March 2009

Volume 124 Number 3

INSIDE THIS ISSUE:

Affiliate Advocate: Improving Your FICO[®] Credit Score Page 4

2009 Stimulus Golf Outing Page 7

Unscramble Words Page 10

OABR Committee, Council, Forum Or Task Force Enrollment Form Page 12

Tips & Tricks Paragon 3x Customize Spreadsheet Results View Pages 13-14

Supra Education Corner Page 15

MOBA Calendar Page 18

Sarpy County Roundup Page 19

Continuing Education Page 20

Photos in the MLS Page 20

Upcoming Events Page 21

New Members, Corrections and Changes! Page 23



An OABR Governmental Affairs sponsored event An OABR Governmental Affairs sponsored event

Come Meet Omaha City Council Members!

Councilmember Jim Suttle	District 1
Councilmember Frank Brown	District 2
Councilmember Jim Vokal	District 3
Councilmember Garry Gernandt	District 4
Councilmember Franklin Thompson	District 6
Councilmember Chuck Sigerson	District 7

Wednesday, March 18, 2009 10:00 am – 12:00 pm

In the Education Center of the OABR 11830 Nicholas Street Omaha, NE 68154

> Coffee and Cookies will be provided This Session is Free!! Reservations Required

Call the OABR, 11830 Nicholas St., Omaha, NE 68154, 402-493-2995 or email your name, company and phone number to dshipley@oabr.com.

OFFICERS OF THE OABR

President - Joe Gehrki President-Elect - Shawn Maloy Secretary/Treasurer - Vince Leisey Chief Executive Officer - James M. Patton

DIRECTORS

2009 Monica Humpal Sharon Rich Mark Wehner 2010 Valorie Johnson Lisa Ritter 2011 John Bredemeye David Matney

EX-OFFICIO

Mark Hart Deda Myhre Alan Stoltenberg Gary Stoneburg

STANDING COMMITTEES

Governmental Affairs - Kathy Miller Safety Committee - Sam Mandolfo

TASK FORCES

Bylaws - OABR Staff Equal Opportunity-Cultural Diversity - Bobbi Schoettle Forms - Tom Sternberg Nominating - Shawn Maloy Public Relations - OABR Staff RPAC Task Force - Ralph Marasco IMF Task Force - Shawn Maloy

QUARTERLY FORUMS

Education - Sharon Rich Member Services - Mark Leaders Economic Development - Mark Hart

AFFILIATE COUNCIL OFFICERS President - Alan Stoltenberg Vice President - Bob Correa

MLS OFFICERS

Chairman - Gary Stoneburg Vice Chairman - Mark Bove Secretary/Treasurer - John Bredemeyer Chief Executive Officer - James M. Patton

DIRECTORS

2009 Herb Freeman, Gary Stoneburg 2010 Mark Boyer, John D. Bredemeyer, Henry Kammandel, Jr 2011 Andy Alloway, Valerie Keeton, Vince Leisey

Ex-Officio Joe Gehrki

Editor: lim Patton Managing Editor: Donna Shipley Design and printing by the Omaha Area Board of REALTORS® Print Shop

Permission for reproduction and/or quotation of articles is granted, provided the Omaha Area Board of REALTORS® and its publication the REALTOR® FOCUS, is properly credited. By-lined articles require the permission of author(s) prior to reprinting. REALTOR® FOCUS is the official publication of the Omaha Area Board of REALTORS®. The opinions expressed herein are not necessarily those of the Board, nor does the Board assume responsibility for their accuracy.

Omaha Area Board of REALTORS® 11830 Nicholas Street Omaha, NE 68154 (402) 493-2995 tel

(402) 493-7189 fax Office Hours:

Mon., Tues., Thur., Fri. 8am- 4:45pm Wednesday 9am- 4:45pm



OHE NEWS (0)

HAPPY BIRTHDAY WISHES to OABR Print Shop Coordinator Jim Holmes who will celebrate his birthday in March.

THOUGHTS & PRAYERS to Kristi Jerkovich, CEO of the Southwest Iowa Association of REALTORS® who recently lost her mother.

SEND US YOUR NEWS!

Fax (402) 493-7189, Email dshipley@oabr.com, Phone: (402) 493-2995 x 307 or Snail Mail to 11830 Nicholas St., Omaha, NE 68154. We want to share in your professional and personal accomplishments, but we don't know if you don't tell us!

The Nebraska Real Estate Commission meeting will be held on March 19-20, 2009 at the Staybridge Room at the Staybridge Suites, located in Lincoln, Nebraska.

Need reliable and economical copying and printing services?

Here's what we can do for you:

- Color Copying
- Letterhead
- Envelopes
- 1 Color up to Full Color **Business Cards**
- Postcards
- Flvers
- Mailing

- Brochures
- Notepads
- Booklets
- NCR Forms
- Newsletters
- Magnets
- Binding
- And MORE!

We offer competitive prices, quality products, and fast and friendly service.

For Customer Service call 970-5313





Omaha Area Board of REALTORS®



Thanks to the February 2009 Sponsors Brenda Stuart – Service One Inc Ruth Smith – Norms Door Service Cherie Casey – The Home Buyers Protection Co John Eggenberg – SureHome Inspection Co Chip Monahan – Asset Strategies Jody Smythe – Wells Fargo Home Mortgage PK Kopun – Metro 1st Mortgage

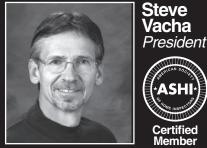
Thanks to the March 2009 Sponsors Alan Stoltenberg – SAC Federal Credit Union Dennis Meyer – TierOne Bank Cherie Casey – The Home Buyers Protection Co Sara Kelley – TierOne Bank John Eggenberg – SureHome Inspection Co The upcoming New Member Orientation is scheduled for Tuesday, April 7, 2009 from 8:30 a.m. to 4:00 p.m., Wednesday, April 8, 2009 from 8:30 a.m. to 4:00 p.m. and Thursday,

April 9, 2009 from

8:30 a.m. to 12:00 p.m.

The OABR Bylaws require that every new member attend an Orientation Program upon application for membership in the Omaha Area Board of REALTORS[®]. 3





Office (402) **392-2020** Fax (402) 453-0680 Cell (402) 660-9988 steve@hsinspections.com www.**HSinspections**.com

Closing is Essential!

