

SEPTEMBER
2010

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NUMBER 9

REALTOR®

FOCUS

OMAHA AREA
BOARD OF REALTORS®

(402) 493-2995
WWW.OABR.COM

11830 NICHOLAS STREET
OMAHA, NEBRASKA 68154

INSIDE THIS ISSUE:

2010 RPAC Contributors
Pages 4-5

Affiliate Advocate:
Can You Guess
What Am I?
Pages 6&8

OABR Membership
Statistics
Page 7

Omaha Area Board
of REALTORS®
125th Inaugural
Page 11

Turkey Shoot Bowling
& Toys for Tots
Page 13

Education Forum Offers
Advanced Paragon
Training
Page 15

Social Events Forum
11th Annual Election
& Picnic
Pages 18-20

KIP — Opening The Door
in Washington, DC
Pages 22-23

Protect Yourself From The
#1 Crime In The U.S.:
Identity Theft
Page 26-27

New Members,
Corrections and Changes!
Pages 34-35

SOCIAL
EVENTS
Omaha Area Board of REALTORS®

Presents the

4th Annual

OABR Hawaiian Paradise Putt-Putt Golf Tournament

PRIZES
AWARDED!

Open to the First 36 Teams of 4 Registrants

Dress for the Occasion!! Come in your Hawaiian Shirts and Grass Skirts!!!

When: Wednesday, September 15, 2010

**Where: Pacific Springs Putt-Putt Course
16810 Harney St., Omaha, NE**

Shotgun Start: 1:00 PM and 3:00 PM

This event is free to OABR Members with a canned food
or monetary donation for the Food Bank for the Heartland.

Join us @ the Prestige Lounge, 810 S. 169th St.,
overlooking Pacific Springs Golf Course
for Drinks and Festivities after your round is done.



FREE
With a Canned Food
or Monetary Donation!

Get Your Team Registered Today!!

Preferred Start Time _____
(not guaranteed)

Team Contact _____ Email _____

Ph# _____

2. _____

Ph# _____

3. _____

Ph# _____

4. _____

Ph# _____

Mail to OABR, 11830 Nicholas St., Omaha, NE 68154 or fax 402-493-7189 or e-mail lwelch@oabr.com.

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Omaha Area Board of REALTORS®
 11830 Nicholas Street
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 (402) 493-2995 tel
 (402) 493-7189 fax

Office Hours:
 Mon., Tues., Thur., Fri. 8am- 4:45pm
 Wednesday 9am- 4:45pm



PERSONALS

THE NEWS

CONGRATULATIONS to Julie Hergert of CBSHOME Real Estate who was recently awarded the Graduate REALTORS® Institute of Nebraska (GRI).

CONGRATULATIONS to Renee Lampman of DEEB Realty who was recently awarded the Short Sales and Foreclosure Resource (SFR) Certification.

CONGRATULATIONS to Michael Beacom of DEEB Realty who was recently awarded the Accredited Buyer's Representative (ABR) Designation.

HAPPY BIRTHDAY WISHES to Debbie Peterson, OABR Membership Coordinator who will celebrate her birthday in September.

CONDOLENCES to the family of Karen May of N P Dodge Company who recently passed away.

CONDOLENCES to Ben and Renee Lampman of DEEB Realty who recently lost his/her mother/mother-in-law.

THANK YOU to outgoing OABR Directors Joe Gehrki, Valorie Johnson and Sara Kelley for your service and devotion to making our organization a success!

SEND US YOUR NEWS!

Fax (402) 493-7189, Email dshipley@oabr.com,
 Phone: (402) 493-2995 x 307
 or Snail Mail to 11830 Nicholas St., Omaha, NE 68154.
 We want to share in your professional and personal
 accomplishments, but we don't know if you don't tell us!

The Nebraska Real Estate Commission meeting will be held on September 30-October 1, 2010 at the Lighthouse Room at the Country Inn Suites located in Lincoln, Nebraska.

System Tune-up Special – only \$99.00

Save up to \$150.00 (limited time offer)

Is your system running slow? Are you tired of viruses and spyware infecting your system? Are your pictures and data backed up?

Protect Your Data, Speed-up Your System, and Virtually Eliminate the Risk of Spyware and Viruses – Bring us your desktop or laptop and for only \$99.00 plus tax we will:

- remove spyware, viruses and unnecessary startup programs that slow your computer
- install Antivirus and Antispyware programs - included for homes – additional subscription charge for business computers
- inspect system components to help prevent hardware failures and data loss
- setup automatic backups of your documents, pictures, etc. (you must supply flash drive)

Basics & Beyond
Computer Specialists



402-708-4951

john@basicsandbeyond.net

NEW MEMBER ORIENTATION (COFFEE BREAK SPONSORS)

Thanks to the August 2010 Sponsors

Scott Moore – Rels Title
Debbie Kalina – Radon Protection Tech LLC
Cherie Casey – The Home Buyers Protection Co
Sara Kelley – First Westroads Bank

Thanks to the September 2010 Sponsors

Jim Murphy – Bank of the West
Jody Smythe – MetLife Home Loans
Alan Stoltenberg – SAC Federal Credit Union
Brenda Stuart – ServiceOne Inc

The upcoming New Member
Orientation is scheduled for
Tuesday, October 5, 2010 from
8:30 a.m. to 4:00 p.m.,
Wednesday, October 6, 2010 from
8:30 a.m. to 4:00 p.m. and
Thursday, October 7, 2010 from
8:30 a.m. to 12:00 p.m.

The OABR Bylaws require that
every new member attend
an Orientation Program upon
application for membership in the
Omaha Area Board of REALTORS®.

ORIENTATION

CONCRETE WATERPROOFING SUMP PUMP RADON



402.861.4400
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8802 S. 135th Street,
Suite 100
Omaha, NE 68138



ARID
RESOURCES
Specialty Contracting



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Vince Leisey
Matt Rasmussen

GOVERNOR'S CLUB (\$500+)

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Steven Alloway
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DOLLAR A DAY (\$365)

JoAnn Grennan

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Continued on Page 5

2010 Contribution Goal = \$33,750

\$33,939

*Congratulations
for exceeding
the 2010
NAR Goal!*

9-1-09

Continued from Page 4

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AFFILIATE ADVOCATE

Submitted By: Ruth Smith
President Norm's Door Service

Can You Guess What Am I?

I am one of the largest moving objects in your home. I often break at the worst possible times and can keep you stuck at home. If you forget about me I can let in a burglar. Every time you use me there are 15 or more moving parts involved. What am I? I am your garage door!

Don't forget to take care of your much used and often neglected garage door system. For many of us homeowners our garage door is actually our "new front door" as it is used much more frequently than your front entry door. Day in and day out, up and down it goes. All we want to do is "push the button" and forget about it but you may want to consider giving it just a bit of TLC from time to time. Following are some frequently asked questions regarding maintaining your garage door system:

1. How often should I have my garage door serviced? We recommend having it done every 12 to 18 months. This will keep your system in good working order, operating as quietly as possible and give the technician the opportunity to catch a small problem before it turns into a major repair. Fall is the perfect time to service your system getting it ready for the harsh winter weather conditions.

2. What will be done? Our technicians will thoroughly look over all the many parts of your garage door system lubricating, tightening and adjusting the moving parts. They will check the pulley and cable systems looking for wear and rust, look for cracked or worn hinges, flattened

rollers etc. They pop off the cover of the opener checking for white plastic shavings — a sign of worn gears. The perimeter and bottom seals will be examined as well as the door sections.

3. Can a technician tell if my spring is about to break? No, the spring manufacturers give an estimated "cycle life" but there is no way to determine when a spring is about to break.

4. My door and opener are very noisy, can anything be done? A good overall lubrication can often do wonders or it may be recommended to switch from steel to nylon rollers. It's important to use the right lubricants on your system, don't spray your door with WD40 — which is a good lubricant but not for moving parts on garage doors.

Continued on Page 8

First State Bank Your Mortgage Resource

First State Bank is a local full service bank and mortgage company, offering all types of financing such as Conventional, FHA, VA, NIFA, and USDA.

We also offer lot loans, new construction loans, and builder financing.



Dennis Ritter
402-680-3458

dritter@1ststatebank.com

MORTGAGE LOANS

To purchase a new home or refinance your existing one.

CONSTRUCTION LOANS

Consumer construction loans as well as builder financing available.

INVESTMENT PROPERTY LOANS

A loan to purchase, renovate, or maintain residential rental property.

HOME EQUITY LOANS

A line of credit in addition to your primary mortgage loan.



First State Bank
banking outside the box

THREE CONVENIENT LOCATIONS...

