chefs.
5. Judging will be at 11:00 am and the decision will be final.
6. The OABR will provide serving cups, spoons and napkins for each person. Pop will also be available.

If you or someone in your
office would like to partici-
pate as a chef in the cookoff,
please contact: Donna at the
OABR Office, 493-2995 x 307
by February 13, 2009.

OFFICERS OF THE OABR

President - Joe Gehrki
 President-Elect - Shawn Maloy
 Secretary/Treasurer - Vince Leisey
 Chief Executive Officer - James M. Patton

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 Sharon Rich
 Mark Wehner

2010

Valerie Johnson
 Lisa Ritter

2011

John Bredemeyer
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2009

Herb Freeman, Gary Stoneburg

2010

Mark Boyer, John D. Bredemeyer, Henry Kammandel, Jr.

2011

Van Deeb, Valerie Keeton, Vince Leisey

Ex-Officio

Joe Gehrki

Editor: Jim Patton

Managing Editor: Donna Shipley

Design and printing by the Omaha Area

Board of REALTORS® Print Shop

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Omaha Area Board of REALTORS®

11830 Nicholas Street

Omaha, NE 68154

(402) 493-2995 tel

(402) 493-7189 fax

Office Hours:

Mon., Tues., Thur., Fri. 8am- 4:45pm

Wednesday 9am- 4:45pm



PERSONALS



CONGRATULATIONS to Janet Nelson of CBSHOME Real Estate who is the newly installed **President** of the Nebraska Chapter CRS.

CONGRATULATIONS to Rob Luhrs of Alliance Real Estate who is the newly installed **Treasurer** of the Nebraska Chapter CRS.

HAPPY BIRTHDAY WISHES to OABR Services Coordinator Denise Booth who will celebrate her birthday in January.

CONDOLENCES to Corky Grimes of CBSHOME Real Estate who recently lost his father-in-law.

CONDOLENCES to Tim, Todd and Matt Young of Keller Williams Greater Omaha who recently lost their mother.

SEND US YOUR NEWS!

Fax (402) 493-7189,

Email dshipley@oabr.com,

Phone: (402) 493-2995 x 307

or Snail Mail to 11830 Nicholas St., Omaha, NE 68154.

We want to share in your professional and personal accomplishments, but we don't know if you don't tell us!

The Nebraska Real Estate Commission meeting will be held on January 22-23, 2009 at the Platte Room at the Hampton Inn-Lincoln Airport, located in Lincoln, Nebraska.

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NEW MEMBER ORIENTATION (COFFEE BREAK SPONSORS)



Thanks to the December 2008 Sponsors

Regi Powell – Farmers Insurance
 PK Kopun – Metro 1st Mortgage
 John Eggenberg – SureHome Inspection Co
 Jody Smythe – Wells Fargo Home Mortgage
 Jim Murphy – Bank of the West

Thanks to the January 2009 Sponsors

Cami Saathoff – State Farm Insurance
 Sara Kelley – TierOne Bank
 John Eggenberg – SureHome Inspection Co
 Jody Smythe – Wells Fargo Home Mortgage
 Regi Powell – Farmers Insurance

ORIENTATION

The upcoming New Member Orientation is scheduled for
 Tuesday, February 3, 2009 from
 8:30 a.m. to 4:00 p.m., Wednesday,
 February 4, 2009 from 8:30 a.m.
 to 4:00 p.m. and Thursday,
 February 5, 2009 from
 8:30 a.m. to 12:00 p.m.

The OABR Bylaws require that every new member attend an Orientation Program upon application for membership in the Omaha Area Board of REALTORS®.

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 Each referral is an entry in our drawing!
 The more entries, the more chances to win!

AFFILIATE ADVOCATE

Submitted By: Brenda Stuart
ServiceOne Inc.



The Dangers of Carbon Monoxide — Information that can save your life!

What is it?

Carbon monoxide is a natural product of incomplete combustion (lack of oxygen or a disruption of the fuel-burning process). Virtually every gas furnace produces some carbon monoxide, which is usually carried away from your home through the furnace's venting. A clean, efficiently burning gas furnace produces very small amounts of carbon monoxide, while a dirty, inefficiently burning one can produce deadly amounts.

*Carbon monoxide is colorless and odorless.
It causes flu-like symptoms, disorientation, confusion and even death.*

What can you do?

1. Install CO detectors that meet Underwriters Laboratories Standard 2024; check the package. CO detectors lose sensitivity after five years, so, fresher is better. Be sure to have a detector for each level in the home.
2. Change your furnace filter regularly, monthly if possible. A clean filter will help your furnace burn more efficiently and keep dust from circulating throughout your home.
3. Annual maintenance. It is highly recommended to have an-

nual furnace maintenance checks by a qualified, licensed heating and air conditioning company. These should be performed to keep the furnace running efficiently, tested for CO readings, combustion rated, cracks in the heat exchanger, etc.

4. Choose an HVAC company with trained and licensed professional technicians. What is their reputation? Check with the BBB. Are their technicians uniformed and drug-tested? Do they have NATE certification?

Continued on Page 5



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WHAT IS... THE AFFILIATE COUNCIL?