Clear, concise home inspections are critical

Home Standards emphasizes:

- Positive attributes
 about a home.
- Inspection findings are conveyed in a neutral, non threatening manner.
- Concerns discussed in perspective to the attributes and age of home.
- Concerns documented with **photos** and <u>summarized logically</u>.

HOME STANDARDS

Over 2,500 inspections completed 20+ years of home construction, as contractor & builder ASHI certified • Fully Insured



4

AFFILIATE ADVOCATE

Submitted By: Sara Kelley Senior Mortgage Loan Officer, TierOne Bank



Improving Your FICO® Credit Score

It's important to note that raising your FICO[®] credit score is a bit like losing weight. It takes time, and there is no quick fix. In fact, quick-fix efforts may backfire. The best advice is to manage credit responsibly over time.

An excellent resource for understanding, managing and checking credit is www.myfico. com, a division of Fair Isaac Corporation. For assistance in correcting credit challenges, Consumer Credit Counseling Services is a non-profit community service organization that helps consumers manage their credit. Visit the CCCS website at www.cccsn.org or call (402) 333-8609.

Payment History Pay your bills on time.

Delinquent payments and collections can have a major negative impact on your FICO[®] score.

If you have missed payments, get current and stay current.

The longer you pay your bills on time, the better your credit score will be.

Understand that paying off a collection account will not remove it from your credit report.

It will stay on your report for seven years.

If you are having trouble financially, contact your creditors or

see a legitimate credit counselor.

This won't improve your credit score immediately, but if you begin to manage your credit and pay on time, your score will improve over time.

Amounts Owed

Keep balances low on credit cards and other "revolving credit."

High outstanding debt may affect your credit score.

Continued on Page 5





The role of the Affiliate Council of the Omaha Area Board of REALTORS[®] is to promote business relationships and services to REALTOR[®] members, actively solicit Affiliate membership in the OABR and promote ethical business practices of Affiliate Members.

President - Alan Stoltenberg -SAC Federal Credit Union Secretary – Regi Powell – Farmers Insurance Powell Insurance Treasurer – Brenda Stuart – ServiceOne Inc Cherie Casey – The Home Buyers Protection Co Debbie Kalina – Radon Protection Tech LLC Sara Kelley – TierOne Bank Kristi Lyons – TierOne Bank Mike Miller – Farmers Insurance Jim Murphy – Bank of the West Tori Ross – Ross Designs LLC Ruth Smith – Norm's Door Service Jody Smythe – Wells Fargo Home Mortgage Matt Thiel - DRI Title & Escrow Kodjo Togbey – Farmers Insurance Group Wendy Walker - Omaha Title & Escrow Inc

Monthly meeting agendas, minutes, and financials can be found on the Affiliate website. The web address is www.oabraffiliates.com.



Mary Stagon i.d.s.

Associate Member of the Interior Design Society

402-991-5603

Affordable Home Staging HomeSellingDesigns.com



Continued from Page 4

Pay off debt rather than move it around.

The most effective way to improve your credit score is paying down your revolving credit. In fact, owing the same amount but having fewer open accounts may lower your score.

Do not close unused credit cards as a short-term strategy to raise your score.

Closing an account doesn't make it disappear. A closed account will continue to appear on your credit report and may be considered by the score.

New Credit

Conduct rate shopping for a given loan within a focused period of time.

FICO scores distinguish between a search for a single loan and a search for many new credit lines, in part by the length of time over which inquiries occur.

Re-establish your credit history if you have had problems.

Opening new accounts responsibly and pay-Continued on Page 6



Continued from Page 5

ing them off on time will raise your credit score in the long term.

If you have been managing credit for a short time, do not open a lot of new accounts too rapidly.

New accounts will lower your average account age and will have a larger effect on your score if you don't have a lot of other credit information. Rapid account buildup may also look risky if you are a new credit user.

Request and check your own credit report.

This won't affect your score as long as you order your credit report directly from the credit reporting agency or through an organization authorized to provide credit reports to consumers.

Types of Credit Use

Apply for and open new accounts only as needed.

Don't open a number of new credit cards that you don't need just to increase your available

Introducing Home Education Services from The House Professor

The House Professor Home Education service provides unique opportunities for homeowners to learn about the components of their homes. They can protect the value of their homes by gaining knowledge about the various aspects of their properties and learning how to keep them maintained.



Gift Certificates Available Makes a great closing gift! credit. This approach could backfire and may actually lower your credit score.

Maintain credit cards but manage them responsibly.

In general having credit cards and installment loans (and making timely payments) will raise your credit score. Someone with no credit cards, for example, tends to be higher risk than someone who has managed credit cards responsibly.

Home • Multi-Family • Condos • Rental Properties Auto • Life • Health • Business

- Quick Binders
- Relocation Specialists
- Free Flood Determinations/Quotes
- Prompt Professional Service



Regi & Lisa Powell (402) 614-4633 www.PowellInsuranceAgents.com

Our Name Says It All...

Aff<u>ordable</u> PEST & TERMITE CONTROL

- ➡ All Termite Treatments come with a complete 10 Year Warranty.
- ➡ We offer a 24-hour turn-around on all real estate termite inspections.
- We have the longest inspection warranty available in Omaha and Iowa: 14 months for \$70.00
- ➡ We will under bid any written termite estimate for treatment by 10%-30% and include a ten-year warranty.

LICENSED AND CERTIFIED IN OMAHA AND IOWA

For more information go to www.affordablepestandtermitecontrol.com

Office: 451-1888

Fax: 457-5072

2009 Stimulus Golf					
Outing Presented by:					
A council of the Omaha Area Board of REALTORS®					
-A bit of STIMULUS RELIEF for OABR members- <u>PRICES ARE REDUCED</u> !!!!					
 Men's, Women's, and Mixed Team Contests Lunch and dinner provided 					
Pin Prizes					
Hole Sponsors that know how to do it!					
FUN for EVERYONE!!!					
Wednesday, May 20, 2009					
Tiburon Golf Course					
10302 S 168 th St, Omaha, NE.					
Shotgun Start at Noon					
Registration starts at 11:00 a.m.					
COSTS ARE LOWER:					
> OABR Members \$65/player					
Guests (non-members) \$90/player (GREAT time to join OABR!)					
> Dinner Only \$15/person					
DRINKS * DINNER * PRIZES					
Immediately following golf in the clubhouse					
<i>Payment must be included w/ registration form!</i> Foursome:					
Name Phone #					
Name Phone #					
Name Phone #					
Name Phone #					
Team Cantain Engell Adduses					
Team Captain Email Address:					
[] Check payable to:					
[] Check payable to: OABR Affiliates Council 11830 Nicholas St Omaha, NE 68154 Attn: Debbie [] Credit Card – Please circle type: Visa MasterCard					
[] Check payable to: OABR Affiliates Council 11830 Nicholas St Omaha, NE 68154 Attn: Debbie [] Credit Card – Please circle type: Visa MasterCard Credit Card # Exp Date/					
[] Check payable to: OABR Affiliates Council 11830 Nicholas St Omaha, NE 68154 Attn: Debbie [] Credit Card – Please circle type: Visa MasterCard Credit Card # Exp Date/					
[] Check payable to: OABR Affiliates Council 11830 Nicholas St Omaha, NE 68154 Attn: Debbie [] Credit Card – Please circle type: Visa MasterCard Credit Card #/ Exp Date/					