MAIN LOCATION

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Ralston, NE 68127

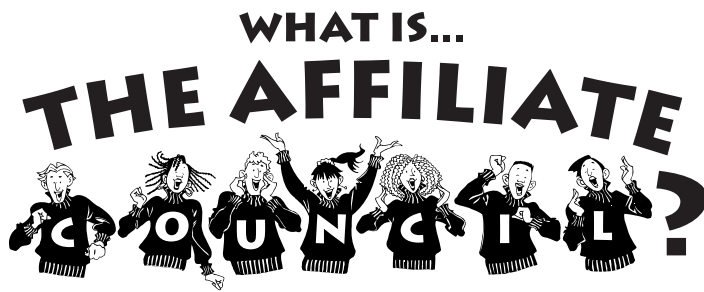
9718 Giles Rd
La Vista, NE 68128

11902 Pierce Plaza
Omaha, NE 68144



MEMBER
FDIC

www.dennisritter.com



The role of the Affiliate Council of the Omaha Area Board of REALTORS® is to promote business relationships and services to REALTOR® members, actively solicit Affiliate membership in the OABR and promote ethical business practices of Affiliate Members.

Affiliate Members listed below attended the July 2010 meeting.

Sara Kelley (President) – First Westroads Bank
 Regi Powell (President-Elect) – Farmers Insurance/
 Powell Insurance
 Laura Bambino (Secretary) – Great Western Bank
 Angus, John – Basics and Beyond Computer
 Specialists
 Lori Bonnstetter – AmeriSpec Home Inspection
 Service
 Cherie Casey – The Home Buyers Protection Co
 Chuck Current – American National Bank
 Janet Dragon – Heartland Reva Team
 Debbie Kalina – Radon Protection Tech LLC
 Laura Longo – Centris Federal Credit Union
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 Dennis Meyer – Great Western Bank
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 John Ponec – Security National Bank
 Tori Ross – Ross Designs LLC
 Jody Smythe – MetLife Home Loans
 Jeff Spidle – Mold Solutions
 Tom Sutko – AmeriSpec Home Inspection Service
 Matt Thiel – DRI Title & Escrow
 Wendy Walker – Omaha Title & Escrow Inc
 Dawn Zaller – Team USA Mortgage

The Affiliate Council web address is
www.oabracaffiliates.com.

Did You Know????

The Omaha Area Board of REALTORS® is now on Facebook? Become a fan and network with fellow members of the OABR and stay up-to-date on OABR activities and the industry. www.facebook.com/OMArealtors.com

OABR to Members

The Board Office regularly sends email to active members. Please check your contact information at www.Members.OABR.com. Please forward changes to dpeterson@oabr.com.

OABR Membership Statistics

	July 2010	July 2009
Designated REALTOR®	218	226
Designated REALTOR®- Secondary	3	5
REALTOR®	2070	2131
REALTOR®-Secondary	1	0
TOTAL	2292	2362
Emeritus (we have 6 included in REALTOR® count)		
Institute Affiliate	70	73
Affiliate	195	189
Retired	0	0
Student	0	0
Public Service	4	1
Honorary	0	0
Boards Goods & Services	240	231
TOTAL	2801	2858
July 2010		
New	15	
Reinstate	7	
Drop	59	

MLS Membership Statistics

	July 2010
Participants (Primary)	207
Participants (Secondary)	59
Subscribers (Primary)	2043
Subscribers (Secondary)	179
Exempt	31
TOTAL	2519

Continued from Page 6

5. Should I maintain my door or use a professional? My recommendation is to use a professional. Remember: the spring mechanism of garage doors are under high tension and can be dangerous! A trained professional has the knowledge and tools to make the proper repairs and adjustments in a safe manner.

6. My doors are in bad shape, are they worth maintaining? We give free estimates to determine if a replacement is recommended. If you do need new garage doors the good news is this is a great time to buy! Energy efficient new models purchased thru 2010 qualify for Federal Energy Tax Credits.

In summary: keep your hardworking garage door system in top working condition with regular service. The professionals at Norm's Door Service are here to help with your garage door needs. From broken springs and cables, transmitters and code changes to new door and opener replacement, we're here for you 24/7. Norm's Door Service is a second generation and now woman owned and operated company specializing in Residential and Commercial Door, Dock and Gate systems. A+ rated with the BBB and chosen "Best of Omaha" for 2010 for garage doors, Norm's has proudly served the greater Omaha area since 1963.

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Q&A

ASK THE HOME INSPECTOR!

By Patrick Casey, President
The Home Buyers Protection Company
Home & Building Inspections • Radon & Mold Testing



The following article is intended to provide pertinent home and building inspection information to the readers. Your input is welcome by emailing your questions to pat@hbponline.com.



Question: Wood Decksó We are going to build a new wood deck on our home. We have heard stories of people getting seriously injured from unsafe decks. How do we know our new deck will be safe?

Answer: There are construction guidelines and building codes that, if followed, will ensure your new deck will be safe to enjoy for many years. The following are the required Omaha guidelines and codes for building a deck:

- Building permits are required for all new decks and all deck replacements.
- Footing for decks must extend a minimum of 42i below grade to the bottom of the footing. The footing size will vary depending on the size of the deck; however, a 10i-12i diameter hole will generally work.

- Posts must be anchored to the footings by an approved mechanical fastener.
- Extreme care should be taken to assure the rim joist is properly fastened to the house. Generally, a 1/2i diameter bolt every 12i will be sufficient. This may vary depending on the size of the deck. Be sure that you are attaching to a solid, structurally sound material.
- A 36i minimum high guardrail is required around the deck, and a 34i to 38i high handrail is required on steps with 4 or more risers. No guardrail or handrail shall allow the passage of a 4i sphere through the rail.
- Your lumber salesman can help you with lumber sizes and spans, as well as beam sizes and post sizes.

Go to our website at www.hbponline.com for more information about Deck Guidelines, see our specials and order an inspection.

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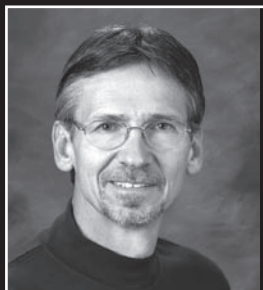


Candidates for Nebraska Legislature Earn REALTOR® Support



Nebraska RPAC Trustees Henry Kammandel and Kathy Miller along with OABR CEO Doug Rotthaus present REALTOR® campaign contributions to (from left) District 4 Incumbent Candidate Sen. Pete Pirsch (West Omaha); District 8 Candidate Burke Harr (East-Central Omaha); and District 14 Candidate Jim Smith (North-Central Sarpy County).

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Steve Vacha
President



Certified
Member

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Fax (402) 453-0680

Cell (402) 660-9988

steve@hsinspections.com

www.HomeInspectorOmaha.com

Is It Time to Try a Different Inspection Company?

Home Standards emphasizes:

- **Positive attributes** about a home.
- Inspection findings are conveyed in a neutral, **non threatening manner.**
- Concerns discussed in **perspective** to the attributes and age of home.
- Concerns documented with **photos** and **summarized logically.**

Home Standards is:

- **Fully Insured**
Always has been, always will be!
- **Experienced**
As a contractor and home builder for the first 20 years of his career, Home Standards' owner Steve Vacha managed hundreds of home construction projects.
- **Invested**
In addition to being a small business owner, Steve is the acting president of the local chapter of the American Society of Home Inspectors



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OMAHA AREA BOARD OF REALTORS® 125TH INAUGURAL



September 2010 ushers in the OABR leadership new year for 2011 President Vince Leisey. The 125th Inaugural for Officers and Directors is scheduled at The Champions Club located at 13800 Eagle Run Drive on Thursday, September 16, 2010.

Brian Thomas of Prudential Ambassador will preside as Master of Ceremonies for the evening's festivities. 2007 NRA Director Cathy Blackman will officiate the installation ceremonies.

The 6:30 p.m. installation will be preceded by cocktails and hors d'oeuvres beginning at 5:30 p.m. Cost is \$18 per person with a cash bar. The attire is business casual.

PLACE: The Champions Club located at
13800 Eagle Run Drive in Omaha NE

TIME: 5:30-6:30 p.m. Cocktails and Hors d'oeuvres
6:30-7:30 p.m. Installation of Officers and Directors

COST: \$18.00 per person

Reservation Form

Please fill out all information below:

Name

Guest

Address

City, State, ZIP

Telephone

PLEASE INDICATE METHOD OF PAYMENT (at \$18.00 per person):

____ Check enclosed (please make checks payable to OABR)

____ Charge my account: ____ VISA ____ Master Card ____ Discover ____ AmEx

Card Number

Exp. Date

Billing Address

Signature

Reservation deadline is 5:00 p.m., Friday, September 10, 2010. No cancellations after Friday, September 10, 2010

Please return reservation form to:

Omaha Area Board of REALTORS® • Attn: Donna Shipley • 11830 Nicholas St, Omaha, NE 68154
Fax: 402-493-7189

DocCentral — Simple.Smart.Secure.