The role of the Omaha Area Board of REALTORS® Affiliate Council is to promote business relationships and services to REALTOR® members, actively solicit Affiliate membership in the OABR and promote ethical business practices of Affiliate Members.

President – Alan Stoltenberg –
SAC Federal Credit Union

Secretary – Regi Powell – Farmers Insurance –
Powell Insurance

Treasurer – Brenda Stuart – ServiceOne Inc
Mark Anding – Candid Creations

Cherie Casey – The Home Buyers Protection Co

Debbie Kalina – Radon Protection Tech LLC

Brad Kuiper – Heartland Pest Control Inc

Kristi Lyons – TierOne Bank

Dennis Meyer – TierOne Bank

Chip Monahan – Asset Strategies

Jim Murphy – Bank of the West

Ruth Smith – Norm's Door Service

Jody Smythe – Wells Fargo Home Mortgage

Matt Thiel – DRI Title & Escrow

Monthly meeting agendas, minutes, and financials can be found on the Affiliate website. The web address is www.oabraffiliates.com.

Continued from Page 4

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Are you a Commercial Member? Click here

Visit your Congressman's website. Find your House Rep here. Find your Senator here.

WELCOME TO THE REALTOR® ACTION CENTER

Thank you for taking the time to support pro-REALTOR® issues in the United States Congress. We encourage you to check out our Action Center website, read about issues affecting REALTORS® today, and learn what you can do to protect and promote favorable real estate legislation in Congress.

Call for Action: Support NAR's Four-Point Housing Stimulus Plan

As REALTORS®, we know that at its core, the current economic crisis is the result of problems in our nation's housing and mortgage markets. With Congress considering a return to Washington this month for another economic stimulus effort, NAR has put forth a Four-Point Plan that must be included in any stimulus effort in order to boost the economy and calm jittery real estate markets.

Housing has always lifted our economy out of past economic downturns. Immediate action is imperative to foster a housing recovery that historically leads any overall economic recovery.

Stabilizing real estate markets must be the core of any additional economic stimulus bill. As REALTORS, we must all come together and make our voice of experience heard on Capitol Hill.

Please Contact Congress Today!

Are You Registered to Vote? Not Sure? We Can help.

Thank you for your interest in registering to vote. Your voice will make a difference. However, please be aware that the voter registration deadline for the November 2008 election has already passed in some states. If you are interested in voting this November, please check with your local registrar to make sure that you can still register and vote in this election. We encourage you to register in any event, so that your voice will be heard in future elections.

Visit the [Realtor Voter Registration Project](#) for more information.

The REALTOR® Action Center

Check out the National Association of REALTORS® REALTOR® Action Center Web Site.

The Center is designed for REALTORS® to read about issues affecting REALTORS® today, and to learn what REALTORS® can do to protect and promote favorable real estate legislation in Congress.

Visit the NAR Action Center at <http://www.naractioncenter.com>.

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Don't Let Radon Kill Your Next Home Sale

Educated Home Buyers Make Educated Decisions.

The bad news about radon is it's the second-leading cause of lung cancer in the United States, after smoking.

The good news is there are ways to rid homes of the toxic gas. If buyers are aware up front that over 50% of the homes in the Eastern Third of Nebraska (*per Nebraska Health & Human Services*) are likely to have radon levels above the EPA recommended action level of 4 pCi/L, they are much less likely to get "Cold Feet" once they learn that the home they are considering to purchase has levels above 4 pCi/L.

**Your customers are counting on you for answers.
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Debbie Kalina
 At
 639-1100

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Canned Food Drive

**Food Collected Will be
Donated to the Omaha Food Bank**

Date: February 23, 2009

Time: 11 am to 1 pm

**OABR Office
11830 Nicholas St. • Omaha, NE**

Real Estate Offices that want to participate need to contact Debbie Kalina at 639-1100 to arrange for a barrel to be delivered to their office (by the Omaha Food Bank) for the collection. The barrels will be dropped off at offices ahead of time (2 weeks or so) for the collection of canned goods. The food bank will then pick up the barrels and weigh them. People can also bring food to the Chili Cook-Off to donate, if they so choose.

Prizes

Real Estate Offices will be competing for prizes for the most food donated by office (by weight) per capita.

Sponsored by:



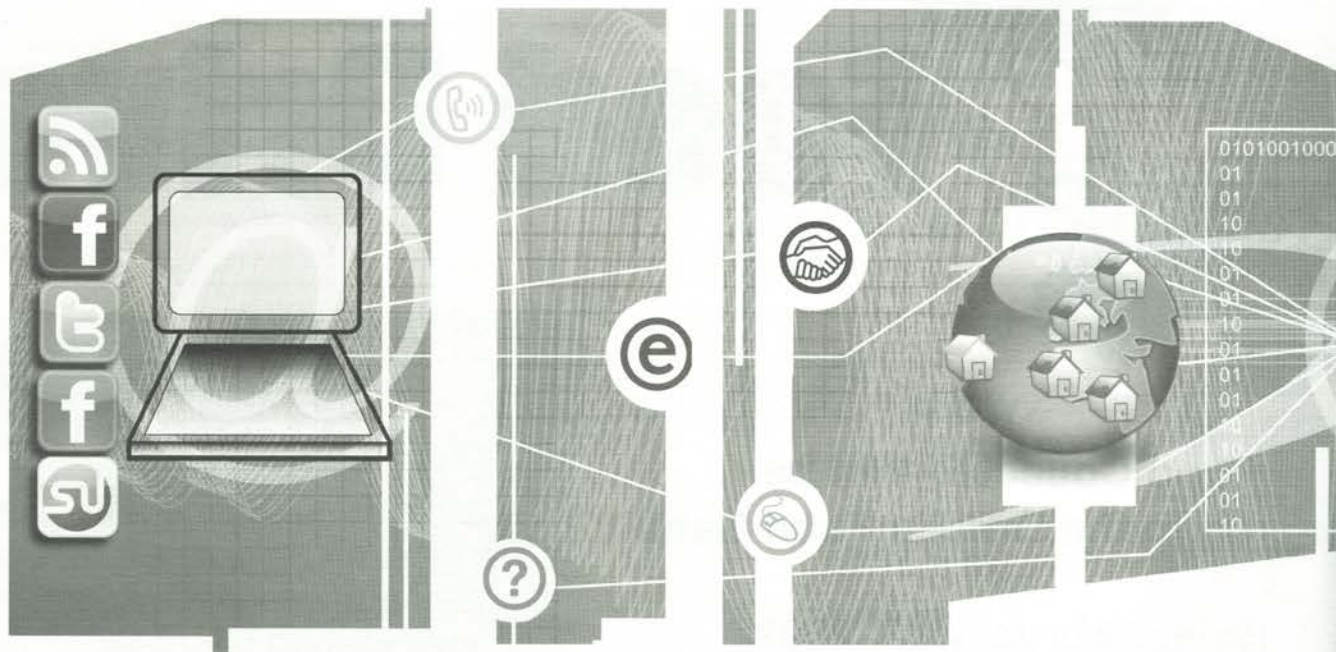
The OABR Affiliate Council in
conjunction with
the OABR Membership Services
Annual Chili Cook-Off

www.oabracaffiliates.com

**If offices want a barrel for food collection,
they should email Debbie Kalina at
Debbie@OmahaRadon.com or call her at 639-1100.**

GET CONNECTED

Presented by OABR Education Committee



With Brad Andersohn and **active rain**
REAL ESTATE NETWORK

When: January 15, 2009 Cost: \$25

Time: 9 AM to 2 PM (lunch provided)

Where: The Education Center at the OABR

11830 Nicholas St. Omaha, NE

Reservations Required. See Below

Get Ready for 2009! Maximize Your Online Presence!

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A Special Thank You

*to the members who brought in gifts
and goodies to the OABR Staff*

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Unscramble Words!!!

Win A \$50 Gift Certificate

From the following letters, unscramble the word. The OABR Member whose name will be drawn for all correct guesses will win a \$50 Gift Certificate to the OABR Print Shop. Fax your answers to Donna at the OABR, 493-7189 or mail to 11830 Nicholas St, Omaha, NE 68154. All correct guesses must be submitted to the OABR Office no later than January 15, 2009. Winner and answers will be in February 2009 Focus. Good luck!!!!

1. NBECRAIBA _____

2. LMUECOZ _____

3. LSO SBCOA _____

4. RUEOTP RAATLVLA _____

5. NUCCAN _____

6. KABYAAOM _____

7. LEEBIZ _____

8. SCATO ACIR _____

9. MAPL ECBAH _____

10. NAORDOL _____

11. TF EADALDELUR _____

12. AROFDIL SKYE _____

13. XNOEPHI _____

14. IAWHAI _____

15. AIBLRZ _____

16. NEEZEALVU _____

17. VSEIALMD _____

18. NSBOUE ISERA _____

19. NAGENATRI _____

20. OTDLCASTES _____

THEME _____

Name: _____

Company: _____

Address: _____

Phone: _____

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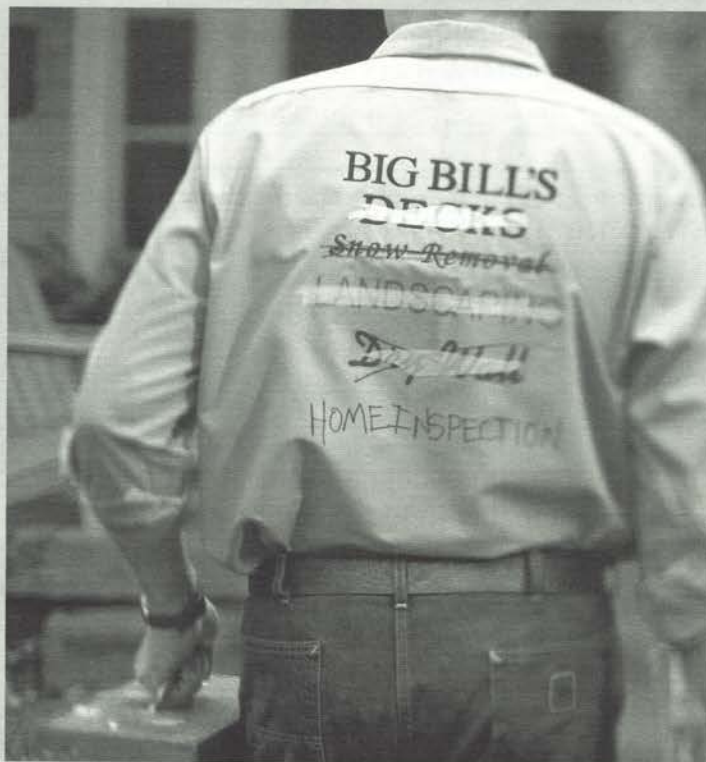
Every ASHI® certified home inspector has earned their certification, not purchased it from a magazine.