February Unscramble Words!!! Lisa Humlicek from NP Dodge Real Estate Won A \$50 Gift Certificate to the OABR Print Shop

From the following letters, many OABR Members unscrambled the letters provided. Here are the answers!

1. CMRMCAIOLES COMMERCIALS
2. TRAXE OITPN EXTRA POINT
3. DLURESOH DASP SHOULDER PADS
4. ROTPHY TROPHY
5. NEFFSEO OFFENSE
6. EDNSFEE DEFENSE
7. AAPTM ABY TAMPA BAY
8. KKCI FOF KICK OFF
9. IRTUTBHSPG ESRTLESE PITTSBURGH STEELERS
10 YTLENPA PENALTY

11. OHODCWUTN TOUCHDOWN
12. ZARAION ADIRLNSAC ARIZONA CARDINALS
13. ITKTSCE TICKETS
14. RPYAT PARTY
15. EDFIL LAGO FIELD GOAL
16. GPI ISKN PIG SKIN
17. AYRD MKRAER YARD MARKER
18. EEJRYS JERSEY
19. ANPYLET PENALTY
20. DARLOIF FLORIDA

THEME SUPER BOWL



Homes * Villas * Townhomes

e²SMART

My Job Is To Find Your Client's Dream Home.

Use my many years at Celebrity Homes to YOUR advantage. Please call me today at 813-2044 for assistance in ALL Celebrity Home & Townhome communities.

Carol Hamilton New Home Consultant

402-813-2044

chamilton@celebrityhomesomaha.com



8

Why request an independent ASHI® Home Inspector?

Inspectors certified by the AMERICAN SOCIETY OF HOME INSPECTORS (ASHI) are known in the industry to be proven professionals.

Every ASHI[®] certified home inspector has earned their certification, not purchased it from a magazine.

REQUIREMENTS:

- Complete at least 250 fee paid inspections
- Pass a comprehensive professional level exam
- Complete 20 hours of continuing education yearly
- Promise to follow an ASHI[®] code of ethics
- Reports cover certain detailed standards, as defined by ASHI[®]



ASHI[®] HAS SET THE BAR FOR HOME INSPECTIONS NATIONALLY SINCE 1976.



Hire one of your local GO-ASHI members listed for the ASHI experience.

Only an ASHI[®] inspector provides your customers with a professional, personalized inspections that combines 29 years of nationally recognized technical standards along with a code of ethics and the very best in customer service, education and satisfaction.

AMERICAN BUILDING INSPECTION

Mark Byrd Certified Inspector – 597-3111

CORNERSTONE INSPECTION Chad Ahlvers Certified Inspector – 677-2423

HOME BUYERS PROTECTION Pat Casey Certified Inspector – 334-7926 Jay Hipwell Associate Member

HOMESPEC PROPERTY INSPECTION Steve Marten Certified Inspector – 571-7735

HOME STANDARDS INSPECTION

Steve Vacha CERTIFIED INSPECTOR – 392-2020

HERITAGE HOME SERVICES Rick Crnkovich Certified Inspector – 779-2529

INDEPENDENT BUILDING INSPECTION Steve Hassenstab Certified Inspector – 960-7058 L & J'S HOME INSPECTIONS

Larry Stafford CERTIFIED INSPECTOR – 677-1236

QUALITY HOME INSPECTION Harry Tolliver Certified Inspector – 397-2330

I HOME INSPECTIONS

John Eggenberg Certified Inspector – 297-2374 TOTAL HOME INSPECTION

Bob Carter CERTIFIED INSPECTOR - 440-8400

AMERICAN DREAM HOME INSPECTIONS Bret Petersen Associate Member – 850-7715

MIDLANDS HOME INSPECTIONS Brent Simmerman Associate Member – 630-6555

NICK'S HOME INSPECTION Nick Fahrenkrog Associate Member – 660-5379

PARAGON PROPERTY INSPECTION Mike Frerichs Associate Member – 990-0898

Go to our website for a list of ASHI[®] professionals in the Omaha / Council Bluffs area. http://ashiomaha.com/

Unscramble Words!!! Win A \$50 Gift Certificate

From the following letters, unscramble the word. The OABR Member whose name will be drawn for all correct guesses will win a \$50 Gift Certificate to the OABR Print Shop. Fax your answers to Donna at the OABR, 493-7189 or mail to 11830 Nicholas St, Omaha, NE 68154. All correct guesses must be submitted to the OABR Office no later than March 15, 2009. Winner and answers will be in April 2009 Focus. Good luck!!!!

1. OMGMOYNETR
2. AAHALLTSEES
3. UEJUNA
4. AAALTTN
5. ORENASCTAM
6. IDPILAINAOSN
7. NTRRFKFOA
8. PSRGNLIDIEF
9. OUNLLHOU
10. ONCILLN
11. LEHEAN
12. NALABY
13. NNTEORT
14. MSEAL
15. ISRBKAM
16. UIRAHGRSBR
17. VLHSNLAIE
18. OIRDEPENVC
19. NHCDRIMO
20. LMAYOIP
THEME
Name:
Company:
Address:
Phone:

Design A Pantry For Your New Home or Part of Your Remodeling Project

One aspect of your new home plan requires a very personal touch from you. The pantry is a most-

important adjunct to your kitchen.

Here are some tips from designers.

Shallow shelves. Keep your inventory in sight with shelves that are a maximum of 18 inches deep. Allow enough space at the top so you can see everything on the shelves or so you can stack cans or cartons one on top of another.

