



**NEBRASKA
REALTORS®
ASSOCIATION**

To register go to:
www.NebraskaREALTORS.com

Wed, Sep 26 at 1:30 p.m.



Omaha Area Board of REALTORS®
 11830 Nicholas Street
 Omaha, NE 68154
 402-619-5555 tel
 402-619-5559 fax
www.OmahaREALTORS.com

Design and printing
 by Focus Printing

2013 Board of Directors

President
 David Matney
 President Elect
 Deda Myhre
 Secretary/Treasurer
 Mark Wehner

Directors
 Andy Alloway
 Bryan Fraser
 Herb Freeman
 Megan Jaspers
 Monica Lang
 Mark Leaders
 Eileen Schultz

Ex-Officio Directors
 Henry Kammandel Jr.
 Lisa Ritter
 Wendy Walker

Great Plains REALTORS® MLS 2013 Board of Directors

Chairman
 Henry Kammandel Jr.
 Vice-Chairman
 Vince Leisey
 Secretary/Treasurer
 John Bredemeyer

Directors
 Andy Alloway
 Mark Boyer
 Herb Freeman
 Valerie Keeton
 Lisa Ritter
 David Matney (non-voting)

Association Staff

Chief Executive Officer
 Doug Rothaus
 Programs Director
 Donna Shipley
 Governmental Affairs Director
 Joni Craighead
 Membership & Accounting Manager
 Debbie Peterson
 Systems Administrator
 Lisa Welch
 MLS Administrator
 Denise Sabadka

Focus Printing
 11830 Nicholas Street
 Omaha, NE 68154
 402-619-5575
www.FocusPrintingOmaha.com

Print Shop Manager
 Jim Holmes
 Graphic Artist
 Pam Kane
 Press Room Foreman
 Todd Taylor
 Press Operator
 Wayne King

The views and opinions expressed in REALTOR® Focus are not necessarily those of the Board of Directors of the Omaha Area Board of REALTORS® or Great Plains REALTORS® MLS. All rights reserved, ©2011. Original material may be reproduced with proper credit.

The Omaha Area Board of REALTORS® is pledged to the achievement of equal housing opportunity throughout the community. The Board encourages and supports a marketplace in which there are no barriers to obtaining housing because of race, color, national origin, religion, sex, handicap, or familial status.



Message from the OABR President



David Matney
 2013 President

I am excited to serve as your 2013 OABR President and I would like to thank Lisa Ritter for her service as the 2012 President. Lisa is an inspirational and passionate leader and I would like to personally thank her for her service to our organization.

We will hit the ground running in September with an opportunity to “invest in yourself” at the Nebraska REALTORS® Association Fall Meetings. Take advantage of the many classes that are available which will help you increase your business.

Later in the month, we will have a much overdue lockbox exchange. I know exchanging lockboxes presents a unique set of challenges, but in the long run it will help us be more effective with the advance in technology. See pages 8 and 9 for details.

Finally, I would like to ask each one of you to think of ways we can improve our local REALTOR® association. If you have an idea or suggestion please let us know. The Board of Directors, the Executive Committee, the staff and I are committed to creating an environment which would help us be more effective in serving the public and building our businesses.

Go out and make September a POWERFUL month!

David Matney
 2013 President

Special Events

- **Putt Putt Golf Tournament**
 Wed, Sep 12 at 3:00 p.m. @ Pacific Springs Golf Course
- **WCR - Business Luncheon Meeting**
 Thu, Sep 13 from 11:15 a.m. - 1:00 p.m. at Champions Run
- **Ethics Training**
 Fri, Sep 14 from 8:30 a.m. - 12:00 p.m.
- **Nebraska REALTORS® Association Fall Meetings**
 Mon, Sep 17 to Wed, Sep 19 at Embassy Suites Conference Center at La Vista
- **Knowledge is Power - What do you mean... You can buy a house with a \$1000 down?**
 Thu, Sep 20 from 10:00 a.m. - 11:30 a.m.
- **Coat & Winter Clothing Drive Open Houses**
 Sep 22/23, 29/30, Oct 3/4

Annual Picnic Gas Card Winners



A Special "Thank You" to the Social Events Forum and the Affiliate Council for donating their time, to make the OABR Annual Picnic such a fun event.



Don Clees is getting his signature for the 'Fill'er Up' drawing from Dani Zeigler and Mary Sladek with MY Insurance LLC.

Five \$100 Gas Card Winners (sponsored by the Social Events Forum)

- **Sharron Noll**
- **Mary Sortino**
- **Sharon Long**
- **Pat Jansen**
- **Monica Humpal**



Lisa Bullerman talks with Cha-Naise Mack about how she likes to transform the listing into a place a buyer can call home.

Winners of \$50 Gas Cards

- **Charles Freyermuth** sponsored by Affiliate Council
- **Ed Post** sponsored by Pat & Cherie Casey, The Home Buyers Protection Co.
- **Marlise Schon-Dishaw** sponsored by Brenda Stuart, ServiceOne Inc
- **Sharon Knutson** sponsored by Janet Dragon, Heartland Reva Team
- **Jillian Currie** sponsored by Lori Bonnstetter, AmeriSpec Home Inspection
- **Karen Hascall** sponsored by Laura Longo, Centris Federal Credit Union
- **Bill Swanson** sponsored by Deb Martin, MetLife Home Loans
- **Vi Goracke** sponsored by Alan Stoltenberg, SAC Federal Credit Union
- **Bob Lanphier** sponsored by Kate Spielman, Thrasher Basement Systems
- **Diane Barrett** sponsored by Mary Sladek, Farmers Insurance Group
- **Lisa Jansen-Bartholow** sponsored by Lisa Bullerman, Staging & Design by Lisa Marie
- **Troy Benes** sponsored by Jim Holmes, FOCUS Printing
- **Mary Schon** sponsored by Brook Bower, Advanced Floor Care
- **Roger Morrissey** sponsored by Liz Cooley & Lisa Conover, Rearranged for Change
- **Pat Lichter** sponsored by Trevor Foote, NuVision Audio and Video LLC
- **Susan Steinacher** sponsored by Jody Smythe, 1st Reverse Mortgage USA
- **Ralph Marasco** sponsored by Debbie Kalina, Radon Protection Technologies LLC
- **Tim Mcgee** sponsored by Regi Powell, Farmers Insurance Powell Insurance
- **Jeanne Patrick** sponsored by Nancy Spidle, Restoration/Mold Solutions
- **Danise Wylie** sponsored by the Social Events Forum Omaha Area Board of REALTORS®
- **Kit Pflaum** sponsored by Y.O.R.E Pro's
- **Chad Blythe** sponsored by RPAC



Mary Schon & Marlise Schon-Dishaw talk with Deb Martin from Great Western Bank. Great Cookies too!



Pat Lichter, Linda Ciochon-Lichter, Pat Casey and Rusty Hike, pose for the camera.

Thank you to all the Affiliate members sponsoring the gas card giveaways.



Hungry picnic attendees wait for BBQ pork sandwiches and the fix'ins from Swine Dining.

KIP: What do you mean... it's still in underwriting?

KNOWLEDGE IS POWER: The comment of "these classes are great; short, we get education credit, and they are informative" was heard by several agents when signing up for the monthly OABR Education Forum.

This month's topic was one of a series titled "What do you mean..." with an emphasis on "It's Still in Underwriting." The guest speakers, Eugene Rosales and Leah Smejkal, both of Dundee Bank, provided great information that can help when your file is stuck

in underwriting and you don't know what to do. Eugene also provided proactive discussion to avoid getting your file stuck in underwriting, along with recent changes in underwriting.

Next month's event is "What do you mean...you can buy a house with \$1000 down." It's scheduled for Thursday, September 20, from 10 a.m.-11:30 a.m.

Thanks to all of those that attended.



Eugene Rosales, Mortgage Planner with Dundee Banking and REALTOR® Dawn Bierman discuss the underwriting process.



Leah Smejkal, DE Underwriter, REALTORS® Sharon Rich and Candice Watkins, talk about what causes delays in closings and how to prevent them.



Help Bring Joy to a Family This Holiday!

Now in its fourth year, our popular Holiday Turkey Program returns! When you book two inspections now through November 20th, Home Standards will donate a turkey to the Omaha Food Bank in your name -- AND we will give you a certificate for ANOTHER turkey -- which you can give away to a family or organization of your choice.



Let the team at Home Standards raise YOUR standards and expectations for an inspection company!

With decades of experience in home construction and renovation, Steve, Tim and Jon understand how a home's many different parts and components work together and can identify problems which could cause them to fail. They will report items of concern while at the same time pointing out the home's strong points.



Phone (402) 392-2020
www.HomeInspectorOmaha.com
www.facebook.com/HomeStandards

Steve Vacha
President



Come See Our New 2-Story Savannah Model!



REALTOR® OPEN HOUSE:

Tuesday, October 2nd

11am - 1pm

10508 Cary Street – Portal Ridge

(a few blocks away from our other models)

Lunch and Prizes!

Take a tour of this 4 bedroom 2-story home starting in the \$180's.

The best value in a custom neighborhood!

(402) 502-5600 or (402) 934-2212

charlestonhomesomaha.com





AFFILIATE
COUNCIL

Submitted By: Ruth Smith
Owner and President
of Norm's Door Service



I'm Pushing The Button But My Door Won't Open!

We love to push the button and have our garage door openers do the heavy lifting for us. It's dark, snowing or raining — one press on the button and you easily glide in or out of your garage — safe and comfortable. We don't even think about it, it's so routine and 98% of the time it works, however keep in mind there will come a time when pushing the button is not going to open the garage door for you or your loved ones. There are times when the opener may not be operational: power outages, a broken spring or cable, stripped gear on the opener or a dead battery in your transmitter are common scenarios when pushing the button will not lift the door. Keep the following in mind to deal with the inevitable:

1. A key is "key": Make sure to have a key to enter your home in case of emergency. If you routinely lock your front screen door then select another door for entry. Don't think that a door service company has a "magic transmitter" that can open any garage door opener out there — it doesn't exist. The best and least expensive bet is that \$1.25 key or be prepared to either call a locksmith or break into your home. Make sure you have it on your key ring, hidden somewhere (other than under the front door mat) or left with a relative or friend.
2. Power Outages: We all experience them from time to time. When this occurs, pull on the red release cord hanging down from the opener to detach the opener from the door allowing you to use the door manually until power is restored. Additionally there is a battery back-up opener on the market for those that cannot physically lift a garage door allowing the homeowner to continue to use the opener multiple times. Note: you cannot buy a battery and add it to your existing opener; you must have the specific battery back-up model.
3. A broken spring and/or cable, stripped gears etc.: There are multiple scenarios involved with broken springs, cables and stripped gears. Sometimes the opener will continue to open the door and sometimes not depending on the circumstances.