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Chad Ahlvers CERTIFIED INSPECTOR – 677-2423

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Pat Casey CERTIFIED INSPECTOR – 334-7926

Jay Hipwell ASSOCIATE MEMBER

HOMESPEC PROPERTY INSPECTION

Steve Marten CERTIFIED INSPECTOR – 571-7735

HOME STANDARDS INSPECTION

Steve Vacha CERTIFIED INSPECTOR – 392-2020

HERITAGE HOME SERVICES

Rick Crnkovich CERTIFIED INSPECTOR – 779-2529

INDEPENDENT BUILDING INSPECTION

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Bob Carter CERTIFIED INSPECTOR – 440-8400

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MIDLANDS HOME INSPECTIONS

Brent Simmerman ASSOCIATE MEMBER – 630-6555

NICK'S HOME INSPECTION

Nick Fahrenkrog ASSOCIATE MEMBER – 660-5379

PARAGON PROPERTY INSPECTION

Mike Frerichs ASSOCIATE MEMBER – 990-0898

Go to our website for a list of ASHI® professionals in the Omaha / Council Bluffs area. <http://ashiomaha.com/>

Can You Name These Tunes?

Win a \$500 Gift Certificate

Joan Nigro of CBSHOME Real Estate on \$500 Gift Certificate to the OABR Print Shop. From the following synonyms is a common Holiday song or saying.

1. Move hitherward the entire assembly of those who are loyal in their belief. _____
OH COME ALL YE FAITHFUL
2. Listen, the celestial messengers produce harmonious sounds. _____
HARK THE HERALD ANGELS SING
3. Nocturnal time-span of unbroken quietness. **SILENT NIGHT**
4. An emotion excited by the acquisition or expectation of good given to the terrestrial sphere. _____
JOY TO THE WORLD
5. Embellish the interior passageways. **DECK THE HALLS**
6. Exalted heavenly beings to whom hearkened. **ANGELS WE HAVE HEARD ON HIGH/HARK THE HERALD ANGELS SING**
7. Twelve o'clock on a clement night witnessed its arrival. **IT CAME UPON A MIDNIGHT CLEAR**
8. The Christmas preceding all others. **THE FIRST NOEL**
9. Small municipality in Judea southeast of Jerusalem. **OH LITTLE TOWN OF BETHLEHEM**
10. Diminutive masculine master of skin-covered percussionistic cylinders. **LITTLE DRUMMER BOY**
11. Omnipotent supreme being who elicits respite to ecstatic distinguished males. _____
GOD REST YE MERRY GENTLEMEN
12. Tranquility upon the terrestrial sphere. **PEACE ON EARTH**
13. Obese personification fabricated of compressed mounds of minute crystals. _____
FROSTY THE SNOWMAN
14. Expectation of arrival to populated area by mythical masculine perennial gift-giver. _____
HERE COMES SANTA CLAUS
15. Natal celebration devoid of color. **WHITE CHRISTMAS**
16. In awe of the nocturnal time span characterized by religiosity. **OH HOLY NIGHT**
17. Geographic state of fantasy during the season of mother nature's dormancy. _____
WINTER WONDERLAND
18. The first person nominative plural of a triumvirate of far eastern heads of state. _____
WE THREE KINGS
19. Tintinnabulation of vacillating pendulums in inverted metallic, resonant cups. _____
JINGLE BELLS
20. In a distant location the existence of an improvised unit of newborn children's slumber furniture. _____
AWAY IN A MANGER
21. Proceed forth declaring upon a specific geological alpine formation. _____
GO TELL IT ON THE MOUNTAIN
22. Jovial Yuletide desired for the second person singular or plural by us. _____
WE WISH YOU A MERRY CHRISTMAS



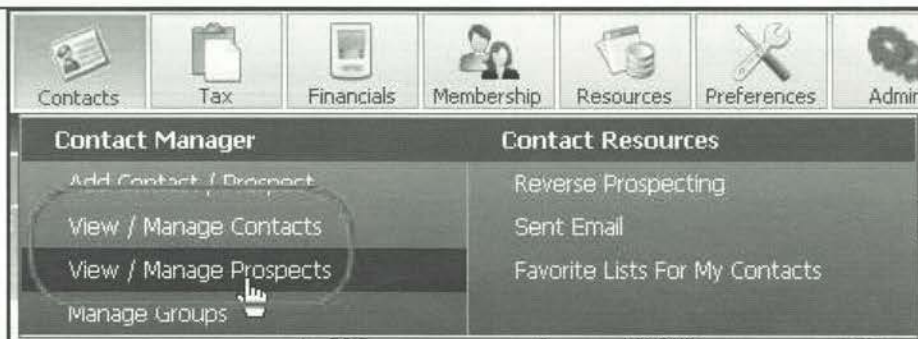
Contact Manager– Viewing Contacts/ Prospects List