The Great Plains REALTOR® MLS Board of Directors reviewed and approved a new member service with our Paragon MLS vendor, LPS Real Estate Group, for DocCentral.

DocCentral is an online document storage service that will be provided to all MLS subscribers and is included as a part of MLS fees.

DocCentral is a simple, intuitive and cost effective tool that allows real estate professionals to manage, digitize and organize their documents. Documents are stored on secure servers and accessible online 24/7 by agents and the clients and vendors they authorize. By taking transaction documentation off agent laptops and out of filing cabinets, DocCentral eliminates redundancy, safeguards information and provides an audit trail for today's complex real estate transactions. DocCentral provides document

protection as well as an electronic backup and disaster recovery solution for all the documents that are uploaded to the system. The progress of a transaction can be checked on at any time and documents can be checked to make sure everything has been signed and filed away accordingly. DocCentral™ helps control time and shipping costs and addresses critical issues like "going green".

The service is expected to be available the 1st week of October and will be accessible from the Paragon MLS and the OABR web site. You will be receiving information on training and instructions on how to access the program in the coming weeks.

Training will be via live web-based seminars which will be available to view at your Desktop or at the OABR education room. Look for additional announcements in the next few weeks.



Congratulations to our 2010 / 2011 "Future Leaders Scholarship Winners"



Robert Grove

Son of Colleen Grove
CBSHome Real Estate - Lakeside



Remington Rotthaus

Son of Doug Rotthaus - OABR
Grandson of Harry Rotthaus - Home Real Estate



Jaeda Roth

Daughter of Paul Roth
CBSHome Real Estate - W. Dodge

AmeriSpec Inspection Services and TNT Termite Services are pleased to announce the winners of our \$1,500 Future Leaders Scholarship Program for the 2010/11 school year. As one of your true "Partners of the Community," we believe education is the key to a successful future. Our commitment toward education is another way that we will continue to differentiate ourselves from other inspection companies in the Omaha and Lincoln metropolitan areas.

**Yes ... we're all going to party
in one BIG ... FUN ... NEW Place**

**Register Early
before lanes fill up!
Only 40 available**

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Omaha Area Board of REALTORS®

presents
**Turkey Shoot Bowling
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Wednesday, Nov. 3
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Lunch 11:30 am
Bowling at Noon
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Bowl 3 strikes in a row, your name is entered
in a drawing to win a FREE TURKEY!!

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\$20/Person or \$160/Team of Eight
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Name _____	Company _____	Phone _____
Name _____	Company _____	Phone _____
Name _____	Company _____	Phone _____
Name _____	Company _____	Phone _____
Name _____	Company _____	Phone _____
Name _____	Company _____	Phone _____
Name _____	Company _____	Phone _____

Team Captain's Email: _____

[] Check payable to: OABR Affiliates, 11830 Nicholas St, Omaha, 68154, Attn: Debbie

[] Credit Card—VISA MC DISC AmX _____ - _____ - _____ x _____

Billing address _____ City _____ State _____ ZIP _____

Signature _____ Date _____

Word Search!!!

Win A \$50 Gift Certificate

From the following word search, find the words. The OABR Member whose name will be drawn from all correct guesses will win a \$50 Gift Certificate to the OABR Print Shop. Fax your answers to Donna at the OABR, 493-7189 or mail to 11830 Nicholas St, Omaha, NE 68154. All correct guesses must be submitted to the OABR Office no later than September 15, 2010. Winner and answers will be in October 2010 Focus. Good luck!!!!

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H	A	H	P	X	L	Y	Z	R	C	C	H	E	G	N	J	J	N	E	Y
N	R	C	E	E	Y	P	H	N	T	E	E	O	J	V	N	E	B	R	F
V	E	W	T	T	E	A	Q	R	K	W	Z	N	B	R	K	M	T	C	S
S	L	O	T	O	A	C	D	Z	Y	E	U	P	E	E	E	S	I	L	W
X	A	R	U	N	R	R	H	N	B	O	Z	K	E	T	U	R	E	D	G
D	X	K	D	S	Q	I	B	E	O	X	M	W	P	D	N	E	M	P	B
F	W	G	Q	T	V	H	E	E	S	M	V	E	N	V	G	E	B	S	S
K	L	K	M	M	M	A	U	S	L	A	S	I	I	J	X	J	H	X	L
Z	I	B	O	I	P	T	G	N	C	E	N	I	R	H	U	K	I	S	H
M	J	F	Q	K	K	H	I	A	N	O	C	C	V	X	M	S	Q	I	M
C	V	W	F	K	N	S	T	A	I	F	M	E	O	D	O	I	J	V	D
W	J	I	G	X	M	I	T	T	Y	Q	D	G	U	O	T	C	Q	E	R
Z	Y	D	O	Z	O	I	A	C	D	F	I	H	N	Q	K	N	B	D	N
Y	J	V	V	N	O	P	D	P	X	Z	A	I	H	I	E	O	C	A	O
T	S	F	B	N	U	M	R	X	X	S	X	J	N	W	H	B	U	A	I
R	P	F	A	C	E	J	S	U	E	X	S	O	L	S	F	C	R	T	N
A	G	L	C	L	Z	E	C	Y	W	B	G	G	L	Q	O	Q	R	A	U
P	B	O	F	A	L	L	Y	B	H	H	C	G	O	P	C	D	Y	A	B
P	A	R	A	D	E	F	B	M	F	E	V	H	M	A	P	S	L	F	M

Name: _____

Company: _____

Address: _____

Phone: _____

Education Forum Offers Advanced Paragon Training

Attendance was at capacity for the Advanced Paragon training offered as part of the KIP; Knowledge is Power series sponsored by the Education Forum of the OABR. A Special 'Thank you' to instructor, Robert Wiebusch, who lead over 65 agents through the CMA process in Paragon. Here are a few of the comments from those who attended:

"Robert did a nice job of conducting the class. I believe this tool is as good or better as Top Producer, without the extra cost. Paragon has so much to offer that we as agents don't know about. Now, if I can go back and do this on my own, it will be a great tool."

— Sharon DiBiase,
Prudential Ambassador Real Estate

"Good job Robert, informative and patient as always."

— Anonymous



"I would love to see more training on Paragon. It does so much more than I'm using it for!"

—Marnie Giles,
Keller Williams Greater Omaha



"Great information, great instructor... I would like to see another class about 'Saved searches' and 'Customized searches'!"

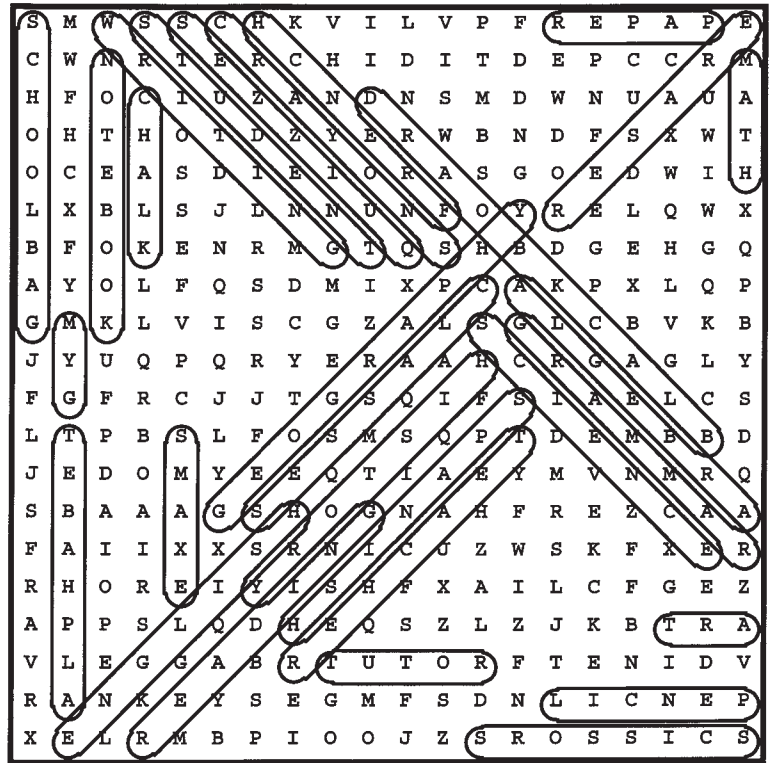
— Julie Hergert, NP Dodge West Dodge



August Word Search!!!

Chapin Sellin from CBSHOME Real Estate Won A \$50 Gift Certificate to the OABR Print Shop

Here are the answers to
last month's puzzle!



- ▶ **FREE 90 Day ServiceOne Home Warranty**
- ▶ **ASHI Certified Inspectors**
- ▶ **Computerized On-Site Reports**
- ▶ **Digital Photos on CD**
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NP Dodge Builder Services is here to further the potential of builders and their agents. This department offers unique resources that support new construction, including land development, lot sales, & our "Lot Locator" Program. In addition, we actively work to match builders with NP Dodge Sales personnel that match their business model. Contact us at 951-5000 to learn more.