Allow plenty of space on the floor. You'll need it for large packages of paper towels, bottled water and 24-packs of soda. About two feet is enough, unless you buy cartons of toilet paper at a big-box store.

Build a pass-through window to the kitchen. When you need several items, you won't have to carry them out to the kitchen. The window is also handy for passing groceries from the kitchen to the

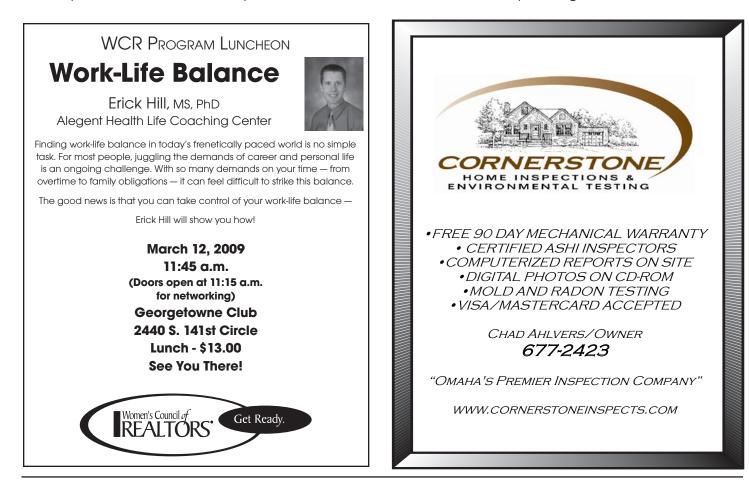
pantry.

Create a place for bulky appliances. Cubby holes for the food processor, blender, toaster and portable oven allow for more counter space.

If your pantry is small, pullouts, bins, back-of-the door racks and adjustable shelves can help you use the space more effectively.

Drawers and pullout bins work in small pantries and large pantries alike. They are good for storing potatoes and onions or bags of dried beans, rice and peas. Pullout bins are great for anything that doesn't come in a box.

Allow a space for wire baskets where you can store fruit and keep it in sight.





OMAHA AREA BOARD OF REALTORS® COMMITTEE, COUNCIL, FORUM, OR TASK FORCE ENROLLMENT FORM

GOVERNMENTAL AFFAIRS COMMITTEE

The Governmental Affairs Committee monitors state and national legislation relating to the real estate industry, interviews political candidates and makes recommendations to the Nebraska REALTORS[®] Association for RPAC contributions. The Committee also participates in grassroots lobbying efforts and organizes RPAC fundraising campaigns. Subcommittees which report to the Governmental Affairs Committee are RPAC, Legislative Review and Candidate Interview.

SAFETY COMMITTEE

The Safety Committee monitors the Omaha Area Board of REALTORS[®] office and surrounding premises for the maintenance and protection of the Omaha Area Board of REALTORS[®] facility, members and staff.

MLS COMPUTER COMMITTEE

The purpose of the MLS Computer Committee is to monitor and make recommendations for changes, if any, in the Great Plains REALTORS® Multiple Listing Service, Inc.'s MLS system. The Committee reports to the Great Plains REALTORS® Multiple Listing Service, Inc. Board of Directors.

AFFILIATE COUNCIL

The Affiliate Council promotes the business relationship and services of OABR Affiliates to OABR REALTOR® members, actively solicits OABR Affiliate membership, and promotes ethical business practices of OABR Affiliate members. The Council does many things including items such as the "Affiliate Advocate" column in *FOCUS* and sponsoring some of the OABR orientation coffee breaks.

The Affiliate Council handles OABR special events such as the Fall Bowling, Toys for Tots and the OABR golf outing. They also assist the Member Services Forum in other membership events, as requested by the Forum.

ECONOMIC DEVELOPMENT FORUM

The Economic Development Forum keeps the OABR Board of Directors abreast of Omaha and Nebraska Economic issues, monitors various issues as directed by the OABR Board of Directors, and is the advocate on those issues for any OABR Board of Directors position taken.

EDUCATION FORUM

The Education Forum provides education programs to serve the needs of the members of the Omaha Area Board of REALTORS[®]. It offers educational programs to the members and is responsible for the OABR New Member Orientation Course.

MEMBER SERVICES FORUM

The Member Services Forum reviews the eligibility of OABR membership applicants and makes recommendations regarding applicant's eligibility to the OABR Board of Directors. It reviews member needs and potential services to members and forms suggestions to achieve those goals. The Forum creates activities such as the Annual Chili Cook-Off and the Annual Cook Out and Carnival for OABR members. The Forum also plans and implements community projects approved by the OABR Board of Directors that enhance the image of REALTORS® in this community.

BYLAWS TASK FORCE

The Bylaws Task Force reviews the OABR Bylaws for any changes necessary to stay in compliance with the National Association of REALTORS[®]. (Members are appointed by the OABR President).

FORMS TASK FORCE

The Forms Task Force creates new and reviews all existing OABR and MLS forms that are either sold by OABR or MLS or given as part of member services, to make sure the forms have value to the membership and are in compliance with Nebraska law.

EQUAL OPPORTUNITY-CULTURAL DIVERSITY TASK FORCE

To promote equal opportunity in housing and diversity within the real estate industry; to examine the growing cultural diversity within the United States; to promote the Omaha Area Board of REALTORS®'s activities to heighten awareness of increased diversity within the real estate profession and the membership; to identify the concerns and needs of culturally diverse and minority members of the Omaha Area Board of REALTORS® and to assist in the development of plans to address those concerns and needs.

ISSUES MOBILIZATION FUND TASK FORCE (IMF)

The Issues Mobilization Fund Task Force is organized and operated primarily for the purpose of supporting or opposing state and local issues which impact real property in the Omaha Area and accepting contributions to aid in the support or opposition. It also supports grassroots lobbying and educational efforts related thereto. IMF funds shall not be used for support of candidates or for any purpose prohibited by federal or state laws that govern issue advocacy committees. IMF decisions shall be consistent with the current strategic plan and policies of the Omaha Area Board of REALTORS.

NOMINATING TASK FORCE

At least four (4) months before the annual Omaha Area Board of REALTORS® (OABR) election, a OABR Nominating Task Force of seven (7) REALTOR® Members shall be appointed by the OABR President Elect which appointees shall be approved by of the OABR Board of Directors. The appointees shall consist of the OABR President Elect as Chairman, the OABR President, one OABR Director, 2 OABR Past Presidents and 2 Active OABR Members at Large. The OABR Nominating Task Force shall select one or more candidates for each OABR office, except that of OABR President, and one or more candidates for each place to be filled on the OABR Board of Directors.