Tips and Tricks

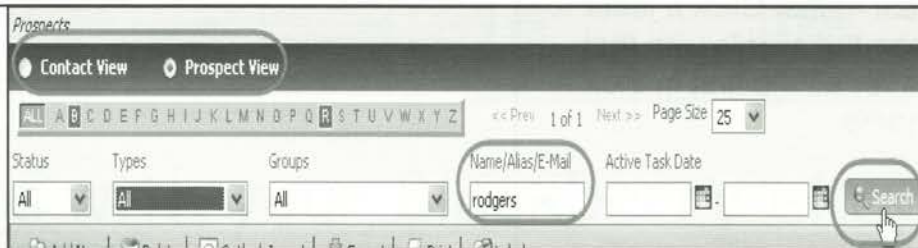
December 2008

There are two menu items in the control panel; To View/Contacts and to View/Manage Prospects. Viewing contacts will be everyone in your Contact Manager. A Prospect is just a Contact that has a Saved Search associated with them. View/Manage Prospects will have prospecting listing information available based on the results of their Auto Search. Contacts will have their main contact information readily available.

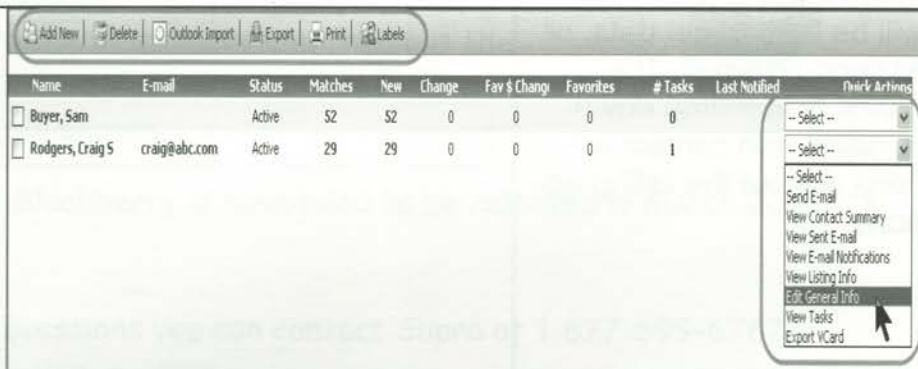
From the control panel in Contacts, click **View/Manage Prospects**.



A lined column spreadsheet of your Prospects will appear in alphabetical order by last name. A search tool with several search criteria fields is available to find someone quickly. In the upper left corner, you can switch from Prospect view to Contact view by clicking Option Button.



The main toolbar lets you add, delete, do an Outlook Import, export contacts, print the spreadsheet, or create mailing labels. The info in the columns are links to show you that information.



The drop down menu on the right are quick actions for that prospect.

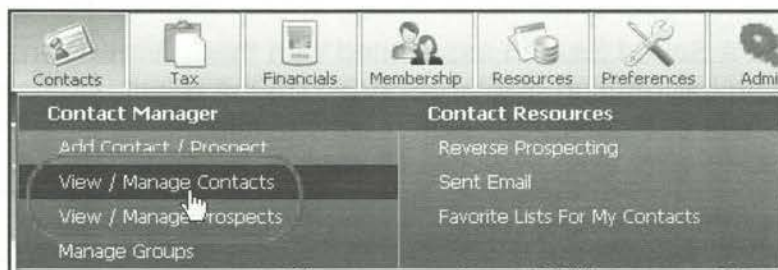


Contact Manager– Viewing Contacts/ Prospects List

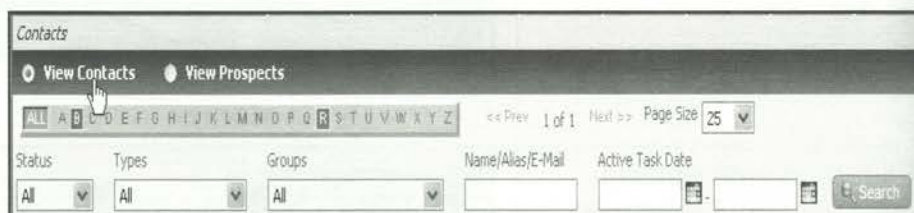
Tips and Tricks

December 2008

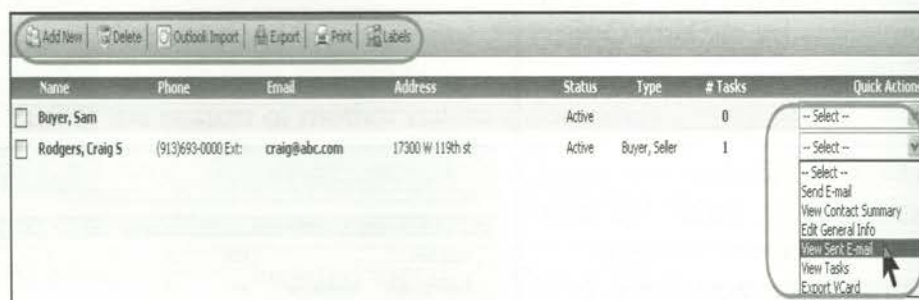
To see the list of contacts, click **View/Manage Contacts**. This will present a similar lined column spreadsheet only it will have main contact information and access.