NP Dodge Builder Services Developments

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Suncrest
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Cheyenne Country Estates
Copperfileds
Harrison Woods
Hawk Ridge
Raven's Nest

Lot Locator - Additional Lot Inventory
throughout the Omaha Metro Area

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LotsOmaha.com
951-5000

Contact
Walt Slobotski
709-1244

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Social Events Forum

11th Annual Election & Picnic

It was a 'HOT' day for the 11th Annual OABR picnic, but for those who dared to come out of the air conditioning, it was a 'GREAT' time. The Social Events Forum of the OABR hosted the annual election and picnic August 11, 2010. We had close to 200 people come out and try the BBQ Pork from Swine Dining, which was described as scrumptious! The RPAC dunking booth collected just over \$300. A special Thank You to David Matney & Joe Gehrki for sitting in the dunk tank for such a good cause!

Congratulations to 1st Annual Social Events Contest Dessert Winners!

1st — Sandy Erwin — CBSHOME Real Estate

2nd — Kerri Kelly — Prudential Ambassador

3rd — Sheri Novy — Keller Williams



**SOCIAL
EVENTS**
Omaha Area Board of REALTORS®





FILL'ER UP!!!

Gas Card Winners from the OABR Social Events Forum Annual Picnic

A special "Thank You" to the Social Events Forum for donating their time making the OABR Annual Picnic a 'GREAT' event.

A special "Thank You" to the Affiliate Council for their generosity and time!

\$100 Gas Card Winners – Sponsored by the Social Events Forum

Mary Stumbaugh, CBSHOME Real Estate
Mike Egan, Mike Egan Real Estate
Ed Vieregger, CBSHOME Real Estate
Rich Bone, NP Dodge
Adam Bacome, DEEB Realty

Thank you to the following Affiliates for their contribution to make this event a success!

Affiliate Sponsor of the Gas Card

Affiliate Council, Omaha Area Board of REALTORS®
Pat & Cheri Casey, Home Buyers Protection Co.
Brenda Stuart, ServiceOne Inc
Debbie Kalina, Radon Protection Tech LLC
Janet Dragon, Heartland Reva Team
Chip Monahan, Monahan Financial Services
Chuck Current, American National Bank
Lori Bonnstetter, AmeriSpec Home Inspection
Laura Longo, Centris Federal Credit Union
Deb Martin, Northwest Bank
Dawn Zaller, Team USA Mortgage
Wendy Walker, Omaha Title & Escrow Inc.
Alan Stoltenberg, SAC Federal Credit Union
Jeff Spidle, Mold Solutions
Chad Ahlvers, Cornerstone Home Inspection
Theresa Dein, MetLife Home Loans
Brent Simmerman, Midlands Home Inspections
Kate Spielman, Thrasher Basement Systems
Bobbi Schoettle, Equal Opportunity Cultural Diversity
Jim Holmes, OABR Print Shop

\$50 Gas Card Winner

Mindy Savery, CBSHOME Real Estate
Judy Burford, CBSHOME Real Estate
Jay Brown, Prudential Ambassador Real Estate
Mary Packett, Dundee Realty Co.
Chad Blythe, CBSHOME Real Estate
Vaughn Wiebusch, NP Dodge
Joe Gehrki, CBSHOME Real Estate
Roy Willis, NP Dodge
Sharron Noll, Prudential Ambassador Real Estate
Mark Nichols, CBSHOME Real Estate
Ellie Bane, Prudential Ambassador Real Estate
Raquel Ahlvers, CBSHOME Real Estate
Joe Vampola, NP Dodge
Rusty Hike, Century 21 Hansen Realty
Kathy Harris, CBSHOME Real Estate
Kerri Kelly, Prudential Ambassador Real Estate
Julia Brown, Prudential Ambassador Real Estate
Stan Beckwith, CBSHOME Real Estate
Nanci Salistean, NP Dodge
Sandi McPadden, CBSHOME Real Estate





eKEY for iPhone

Now Available!!



Here's what a couple of the agents had to say about having the eKey on their iPhone...

"I've been waiting for the day when I could use my iPhone as my eKey. I haven't had any problems; it's compact and easy to use."

Lori Hubbell, CBSHOME Real Estate

"I like that I no longer have to carry or charge the ActiveKey. The iPhone adapter is a little bigger than a quarter and it does not require batteries which makes it very convenient. It's brainless and faultless."

Brian Marasco, NP Dodge Pierce

"It's all on my phone and the adapter is very small. It's another step in technology making it easier for us!"

Michael Rooks, Keller Williams Greater Omaha

The iPhone does not have Infrared, how will it work?

Supra has created an iPhone Adapter which plugs into the 30 pin dock connector. The adapter does not require any batteries and when it's not in use it hangs from your keychain.

How much does the Supra iPhone Adapter cost and how do I buy one?

There is a one time fee of \$49.95 + tax to purchase the iPhone adapter. To use the eKEY software there is a monthly key fee like our other keys, you can purchase iPhone adapter at the OABR office.

What models of iPhones will be supported?

eKEY for iPhone will run on all current models of iPhone (2G, 3G, 3Gs). It will also run on the new iPhone 4. Note that for 2G, 3G, and 3Gs devices, you must have iPhone OS 3.1.3 or above.

Is there a way to see how eKEY for iPhone works before I buy it?

Yes. There is a demo version you can download from the App Store, it will let you check out all the eKEY Basic features. To start using it to open keyboxes you will just need to contact your Board association to get set up.

Who do I contact if I have questions?

You can call 493-2995 x 302 or email, lwelch@oabr.com.

KIP — Opening The Door in Washington, DC

There are 535 Federal Political Coordinators (FPCs) for the National Association of REALTORS® each assigned as a liaison to each representative of Congress. In Omaha we are lucky to have three of those FPC volunteers: Joe Gehrki (for Rep. Lee Terry), Henry Kammandel (for Sen. Mike Johanns) and Joan Nigro (for Sen. Ben Nelson). On July 28, an interesting program on the political power of the REALTOR® organization, titled Opening the Door in Washington D.C. was presented as part of the OABR KIP (Knowledge is Power) educational forum.

Joe Gehrki and Henry Kammandel lead the discussion on a wide variety of governmental and public

policy efforts within the REALTOR® organization. They explained the coordination between local, state and national REALTOR® efforts and discussed individual, grass-roots REALTOR® involvement in the political system and its critical importance to the real estate industry.

An essential point about REALTOR® politics – It's the REALTOR® Party; not Republican or Democrat. REALTORS® support candidates – from both parties – at all levels that are friendly to REALTOR® issues. The recent tax credit, the home mortgage interest deduction and a host of other taxation, environmental and development issues are always on the REALTORS® political



WCR PROGRAM LUNCHEON Energy Efficiency for New and Existing Homes Renee Jacobsen — OPPD

Renee Jacobsen is a Product Marketing Specialist for Omaha Public Power District. She administers the District's ENERGY STAR for New Homes program and the existing homes Energy Audit program. Since 2006 she has worked with builders and contracted Energy Raters to ENERGY STAR qualify one thousand six hundred homes through OPPD. The existing homes Energy Audit program has reached many OPPD customers. Renee speaks at various events promoting energy efficiency and the programs OPPD sponsors.

Please join us to hear Renee Jacobsen discuss Energy efficiency for New and Existing Homes

September 9, 2010

11:30 a.m.

(Doors open at 11:15 a.m. for networking)

Georgetowne Club

2440 S. 141st Circle

Lunch - \$13.00 (advance payment on Paypal)

\$14.00 (pay at the door)

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Debbie Kalina
President



Phone: 402-639-1100

Email: Debbie@OmahaRadon.com

www.OmahaRadon.com

radar screen. REALTOR® efforts are focused on those candidates sympathetic to REALTOR® issues, so when an concern arises, REALTOR® input is not only welcomed, but often sought after by elected officials.

RPAC contributions buy REALTOR® access at all levels of the political spectrum – not necessarily votes, but REALTORS® get in the door to be heard at the local, state and national level. The majority of your local RPAC donations stay close to Omaha for state and local campaign efforts. Once elected, political office holders remember who helped them and nearly always take the time to discuss the concerns of the real estate industry.

Along the same vein, REALTOR® Call-to-Action efforts are the key to many successes in governmental and political affairs. When a member of congress hears from a large number of REALTOR® constituents, nothing is more influential! Political affairs professionals working for the National Association of REALTORS® work hard to move over one million REALTOR® members to react to the correct person at precisely the right moment when an issue is headed for a vote. A high percentage of responses to a NAR Call-to-Action can make the difference. It's simple and easy – just three clicks and your message is opening doors in Washington D.C. Don't think your response doesn't count because it makes a difference.