PUBLIC RELATIONS TASK FORCE

The Public Relations Task Force promotes activities and events of the Omaha Area Board of REALTORS® (OABR) which bring positive attention and recognition to OABR. They also promote activities that enhance the REALTOR® image within the community and the OABR organization. The Task Force is responsible for the establishment of a Speakers Bureau if requested by the OABR Board of Directors.

RPAC FUND RAISING TASK FORCE

The RPAC Fund Raising Task Force coordinates the RPAC fund raising efforts for the Omaha Area Board of REALTORS $\ensuremath{\mathbb{R}}$.

OMAHA AREA BOARD OF REALTORS® FOUNDATION

The Foundation is organized for educational purposes, including distribution of funds to organizations qualifying as exempt organizations under \$ 501(c) (3) of the Internal Revenue Code of 1986, or corresponding section of any future Federal Tax code.

The Foundation is managed by a Board of Directors. The number of Directors shall be not less than three (3) or not more than six (6) elected annually by the Board of Directors of the Omaha Area Board of REALTORS[®]. Historically the names are chosen in September of each year by the OABR President and submitted to the September OABR Board of Directors for election.

REGIONAL GRIEVANCE COMMITTEE (Delegated to Nebraska REALTORS® Association)

The Grievance Committee is responsible for preliminary investigation of written complaints alleging violations of the Code of Ethics and/or requests for arbitration. They forward them to the Professional Standards Committee as they deem necessary.

Grievance Committee members are appointed by the President of the OABR.

REGIONAL PROFESSIONAL STANDARDS(Delegated to Nebraska REALTORS® Association) The Professional Standards Committee conducts hearing's on investigation of complaints referred to it by the Regional Grievance Committee on matters of alleged ethical misconduct or to provide arbitration.

Professional Standards Committee members are appointed by the President of the OABR.

COMMITTEE, COUNCIL, FORUM, OR TASK FORCE APPLICATION FORM

NAME _

COMPANY ____

ADDRESS

PHONE # _____

I would like to serve on the following committee, council, forum, or task force (s) _____

12

March 2005

Tips & Tricks

Paragon 3x Customize Spreadsheet Results View

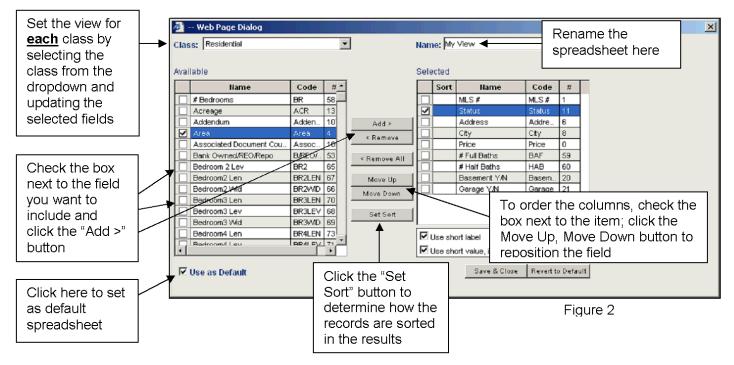
Paragon v3.x offers the ability to create custom spreadsheet views for your search results. This installment of Tips & Tricks reviews customizing the spreadsheet view for each class.

First let's start by naming the spreadsheet something you will recognize in the Select View drop-down menu or under the View/Reports button under Spreadsheets, and then setting the view as your default. For this exercise we will call the spreadsheet "My View". Use the following steps to customize the view:

- 1. Click on Preferences
- 2. Select Views/Reports
- 3. Click on the Spreadsheets tab (Paragon should default to this tab)
- 4. You can select any of the first five spreadsheets, but for this exercise click on the first spreadsheet. It might be called Default Spreadsheet or just Spreadsheet (Fig. 1).



5. The following web page dialog window will launch (Fig. 2).



- 6. Rename the view to "My View" or whatever name you want to use for your spreadsheet.
- 7. From this view (Fig. 2) you can move fields to and from the Available and Selected windows by checking the boxes and clicking the "Add >" or "< Remove"

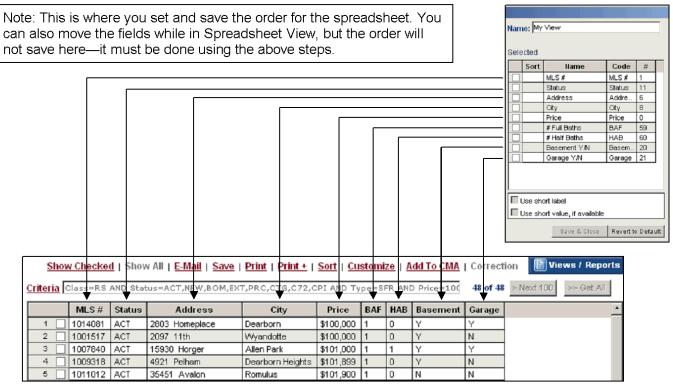
buttons. You can also change the order of the fields in the Selected window by checking the box and clicking the "Move Up" or "Move Down" button.

- 8. You can set how you want the records to sort by clicking on the "Set Sort" button.
- Select the initial sort option. You can either select second and third sort options or leave them blank by leaving "Select a column" in the drop down menu (Fig. 3).
- 10. Click OK to save the sort
- 11. Once you have finished adding/removing/repositioning fields and you have renamed the spreadsheet, you can also set the spreadsheet to be your default spreadsheet by clicking the "Use As Default" box at the bottom right corner of the Web Page Dialog window.

Ascending C Descending
C Ascending C Descending
© Ascending © Descending
OK Cancel

Figure 3

- 12. Finally, <u>you will need to set up the desired fields for each class!</u> The spreadsheet that you just set up for Residential WILL NOT appear for the other classes. To set up the preferred fields for each class, just select the class from the "Class:" drop-down menu and repeat the steps above.
- 13. Your new view (My View) now appears under Views/Reports > Spreadsheets



Fiaure 4

Good luck with this tool!

Supra Education Corner Supra Education Corner

Brought to you by the Omaha Area Board of REALTORS® and Lisa Welch your Supra Systems Coordinator

SUPRA KEY TIPS ... Tip of the Month: What is an 'Authorization Code?'

What is an 'Authorization Code?'