The safest and best course of action is to leave the garage door alone and call a professional service tech for repair.

Routine maintenance will keep your garage door system working smoothly and quietly. It's recommended to have a thorough inspection once yearly; fall is the ideal time to have this done prior to our harsh Midwest winters. Call us for our "tune-up" special.

The trained professionals at Norm's Door Service are here to help you or your clients with your garage door needs. From broken springs and cables to code changes to door or opener replacement we're here for you 24/7. Norm's is proud to be an OABR Affiliate, A+ rated with the BBB and a "Best of Omaha" winner. Norm's Door Service has been serving the Omaha area since 1963 and we're ready to serve you! Find us on the web at www.normsdoor.com or call us at 402-331-8920.

**City-Wide
Termite & Pest Control**
Termite Inspections \$75
Call us to bid on termite treatments
Phone 402-733-1784 fax 402-733-0864
citywidepest@gmail.com

Michael
McGLYNN

REALTOR® & New Home Consultant

Mobile: (402) 660-3359

mmcglynn@celebrityhomesomaha.com

www.MichaelJMcGlynn.com

CELEBRITY

HOMES

Homes • Villas • Townhomes • SMART
14002 L Street • Omaha, NE 68137





We are the Solution!

Water Damage Extraction
& Mold Remediation

We Work With All
Insurance Companies

We Offer 24-hour Water Removal

402-917-7001

We Can Restore Your Home To Pre-Loss Condition!

www.restorationinformation.com

What you don't know about radon can hurt you. And your clients.

Educate yourself, and your clients about radon.

- Free Consultations
- Radon Testing
- Radon Mitigation
- State Certified
- NEHA Certified
- Competitive Prices



Debbie Kalina
Owner



Phone: 402-639-1100
Email: Debbie@OmahaRadon.com
www.OmahaRadon.com



AFFILIATES

a council of the
Omaha Area Board of REALTORS®

AFFILIATES... A Council of the Omaha Area Board of REALTORS®

The role of the Affiliate Council of the Omaha Area Board of REALTORS® is to promote business relationships and services to REALTOR® members, actively solicit Affiliate membership in the OABR and promote ethical business practices of Affiliate Members.

AFFILIATE MEMBERS ATTENDING THE AUGUST 2012 MEETING:

Deb Martin (President) – Great Western Bank
Wendy Walker (President-Elect) –
Nebraska Title Company
Mary Sladek (Secretary) – My Insurance LLC
Brenda Stuart (Treasurer) – ServiceOne Inc
Lori Bonnstetter – AmeriSpec Home Inspection Serv
Lisa Bullerman – Staging Design by Lisa Marie
Cherie Casey – The Home Buyer Protection Co
Lisa Conover – Rearranged for Change
Liz Cooley – Rearranged for Change
Janet Dragon – Heartland Reva Team
Jon Jacobi – Mundy & Associates
Debbie Kalina – Radon Protection Tech LLC
PK Kopun – American National Bank
Laura Longo – Centris Federal Credit Union
Andrea Maleki – Andrea Maleki State Farm Insurance
Chip Monahan – Monahan Financial Inc
Regi Powell – Farmers Insurance/Powell Insurance
Julie Sherman – United Distributors Inc
Ruth Smith – Norm's Door Service
Jody Smythe – 1st Reverse Mortgage USA
Matt Thiel – DRI Title & Escrow
Jon Vacha – Home Standards Inspection Serv
Dawn Zaller – FPF Wholesale

www.OABRAffiliates.com.

UPCOMING MEETINGS:

- **Tuesday, September 11, 9:00 a.m.**
- **Tuesday, October 2, 9:00 a.m.**
- **Tuesday, November 6, 9:00 a.m.**

All Affiliate members are welcome to attend.

LockBox Exchange — September 24-26, 2012

1-for-1 Exchange

When?

Monday Sept. 24th,
Tuesday Sept. 25th, &
Wednesday Sept. 26th

What time?

See attached schedule
on page 2

Where?

Georgetown Club
2440 South 141st Cir
Omaha, NE 68144
(NE of 144th & Center)

What do I bring?

- Government issued photo ID
 - Your assigned old blue iBoxes, exchanged 1-for-1
 - If *upgrading* to eKEY; bring BOTH your ActiveKEY & smartphone
- More information on page 2.

Questions?

402-619-5552 or
LWelch@OABR.com



- ***It is important you attend the conversion event at your appointed time to take advantage of the free 1-for-1 exchange. (See page 2 for details.)***
- If you are unable to attend the LockBox Exchange, you ***must*** send another agent or assistant to exchange your LockBoxes on a 1-for-1 basis.
- If you cannot make your appointment time, please trade with another agent. It is ***NOT*** necessary to call the OABR office to inform them if you're trading appointment times.
- ***Important Note:*** During the exchange process, there may be listings that do not have a LockBox. Please call before showing to ensure you have access.
- ***Upgrade your key at the conversion event!*** If you are currently using an ActiveKEY you will want to consider a more affordable eKEY option. eKEY is a smartphone app that turns your phone into your key. Android and Blackberry users no longer need to carry a key-fob adapter as before (iPhones still require a small adapter). The annual cost for the eKEY is now lower than the ActiveKEY. See the [certified device list](#) to see if your phone is compatible. Once the eKEY App is updated on your smartphone you do not need cellular or internet service to open a LockBox. More information on page 2.

New Bluetooth iBox Features



- Works with the current blue and white ActiveKEY's, and eliminates the key-fob for most smartphone eKEY users.
- Larger key container will accommodate (credit card size) building key cards or up to five regular keys.
- Simple one-step, complete shackle release for easier placement on properties.
- Fresh battery power on all Bluetooth iBoxes.



Check the schedule to see where your last name falls alphabetically.

Please allow up to one hour.

<u>Times</u>	Monday September 24th	Tuesday September 25th	Wednesday September 26th
9:00 AM	AAAA - AGOS	HAYN - HERG	RAMS - REYN
9:15 AM	AHLS - ALLM	HESS - HORN	RHEI - ROGE
9:30 AM	ALLO - ANDR	HOUC - INMA	ROHL - RUSK
9:45 AM	ANZA - BARN	ISEN - JENS	RYAN - SCHA
10:00 AM	BARR - BEDI	JERK - JONE	SCHE - SCHW
10:15 AM	BEER - BLAC	JORG - KEEN	SCOT - SIMO
10:30 AM	BLAN - BOKO	KEET - KING	SIND - SORE
10:45 AM	BOLD - BROE	KINS - KORB	SORT - STEV
11:00 AM	BROO - BURR	KORT - KUSM	STIN - SVOB
11:15 AM	BUSC - CERV	KUTZ - LEAT	SWAN - THIB
11:30 AM	CHAN - CLAR	LEBL - LIND	THIE - TORC
11:45 AM	CLOSED FOR LUNCH	CLOSED FOR LUNCH	CLOSED FOR LUNCH
1:00 PM	CLEE - CONT	LONG - MACK	TORN - UHIN
1:15 PM	CONW - CZER	MADI - MARQ	ULVE - VITT
1:30 PM	DAHL - DENO	MARR - MCCA	VOCE - WARG
1:45 PM	DEPP - DOST	MCCH - MCNE	WATK - WELL
2:00 PM	DOUG - EDWA	MCPA - MILE	WELT - WILK
2:15 PM	EGAN - EVAN	MILL - MOSB	WILL - WOLK
2:30 PM	FADE - FERR	MRAS - NEAR	WOOD - YOWE
2:45 PM	FIKE - FORM	NEES - NOLL	ZACH - ZZZZ
3:00 PM	FOSD - FROS	NOON - ONDR	OPEN
3:15 PM	FUJA - GILB	ONEA - PATR	OPEN
3:30 PM	GILE - GROS	PATT - PEW	CLOSED
3:45 PM	GROV - HANN	PFEI - POWE	
4:00 PM	HANS - HAYE	POWL - RAMA	
4:15 PM	CLOSED	CLOSED	

Important eKEY Upgrade Information. Make sure the eKEY 'App' is downloaded *prior* to attending the event. To download the 'App' - **For iPhone:** select 'App Store' icon, select 'Search' and search for 'Supra eKEY', select the app & tap 'Install.' **For Android:** select 'Market/Play Store' icon, select 'Search' and search for 'Supra eKEY,' select the app & tap 'Install.' **For BlackBerry:** on your phone, open the internet browser, type www.ekeymobile.com and download.

Key Type Comparisons			
	eKEY Basic	eKEY Professional	ActiveKEY
Pricing	\$14.95, auto-withdrawal the 5 th of each month by Supra	\$24.95, auto-withdrawal the 5 th of each month by Supra	\$193.20/year plus \$25.00 optional insurance (due March, 2013)
Functionality	Basic Lockbox functions & tracks LockBox inventory	Basic Lockbox functions <i>and</i> MLS, maps, and showing activity	Basic Lockbox functions
iPhone Adapter	iPhone adapter <u>required</u> to open Lockboxes with all Apple products, \$54.95.		
Dollar amounts do not include sales tax. Unpaid ActiveKEY invoice (s) must be paid in full and prior to upgrading to eKEY. Prorated refunds will be made on ActiveKEY upgrades. Payment methods are: Visa, MasterCard, American Express or Check.			