Want to become more involved in the political efforts of REALTORS®?

Local – contact the OABR office and ask to be added to the Governmental Affairs Committee, donate to RPAC, respond to emailed calls-to-action.

State – attend state Governmental Affairs meetings (especially Legislative Meetings, January 25-26, but also Fall meetings in September and the April Convention and Exhibition).

National – attend national meetings (especially the May Midyear Legislative Meetings in Washington D. C.) and subscribe to political updates on REALTOR.org.

The REALTOR® Organization is involved in politics because it is vital to your business and it takes volunteers willing to do their fair share with grass roots involvement and financial contributions. Join the REALTOR® Party today!



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Pathways to Professionalism

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While the Code of Ethics and Standards of Practice of the National Association establishes objective, enforceable ethical standards governing the professional conduct of REALTORS®, it does not address issues of courtesy or etiquette. Based on input from many sources, the Professional Conduct Working Group of the Professional Standards Committee developed the following list of professional courtesies for use by REALTORS® on a voluntary basis. This list is not all-inclusive, and may be supplemented by local custom and practice.

I. Respect for the Public

1. Follow the "Golden Rule" – Do unto others as you would have them do unto you.
2. Respond promptly to inquiries and requests for information.
3. Schedule appointments and showings as far in advance as possible.
4. Call if you are delayed or must cancel an appointment or showing.
5. If a prospective buyer decides not to view an occupied home, promptly explain the situation to the listing broker or the occupant.
6. Communicate with all parties in a timely fashion.
7. When entering a property, ensure that unexpected situations, such as pets, are handled appropriately.
8. Leave your business card if not prohibited by local rules.
9. Never criticize property in the presence of the occupant.
10. Inform occupants that you are leaving after showings.
11. When showing an occupied home, always ring the doorbell or knock – and announce yourself loudly – before entering. Knock and announce yourself loudly before entering any closed room.
12. Present a professional appearance at all times; dress appropriately and drive a clean car.
13. If occupants are home during showings, ask



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their permission before using the telephone or bathroom.

14. Encourage the clients of other brokers to direct questions to their agent or representative.
15. Communicate clearly; don't use jargon or slang that may not be readily understood.
16. Be aware of and respect cultural differences.
17. Show courtesy and respect to everyone.
18. Be aware of – and meet – all deadlines.
19. Promise only what you can deliver – and keep your promises.
20. Identify your REALTOR® and your professional status in contacts with the public.
21. Do not tell people what you think – tell them what you know.

II. Respect for Property

1. Be responsible for everyone you allow to enter listed property.
2. Never allow buyers to enter listed property unaccompanied.
3. When showing property, keep all members of the group together.
4. Never allow unaccompanied access to property without permission.
5. Enter property only with permission even if you have a lockbox key or combination.

6. When the occupant is absent, leave the property as you found it (lights, heating, cooling, drapes, etc). If you think something is amiss (e.g. vandalism) contact the listing broker immediately.
7. Be considerate of the seller's property. Do not allow anyone to eat, drink, smoke, dispose of trash, use bathing or sleeping facilities, or bring pets. Leave the house as you found it unless instructed otherwise.
8. Use sidewalks; if weather is bad, take off shoes and boots inside property.

III. Respect for Peers

1. Identify your REALTOR® and professional status in all contacts with other REALTORS®.
2. Respond to other agents' calls, faxes, and e-mails promptly and courteously.
3. Be aware that large electronic files with attachments or lengthy faxes may be a burden on recipients.
4. Notify the listing broker if there appears to be inaccurate information on the listing.
5. Share important information about a property, including the presence of pets; security systems; and whether sellers will be present during the showing.
6. Show courtesy, trust and respect to other real estate professionals.
7. Avoid the inappropriate use of endearments or other denigrating language.
8. Do not prospect at other REALTORS®' open houses or similar events.
9. Return keys promptly.
10. Carefully replace keys in the lockbox after showings.
11. To be successful in the business, mutual respect is essential.
12. Real estate is a reputation business. What you do today may affect your reputation – and business – for years to come.

• • •

Success is not the key to happiness. Happiness is the key to success. If you love what you are doing, you will be successful.

— Albert Schweitzer, doctor, philosopher

• • •

No great discovery was ever made without a bold guess.

— Isaac Newton, physicist philosopher

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Lighting Homes That Sell (#0662) \$35
Oct. 13, 8:30 a.m. - 12:00 p.m. 3 credit hours

Building Science (#0630) \$55
Nov. 10, 8:30 a.m. - 4:00 p.m. 6 credit hours

For details and registration, visit oppd.com



Protect Yourself From the #1 Crime in the U.S.: Identity Theft

reprinted from realtor.org

Identity theft is a serious and costly crime. People whose identities have been stolen can spend months or years cleaning up the mess thieves have made of their good name and credit record. In the meantime, victims may lose job opportunities, be refused loans, housing or cars, or even get arrested for crimes they didn't commit.

The following tips can help you lower your risk of becoming a victim.

1. Protect your accounts against fraud.

Contact the fraud department of any of the three consumer reporting companies—Equifax®, ExperianSM and Trans Union®—to place a fraud alert on your credit report. The fraud alert automatically lets credit card companies and other creditors know they must contact you before opening any new accounts or making any changes to your existing accounts.

2. Don't get caught by "phishing."

Scam artists "phish" for victims' information by posing as representatives of banks, stores or government agencies. This is done over the phone, through regular mail, and especially via e-mail. Don't respond to a request to verify your account number or password. Don't give out your personal information unless you made the contact. Legitimate companies will not request this kind of information in this way.

3. Keep your identity from getting trashed.

Invest in a paper shredder and shred all papers with personal information before you throw them away, including unwanted credit card applications and "convenience checks" that come in the mail, credit card receipts with your account number, outdated financial papers and papers containing your clients' personal information.

4. Control your personal financial information.

Many states have laws requiring banks and other financial institutions to get your permission before sharing your personal financial information with outside companies. You also have the right to limit the sharing of your personal financial information with most of your companies' affiliates. Write to your companies that you want to "opt-out" of sharing your personal financial information with their affiliates.

5. Shield your computer from viruses and spies.

Use passwords with at least eight characters, including a combination of letters, numbers, and symbols. Use firewall and virus protection software and update it regularly. Download free software only from sites you know and trust, and don't install software without knowing what it is. Set browser security to at least "medium." Don't click on links in pop-up windows or in spam e-mail, and don't download any file from an e-mail address you don't know.

6. Click with caution

When shopping online, check out a Web site before entering your credit card number or other personal information. Enter personal information only on secure Web pages with "https" in the address bar and a closed padlock symbol at the bottom of the browser window.

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7. Check your bills and bank statements.

Open your credit card bills and bank statements right away. Check for any unauthorized charges or withdrawals and report them immediately. Call if bills don't arrive on time. It may mean that someone has changed contact information to hide fraudulent charges.

8. Stop pre-approved credit offers.

Stop most pre-approved credit card offers by calling toll-free 888-5OPTOUT (888-567-8688) to have your name removed from credit bureau marketing lists.

9. Ask questions.

Ask questions whenever you are asked for personal information that seems inappropriate. Ask how the information will be used and if it will be shared. Ask how it will be protected.

10. Check your credit reports — for free.

One of the best ways to protect yourself from identity theft is to monitor your credit history. You can get one free credit report every year from each of the three national credit bureaus. Order your free annual credit reports by phone, toll-free, at 877-322-8228, or online at www.annualcreditreport.com.

(Sources: The Federal Trade Commission, The Office of Privacy Protection in the California Department of Consumer Affairs)

Visit NAR's REALTOR® Safety Web site at www.REALTOR.org/Safety

This article is part of the NATIONAL ASSOCIATION OF REALTORS® REALTOR® Safety Resources Kit.

Know the Code of Ethics ...

Standard of Practice 1-3

REALTORS®, in attempting to secure a listing, shall not deliberately mislead the owner as to market value.

To download the Code of Ethics and Standards of Practice, go to <http://www.realtor.org/mempolweb.nsf/pages/printable2010Code>.

Upcoming Events

September 2010

- 3 Holiday, OABR Office Close at 3:00pm
- 6 Holiday, OABR Office Closed
- 7, 8, 9 OABR Orientation 8:30am-4:30pm
- 16 OABR Inaugural of 2011 President Vince Leisey, OABR Office Close at 12:00 noon

October 2010

- 5, 6, 7 OABR Orientation 8:30am-4:30pm
- 11 Holiday, OABR Office Closed
- 21 KIP "The Process of Setting Up REO's and Short Sales" at 1:00 pm

REALTORS® Dental Insurance

reprinted from realtor.org

NAR is pleased to introduce REALTORS® Dental Insurance, an affordable and valuable benefit for NAR members nationwide.