An 'Authorization Code' is a 30-digit code which is used to activate eKey on your Smartphone, Palm or Blackberry.

When do I need an 'Authorization Code?'

- · Setting up eKey service on your Smartphone/Palm/Blackberry the 1st time
- · Re-Installing the software after completing a Hard Reset of your Device froze
- · Getting a new or replacement Smartphone/Palm/Blackberry

Can I reuse an 'Authorization Code?'

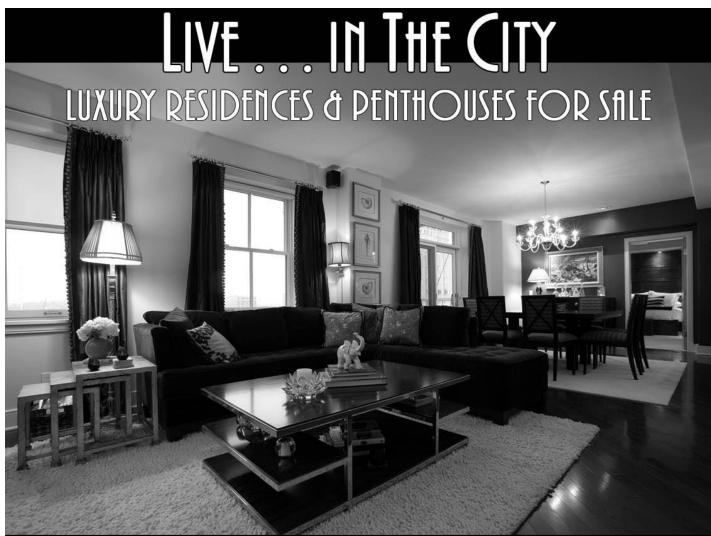
No, if you ever need another 'Authorization Code' you can generate it from www.supraekey. com.

Where can I get an 'Authorization Code?'

- Access www.supraekey.com
- · Click on 'Agents Log Onto KIMweb'
- Select your Association / MLS from the dropdown menu; 'NE – Omaha Area Board of realtors'
- Enter your eKey # (Located on the sticker on your phone, on your ekey manual you received when you signed up with the program, or contact your association)
- Enter your PIN # (This is the four digit number you use to access the Blue iBoxes.
- Click Login
- On the menu on the left hand side of the page click on 'Authorization code;' if you do not remember the answer to your 'Secret Question' click 'I forgot' and follow the onscreen instructions.
- · Follow the on-screen instructions to enter your 'Authorization Code'



Omaha Area Board of REALTORS®



ONLY 9 OF 60 REMAIN!





CBSHOME



14th & Farnam In the Heart of Downtown

WWW.THEPflXTON.COM

WWW.PENTHOUSESATTHEPAXTON.COM

REALTOR® FOCUS





Need repairs before closing?

- · No job too big or small
- · Prompt, professional service
- Finished Basements



· Contracting Services

- · Handicap modifications
- Free estimates ввв

Mike Gitt, Builder CALL 740.9551

CELEBRITY CELEBRITY *(***AHOMES** *(CATOWNHOMES*

ERICKA HEIDVOGEL

New Home Consultant

Representing All Celebrity Home & Townhome Communities

Mobile: (402) 917-4888 R Fax: (402) 891-7165 eheidvogel@celebrityhomesomaha.com



Not just any home will do... SAME GOES FOR INSURANCE.



Cami Saathoff, Agent

LIKE A GOOD NEIGHBOR



Providing Insurance and Financial Services statefarm.com® • State Farm Fire and Casualty Company, State Farm General Insurance Company — Bloomington, IL. State Farm Florida Insurance Company — Winter Haven, FL. • State Farm Lloyds — Dallas, TX.

- Prompt
- "Good Neighbor" Service
- Relocation Specialist
- Providing Insurance and Financial Services

8012 W Dodge Road Omaha, NE 68114-3414 Office: 402-496-7565 www.camisaathoff.com

14002 L St., Omaha, NE 68137

www.celebrityhomesomaha.com



Hey REALTORS[®]!!

Have you seen your new OABR Membership roster? Did you notice something *DIFFERENT*?

Your Affiliate members went yellow!

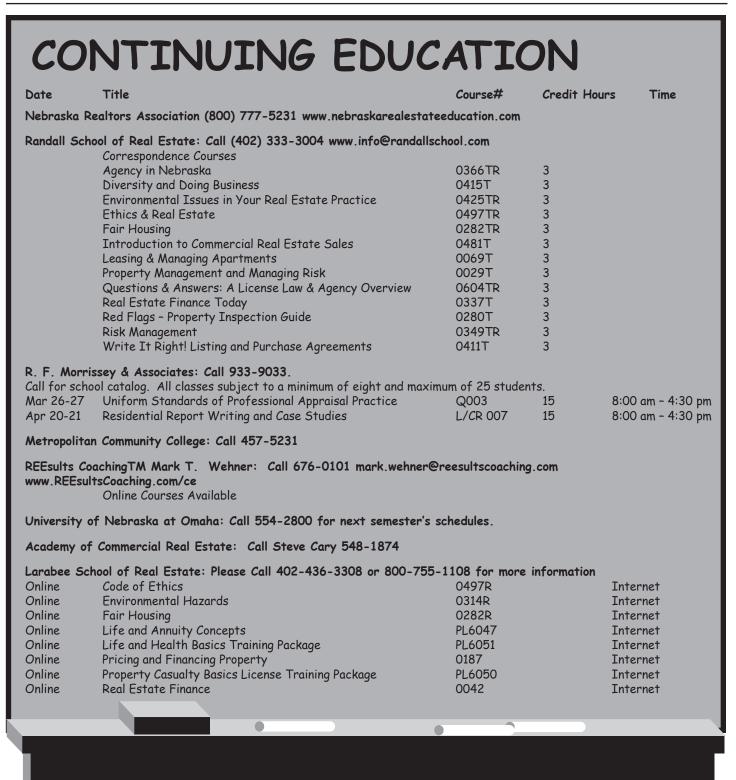
All Affiliate members are easily found three ways in the new "yellow pages" section of your roster – alphabetically by company name, alphabetically by last name, AND service category. It has never been easier to refer your buyers and sellers to professionals in your industry.

Consider keeping the roster with you on appointments or in your car and you can easily flip open to the "yellow pages" when your clients need referrals.

We're here to support you. The Affiliates have exciting changes coming this year; stay tuned for future announcements.