2012 RPAC Challenge!

PRESIDENT'S CLUB (\$4,000)

Kammandel, Jr. Henry
Leisey, Vince

STERLING "R" CLUB (\$1,000+)

Alloway, Andy
Gehrki, Joseph
Jennings, Karen
Rasmussen, Matt

GOVERNOR'S CLUB (\$500+)

Dodge, Nate
Dodge, Sandy
Maloney, Peg
Matney, Dave
Riedmann, Mike
Ritter, Lisa
Rotthaus, Doug
Valenti, Joe

DOLLAR A DAY (\$365)

Leaders, Mark
Lichter, Pat
Turner, Melissa

CAPITOL CLUB (\$250+)

Adams, Kathryn
Ahlvers, Jerry
Battiatto, Diane
Grennan, Jo Ann
Humpal, Monica
Johnson, Harold
Miller, Kathy
Swanson, Bill

SENATOR'S CLUB (\$150+)

Blackmon, Michael
Clark, Susan
Coenen, Denise
Evans, Donald
Fraser, Bryan
Hike, Rusty

Kimsey, John
Lang, Monica
Myhre, Deda
Rouch, Kathryn
Sawyer, Jessica
TenEyck, Dixie
Wiebusch, Robert

99 CLUB (\$99+)

Ahlvers, Hedy
Andersen, Linda
Archer, Crystal
Bierman, Nancy
Bresley, Mark
Brown, Russell
Burford, Judy
Cohen, Marty
Horn, Aaron
Jackson, Todd
Jaspers, Megan
Kesick, Carolyn
Krenk, Lindsey
Lepert, Mari
Maloy, David
May, Julie
McGuire, Shawn
Melichar, Larry
Morrison, Jim
Myer, Trudy
Petersen, Leslie
Pohlad, Sara
Rich, Sharon
Riedmann, Coleen
Ritter, Dennis
Schrieber, Teri
Seigel, W. John
Smith, Charlotte
Spiecker, Bill
Stoneburg, Gary
Tartaglia, Julie
Vint, Amanda
Vint, Georgianna
Walsh, Maureen
Watson, Roxanna
Wichman, Connie

50 CLUB (\$50+)

Abboud, Mark
Ablar, Bryon
Ahlvers, Raquel
Andersen, Tiffany
Anderson, Jill
Andrlik, Roxanne
Anzalone, Anthony
Bane, Barbara
Blythe, Brent
Boe, Nancy
Boganowski, Deborah

Briggs, Diane
Burkle, Ronald
Burkle, Sheryl
Clark, Susan
Clees, Don
Craighead, Joni
Dennhardt, Teri
Dohse, Douglas
Ernst, Mary Kay
Forman, Terry
Fuller, Cory
Fuller, Donald
Garrean, Kathleen
Giardino, Beverly
Harris, Robert
Harvey, Jeff
Hopkins, Debra
Housley, Dionne
Jakish, Rejean
Jansen, Kenneth
Kiischler, Ryan
Konz, Kellie
Korb, Keka
Knight, Cecilia
Kullman, Donna
Kusmierski, Sheila
Langford, Rachel
Lasiter, Janice
Lind, Donald
Lorimer, Justin
Lube, Beth
Mack-Modlin, Louella
Marquiss, Danette
McGlynn, Michael
McGuire, Linda
Mongar, Brian
Morgan, Jennifer
Morrissey, Roger
Mudd, Mary
Myhre, Chris
Nicholson, Andrea
Nicola, Tammy
O'Grady, Donna
Owens, Megan
Pauley-Kelly, Kerri
Petersen, Cassandra
Pflaum, Kit
Poppen, Denise
Pruess, Jeff
Rauth, Susan
Rivas, Sarah
Rosso, Larry
Roth, Paul
Savery, Mindy
Schultz, Eileen
Schulze, Kyle
Steinacher, Susan
Steinkruger, Doug
Tichauer, Fred
Tyrrell, Anthony
Vaccaro, Vito

VonTersch, Margaret
Wells, Karen
Wellsandt, JoAnn
Wilkie, Marlyn
Williams, Audrey
Wilson, Brian

SUPPORTERS (\$30+)

Aarhus, Lynn
Aarhus, Stanley
Abboud, David
Abramo, Christine
Acamo, Steven
Acker, Karen
Adler, Joni
Alberts, Marla
Allen, J. Scott
Allen, Kathryn
Alloway, Jen
Amos, Steven
Amoura, Jo Anne
Amoura, Medhet
Amoura, JoAnne
Amoura, Medhet
Andersen, Beth
Anderson, David
Anderson, Janet
Anderson, Kalee
Anderson, Jeanne
Andresen, Delten
Andresen, Teri
Andrews, Jessica
Armstrong, Denise
Atkinson, Billie
Aulner, Aaron
Bailey, Tina
Bain, Sharon
Bak, Rich
Baker Fletcher, Barbara
Ballue, Lisa
Bane, Gregory
Barnard, Joanna
Barnett, Paul
Barr, Nancy
Barrett, John
Barrett, Verla
Barsell, Helen
Bauer, Eric
Baumhofer, Ilona
Baumert, Gary
Bay, James
Beaton, Christopher
Beck, Sandra
Beck-Conley, Darcy
Beers, Diane
Beers, John
Beers, Matthew
Bell, Mary Lou
Benson, Brandon
Bereisha, Arthur
Berg, Rebecca
Berglund, Allen
Bergman, Mayce
Bethel, Kathryn
Bettin, Barbara
Birnstihl, Jason
Bittner, Patricia
Black, William
Blackwell, Phyllis
Blinn, Ellen
Bloom, Sharon
Bloomquist, Colleen
Blume, Dirk
Blusys, David
Bobenhouse Tesar, Jill
Bock, Andrew
Bohnenkamp, Bernard
Borato, Mark
Bosse, Carol
Bowne, Connie
Boyd, Clinton
Boyer, Mark
Brant, Angela
Bratetic, Michelle
Bray, Denise
Brotzki, Michelle
Brown, Erhan
Brown, Austin

Brutsche, Timothy
Buchardt, Nathan
Burke, Timothy
Burney, Charles
Bybee, Miriam
Bybee, William
Bynum, Geraldine
Cage-Conkling, Deborah
Cain, Kathleen
Campbell, William
Caniglia, Michael
Caniglia, Cory
Caniglia, John
Caniglia, Kylie
Carlin, Brian
Carlson, Ileana
Case, Mary
Cavanaugh, Andrea
Champion, Jackie
Chaney, Jennifer
Chapman, Mary
Chapman, Carol
Childs, Roy
Christensen, Kellie
Christian Sr, Carl
Chu, Jeffrey
Ciochon-Lichter, Linda
Cleveland, Judith
Coash, Patricia
Cobb, James
Coburn, James
Cohen, Alan
Cohen, Anne
Cohen, Martin
Cohen, Arlene
Coleman, Sharon
Collins, David
Collins, Frederick
Connell, Michael
Contreras, Veronica
Conway Day, Marianne
Cooper, Charlotte
Coplin, Jeff
Correa-Cerrillo, Jose Domingo

Cortese, Sam
Cox, Kathy
Craig, Russell
Cronin, Marisa
Danielson, John
David, Julie
Davis, Kerri
Debolt, Geri Ann
DeBruin, Hanna
Dein, Theresa
Delaine, Melissa
De La Vega, Jose
Deprez, Brian
Deprez, Nicole
Detavernier, Brandi
Detavernier, Mitzi
Digilio, John
Dobson, Thomas
Donaldson, Douglas
Dooley, Roxanne
Dougherty, Theresa
Dragon, JeriBeth
Dreesen, Megan
Dubisar, Karla
Dunn, Thomas
Eads, Patricia
Ediger, Luke
Edmondson, Vickie
Egger, Mary
Elliott, Gina
Elliott, Sallie
Elliott, Teresa
Erb, Jeffrey
Ervin, Jennifer
Erwin, Sandra
Evans, David
Evans, Dianne
Evans, Rose
Fadell, Summer
Fagin, Abigail
Falcone, Juanda
Falcone, Sarah
Falcone, Shawn
Faubion, Ernest

CONGRATULATIONS!

\$57,468.50

8-31-12

**OVER
\$ GOAL!**

**GOAL
\$52,925**

Faulkner, David
Faulkner, Janice
Faulkner, Derek
Ferando, Nicholas
Fickenschier, Ingrid
Fike, Joann
Finkel, Joel
Finkel, Lois
Fisher, Michaela
Flannery, Rachel
Fleming, David
Fonda, Janice
Forehead, Cynthia
Fosdick, Kimberly
Fosmer, Katrina
Francis, Pamela
Francois, Eugene
Franks, James
Fredericksen, Ronald
Fredrickson, Julie
Fredrickson, Walter
Freeman, Alice
Freeman, Aimee
Freyer, Lloyd
Fries, Karen
Frill, Marlene
Fuxa, Jacquelyn
Gage, Gregory
Gage, Peter
Gallagher, James
Gallagher, Rebecca
Gammell, Charlotte
Garside, Gregory
Gatson, Pernel
Gehrman, Kim
Gerdes, Ryan
Geschwender, Kurt
Gibb, Richard
Gibson, Ryan
Giles, Marnie
Gilreath, Rita
Gish, Rosalia
Gitt, Kelly
Gomez, Justin
Goodwin, Rockland
Gorup, Denise
Gould, Todd
Graves, Eugene
Graves Jr, Eugene
Gray, David
Gregor, Patricia
Greguska, John
Griffey-Cobb, Lorrie
Griffin, Betty
Grimes, Charles
Grimes, Eva
Grimes, Allen
Grimes, Kathryn
Grimshaw, Dawn
Grove, Douglas
Grove, Kyle
Gurzick, Marsha
Hahn, Dale
Hajek, Kevin
Hancock, Susan
Hankins, Crystal
Hansen, John
Hansen Mallette, Lori
Harkert, Dale
Harpenau, Andrew
Hascall, Karen
Haynes, Matt
Hays, David
Hayton, Donald
Hayton, Linda
Headley, Charles
Heberly, Ginny
Heidvogel, Ericka
Heine, Shawn
Helligso, Thomas
Helligso Blaschko, Trisha
Hellman, Jennifer
Henninger-Moss, Tasha
Henson, Sue
Herbolsheimer, Chad
Hermens, Kevin
Hicks, Paula
Hodge, Tiffany
Hoffert, April
Hollendieck, Russ
Hopkins, Mark
Horgan, Julie
Hosking, Todd
Houfek, Cheryl
Houlton, Amy
Hourigan, Shelley
Hughes, David