The same search toolbar will be available. The alphabet bar will highlight the letters of the clients last name. Click a letter to see the clients with that letter as the first in their name.



The main toolbar is the same. The columns for the contacts will have different information in them. Some will be links to get data, or to send an email. The Quick Action drop down remains with contact actions without the listing actions.





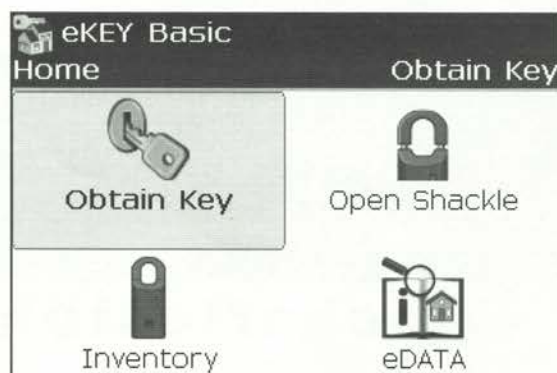
Blackberry



"Now" available for "eKey!"

eKey Basic Service

- eKey Basic Service allows you to use your BlackBerry to retrieve house keys from your iBoxes.
- Program custom access hours for your iBoxes
- Change your own shackle codes
- Track your iBox inventory



Opening iBoxes with your BlackBerry eKey

- You will need to purchase a small key fob to access the iBoxes with your BlackBerry. The key fobs will be available at the OABR office for \$44.95 + tax each.
- The key fob looks similar to the keyless entry device you use to lock & unlock your car.
- The key fob will use two AAA batteries.
- Just enter your PIN into the BlackBerry and then put the BlackBerry away; you will have five minutes to walk to the door with your key fob to attain access.



eKey Professional for BlackBerry is scheduled to be released in March 2009

If you have any questions you can contact Supra at 1-877-699-6787.



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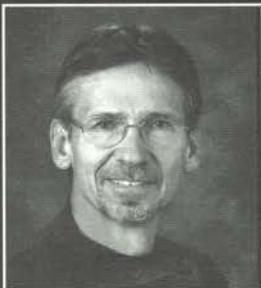
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January 2009

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
 Metro Omaha Builders Association <i>Your Key To Quality Homes</i> www.moba.com				1 New Year's Day MOBA Office CLOSED	2	3
	5	6	7 12:00 Women's Council Bd Mtg Millard Lumber	8 11:00 Govt Affairs MOBA Office Board of Directors Dinner- TBD	9	10
11	12	13 9:30am Exec Board -MOBA	14 11am Green Building Council- MOBA Office	15 6/7pm Dinner Meeting- Champions	16	17
18	19	20 IBS-Las Vegas	21 6pm Women's Council Meeting IBS- Las Vegas	22 IBS- Las Vegas	23 IBS- Las Vegas	24
25	26	27	28	29	30	31

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Consider these suggestions:

- Paint all of the walls in a light color. You don't have to be bored with beige, though it blends with everything. You could choose a soft gray, light green or even light blue if it fits into the color scheme of your furnishings. Paint large pieces and bookcases the same color. Use white for the ceiling, which creates the illusion of height.
- Remove the doors that separate the kitchen from the living room or dining room. It creates a more open effect and frees up more wall space.
- Flood your home with light. Dark corners are less likely to be used. That means less usable

square footage. Try to use three or more different light fixtures or lamps in a room. Dimmer switches are easy to install. They can lower the intensity when you want ambience.

- Use see-through furniture such as glass coffee tables, dining room tables, and even side chairs. Let more of the floor show for a more spacious feel. If you are buying a sofa, consider one that doesn't go all the way down to the floor.
- Undrape the windows, say decorators quoted in *Money* magazine. Use simple translucent curtains that take space and let in the light.
- Cull your furniture. Home stagers remove everything that isn't necessary. It makes more space in a room.
- Declutter. Remove all the extra stuff from side tables and stacks of old CDs and records from the floor. You'll have more space for yourself.

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CONTINUING EDUCATION

Date	Title	Course#	Credit Hours	Time
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Nebraska Realtors Association (800) 777-5231 www.nebraskarealestateeducation.com

Randall School of Real Estate: Call (402) 333-3004 www.info@randallschool.com

Correspondence Courses

Agency in Nebraska	0366TR	3
Diversity and Doing Business	0415T	3
Environmental Issues in Your Real Estate Practice	0425TR	3
Ethics & Real Estate	0497TR	3
Fair Housing	0282TR	3
Introduction to Commercial Real Estate Sales	0481T	3
Leasing & Managing Apartments	0069T	3
Property Management and Managing Risk	0029T	3
Questions & Answers: A License Law & Agency Overview	0604TR	3
Real Estate Finance Today	0337T	3
Red Flags - Property Inspection Guide	0280T	3
Risk Management	0349TR	3
Write It Right! Listing and Purchase Agreements	0411T	3

R. F. Morrissey & Associates: Call 933-9033.

Call for school catalog. All classes subject to a minimum of eight and maximum of 25 students.