REALTORS® Dental Insurance plans are the only dental plans designed exclusively for National Association of REALTORS® members and their families. Plans provide coverage for preventive, basic, and major dental expenses with the dentist of your choice. There are four plans to choose from and most plans include bonus benefits like orthodontia, cosmetic, dental rewards, and more.

REALTORS® Dental Plan Benefits

Over 300 covered procedures. Highlights include:

- Preventive Dental Benefits (no deductible): Routine exams, cleanings, fluoride treatments, sealants, and more
- Basic Dental Benefits: Full mouth X-rays, bitewings, amalgam restoration, simple and complex extractions, surgical removal of teeth, deep sedation/general anesthesia, and more
- Major Dental Benefits: Onlays, maxillary partial denture - resin base, denture repair, endodontics - root canal, periodontal scaling and root planing, crown and crown repairs, pontics - porcelain fused to noble metal, and more

Bonus Benefits: Orthodontia, Cosmetic, and More

Bonus benefits are available with Platinum, Gold, and Silver Plans.

- Orthodontia Benefits: A lifetime benefit available to dependent children of the plan.
- Cosmetic Benefits: Professional tooth bleaching, also referred to as whitening, has become a popular cosmetic procedure. With this benefit, plan members can enjoy having a healthy, white smile that will boost self-confidence and add sparkle to their appearance.
- Dental Rewards: A valuable feature which allows qualifying plan members to carryover part of their unused annual maximum.

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REALTORS® Dental Plan Highlights

- **Eligibility:** As long as you are a member of NAR you are eligible for these valuable dental plans.
- **Freedom of Choice:** You're free to visit any licensed dentist. These plans do have a preferred network (PPO) of dentists available nationwide; your out-of-pocket costs will decrease significantly if you visit a PPO dentist.
- **Large Nationwide Network (PPO):** When you visit a participating Ameritas Dental PPO provider, you save money. Ameritas PPO providers have agreed to charge reduced fees to member clients. The Ameritas Dental network is comprised of

more than 83,000 dentist locations nationwide. You can use a simple online directory to easily find a provider in your area. PPO dentists must meet Ameritas credentialing and quality assurance evaluation requirements.

Claims Convenience: You will receive an ID card to present to your dentist at the time of service. The dentist can submit bills to Ameritas, which will pay the dentist directly. You'll receive an Explanation of Benefits (EOB) statement, which will explain how benefits were covered. For your information, claims are available to view online at any time.

- **Maximum Covered Expense (MCE):** MCE is an easy-to-understand benefit at a very affordable rate. You know exactly what the plan pays for each covered procedure, and pay the difference between that amount and the dentist's fee. You will receive additional out-of-pocket savings when using an Ameritas PPO provider.
- **Easy Online Billing:** You may pay your bill online or have your premiums automatically deducted from your account. You can access your account 24/7 and receive e-mail alerts to be notified of upcoming withdrawals.
- **Personal Service:** You will have access to professional U.S. customer service support from 7 a.m. to 9 p.m. (CST). We want you to understand your coverage and be satisfied with the results.
- **Credit for Existing Plans:** If you have existing coverage under another dental plan you may enroll in a REALTORS® Dental Insurance Plan and receive carryover credit for meeting waiting periods.

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Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1	2	3 Event Information, Industry, Builder & Member News, Advertising & Sponsorship Opportunities... www.moba.com!	4
5	6 MOBA Office Closed Labor Day	7 9:30 am Executive Board & Finance Comm. at MOBA	8 Rosh Hashanah Begins	9 Dinner Meeting 6:00 pm at MOBA	10	11
12 Grandparents Day	13 11:00 am Membership Committee Meeting at MOBA	14 10:00 am Board of Directors at MOBA	15	16	17 Yom Kippur Begins	18
19	20	21	22	23 First Day of Autumn	24	25
26 	27	28	29	30		

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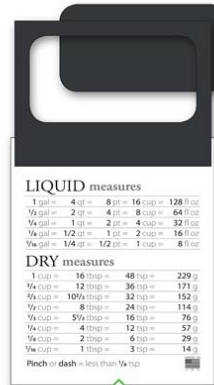
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4301 Real Estate
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Kitchen
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Calendar &
Amortization Chart

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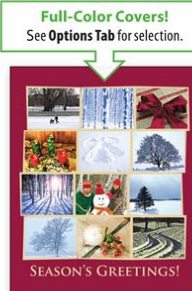
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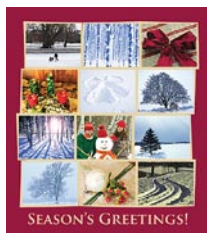
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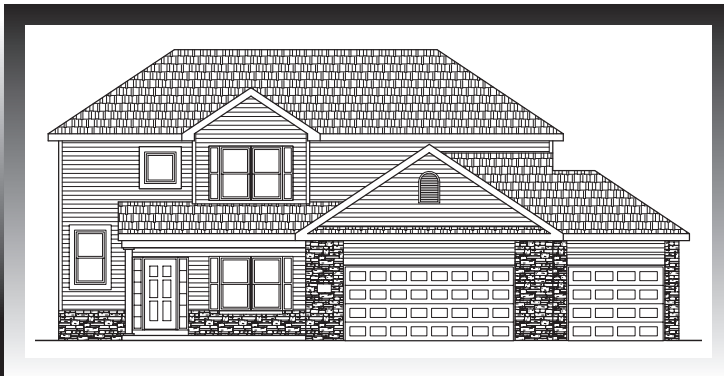
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PRINT SHOP

CONTINUING EDUCATION

Date	Title	Course #	Credit Hours	Time
Nebraska Realtors Association (800) 777-5231 www.nebraskarealestateeducation.com				
Oct 21-22	GRI 103: Ethics & Legal Issues (Omaha) AVAILABLE ONLINE	0203TR	12R	
Oct 25-26	CRS 210: Building an Exceptional Customer Service Referral Business (Holiday Inn, Council Bluffs, Iowa) GRI 101, 104 & 106		12	
Randall School of Real Estate: Call (402) 333-3004 www.info@randallschool.com				
Sept 15	Writing the Purchase Agreement	0019R	3	8:30 am - 11:45 am
Sept 15	Working with Investors: Client for Life	0311	3	1:00 pm - 4:15 pm
Sept 21	Power Open Houses	0672	3	8:30 am - 11:45 am
Sept 21	Trust Accounts	0319R	3	1:00 pm - 4:15 pm
Sept 22	Radon & Real Estate	C0023R	3	8:30 am - 11:45 pm
Sept 22	Understanding New Construction	C0120	3	1:00 pm - 4:15 pm
Oct 5	Residential Landlord/Tenant Act	0068R	3	8:30 am - 11:45 am
Oct 5	Qualifying the Buyer	0039	3	1:00 pm - 4:15 pm
	Correspondence Courses			
	Agency in Nebraska	0366TR	3	
	Diversity and Doing Business	0415T	3	
	Environmental Issues in Your Real Estate Practice	0425TR	3	
	Ethics & Real Estate	0497TR	3	
	Fair Housing	0282TR	3	
	Introduction to Commercial Real Estate Sales	0481T	3	
	Leasing & Managing Apartments	0069T	3	
	Property Management and Managing Risk	0029T	3	
	Questions & Answers: A License Law & Agency Overview	0604TR	3	
	Real Estate Finance Today	0337T	3	
	Red Flags - Property Inspection Guide	0280T	3	
	Risk Management	0349TR	3	
	Write It Right! Listing and Purchase Agreements	0411T	3	
R. F. Morrissey & Associates: Call 933-9033. Morrisseyrc41@msn.com				
Call for school catalog. All classes subject to a minimum of eight and maximum of 25 students.				
Oct 28	Nebraska Report Writing Update (Class covers June 2010 updated Fannie Mae Appraisal-Related Policies)	C21002	7	8:00 am - 4:00 pm
Oct 29	National USPAP Update Bring your 2010-11 USPAP book to each class	C21001	7	8:00 am - 4:00 pm
REResults Coaching™ Mark T. Wehner: Call 676-0101 mark.wehner@reresultscoaching.com				
CE Schedule: www.REResultsCoaching.com/ce ThREED Networking: Next Generation Tips Club" www.resultscoaching.com/3d				
Sept 15	Understanding Foreclosures and Short Sales	0622	3	8:30 am - 11:45 am
Sept 20	The Licensees Role In Home Inspections	0280	3	6:30 pm - 9:45 pm
Sept 29	Ethics Training	0497R	3	8:30 am - 11:45 am
Sept 30	10 Essential Points in Seller Representation	0442R	3	1:00 pm - 4:15 pm
Oct 4	Contract Language for the Real World	0697	3	1:00 pm - 4:15 pm
Oct 7	Ethics Training	0497R	3	8:30 am - 11:45 am
Oct 20	Keeping Your Advertising Legal	0653	3	8:30 am - 11:45 am
Oct 21	Look Who's Talking...The Value of Quality Communications in the Real Estate Transaction	0599	3	6:30 pm - 9:45 pm
Oct 25	Coaching Strategies for Diligent Representation	0392R	3	6:30 pm - 9:45 pm
Oct 28	Risky Business Practices	0349R	3	1:00 pm - 4:15 pm
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Online CE Courses Available At: www.reresultscoaching.theceshop.com				
	Nebraska CE Renewal Package #1		12	
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	Basics of Real Estate Taxation	0253		
	Breaking Barriers: Fair Housing	0282R		
	Cracking the Code of Ethics	0497R		
	Diversity: Your Kaleidoscope of Clients	0415		
	Foreclosures Demystified	0621		
	Foundations of Real Estate Finance	0337		
	From Contract to Keys: The Mortgage Process	0039		
	Going Green: The Environmental Movement in Real Estate	0663		
	Keeping it Honest: Understanding Real Estate and Mortgage Fraud	0558		
	Real Estate Appraisal for Agents	0471		
	Real Estate Technology: The Professional's Guide to Success	0365		
	Title & Escrow: Two Families, One Transaction	0024		
	Today's MLS: New Paradigms, Better Results	0674		
Larabee School of Real Estate: Please Call 402-436-3308 or 800-755-1108 larabeeschool.com.				
Online	Code of Ethics	0497R		Internet
Online	Environmental Hazards	0314R		Internet
Online	Fair Housing	0282R		Internet
Online	Life and Annuity Concepts	PL6047		Internet
Online	Life and Health Basics Training Package	PL6051		Internet
Online	Pricing and Financing Property	0187		Internet
Online	Property Casualty Basics License Training Package	PL6050		Internet
Online	Real Estate Finance	0042		Internet