Hulsey, Kelly
Hult, Alison
Illian, Casey
Infantino, Jane
Jacobs, Jaclyn
Jacobson, James
Jacupke, Jenna
James, Kevin
Jansen-Bartholow, Lisa
Jarecke, Melissa
Jenkins, Peter
Jensen, Richard
Jenson, Constance
Johansen, Betty
Johansen, Woodrow
Johansen, Kathleen
Johnson, Valerie
Jones, Suzanne
Jones, Holly
Jones, Todd
Jones, Carol
Jungjohann, Craig
Jurgens, Sara
Justice, B J
Kahnk, JoAnne
Karimi, Toni
Kasper, Todd
Kaysner, Alicia
Keating, JoEllen
Kehrl, Brian
Kehrl, Nancy
Kelly, Elizabeth
Kelly, Robert
Katzon, Pernel
Kemling, Joni
Kempf, Terence
Kempkes, Allen
Kermeen, Kevin
King, Chad
Kircher, Rosemarie
Kircher, Thomas
Kirk, Kelly
Kiser, Keven
Klug, Brett
Knutson, Steven
Kolb, Rachel
Kopecky, Joseph
Kopp, Mark
Kovar, Vicki
Krambeck, Leon
Kramer, Paula
Krasne, Terri
Krayneski, Michael
Kucera, Michael
Kumlin, Christopher
Lampman, Ben
Lampman, Renee
Langendorfer, Dale
Lanphier, Kathy
LaPorte, Barbara
Lauritsen, Julie
Lawrence, Scott
League, Jeri
Leamen, John
Leather, Shannon
Leathers, Gayla
Leathers, Ted
Leesley, Christy
Lehan, Carol
Leisey, Jay
Lemke, Louis
Leonhardt, Bonnie
Lewis, Mary
Ley, Robert
Linden, Robert
Llewellyn, James
Long, Boyd
Lorkovic, Bernard
Lorraine, Julie
Lubash, Terry
Lund, Vanita
Lundin, Maria
Lyon, Kristin
Lyon, Michael
Lyon, Maximilian
Maas, Carla
Macaitis, James
Mack, Kathryn
Mack, Cha-Naise
Madej, Sandra
Magilton, Jennifer
Mahan, Gerald
Maher, Robert
Makinster, Cynthia
Maley, Mike
Mandolfo, Samuel
Mangen, Chris

Marco, Jimmie
Marinkovich, Mary
Marriott, James
Marriott, Marilyn
Martin, Michael
Martinez, Hector
Matney, Kimberly
Matza, Rosemarie
Mavropoulos, Dimitrios
May, Angela
May, Sandra
McCabe, Jackie
McCoy, Carrie
McGargill, Anne
McGill, Craig
McGill, Kelly
McGill, Tina
McGowan, Kevin
McGowan, Kara
McGuire, Dennis
McGuire, Sally
McKay, Deborah
McLeay, Thomas
McNally, Loretta
McPadden, Sandra
Meisinger, Joni
Meyer, Molly
Meyers, Sherrolyn
Michael, Brian
Mickeliunas, Kelli
Miers, Timothy
Mikuls, Richard
Milczski, William
Mikuls, Richard
Miles, John
Miller, Christopher
Miller, Shaune
Miller, Sheryl
Mills, Linda
Milroy, Elaine
Mingus, Kellie
Minino, Steven
Minino, David
Mitchell, Gregg
Momsen, L. Scott
Mooss, Cynthia
Morehead, Eryka
Moritz, David
Moritz, Joan
Morris, Jeannean
Mosby-Brown, Qiana
Muckey, Kenneth
Mueller, Staci
Mumgaard, Kathleen
Murray, Delores
Neary, Michaela
Nelsen, Jeffrey
Nelson, Deborah
Nelson, Michelle
Nichols, Beverly
Nichols, Mark
Nicholson, Rosemary
Nieto, David
Nigro, Linda
Nigro, Joan
Noll, Sharon
Novak, Mary
Nowatzke, Betsy
O'Bryan, Donald
O'Neal, James
Oberhauser, Erin
Ogle, Gina
Ogle, Timothy
Ojeda-Alvarez, Otoniel
Oliver, DeDee
Ollis, Doyle
Orsi, Steven
Oster, Diane
Osterholm, Sandra
Otis, Marie
Owens, Connie
Pache, Diana
Patticelli, Gary
Patrick, Jeanne
Patton, John
Paul, Lori
Paulsen, Tracy
Pawloski, Joseph
Peffer, Walter
Penke, Bryce
Percosky, Constant
Perry, Joel
Peters, Michele
Peters Jr, Charles
Petersen, Diane
Petersen, Shari
Peterson, Wallace

Phillips, Donna
Piatt Wee, Lori
Pierce, Kris
Pittenger, Kathryn
Pittenger, Robert
Plebanek, Stanley
Plowman, Wayne
Pogge, Joseph
Pohlrad, Julie
Prout, Lynne
Putnam, Laura
Quinn, Betty
Ragan, Michele
Ramsey, Mark
Rasmussen, Buck
Rasmussen, Pamela
Rasmussen, Matthew
Rassman, Pamela
Reeder Rensch, Mari
Reeve, Cassidee
Renner, Alan
Rensch, Jeffrey
Reynek, Jody
Reynolds, Gregory
Richardson, Lisa
Richardson, Mark
Rieckman, Rita
Ring, Lyle
Robarge, Cindy
Rocha, Patricia
Rodriguez, Rick
Rogers, Dianne
Rogers, Joseph
Rogers, Michael
Rogert, Kent
Rogge, Brad
Rohan, Thomas
Rongisch, Anna
Rosen, Toni
Ross, Michael
Rosso, Kristi
Rosso-Gill, Shelby
Rubin, Ronald
Sabatka, Laura
Sacco, Samuel
Sadofsky, Paul
Safarik, Duane
Salkin, Michael
Scharp, Leigh Anne
Schneekloth, Janet
Schraeder, Lisa
Schram, Danielle
Schwee, Janise
Scott, Linda
Sedivy, Brenda
See, Richard
Shafer, Jule
Shapiro, Barbara
Sharples, Gavin
Sharples, Joanne
Shipley, Brenda
Simons, Gregory
Sladdens, Lisa
Sladdens, Jill
Smart, Tamara
Smith, Charlotte
Smith, Dennis
Smith, Thomas
Sookram, Ellie
Sopinski, Paul
Soucie, Vicki
Speer, Allison
St James, Jean
Steffes, Paul
Steffes, Todd
Stephens, Donna
Sterling, Susan
Stevens, Lewis
Stine, Grant
Streit, Karol
Sullivan, Duane
Sullivan, William
Sundell, Jody
Sutton, Charles
Swanson, Matthew
Swope, Arlene
Tabatabai, Beverly
Tabor, Justin
Talmon, William
Tardy, Virginia
Taylor, Mark
Taylor, Vickie
Templeton Coulter, Melinda
Thoma, Theresa
Thommi, Mary
Thompson, Judy
Thompson, William

Tindall, Becky
Todd, Douglas
Torczon, Joannie
Torneten, Steven
Torres-Lopez, Karla
Tracy, Linda
Trim, Tamara
Trimble, Anne
Trude, Brian
Tsatsos, Ann-Marie
Turner, Sandra
Ugland, Sharon
Uhing, Pauline
Ulven, Jon
Vacanti, Courtney
Vack, Judy
Van Housen, Jay
Van Pelt, Mark
Venteicher, Jeff
Vogel, Jerry
Vogtman, David
Vojchoske, Paul
Von Gillern, Mary
Vukov, Joseph
Vukov, Mark
Wadzinski, Paul
Wagner, Margie
Walenz, Kathleen
Walkenhorst, Dawn
Walker, Christine
Wallitsch, Tori
Walter, Ricky
Walz, Robert
Wang, Tracie
Watson, Adam
Wear, Christopher
Wear, Christopher
Weaver, Laura
Wedemeyer, David
Wedemeyer, Atley
Wehner Jacobsen, Kristen
Wellsandt, David
Wendt, Michelle
Whitesides, Dwight
Wickstrom, Katherine
Wiebusch, Vaughn
Wilder, Daniel
Wilhelm, Charles
Wilhelm, Cheryl
Wilkie, W Bruce
Willard, Jeffrey
Williams, Jacqueline
Williams, April
Williams, Scott
Williamson, Cathy
Willis, Roy
Wimmer, Kim
Wirges, Richard
Wittmann, Richard
Wolf, Edward
Wolf, Mary Rae
Wood, Donald
Wood, Sharon
Woodke, Drew
Woodie, Sandra
Wylie, Danise
Wyman, Marlene
Yost, Anton
Young, Mary
Zach, Margaret
Zach, Bradley
Zahm, Richard
Zerse, Geraldine
Zimmerman, Shannon
Zych, Brian
Zych, Tracy

SUPPORTERS (\$30-)

Beckwith, Stan
Blatt, JoAnn
Brown, Carla
Burford, Judy
Fendrick, Kim
Hergert, Julie
Hinkle, Marcia
Juszczuk-Jaros, Elzbieta
Payne, Susan
Schrader, Carol
Selk, Gene
Smith, Judy
Tennant, Matthew
Thomas, Dennis
Thomsen, Larain
Troshynski, Jason
Zachary, Laura

Affiliate Contributors

STERLING "R" CLUB (\$1,000+)

Sandiland, Becky, First National Bank

GOVERNOR'S CLUB (\$500+)

Stuart, Brenda, ServiceOne Inc

Sutko, Tom, AmeriSpec Home Insp.

CAPITOL CLUB (\$99+)

Rasmussen, Brent, Mortgage Specialists LLC

99 CLUB (\$99+)

Bonnstetter, Lori, AmperiSpec Home Inspection Serv.