> Here's to a positive and productive 2009, Tori Lynn Ross of Ross Designs, LLC - Affiliate Marketing Chair

19

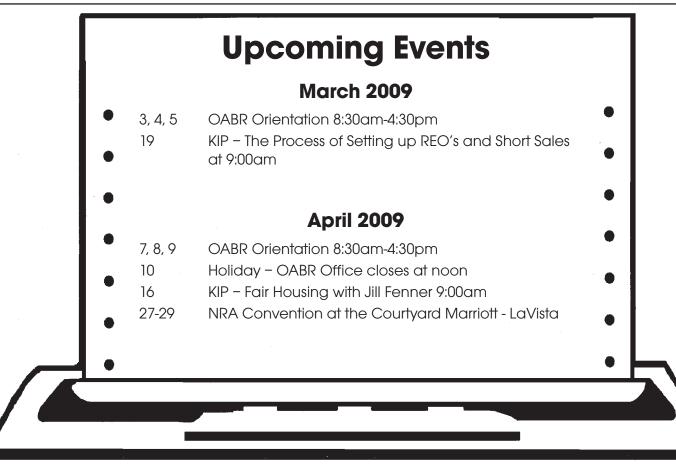


Photos in the MLS

The situation comes up once in a while where an agent obtains a new listing and uses the photos (the Work) the prior agent took to promote the property.

Copyright protection on those photos flows to the agent who created the Work. That agent has the right to control the reproduction and use of the photograph(s), including the right to deny others the right to reproduce or use the Work.

Other real estate companies or agents who desire to utilize such photographs will need to obtain the permission of the author of that Work.



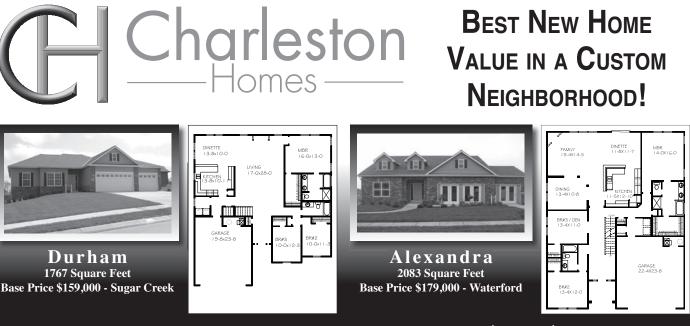


About The House Professor

- Fully insured
- Members of ASHI and InterNACHI
- Locally owned and operated
- More than 50 years combined residential construction experience
- On-site comprehensive reports and consultations
- Accurate and trustworthy home inspections



The company you want inspecting your home



Choose from 7 exciting new floor plans from \$160 - \$300k Now building in the custom neighborhood of your choice!

Homes shown with optional upgrades

Models Located at Waterford (156th & Ida) 991-5664, Sugar Creek (189th & Harrison) 502-5600 and Saddlebrook (150th & Fort) 934-2212 Model Hours: Tue-Thur 1-6, Fri-Sun Noon - 5 pm, Monday not open

www.charlestonhomesomaha.com

We Value our Relationship with REALTORS®

Omaha's Best New Home Value in a Custom Neighborhood

HOMES STARTING AT \$149,000 INCLUDING LOT

- Building all over the Omaha Metro Area
- Base Price includes lot and full unfinished basement
- We compensate a 2.4% referral fee on all homes
- Our 5 month building cycle is one of the shortest times in Omaha
- Come check out our unique Loft option on our ranch plans
- Two new Floor Plans!

www.charlestonhomesomaha.com

NEW MEMBERS, CORRECTIONS & CHANGES!

NEW MEMBERS

Collier, Dennis – 711/CBSHOME Real Estate Delaine, Melissa – 30/Mitchell & Associates Inc Ruse, Lee – 711/CBSHOME Real Estate

NEW AFFILIATE MEMBERS

Togbey, Kodjo – 6931/Farmers Insurance Group Walker, Wendy – 100719/Omaha Title & Escrow Inc

NEW MEMBER CANDIDATES

Barsell, Helen – 23/CBSHOME Real Estate Billingsley, Mark – 5110/Real Estate Associates Inc Boothe, Samara – 100729/Premier One Real Estate LLC

- Ervin, Jennifer 7900/DEEB Realty
- Gilbert, William 7900/DEEB Realty
- Johnson, David 7900/DEEB Realty

Mathis, Stephanie – 21/CBSHOME Real Estate

- May, Sandra 803/NP Dodge VI LLC
- Nelson, Jenny 7900/DEEB Realty
- Pitman, Sherry 7900/DEEB Realty
- Ramazani, Zari 777/NP Dodge I LLC
- Rayer, Rebekah 21/CBSHOME Real Estate Reynolds, Gregory – 5110/Real Estate Associates
- Inc

Riedmann, Coleen – 770/NP Dodge V LLC

- Towne-Colley, Margaux 8170/Landmark Management Group Inc
- Wrinkle, Anny 100554/McGowan Real Estate Inc
- Zych, Brian 21/CBSHOME Real Estate

NEW AFFILIATE CANDIDATES

Chase, Joe - 100811/infoGROUP

- DeWald, Dolly 100810/D3 Dolly DeWald Designs
- Haynes, William 100809/Above The Rest Pest Solution
- Miller, Mike 100804/Farmers Insurance
- Rasmussen, Brent 100806/Mortgage Specialists LLC
- Stagon, Mary 100807/Home Selling Designs

MEMBER TRANSFERS

- AAsum, Tammy From 779/NP Dodge IV LLC To 100385/Alliance Real Estate LLC
- Andersen, Matthew From 4301/Prudential Ambassador Real Estate To 4300/Prudential Ambassador Real Estate
- Beebee, Susan From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Benson, Kristine From 330/Hearthstone Homes Inc To 24/CBSHOME Real Estate
- Blinn, Ellen From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Bowne, Connie From 803/NP Dodge VI LLC To 770/NP Dodge V LLC
- Broadwater, Cassidee From 777/NP Dodge I LLC To 770/NP Dodge V LLC
- Bustamante Salgado, Placido From 7900/DEEB Realty To 100425/Guardian Real Estate LLC