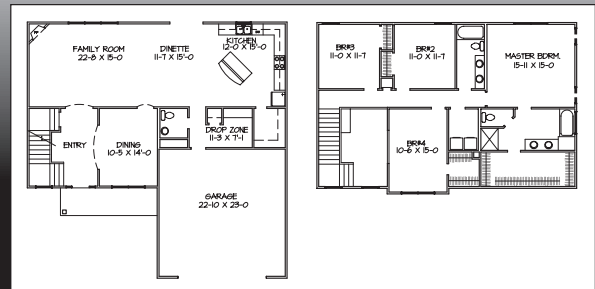


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NEW MEMBERS, CORRECTIONS & CHANGES!

NEW MEMBERS

Barnes, Christine – 4300/Prudential Ambassador Real Estate
 Dragon, JeriBeth – 777/NP Dodge I LLC
 Echter, Lyn – 380/GTRSALES
 Larsen, Joshua – 100729/Premier One Real Estate LLC
 McGowan, Kevin – 777/NP Dodge I LLC
 Mack, Kathryn – 24/CBSHOME Real Estate
 Maldonado, Tracy – 21/CBSHOME Real Estate
 Nielsen, Tonya – 777/NP Dodge I LLC
 Packett, Elizabeth – 1880/Dundee Realty Company
 Phillips, Donna – 100374/CBSHOME Real Estate
 Stutts, Rebecca – 770/NP Dodge V LLC
 Troester, Stephanie – 4300/Prudential Ambassador Real Estate
 Turco, Frank – 4300/Prudential Ambassador Real Estate
 Turner, Tara – 4300/Prudential Ambassador Real Estate

NEW AFFILIATE MEMBERS

Angus, John – 100879Basics & Beyond Computer Specialists
 Galloway, Tim – 9010/ AmeriSpec Home Inspection Serv
 Johnson, Roger – 100574/Thrasher Basement
 Ruskamp, Aaron – 100574/Thrasher Basement
 Spidle, Jeff – 100880/Mold Solutions

NEW MEMBER CANDIDATES

Brooks, Ann – 4300/Prudential Ambassador Real Estate
 Byrnes, Jeffrey – 100883/Keller Williams Greater Omaha
 Herb, Ethan – 100752/Keller Williams Greater Omaha
 Jump Jr, Richard – 100752/Keller Williams Greater Omaha
 Klug, Susan – 770/NP Dodge V LLC
 Lyon, Maximilian – 23/CBSHOME Real Estate
 Noker, Marshall – 100752/Keller Williams Greater Omaha
 Spiegel, Shelly – 4300/Prudential Ambassador Real Estate
 Taylor, Walter – 4300/Prudential Ambassador Real Estate
 Villotta, Jeffrey – 770/NP Dodge V LLC

NEW AFFILIATE CANDIDATES

McHenry, Richard – 100888/Variety Maintenance Home Inspections

MEMBER TRANSFERS

Adler, Jonie From 22/CBSHOME Real Estate To 23/CBSHOME Real Estate
 Alley, Shawnelle From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One
 Allmendinger, Laurie From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha

Andreasen, James From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha
 Bambino, Laura From 100782/TierOne Bank To 132/Great Western Bank
 Beckwith, Stanley From 22/CBSHOME Real Estate To 710/CBSHOME Real Estate
 Boganowski, Deborah From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 Boltinghouse, Kamie From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One
 Boothe, Samara From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha
 Bormann, Diane From 133/TierOne Bank To 100885/Frontier Bank
 Boyd, Clinton From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 Burki, Lora From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 Bussen, Sheri From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One
 Bynum, Geraldine From 7940/Expert Real Estate To 4300/Prudential Ambassador Real Estate
 Caniglia, Anthony From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 Carlisle, Darrell From 4300/Prudential Ambassador Real Estate To 100752/Keller Williams Greater Omaha
 Carlson, Connie From 22/CBSHOME Real Estate To 21/CBSHOME Real Estate
 Cerise, Gary From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One
 Cobb, James From 100374/CBSHOME Real Estate To 20/CBSHOME Real Estate
 Cooper, Thomas From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha
 Coplin, Jeffrey From 22/CBSHOME Real Estate To 20/CBSHOME Real Estate
 Cox, Kathy From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 Dailey, Lori From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha
 Debolt, Geri Ann From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 De La Vega From 100639/CPM Realty To 4300/Prudential Ambassador Real Estate
 Dooley, Lonnie From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One
 Farnsworth, Cecilia From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 Freyer, Lloyd From 22/CBSHOME Real Estate To 20/CBSHOME Real Estate
 Fujan, Randy From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One
 Griffey Cobb, Lorrie From 100374/CBSHOME

Real Estate To 20/CBSHOME Real Estate
 Griffin, Betty From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 Harless, Cynthia From 100628/Premier One Real Estate LLC To 100884/Keller Williams Greater Omaha
 Hartman, David From 133/TierOne Bank To 100886/Equitable Bank
 Hays, David From 22/CBSHOME Real Estate To 23/CBSHOME Real Estate
 Hergert, Julie From 23/CBSHOME Real Estate To 770/NP Dodge V LLC
 Houston, Gloria From 22/CBSHOME Real Estate To 20/CBSHOME Real Estate
 Jacobus, Marlene From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One
 Jennings, Karen From 22/CBSHOME Real Estate To 21/CBSHOME Real Estate
 Jensen, Richard From 22/CBSHOME Real Estate To 20/CBSHOME Real Estate
 Jepsen, Kelly From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha
 Kielian, Karen From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 Kindler, Inger From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One
 Kircher, Rosemarie From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 Kircher, Thomas From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 Knudsen, Ashley From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One
 Kopecky, R. Joseph From 100729/Premier One Real Estate To 100883/Keller Williams Greater Omaha
 Krenk, Lindsey From 6211/RE/MAX Real Estate Group To 6212/RE/MAX Real Estate Group
 LaCroix, Karen From 100729/Premier One Real Estate LLC To 100883/Keller Williams Premier One
 Larsen, Joshua From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha
 Larsen, Laura From 714/CBSHOME Real Estate To 24/CBSHOME Real Estate
 Leathers, Shannon From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha
 Lemen, Sharon From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate
 Lenz, Marilou From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One
 McCune, Stacy From 5000/Celebrity Homes Inc To 4300/Prudential Ambassador Real Estate
 Mahoney, Jean From 22/CBSHOME Real Estate To 20/CBSHOME Real Estate
 Matney, Kimberly From 5820/RE/MAX Advantage To 4300/Prudential Ambassador Real Estate

MEMBER TRANSFERS (con't)

Meyer, Dennis From 134/TierOne Bank To 134/ Great Western Bank

Michalak, Paul From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha

Moran, Dennis From 22/CBSHOME Real Estate To 21/CBSHOME Real Estate

Murphy, Tabitha From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One

Murray, Jeremy From 100883/Keller Williams Greater Omaha To 5110/Real Estate Associates Inc

Mutzenberger, Judith From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha

Nicola, Janet From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One

Novotny, Shelli From 100628/Premier One Real Estate To 100884/Keller Williams Premier One