Kalina, Debbie, Radon Protection Technologies LLC

Longo, Laura, Centris Federal Credit Union

Powell, Regi, Farmers Insurance Powell Insurance

Sladek, Mary, My Insurance LLC

Walker, Wendy, Nebraskaland Title Company

50 CLUB (\$50+)

Almquist, Eric, First National Bank of Omaha

Dragon, Janet, Heartland Reva Team

Foley, Kelly, AmeriSpec Home Inspection Serv

Kalina, Jeff, Radon Protection Technologies LLC

Kopun, Predrag, American National Bank/

Peoples National Bank

Martin, Deb, MetLife Home Loans

Wedige, Steve, Foundation to Rooftop

SUPPORTERS (\$30+)

Agosta, Raymond, Pre-Purchase Property Inspecti
Ahlvers, Chad, Cornerstone Home Inspection
Amoura, Chuck, Amoura Productions
Bambino, Laura, Great Western Bank
Beighley, Bryan, US Bank Home Mortgage
Blount, Flory, US Bank Home Mortgage
Bower, Brook, Advanced Floor Care
Brooks, Terry, ARID Resources Inc
Carter, Bob, Total Home Inspection Co
Cisar, James, TNT Termite Services
Clure, Carrie, Ambassador Title Services
Crnkovich, Rick, Heritage Home Services Inc
Dasenbrock, Alan, Team Media In the Details
Dein, Theresa, MetLife Home Loans
Deseck, Jennifer, Omaha National Title & Escrow Co
Earl, Bradley, Lien Termite And Pest Control
Earl, Gregory, Lien Termite And Pest Control
Fahey, Brian, Missouri River title
Feurt, Catherine, Northwest Bank
Fisher, Brad, BDB Waterproofing
Forest, Randy, Finance 1 LLC
Galloway, Tim, AmeriSpec Home Inspection Serv
Geschwender, Susan, Randall School of Real Estate
Gibson, Brian, ARID Resources Inc
Greig, Gary, Radon-B-Gone
Hanke, Matthew, Northwest Bank
Hosking, Jack, First Nebraska Title
Hove, Scott, US Bank Home Mortgage
Howell, Michael, Prestige Painting & Finishing
Johnston, Ashley, MetLife Home Loans
Kanngieser, Alan, A C K & Associates Home Inspections
Kelley, Sara, Great Western Bank
Knoll, Eric, AmeriSpec Home Inspection Serv
Kollekowsky, Gerald, Lien Termite And Pest Control
Krof, Tim, Home Standards Inspection Serv
Mainelli, Aaron, AmeriSpec Home Inspection Serv
McGinn, Mark, AmeriSpec Home Inspection Serv
McKernan, Mary, MetLife Home Loans
Mick, Josh, Priority Termite & Pest Control Inc
Monahan, Chip, Monahan Financial Inc
Nelson, Keith, AmeriSpec Home Inspection Serv
Olson, Shon, AmeriSpec Home Inspection Serv
Pedersen, Rose, Nebraska Title Co
Pratt, Peyton, Pratt Home Inspection Inc
Richards, Van, Lien Termite And Pest Control
Riedmann, Jac, Amoura Productions
Root, Kevin, AmeriSpec Home Inspection Serv
Ruskamp, Aaron, Thrasher Basement
Schneidewind, Holly, Eagle Mortgage Inc
Sederstrom, Charles, Nebraska Assoc. of Mortgage Brokers
Stan, Melissa, The Selling Image
Stoltenberg, Alan, SAC Federal Credit Union
Sutko, Tom, AmeriSpec Home Inspection Serv
Swerczek, Danielle, Nebraska Title Co
Tibbles, Ernie, Affordable Pest Control
Vacha, Steve, Home Standards Inspection Serv
Wanninger, John, AmeriSpec Home Inspection Serv
Webber, Joel, Professional House Doctors Inc
West, Monty, Omaha Pest Control Inc
SUPPORTERS (\$30-)
Eggenberg, John, SureHome Inspection



Ileane Carlson



Mike Connell



Gerry Frans



Rosalia Gish



Ericka Heidvogel



Don Igo



Marsha Labs



Monica Lang



Mike McGlynn



Gary Patricelli



Leslie Petersen



Gary Price



Brian Schamp



Tammy Smart



Susie Vocala



Shawn McGuire
Sales Manager



YOUR... **Custom** Selections Peace-of-mind ...**YOUR HOME**



Yes! It's All Included!

CelebrityHomesOmaha.com

NEW DESIGNS • NEW HOMES READY NOW • \$1,000 DOWN PROGRAMS!

**Yes ... we're all going to party
in one BIG ... FUN ... NEW Place**

**Register Early
before lanes fill up!
Only 40 available**

AFFILIATES
a council of the
Omaha Area Board of REALTORS®

presents
**Turkey Shoot Bowling
and
Toys for Tots**
Wednesday, Nov. 2
Check-in 11:00 a.m. and
Lunch 11:30 a.m.
Bowling at Noon
Sempeck's Bowling
20902 Cumberland Dr., Elkhorn, NE
Previously Thunder Alley

Arcade **Also Available:**
Laser Tag **Go Karts**




Bowl 3 strikes in a row, your name is entered
in a drawing to win a **FREE TURKEY!!**

**BRING NEW UNWRAPPED TOYS
OR CASH DONATIONS FOR
TOYS FOR TOTS**

\$25/Person or \$200/Team of Eight
(Includes bowling & Italian Buffet)
\$12.50 Spectator lunch only

Includes 2 games with shoes

**Awards & Networking
following bowling
With Chips & Salsa**

Team of Eight — bowling at: Sempeck's Bowling & Entertainment

Name _____	Company _____	Shoe size _____
Name _____	Company _____	Shoe size _____
Name _____	Company _____	Shoe size _____
Name _____	Company _____	Shoe size _____
Name _____	Company _____	Shoe size _____
Name _____	Company _____	Shoe size _____
Name _____	Company _____	Shoe size _____
Name _____	Company _____	Shoe size _____

Team Captain's Email: _____ Phone _____

☐ Spectator Lunch Only \$12.50

☐ Check payable to: OABR Affiliates, 11830 Nicholas St, Omaha, NE 68154, Attn: Debbie

☐ Credit Card — VISA MC DISC AmX _____ - _____ - _____ Exp. _____

Billing address _____ City _____ State _____ ZIP _____

Signature _____ Date _____

Membership Report

JULY 2012

NEW REALTORS®

Comer, Jason – DEEB Realty – 117th
Craig, Rachel – CBSHOME Real Estate – 147th
Gunderson, Elizabeth – CBSHOME Real Estate – 121st Pacific
Johnson, Reginald – NP Dodge IX LLC – 35Dodge
Kurtz, Garadena – NP Dodge I LLC – Pierce
Lanphier, Paul – GTRSALES
Lebbert, Riley – CBSHOME Real Estate – Davenport
McGee, Timothy – Prudential Ambassador Real Estate – California #101
Okrina, Katherine – NP Dodge IX LLC – 35Dodge
Owens, Elise – CBSHOME Real Estate – 147th
Rast, Tina – CBSHOME Real Estate – W Dodge
Schmidt, Andrew – NP Dodge III LLC – Lakeside
Steele, Barbara – NP Dodge III LLC – Lakeside
Witt, Bradley – NP Dodge IV LLC – Papillion

NEW AFFILIATES

Braun, Carl – Quality Pest Control Inc
Johnson, Roger – Johnson Services
McDonald, Richard – MOPOA
Vacha, Jon – Home Standards Inspection Serv

REALTOR® CANDIDATES

Barnes, Scott – Prudential Ambassador Real Estate – California #101
Beck, Cindy – Leon F Black Broker
Bierman, Dawn – Keller Williams Greater Omaha – Giles
Brantley Jr, Wayne – RE/MAX Real Estate Group – Giles
Briggs-May, Cynthia – DEEB Realty – 117th
Christiansen, Mary – RE/MAX Cornerstone Properties
Coffey, Jill – CBSHOME Real Estate – Lakeside
Eppenbaugh, Angela – RE/MAX Professionals
Jansen, Shane – NP Dodge V LLC – 129th Dodge
Kelley, Teresa – NP Dodge IX LLC – 35Dodge
Kiley, Ladawn – RE/MAX Professionals
Kincade, Catherine – CBSHOME Real Estate – Bellevue
Perdue, Jeffrey – CBSHOME Real Estate – Lakeside
Pollock, Michael – NP Dodge III LLC – Lakeside
Ruma, Matthew – DEEB Realty – 117th
Sabaliauskas, Timothy – Prudential Ambassador Real Estate – California #101
Thorell, Michael – Prudential Ambassador Real Estate – California #101

AFFILIATE CANDIDATES

Fritts, Maureen – Amoura Productions
Goesser, Mark – Handyman Joes
Gruhn, Jason – Total Home Inspection Co
Rogers, Nathan – Amoura Productions
Sanmann, Heath – BDB Waterproofing
Siek, Mark – Omaha Real Estate Photography

MEMBER TRANSFERS

Deeb, Van from Van C Deeb Inc to DEEB Realty – 117th
Hatfield, Kelly from CBSHOME Real Estate – 147th to CBSHOME Real Estate – Lakeside
Headid, Elizabeth from Don Peterson & Associates R E – 6th to Don Peterson & Associates R E – 23rd
Johnston, Ashley from Prime Lending to Wintrust Mortgage
Martin, Summer from NP Dodge IV LLC – Papillion to Prudential Ambassador Real Estate – California #101
Mavropoulos, Dimitrios from NP Dodge III LLC – Lakeside to DVG Realty LLC
Mentzer, Marilyn from CBSHOME Real Estate – 147th to BancWise Realty
Phillips, Christopher from 3670/RE/MAX The Producers to DEEB Realty – 117th
Steinacher, Susan from Real Estate Associates Inc to NP Dodge III LLC Lakeside
Tiller, Rachel from NP Dodge IV LLC – Papillion to NP Dodge III LLC – Lakeside
Tyrrell, Anthony from Prudential Ambassador Real Estate – California #101 to CBSHOME Real Estate – 121st Pacific
Weisbecker, Carolyn from NP Dodge V LLC – 129th Dodge to DEEB Realty – 117th
Zemunsky, Daniel from Keller Williams Greater Omaha – Giles to Real Estate Associates Inc

REACTIVATED MEMBERS

Faber, Todd – NP Dodge IX LLC – 35Dodge
Johnson, Becky – CBSHOME Real Estate – 147th