- Colburn, Stephen From 4300/Prudential Ambassador Real Estate To 20/CBSHOME Real Estate
- Dunn, Thomas From 100752/Keller Williams Greater Omaha To 779/NP Dodge IV LLC
- Flynn, Mary From 100087/Century 21 Hansen
- Realty To 100263/Century 21 Hansen Realty Freeman, Herbert From 100524/NP Dodge IV LLC To 777/NP Dodge I LLC
- Gillogly, Cheryl From 771/NP Dodge III LLC To 4300/Prudential Ambassador Real Estate
- Gowens, Ellen From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Granger, Troy From 803/NP Dodge VI LLC To 779/ NP Dodge IV LLC
- Green, Shannon From 771/NP Dodge III LLC To 770/NP Dodge V LLC
- Gregor, Thomas From 21/CBSHOME Real Estate To 7900/DEEB Realty
- Gruhn, Clayton From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Holstein, Érica From 4300/Prudential Ambassador Real Estate To 100752/Keller Williams Greater Omaha
- Howe, Arlen From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Jackson, Cleo From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Johnson, Dianne From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Konyek, Debbie From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Kosiski, Trisha From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Labs, Marsha From 23/CBSHOME Real Estate To 5000/Celebrity Homes Inc
- McDonald, Janice From 771/NP Dodge III LLC To 4300/Prudential Ambassador Real Estate
- Martin, Tina From 803/NP Dodge VI LLC To 779/ NP Dodge IV LLC
- Meisinger, Joni From 779/NP Dodge IV LLC Pap To 800/NP Dodge IV LLC – Platts
- Miller, Aaron From 779/NP Dodge IV LLC To 803/ NP Dodge VI LLC
- Morris, Jeanean From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Murphy, John From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Murphy, Mary From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Nash, Terry From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Neussendorfer, Robert From 24/CBSHOME Real Estate To 777/NP Dodge I LLC
- Owen, Alvin From 771/NP Dodge III LLC To 770/ NP Dodge V LLC
- Ruwe, Michelle From 4300/Prudential Ambassador Real Estate To 4304/Prudential Ambassador Real Estate
- Schriver, Gena From 771/NP Dodge III LLC To 4300/Prudential Ambassador Real Estate Schuette, Linda From 22/CBSHOME Real Estate To

7900/DEEB Realty

- Shafer, Julie From 5000/Celebrity Homes Inc To 770/NP Dodge V LLC
- Terry, Michael From 711/CBSHOME Real Estate To 5110/Real Estate Associates Inc
- Torneton, Steven From 711/CBSHOME Real Estate To 803/NP Dodge VI LLC
- Weisbeck, Laine From 7900/DEEB Realty To 4300/ Prudential Ambassador Real Estate
- White-Hamilton, Alexander From 100087/Century 21 Hansen Realty To 100263/Century 21 Hansen Realty
- Witt, Kari From 5000/Celebrity Homes Inc To 779/ NP Dodge IV LLC

MEMBER REINSTATES

- Berlin, Jeff 4300/Prudential Ambassador Real Estate
- Bockman, Michael 6212/RE/MAX Real Estate Group
- Keller, Douglas 100432/Gold Realty LLC
- Krecji, Melissa 100752/Keller Williams Greater Omaha
- McCaskill, Marcus 530/CENTURY 21 Century Real Estate

Vancil, Emory – 100374/CBSHOME Real Estate Walker, Judy – 1040/Gordon Haman Realty

NEW COMPANY

- #100805/Mason Appraisal Services 1302 Ranch View Ln, Elkhorn, NE, 68022 OABR/MLS Phone: 880-5255 Fax: 866-837-4805
- Designated Realtor: Kimberly Mason #100803/May & Associates – 78 South C PO Box 521, Fremont, NE, 68026 BSG/MLS Secondary
 - Phone: 727-5822 Fax: 721-1329
 - Designated Realtor: Shawn May
- #100511/Thomas J Rohan Broker 608 N 50th St
 #301, Omaha, NE, 68132
 Current OABR Member/Joined MLS 1/30/09
 Phone: 616-9666 Fax: 556-8820
 Designated Realtor: Thomas Rohan

COMPANY ADDRESS AND PHONE NUMBER UPDATES

- (If your firm address and/or telephone number changes, fax the information to 493-7189 to ensure our records are accurate)
- #100722/Allstate Insurance Company 17958 Pierce Plz, Omaha, NE, 68130 Fax: 289-0553
- #100039/Gretna Realty 17120 Cypress St, Omaha, NE, 68136
- #8170/Landmark Management Group Inc 2702 Douglas St, Omaha, NE, 68131
- #7890/Nebraska Land Title & Abstract 16949 Lakeside Hills Plz #2, Omaha, NE, 68130 Fax: 778-1050

COMPANY NAME CHANGE

#890/Golden Key Homes PC (Formerly WHY USA Golden Key Homes)



Omaha Area Board of REALTORS® 11830 Nicholas Street Omaha, Nebraska 68154

Return Service Requested

PRSRT STD U.S. POSTAGE **PAID** OMAHA, NE. PERMIT # 1313

Calendar of Events for March 2009							
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
1	2	3	4	WCR Executive Comm. 8:30-10:00 am at OABR	6	7	
		Affiliates 9:00 am-1:30 pm at OABR		Ed Comm. 10:00-11:00 am at OABR	Toastmasters 7:15-8:30 am at OABR		
		New Member Orientation 8:30 am-4:00 pm at OABR	New Member Orientation 8:30 am-4:00 pm at OABR	New Member Orientation 8:30 am-12:00 pm at OABR			
8	9	Equal Opportunity 11:00 am -12:00 pm at OABR	Member Services 10:00-11:00 am at OABR	12	1 Toastmasters 7:15-8:30 am at OABR	14	
	IREM 8:00 am - 5:00 pm at OABR	IREM 8:00 am - 5:00 pm at OABR	IREM 8:00 am - 5:00 pm at OABR	IREM 8:00 am - 5:00 pm at OABR	IREM 8:00 am - 5:00 pm at OABR		
15	16	17	18	19	20	21	
	OABR Executive Comm. 9:00-10:00 am at OABR	MLS Executive Comm. 10:15-11:15 am at OABR	Gov't Affairs 10:00 am-2:00 pm at OABR	KIP Seminar 8:00 am-12:00 pm at OABR	Toastmasters 7:15-8:30 am at OABR		
22	23	24	25	26	27	28	
		IREM 8:30-10:00 am at OABR MLS Directors 10:15-11:15 am at OABR	OABR Directors 9:00-10:00 am at OABR		Toastmasters 7:15-8:30 am at OABR		
29	30	31					