Jan 20-23	Basic Appraisal Principles	Q001	30	8:00 am - 4:30 pm
Feb 17-18	Basic Appraisal Procedures	Q002	30	8:00 am - 4:30 pm
Feb 26-27	" " " "	"	"	"
Mar 26-27	Uniform Standards of Professional Appraisal Practice	Q003	15	8:00 am - 4:30 pm
Apr 20-21	Residential Report Writing and Case Studies	L/CR 007	15	8:00 am - 4:30 pm

Metropolitan Community College: Call 457-5231

REResults Coaching™ Mark T. Wehner: Call 676-0101 mark.wehner@reresultscoaching.com
www.REResultsCoaching.com/ce

Online Courses Available

University of Nebraska at Omaha: Call 554-2800 for next semester's schedules.

Academy of Commercial Real Estate: Call Steve Cary 548-1874

Larabee School of Real Estate: Please Call 402-436-3308 or 800-755-1108 for more information

Online	Code of Ethics	0497R	Internet
Online	Environmental Hazards	0314R	Internet
Online	Fair Housing	0282R	Internet
Online	Life and Annuity Concepts	PL6047	Internet
Online	Life and Health Basics Training Package	PL6051	Internet
Online	Pricing and Financing Property	0187	Internet
Online	Property Casualty Basics License Training Package	PL6050	Internet
Online	Real Estate Finance	0042	Internet

Upcoming Events

January 2009

- 1, 2 Holiday - OABR Office Closed
- 6, 7, 8 OABR Orientation 8:30am-4:30pm
- 15 Maximum Exposure - Utilizing the World Wide Web with Brad Adersohn 9:00am
- 19 Holiday - OABR Office Closed
- 26-28 NRA Legislative Days in Lincoln, NE

February 2009

- 3, 4, 5 OABR Orientation 8:30am-4:30pm
- 16 Holiday - OABR Office Closed
- 19 KIP - Forecasting Economic Growth in the Omaha Market with Gregg Mitchell 9:00am
- 23 Member Services Forum Chili Cook-Off - 11:00am-1:00pm



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Business Goals for 2009

Pauline Stark

Pauline Stark is president of The Alternative Group. For the past 25 years Pauline has worked in management, development of marketing plans, business development, product development, and marketing and sales both nationally and internationally. Pauline has experience in the financial industry, software industry, Internet services including eCommerce, and grant research/writing for not-for profits and for profit businesses. She is currently a member of the Greater Omaha Chamber of Commerce Presidents Club, the Millard Business Association, and the American Marketing Association and has served as President of the Business and Professional Women organization and President of the Domestic Abuse organization in Fremont, Nebraska. Pauline holds a bachelor's degree in Business and continues to expand knowledge in her field through seminars, college classes, industry training, and extensive reading.

January 8, 2009

11:45 a.m.

(Doors open at 11:15 a.m.
for networking)

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Lunch - \$13.00

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NEW MEMBERS, CORRECTIONS & CHANGES!

NEW MEMBERS

Blumkin, Ryan – 20/CBSHOME Real Estate
 Boyer, Nicholas – 100752/Keller Williams Greater Omaha
 Case, Mary – 7900/DEEB Realty
 Devine, Tonya – 100752/Keller Williams Greater Omaha
 Giles, Marnie – 100752/Keller Williams Greater Omaha
 Hamling, Joseph – 711/CBSHOME Real Estate
 Hehn, Sarah – 5110/Real Estate Associates Inc
 Helligso, Trisha – 771/NP Dodge III LLC
 Jacobsen, Barbara – 711/CBSHOME Real Estate
 Klahn, Maxine – 711/CBSHOME Real Estate
 Klug, Brett – 770/NP Dodge V LLC
 Leaders, Marjorie – 711/CBSHOME Real Estate
 Malloy, Lacy – 7900/DEEB Realty
 Menzel, Julie – 771/NP Dodge III LLC
 Powell, Debra – 711/CBSHOME Real Estate
 Prouse, Shawn – 100752/Keller Williams Greater Omaha
 Stone, Daysha – 779/NP Dodge IV LLC
 Story, Michael – 100609/NP Dodge IX LLC
 Swaney, Lisa – 20/CBSHOME Real Estate
 Ten Eyck, Dixie – 6211/RE/MAX Real Estate Group
 Waterhouse, Lyle – 711/CBSHOME Real Estate
 Whitney, Justin – 777/NP Dodge I LLC

NEW AFFILIATE MEMBERS

Kraft, Anne – 100789/expresscopy.com

NEW MEMBER CANDIDATES

Alberts, Jeffrey – 771/NP Dodge III LLC
 Anderson, Ivan – 4300/Prudential Ambassador Real Estate
 Carroll, Colleen – 530/CENTURY 21 Century Real Estate
 Hart, Tina – 530/CENTURY 21 Century Real Estate
 James, Elizabeth – 7900/DEEB Realty
 Stevens, Jaime – 970/Thomas E Stevens & Associates
 Torczon, Mark – 714/CBSHOME Real Estate

Wyman, Lisa – 4300/Prudential Ambassador Real Estate

NEW AFFILIATE CANDIDATES

Pedersen, Rose – 999963/Nebraska Title Co
 Ritter, Dennis – 100768/First State Bank