RESIGNATIONS

Allen, J Scott – CBSHOME Real Estate – W Dodge
Brion, Darby – DEEB Realty – 117th
Christensen, Kim – Real Estate Associates Inc
Clevenger, Todd – Omaha State Bank
DiMauro, David – Real Estate Associates Inc
Feneck, John – NP Dodge I LLC – Pierce
Fouts, Howard – DEEB Realty – 117th
Hunter, Aaron – Thrasher Basement Systems Inc
Johnson, Lois – Prudential Ambassador Real Estate – California #101
Kermeeen, Kevin – CBSHOME Real Estate – 147th
Knutson, Steven – CBSHOME Real Estate – Twin Creek
Kurtenbach, Steven – Kurts Radon Testing
Lamp, Nathan – BancWise Realty
Lewis, James – Lewis Painting & Home Repair
Minino, David – NP Dodge V LLC – 129th Dodge
Murray, Shawn – RE/MAX The Producers
Noker, Marshall – Keller Williams Greater Omaha – Giles
Olson, Shon – AmeriSpec Home Inspection Serv

Palmer, Sandra – Prudential Ambassador Real Estate – California #101
 Phillips, Christopher – RE/MAX The Producers
 Slater, Steven – DEEB Realty – 117th
 Struble, Leona – DEEB Realty – 117th
 Turco, Frank – Prudential Ambassador Real Estate – California #101
 Wedemeyer, Atley – CBSHOME Real Estate – Davenport
 Williams, Scott – Williams Appraisal Service
 Williamson, Cathy – The Morgan Company Real Estate

NEW REALTOR® COMPANIES

American Home Real Estate LLC – 6401 Platte Ave, Lincoln, NE, 68507
 MLS Secondary Only Phone: 402-805-5604
 Fax: 888-394-7699
 Designated Realtor: Leslie Applegarth
 Fremont National Bank – 52 E 6th St, Fremont, NE, 68025
 OABR & MLS Phone: 402-720-1009 Fax: 402-721-0321
 Designated Realtor: Laci Ganstrom
 Target Realty LLC – 4923 S 24th St, Omaha, NE, 68107
 OABR & MLS Phone: 402-547-4150
 Designated Realtor: Jonathan Boothe

COMPANY ADDRESS AND PHONE UPDATES

(Notify the Board office for all directory changes fax to 619-5559)

HBC Realty Inc – 15610 120th St, Louisville, NE, 68037
 Mold Solutions – 4511 S 140th St, Omaha, NE, 68137

MEMBERSHIP STATISTICS

OABR

	July 2012	July 2011
Designated REALTOR®	214	219
Des. REALTOR® Secondary	1	2
REALTOR®	1942	2003
REALTOR®-Secondary	2	2
TOTAL	2159	2226

Institute Affiliate	74	57
Affiliate	213	207
Other	6	5
TOTAL	2452	2495

	July 2012	YTD
New REALTOR® Members	25	153
Reinstated REALTOR® Members	2	65
Resignations	26	18

GPRMLS

	July 2012	July 2011
Participants (Primary)	209	208
Participants (Secondary)	58	62
Subscribers (Primary)	1922	1967
Subscribers (Secondary)	176	185
Exempt	35	35
TOTAL	2400	2457

Rally Appraisal LLC – 10730 Pacific St Ste 235, Omaha, NE, 68114
 Regents R E & Property Dev – Fax: 866-672-5650
 Uptrend Real Estate Co – 5010 Emerald Dr #11, Lincoln, NE, 68516

COMPANY NAME CHANGE

Alan Dasenbrock Affiliate – (formerly Team Media in the Details

CHANGE OF DESIGNATED REALTOR®

BancWise Realty – Larry Zitek – (formerly Nathan Lamp)
 The Morgan Company Real Estate – Deborah
 Cage-Conkling (formerly Cathy Williamson)

*Changed your home address or e-mail address?
 E-mail the change to DPeterson@OABR.com.*

OCTOBER ORIENTATION

- Tuesday, October 2, 8:30 a.m. to 4:00 p.m.
- Wednesday, October 3, 8:30 a.m. to 4:00 p.m.
- Thursday, October 4, 9:00 a.m. to 12:00 p.m.

Every new member attends an Orientation Program upon application for membership.

Thank you to all of the New Member Orientation coffee break sponsors...

AUGUST 2012 SPONSORS

Debbie Kalina – Radon Protection Tech LLC
 Brenda Stuart – ServiceOne Inc
 Scott Moore – Rels Title

SEPTEMBER 2012 SPONSORS

Deb Martin – Great Western
 Laura Longo – Centris Federal Credit Union
 Mary Sladek – My Insurance LLC
 John Ponec – Security National Bank
 Matt Thiel – DRI Title & Escrow

FOCUS PRINTING OABR PRINTING & MAILING

*Focus Printing has earned my business,
 due to their promptness and very
 competitive prices. Through the years
 I have come to appreciate their quality
 of work and service.*

— Steve Vacha,
 Home Standards Inspection Services

www.FocusPrintingOmaha.com
402-619-5570

Stay on Target with REALTOR® Safety This Fall!

Protect Yourself From the #1 Crime in the U.S.: Identity Theft

Identity theft is a serious and costly crime. People whose identities have been stolen can spend months or years cleaning up the mess thieves have made of their good name and credit record. In the meantime, victims may lose job opportunities, be refused loans, housing or cars, or even get arrested for crimes they didn't commit.

The following tips can help you lower your risk of becoming a victim.

1. Protect your accounts against fraud.

Contact the fraud department of any of the three consumer reporting companies—Equifax®, ExperianSM and Trans Union®—to place a fraud alert on your credit report. The fraud alert automatically lets credit card companies and other creditors know they must contact you before opening any new accounts or making any changes to your existing accounts.

2. Don't get caught by "phishing."

Scam artists "phish" for victims' information by posing as representatives of banks, stores or government agencies. This is done over the phone, through regular mail, and especially via

e-mail. Don't respond to a request to verify your account number or password. Don't give out your personal information unless you made the contact. Legitimate companies will not request this kind of information in this way.

3. Keep your identity from getting trashed.

Invest in a paper shredder and shred all papers with personal information before you throw them away, including unwanted credit card applications and "convenience checks" that come in the mail, credit card receipts with your account number, outdated financial papers and papers containing your clients' personal information.



Continued on Page 17

Get the most from your insurance.
Call My Insurance.

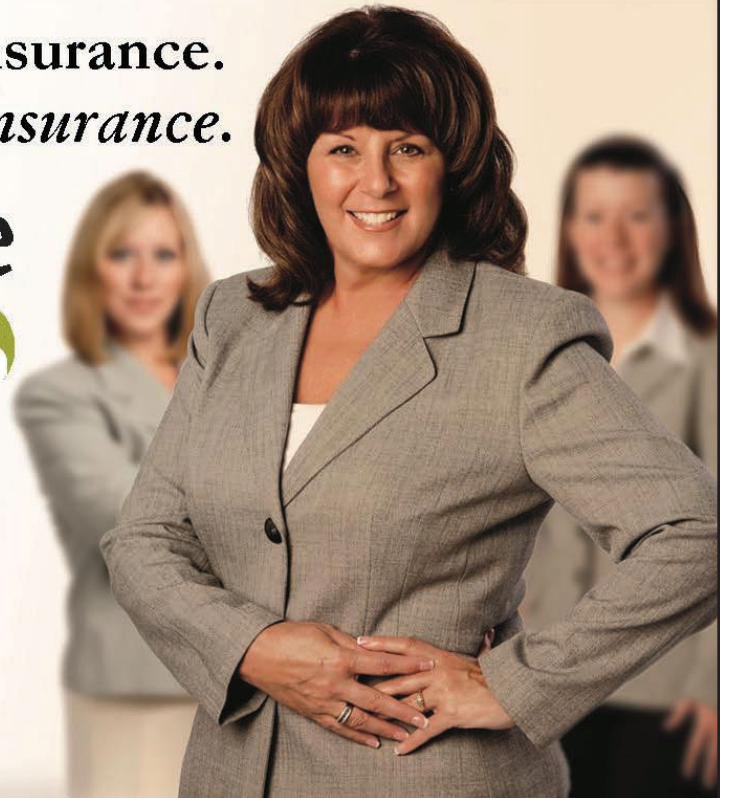


Mary Sladek Agency

3930 South 147th Street; Suite 104
Omaha, NE 68144

(402) 991-6688

www.myinsuranceomaha.com



Mary.Sladek@myinsuranceomaha.com Danielle@myinsuranceomaha.com Jessica@myinsuranceomaha.com

Continued from Page 16

4. Control your personal financial information.

Many states have laws requiring banks and other financial institutions to get your permission before sharing your personal financial information with outside companies. You also have the right to limit the sharing of your personal financial information with most of your companies' affiliates. Write to your companies that you want to "opt-out" of sharing your personal financial information with their affiliates.

5. Shield your computer from viruses and spies.

Use passwords with at least eight characters, including a combination of letters, numbers, and symbols. Use firewall and virus protection software and update it regularly. Download free software only from sites you know and trust, and don't install software without knowing what it is. Set browser security to at least "medium." Don't click on links in pop-up windows or in spam e-mail, and don't download any file from an e-mail address you don't know.

6. Click with caution

When shopping online, check out a Web site before entering your credit card number or other personal information. Enter personal information only on secure Web pages with "https" in the address bar and a closed padlock symbol at the bottom of the browser window.

7. Check your bills and bank statements.

Open your credit card bills and bank statements right away. Check for any unauthorized charges or withdrawals and report them immediately. Call if bills don't arrive on time. It may mean that someone has changed contact information to hide fraudulent charges.

8. Stop pre-approved credit offers.

Stop most pre-approved credit card offers by calling toll-free 888-5OPTOUT (888-567-8688) to have your name removed from credit bureau marketing lists.

9. Ask questions.

Ask questions whenever you are asked for personal information that seems inappropriate. Ask how the information will be used and if it will be shared. Ask how it will be protected.

10. Check your credit reports — for free.

One of the best ways to protect yourself from identity theft is to monitor your credit history. You can get one free credit report every year from each of the three national credit bureaus. Order your free annual credit reports by phone, toll-free, at 877-322-8228, or online at www.annualcreditreport.com.

(Sources: The Federal Trade Commission, The Office of Privacy Protection in the California Department of Consumer Affairs)

Visit NAR's REALTOR® Safety Web site at www.REALTOR.org/Safety



MOBAupdate

MOBA's Fall Parade of Homes...