Novy, Sheri From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha

Nunez, Alvaro From 22/CBSHOME Real Estate To 23/CBSHOME Real Estate

O'Connor, Todd From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate

Paden, Isaac From 100628/Premier One Real Estate To 100884/Keller Williams Greater Omaha

Peterson, Wallace From 22/CBSHOME Real Estate To 20/CBSHOME Real Estate

Schumacher, Traci From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha

Shea, Richard From 22/CBSHOME Real Estate To 21/CBSHOME Real Estate

Soener, Kristi From 100729/Premier One Real Estate LLC To 100883/Keller Williams Premier One

Soener, Robert From 100729/Premier One Real Estate To 100883/Keller Williams Premier One

Sotak, Leanne From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate

Stednitz, Melissa From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha

Stephens, Kim From 77/NP Dodge I LLC To 100752/Keller Williams Greater Omaha

Stevens, Lewis From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate

Strong, Alan From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha

Tabor, Mark From 22/CBSHOME Real Estate To 100374/CBSHOME Real Estate

Thiel, Trisha From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One

Thomsen, Bruce From 22/CBSHOME Real Estate To 21/CBSHOME Real Estate

Voorhies, Jane From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One

Wells, Karena From 22/CBSHOME Real Estate To 710/CBSHOME Real Estate

Wherley, Tammy From 100628/Premier One Real Estate LLC To 100884/Keller Williams Premier One

Wilson, Jon From 100729/Premier One Real Estate LLC To 100883/Keller Williams Greater Omaha

Woods, Bonnie From 22/CBSHOME Real Estate To 20/CBSHOME Real Estate

Woods, Patrick From 100628/Premier One Real Estate LLCV To 100884/Keller Williams Premier One

MEMBER REINSTATES

Mentzer, Marilyn – 779/NP Dodge IV LLC

Novak, Francka – 777/NP Dodge I LLC

O'Connor, Trisha – 710/CBSHOME Real Estate

Prodjinotho, Augustine – 7900/DEEB Realty

Robertson, Dawna – 777/NP Dodge I LLC

Samway, Carol – 803/NP Dodge VI LLC

Zemunsky, Daniel – 100752/Keller Williams Greater Omaha

NEW COMPANY

#100886/Equitable Bank – Two Old Mill Building
10855 W Dodge Rd Ste 110, Omaha, NE, 68154
Affiliate member: David Hartman
Phone: 827-7200

#100885/Frontier Bank – 17002 Marcy St Ste 120,
Omaha, NE, 68118
Affiliate member: Diane Bormann
Phone: 779-8760 Fax: 330-4715

NEW BRANCH OFFICE

#100887/NP Dodge VI LLC – 4502 Leavenworth
St, Omaha, NE, Phone: 397-5008
Fax: 397-1011
Manager: Heather Bullard

#100883/Keller Williams Greater Omaha – 15724
W Center Rd, Omaha, NE, 68130
Phone: 778-1212 Fax: 330-1312

#100884/Keller Williams Premier One – 535
North Park Ave, Fremont, NE, 68025
Phone: 727-1111 Fax 727-7939

COMPANY ADDRESS AND PHONE NUMBER UPDATES

(If your firm address and/or telephone number changes, fax the information to 493-7189 to ensure our records are accurate)

#225/Bank of the West – 918-2607

#100806/Mortgage Specialists LLC – 8420 W
Dodge Rd #113, Omaha, NE, 68114

COMPANY NAME CHANGE

#132/Great Western Bank – (Formerly TierOne Bank)

#134/Great Western Bank – (Formerly TierOne Bank)

#100870/Team USA Mortgage (Formerly WestStar Mortgage Inc)

#100780/The Burkholder Group – (Formerly The House Professor)

MEMBERSHIP DELETES

Allen, Aida – 21/CBSHOME Real Estate

Anderson, Karen – 320/Key Real Estate Co

Andreasen, Karen – 7900/DEEB Realty

Aspen, Jeremy – 100639/CPM Realty

Blum, Christine – 100797/Darlene Miller Broker

Bohn, Verjean – 23/CBSHOME Real Estate

Bostrom, Emerson – 100639/CPM Realty

Brookhouser, Kathy – 1250/Bellevue Real Estate

Burkholder, Debra – 100780/The House Professor

Christensen, Susan – 6211/RE/MAX Real Estate Group

Chubick, Diane – 772/NP Dodge II LLC

Clark, Douglas – 3670/RE/MAX The Producers

Cramm, Craig – 7900/DEEB Realty

Dahlke, Leo – 21/CBSHOME Real Estate

Drew, Curt – 100574/Thrasher Basement Systems Inc

Dunleavy, Christina – 7900/DEEB Realty

Elston, Michael – 100160/Mutual of Omaha Bank

Friel, Jeffrey – 6211/RE/MAX Real Estate Group

Gabelhaus, Kristin – 7900/DEEB Realty

Ghanavati, Khosrow – 7900/DEEB Realty

Grove, Douglas – 7900/DEEB Realty

Hedlund, Thomas – 7900/DEEB Realty

Hehn, Sarah – 5000/Celebrity Homes Inc

Jaquith, Gwen – 330/Hearthstone Homes Inc

Jenkins, Elmer – 5110/Real Estate Associates Inc

Kempenar, Jason – 21/CBSHOME Real Estate

Krueger, Jayme – 100374/CBSHOME Real Estate

LaCroix, Karen – 100883/Keller Williams Greater Omaha

Lasher, Laura – 100143/Laura Lasher Broker

Mathis, Stephanie – 21/CBSHOME Real Estate

Mattson, Mark – 7900/DEEB Realty

Mertes, Douglas – 100639/CPM Realty

Miller, Joyce – 21/CBSHOME Real Estate

Moehring, Michael – 100827/New Stream TV

Murphy, Tabitha – 100884/Keller Williams Premier One

Murta, Bryon – 100638/Bryon Murta & Associates

Nollette, Ronald – 2070/Mid-America Realty

Nunez, Laura – 380/GTRSALES

O'Shea, Mark – 4300/Prudential Ambassador Real Estate

Peterson, James – 7900/DEEB Realty

Poehling, Patrick – 802/NP Dodge X LLC

Quinn, Darlene – 5110/Real Estate Associates Inc

Rich, Renae – 100780/The House Professor

Rummel, Deanna – 803/NP Dodge VI LLC

Salcedo, Joseph – 6100/JS Real Estate

Salgado, Yamy – 100639/CPM Realty

Sallach, Theresa – 22/CBSHOME Real Estate

Sanford, Heather – 7900/DEEB Realty

Schon, Donald – 7900/DEEB Realty

Schumacher, Traci – 100883/Keller Williams Greater Omaha

Skoumal, Jennifer – 330/Heartland Homes Inc

Spillan, Jeffrey – 22/CBSHOME Real Estate

StMartin, Susan – 4300/Prudential Ambassador Real Estate

Thiele, Julia – 7900/DEEB Realty

Troia, Sandra – 4300/Prudential Ambassador Real Estate

Venteicher, Bradley – 777/NP Dodge I LLC

Weinstein, Rhonda – 6211/E/MAX Real Estate Group

Weis, Galen – 7900/DEEB Realty

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CALENDAR OF EVENTS FOR SEPTEMBER 2010

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1	2 Education Committee 10:00 am at OABR	3 Toastmasters 7:15-8:30 am at OABR HOLIDAY Office Closed at 3:00 pm	4
5	6 HOLIDAY Office Closed	7 Affiliates 9:00 am-1:30 pm at OABR New Member Orientation 8:30 am-4:00 pm at OABR	8 NRA Fall Meetings at Embassy Suites New Member Orientation 8:30 am-4:00 pm at OABR	9 Advanced Paragon Training 12:30-2:00 pm at OABR NRA Fall Meetings at Embassy Suites New Member Orientation 8:30 am-12:00 pm at OABR	10 NRA Fall Meetings at Embassy Suites Toastmasters 7:15-8:30 am at OABR	11
12	13	14 Equal Opportunity 11:00 am at OABR	15 MLS Users Group 9:00 am at OABR Social Events 10:00 am at OABR OABR Putt-Putt Golf Tournament 1:00-3:00 pm at Pacific Spring Golf Course	16 KIP 10:00 am-12:00 pm at OABR Office Closed at Noon 125th INAUGURAL 5:30 pm at Champions Club	17 Toastmasters 7:15-8:30 am at OABR WCR Executive Comm. 8:30 am at OABR YPN 10:00 am at OABR	18
19	20	21	22	23 IREM 8:00 am-5:00 pm at OABR	24 Toastmasters 7:15-8:30 am at OABR	25
26	27	28 IREM 8:30 am at OABR MLS Executive Comm. 9:30 am at OABR MLS Directors 10:15 am at OABR	29 OABR Executive Comm. 9:30 am at OABR OABR Directors 10:15 am at OABR	30		