MEMBER TRANSFERS

Allgood, Mark From 777/NP Dodge I LLC To 4300/Prudential Ambassador Real Estate
 Benak, Gracie From 21/CBSHOME Real Estate To 5110/Real Estate Associates Inc
 Cerny, Michael From 24/CBSHOME Real Estate To 100522/CBSHOME Real Estate
 Daniel, Robert From 779/NP Dodge IV LLC To 21/CBSHOME Real Estate
 Fickenscher, Ingrid From 7900/DEEB Realty To 4300/Prudential Ambassador Real Estate
 Fink-Arney, Joan From 7900/DEEB Realty To 4300/Prudential Ambassador Real Estate
 Flairty, M Jo From 770/NP Dodge V LLC To 21/CBSHOME Real Estate
 Fouts, Howard From 710/CBSHOME Real Estate To 7900/DEEB Realty
 Horn, Aaron From 7900/DEEB Realty To 20/CBSHOME Real Estate
 Ihle, Susan From 7900/DEEB Realty To 4300/Prudential Ambassador Real Estate
 Johnson, Lois From 21/CBSHOME Real Estate To 100752/Keller Williams Greater Omaha
 Lauver, Steven From 7900/DEEB Realty To 7902/DEEB Realty
 Mitchell, Debra From 3450/Regency Homes To 7900/DEEB Realty
 O'Leary, Peggy From 20/CBSHOME Real Estate To 5000/Celebrity Homes Inc
 Petersen, Chelsea From 100458/WIN-WIN Realty LLC To 7900/DEEB Realty
 Pilypaitis, Kestutis From 7900/DEEB Realty To 4300/Prudential Ambassador Real Estate
 Safarik, Duane From 100726/DBG Real Estate To 7900/DEEB Realty
 Scheer, Gregg From 7900/DEEB Realty To 5110/Real Estate Associates Inc

Tracy, Jennifer From 21/CBSHOME Real Estate To 7900/DEEB Realty
 Zahm, Richard From 21/CBSHOME Real Estate To 23/CBSHOME Real Estate

MEMBER REINSTATES

Imbrock, Lara – 5000/Celebrity Homes Inc
 Schlegelmilch, Mary – 4300/Prudential Ambassador Real Estate

NEW COMPANY

#100792/Coughlin Appraisal Services Inc – 222 E 2nd St, Fremont, NE, 68025
 BSG/MLS Secondary
 Phone: 721-7150 Fax: 727-6525
 Designated Realtor: Kyle Coughlin
 #100794/Hot Properties Inc – 684 N 57th Ave, Omaha, NE, 68132
 OABR/MLS
 Phone: 212-8424 Fax: 933-9828
 Designated Realtor: Joan Manhart
 #100791/J J Palmtag Inc – 6204 S 100th St, Omaha, NE, 68127
 OABR/MLS
 Phone: 306-0860 Fax: 873-3506
 Designated Realtor: Joni Adler
 #100417/Solution Realty Inc – 7858 Poppleton Ave, Omaha, NE, 68124
 OABR/MLS Phone: 208-0881
 Designated Realtor: David Fehr

COMPANY ADDRESS AND PHONE NUMBER UPDATES

(If your firm address and/or telephone number changes, fax the information to 493-7189 to ensure our records are accurate)
 #3070/NP Dodge Land Development Inc – 13915 Gold Cir, Omaha, NE, 68144
 Phone: 398-5245
 #80/Oscar Manger Company – 515 N 87th St Ste D, Omaha, NE, 68114
 #120/Peterson Bros Realty Inc – 515 N 87th St Ste D, Omaha, NE, 68114

COMPANY NAME CHANGE

#100739/Gary Baumert Broker – (Formerly Global Realty Marketing Inc)
 #100288/Realty Center – (Formerly ERA Realty Center)

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CALENDAR OF EVENTS FOR JANUARY 2009

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1 NEW YEARS DAY Office Closed	2 Toastmasters 7:15-8:30 am at OABR HOLIDAY Office Closed	3
4	5 WCR Executive Comm. 8:30-10:00 am at OABR	6 Affiliates 9:00-10:00 am at OABR New Member Orientation 8:30 am-4:00 pm at OABR	7 Gov't Affairs 9:00-10:00 am at OABR New Member Orientation 8:30 am-4:00 pm at OABR	8 Ed Comm. 10:00-11:00 am at OABR New Member Orientation 8:30 am-12:00 pm at OABR	9 Toastmasters 7:15-8:30 am at OABR Ethics Class 8:00 am-12:00 pm at OABR	10
11	12	13 Equal Opportunity 11:00 am -12:00 pm at OABR	14 Member Services 10:00-11:00 am at OABR	15 KIP Seminar Brad Andersohn 9:00 am-2:00 pm at OABR	16 Toastmasters 7:15-8:30 am at OABR	17
18	19 MARTIN LUTHER KING Office Closed	20 OABR Executive Comm. 9:00-10:00 am at OABR MLS Executive Comm. 10:15-11:15 am at OABR	21	22	23 Toastmasters 7:15-8:30 am at OABR	24
25	26 NRA Legislative Days Lincoln	27 IREM 8:30-10:00 am at OABR MLS Directors 10:15-11:15 am at OABR NRA Legislative Days Lincoln	28 OABR Directors 9:00 am at OABR NRA Legislative Days Lincoln	29	30 Toastmasters 7:15-8:30 am at OABR	31