The Metro Omaha Builders Association would like to invite you to participate in the **2012 Fall Parade of Homes on Saturday Oct 6th and Sunday Oct 7th and Friday Oct 12th through Sunday Oct 14th.** All Builders will be welcome to participate in this event, regardless of MOBA affiliation. For our last 2 Parades we decided to try something new and partnered with the Omaha World-Herald to distribute our Fall & Summer Parade magazines to 150,000 people in 8 counties prior to the event starting. Our strategy has been tremendously successful. The feedback from builders who participated in the 2011 Fall Parade and 2012 Summer Parades has been unbelievable. The huge distribution of the Parade magazines has increased traffic and attracted qualified home buyers. Like never before!

The Omaha World-Herald will be coordinating all entries and selling all advertising into the official 2012 Fall Parade of Homes Publication. This publication will feature all the Fall Parade entries, and partner advertising. The program will publish in the Omaha World-Herald on Thursday October 4th. Additional Programs will be supplied to each entry location. We will be running an extensive marketing campaign utilizing all sections of the Omaha World-Herald and Omaha.com, as well as radio and other media advertising to promote the event and drive traffic to the entries. Ad prices start at just \$200 including color. MOBA members will experience a benefit of membership by receiving a discounted entry fee.



MOBAcalendar

September

03 Labor Day MOBA Office Closed

11 MOBA Board of Directors Meeting 11:00am
MOBA Conference Room

14 MOBA Dinner Meeting Cocktails 6:00pm Dinner
at 7:00pm and Learn How to Better Utilize the
MOBA website

October

6-7 & 12-14 MOBA Fall Parade of Homes...

visit the calendar on the NEW
www.MOBA.com
for more and current info.

Thank you again for your RPAC support!

The most valuable
square inch in real estate.

REALTOR® FOCUS

Personals

CONGRATULATIONS to Lisa Ritter of RE/MAX Results who earned the Certified Residential Specialists (CRS) Designation.

CONGRATULATIONS to Tori Wallitsch of Prudential Ambassador Real Estate on the birth of Bennett Allan on August 15. Bennett weighed 6 lbs., 3 ozs., measuring 19 1/2 inches.

CONDOLENCES to Cheryl Chmiel with NP Dodge Company on the recent loss of her brother-in-law Mitch Wragge.

SEND US YOUR NEWS!

Fax: 402-619-5559 Email: DShiple@OABR.com

Phone: 402-619-5551

Mail: 11830 Nicholas St., Omaha, NE 68154.



**Professional
House Doctors, Inc.®**

"Your Certified Radon Specialists"

Radon Mitigation & Testing

\$60 RADON TEST

Call Joel Webber

402-493-2580

Home Inspection Company

We help you market and grow!



402-616-9250
John Eggenberg

- 90 day ServiceOne Warranty
- Free RecallChek on appliances
- Radon and Mold Testing



DRIVEN. TRUSTED. RELIABLE.

And always available 24/7.



**Brent Rasmussen,
CRMS, President**



**Mortgage
SPECIALISTS, LLC**

8420 West Dodge Rd, Ste 113 • Omaha, NE 68114

Office: 402-991-5153 • Cell: 402-578-0008

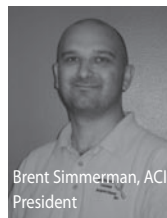
Fax: 402-884-7386

www.mtg-specialists.com

E-mail: brent@mtg-specialists.com



Working with You as
a Partner on a Winning Team



Brent Simmerman, ACI
President

- On-site reports with photos
- Uploaded reports stored with easy retrieval
- Lifetime support pledge
- FREE ServiceOne 90-day warranty
- Radon Testing
- Infrared Inspections



THE **ASHI** EXPERIENCE™
WE SPEAK HOUSE™



402.630.6555 | Info@MidlandsHI.com

www.MidlandsHI.com

Know the Code

Article 12

REALTORS® shall be honest and truthful in their real estate communications and shall present a true picture in their advertising, marketing, and other representations. REALTORS® shall ensure that their status as real estate professionals is readily apparent in their advertising, marketing, and other representations, and that the recipients of all real estate communications are, or have been, notified that those communications are from a real estate professional. (Amended 1/08)

• Standard of Practice 12-1

REALTORS® may use the term “free” and similar terms in their advertising and in other representations provided that all terms governing availability of the offered product or service are clearly disclosed at the same time. (Amended 1/97)

• Standard of Practice 12-2

REALTORS® may represent their services as “free” or without cost even if they expect to receive compensation from a source other than their client provided that the potential for the REALTOR® to obtain a benefit from a third party is clearly disclosed at the same time. (Amended 1/97)

• Standard of Practice 12-3

The offering of premiums, prizes, merchandise discounts or other inducements to list, sell, purchase, or lease is not, in itself, unethical even if receipt of the benefit is contingent on listing, selling, purchasing, or leasing through the REALTOR® making the offer. However, REALTORS® must

exercise care and candor in any such advertising or other public or private representations so that any party interested in receiving or otherwise benefiting from the REALTOR®’s offer will have clear, thorough, advance understanding of all the terms and conditions of the offer. The offering of any inducements to do business is subject to the limitations and restrictions of state law and the ethical obligations established by any applicable Standard of Practice. (Amended 1/95)



• Standard of Practice 12-4

REALTORS® shall not offer for sale/lease or advertise property without authority. When acting as listing brokers or as subagents, REALTORS® shall not quote a price different from that agreed upon with the seller/landlord. (Amended 1/93)


• Standard of Practice 12-5

REALTORS® shall not advertise nor permit any person employed by or affiliated with them to advertise real estate services or listed property in any medium (e.g., electronically, print, radio, television, etc.) without disclosing the name of that REALTOR®’s firm in a reasonable and readily apparent manner. This Standard of Practice acknowledges that disclosing the name of the firm may not be practical in electronic displays of limited information (e.g. “thumbnails”, text messages, “tweets”, etc.). Such displays are exempt from the disclosure requirement established in the Standard of Practice, but only when linked to a display that includes all required disclosures. (Adopted 11/86, Amended 1/11)


To download the Code of Ethics and Standards of Practice, go to: www.OABRdocs.com/code2012.pdf





Congratulations to our 2012 / 2013 "Future Leaders Scholarship Winners"



Madeline Blaha
Granddaughter of Curtis Crandall
HOME Real Estate - Pioneer Greens




Heidi Black
Daughter of Bill Black
CBSHOME - Northwest



Kaitlyn Hoefler
Daughter of Karalyn Hoefler
Woods Bros. - Wilderness Hills

AmeriSpec Inspection Services and TNT Termite Services are pleased to announce the winners of our \$1,500 Future Leaders Scholarship Program for the 2012/13 school year. As one of your true "Partners of the Community," we believe education is the key to a successful future. Our commitment toward education is another way that we will continue to differentiate ourselves from other inspection companies in the Omaha and Lincoln metropolitan areas.

www.amerispecne.com



HOME OWNERSHIP MATTERS

TO PEOPLE. TO COMMUNITIES. TO AMERICA.

Monica

LANG

"Your Celebrity Connection"

402.689.3315

www.MonicaLang.com

MLang@CelebrityHomesOmaha.com

CELEBRITY HOMES

Homes • Villas • Townhomes

Representing ALL Locations!



6th Annual



Presents the

PRIZES
AWARDED!

OABR Hawaiian Paradise Putt-Putt Golf Tournament

Team Size — 6 People

Dress for the Occasion! Come in your Hawaiian Shirts and Grass Skirts!

• Bring your own Putter and Golf Ball •

When: Wednesday, September 12, 2012

**Where: Pacific Springs Golf Course
16810 Harney St., Omaha, NE**

Shotgun Time: 3:00 p.m.

FREE
With a Canned Food
or Monetary Donation!

Seller's Block

By Steve Vacha

Home Standards Inspection Services

Many of us grow to be very emotionally connected to our homes. They are where we find comfort and rest. Even the inadequacies or deferred repairs often become normal to us, (especially to some of us males). When it comes time to sell however, prospective buyers often do not see the home through those same rose-colored glasses.

In addition to the obvious deferred repairs, there are the many hidden concerns such as maintenance and safety concerns that owners are not even aware of. The discerning buyer will then find out about these items when they have their home inspection completed.

Buyers often remember the deferred repairs and discrepancies of a property, and not the positive aspects of the property. The saying "can't see the forest for the trees" fits this situation. The goal of the seller should be to remove these often minor problems of their home so potential buyers can see the positive aspects of a clean home.

Many sellers are finding a pre-listing inspection to be helpful in preparing their home for the market. By being proactive and completing a pre-listing inspection a seller can;

- Identify and prioritize the list of concerns buyers would see or be told about in their home inspection.
- Have time to repair and address these concerns.
- If repairs are not made they can get estimates for the work needed, so buyers can see a realistic cost of repair.
- Make the pre-inspection report available to prospective buyers on a walk through.

Prelisting inspections help prevent;

- Buyers focusing on the negative aspects of the home.
- Last minute surprises that a buyer's home inspection could reveal, sometimes jeopardizing the sale.
- Having to pay top dollar for repairs requested by the buyer in a short time frame, or having to use "licensed contractors" for most repairs.



Time is of the essence when selling a home. Often, if supplied with a pre-listing inspection the prospective buyer will choose not to pay for a home inspection themselves. This can save many days of anxious waiting time for the home inspection to be completed and then repairs to be requested and made.

The cost of a pre-listing inspection is miniscule compared to the money involved in the sale of a home, and the information gained can often be instrumental in the selling process of a home.



Steve Vacha
President



Phone (402) 392-2020
www.HomeInspectorOmaha.com



Affiliates

First!

Search:

OABRaffiliates.com

First!

for all of your Real Estate Service Needs.

• Next Event •

Turkey Shoot Bowling / Toys 4 Tots

November 7, 2012 — Sempeck's Bowling

(more information on page 13)

PURCHASE CLOSINGS IN 30 DAYS OR LESS



Mike Dein
NMLS# 543333
Cell: 402-210-9575



Theresa Dein
NMLS# 874822
Cell: 402-681-8829

Gateway Mortgage Group is one of the largest privately held mortgage companies in the Midwest. At Gateway, we are positioned to provide that unique alternative to the big banks with competitive rates, specialty products and personalized customer service. We are committed to excellence as we handle the loan process from origination through servicing. Our team of experienced mortgage professionals is dedicated to finding the best financial path in achieving the American dream of homeownership.

- * Local Processing, Underwriting and Closing
- * We Service our Loans
- * Nebraska Bond Loans
- * Jumbo Loans
- * Preferred Builder Extended Locks

Gateway
MORTGAGE GROUP®
GMG# 1986

Give us a call today! 402-333-4920

12020 Shamrock Plaza Suite 100 Omaha, NE 68154

www.TeamDein.com



National Association of REALTORS®

Quadrennial Code of Ethics Training Requirement

From January 1, 2009 through December 31, 2012, and for each four year period thereafter, REALTORS® are required to complete quadrennial ethics training of not less than two hours and thirty minutes of instructional time. REALTORS® completing such training during any four year cycle shall not be required to complete additional ethics training in respect of this requirement as a requirement of membership in any other board or association.

A REALTOR® completing the new member Code of Ethics Orientation during any four-year cycle is not required to complete additional ethics training until a new four-year cycle commences.

Failure to complete the required periodic ethics training is considered a violation of a membership duty for which REALTOR® membership shall be suspended until such time as the required training is completed.

The Omaha Area Board of REALTORS® is required to provide access to necessary ethics training programs either locally, in conjunction with other boards and associations, or through other methods. Any training offered pursuant to this requirement must meet the learning objectives and minimum criteria established by the National Association of REALTORS® from time to time.

The following schools offer continuing education credit that also fulfills your Code of Ethics Requirement. Contact the schools to get copies of their schedules and prices:

REEsults Coaching — Mark T. Wehner
16616 Jackson, 402-676-0101
marktwehner@reesultscoaching.com
www.REEsultsCoaching.com/cc

Randall School of Real Estate — Susan Geschwender
11224 Elm Street, 402-333-3004, info@reandallschool.com

Larabee School of Real Estate
3355 Orwell Street, Lincoln, NE 68516, 1-800-755-1108

Nebraska REALTORS® Association
145 S 56th Street, Suite 100, Lincoln, NE 68510
1-800-777-5231

The OABR Office offers free NAR Code of Ethics Training but it does not fulfill the NREC license renewal continuing education requirement. The class is scheduled each Friday following New Member Orientation from 8:30 a.m. to 11:45 a.m. A minimum of 10 must be in attendance to have this training. Online courses are accessible from a link on www.OmahaREALTORS.com. Contact Debbie Peterson for details: 402-619-5553 or DPeterson@OABR.com.

OMAHA'S PREMIER HOME INSPECTION COMPANY!



CORNERSTONE
INSPECTION SERVICES
EDUCATING YOU ON YOUR INVESTMENT

- ▶ **FREE 90 Day ServiceOne Home Warranty**
- ▶ **ASHI Certified Inspectors**
- ▶ **Computerized On-Site Reports**
- ▶ **Digital Photos on CD**
- ▶ **Mold and Radon Testing**

TO SCHEDULE
AN INSPECTION CALL:
402-677-2423
cornerstoneinspects@cox.net



CHAD AHLVERS
OWNER

MEMBER OF
OMAHA AREA BOARD OF REALTORS

www.cornerstoneinspects.com

WCR PROGRAM LUNCHEON

Diversity: Learn it, Live it, Love it (and Increase Your Market Share at the Same Time)

Speaker: Chuck Sederstrom
Local Real Estate and Mortgage Expert

September 13, 2012

11:45 a.m.

(Doors open at 11:15 a.m. for networking)

Champions Run

13800 Eagle Run Drive

Lunch - \$15.00

See You There!



Why Flood Reauthorization Is Such A Big Win

By Joni Craighead, Governmental Affairs Director

REALTORS® claimed a big victory in July when President Obama signed into law the 5-year reauthorization of the National Flood Insurance Program. NAR spent years advocating on behalf of this legislation and its one million members, by participating in several calls for action and making passage a talking point on Hill visits for many years, were instrumental in finally getting it passed.

More than just helping to get the law passed, REALTORS® were instrumental in making it a better piece of legislation.

The law reauthorizes federal flood insurance authority for the long-term, eliminating the constant uncertainty that flood insurance wouldn't be available to the 21,000 communities where it's required for obtaining a mortgage. Second, it maintains comprehensive coverage for all properties, including vacation homes and second homes. Third, it's a revenue raiser which will help pay down a loan from the U.S. Treasury to cover the massive Hurricane Katrina costs from 2005. Fourth, it improves the accuracy of flood plain mapping, which will continue a trend toward improved mapping so that the industry has clarity over where flood insurance is required and where it's not. And fifth, it builds in the opportunity for further improvements to the entire flood insurance program over time, so if things aren't working well, NAR and others will know it and have a framework for getting improvements built in.

There are many other positives to the new law, including a much improved appeals process for home owners to challenge the accuracy of the flood plain map that the federal government is using for their area.

Getting this reauthorization and reform program enacted into law shows that bipartisanship in the federal government still exists when the need is clear and the legislation is reasonable. It's no surprise that it is a program important to real estate that serves as a bipartisan vehicle for cooperation, because real estate in general and home ownership in particular are among the most bipartisan matters the federal government deals with on a regular basis.

There will be plenty of legislative and regulatory challenges for real estate in the months and years ahead, but for now, real estate shows once again it has the power to bind lawmakers together for the common good.

Voice Search App

Voice Search allows you to send voice to text messages. But, did you know it was also designed to allow you to use your phone to quickly search the web, contacts, make calls and get directions using your voice instead of typing.
(Free - Android)



Now Introducing to Omaha, Nebraska...

Wintrust Mortgage.

Wintrust Mortgage is committed to providing their clients in Omaha with the best mortgage products, top of the line service, and outstanding customer support.

- A Broad Range of Programs
- Credit Report Consultation
- Easy Pre-Qualification Process
- Creative Financing
- Residential & Commercial Lending
- Great Rates & Fees
- Great Service
- Simplified Mortgage Process

Call Us Today! **(402) 609-7570**

WINTRUST
MORTGAGE

444 Regency Parkway Drive, Omaha, NE 68114

www.WintrustMortgage.com

We'd also like to welcome our
NEW TEAM MEMBERS!



Kris McCombs
Mortgage Consultant



Karla Suver
Underwriter

Many Lenders claim that they're "Number 1"

– **Wintrust Mortgage** believes
that **YOU ARE!**

Wintrust Mortgage is a division of Barrington Bank & Trust Company, N.A., a Wintrust Community Bank. Wintrust NMLS# 449042 – Copyright © 2012 Wintrust Mortgage 120602713



Only a few tickets available, get yours now!



The Social Events Forum of the
Omaha Area Board of REALTORS®

Omaha Lancers Hockey Night

Friday, November 2, 2012

Omaha Lancers vs. Waterloo Black Hawks

7:05 pm Game - Ralston Arena

4:30-6:30 pm Dinner - Grandmother's



\$15.00 per person

(includes reserved game ticket and dinner)

Enjoy dinner in the party room at Grandmother's, 4712 S. 82nd Street, with a chicken fried chicken meal, served with mashed potatoes and gravy, corn & bread.



Don't forget your Omaha Food Bank raffle tickets!

Win a signed Lancers Hockey Jersey or a Stick! Each raffle ticket is \$1.00 and all proceeds go to the Omaha Food Bank. You may buy your raffle ticket at the OABR Office or from an OABR Social Events Forum Member!



Limited Number Tickets Available

Payment must be received with order

Individual Name: _____

Company: _____

Mailing Address: _____

City: _____ State: _____ Zip Code: _____

Phone: _____ Email: _____

Quantity of Tickets Ordered: _____ x \$15.00 each = _____ Total _____

Visa / Master Card #: _____ Expiration Date: _____

Discover / American Express

Make checks payable to the Omaha Area Board of REALTORS®.

Ticket orders by Friday, October 26, 2012, please.

Call Donna Shipley at 402-619-5551 or Lisa Welch at 402-619-5552 with any questions.

Mailing Address:

Omaha Area Board of REALTORS®
11380 Nicholas St.
Omaha, NE 68154

Word Search! Win A \$50 Gift Certificate

Circle the words in the left-hand column. OABR members locating all the words will be entered into a drawing, then one lucky winner will receive a \$50 gift certificate to Focus Printing. Send your answers by September 15, to Donna Shipley at DShipley@OABR.com, 402-619-5559 (fax), or mail to 11830 Nicholas St., Omaha, NE 68154. The winner will be published in the October FOCUS.

BEARS
BENGALS
BILLS
BRONCOS
BROWNS
BUCCANEERS
CARDINALS
CHARGERS
CHIEFS
COLTS
COWBOYS
DOLPHINS
EAGLES
FALCONS
FORTYNINERS
GIANTS
JAGUARS
JETS
LIONS
PACKERS
PANTHERS
PATRIOTS
RAIDERS
RAMS
RAVENS
REDSKINS
SAINTS
SEAHAWKS
STEELERS
TEXANS
TITANS
VIKINGS

J	Z	X	B	X	Y	O	S	C	R	S	L	C	X	P	D	J	T	R	L	R	E	H	L	U	S	F	S	P	Y
X	O	Y	V	S	A	V	Z	R	O	Q	N	A	R	L	I	X	V	V	A	Q	I	P	Q	O	A	N	A	R	M
L	B	C	M	R	A	I	T	C	E	W	S	I	K	V	E	S	S	Y	X	H	V	K	C	L	I	C	R	L	L
A	R	E	H	P	Y	H	H	J	O	D	B	E	H	A	F	N	F	Q	Y	Q	O	N	C	K	K	A	V	N	N
C	H	L	G	I	V	D	W	E	I	F	I	O	A	P	S	O	W	Y	N	B	O	O	S	E	S	V	L	Q	A
I	K	P	O	C	N	W	M	Z	J	U	X	A	Y	H	L	L	R	T	O	R	N	D	R	H	A	I	J	O	R
U	S	C	M	V	J	Z	K	H	N	K	W	L	R	S	A	O	A	T	B	S	E	S	E	U	V	A	D	V	U
T	N	Y	J	O	O	E	P	U	I	C	Z	I	K	A	G	W	D	N	Y	R	K	X	S	V	V	F	S	P	D
O	R	P	W	O	H	Q	G	W	P	A	F	P	O	X	M	T	K	C	I	N	W	T	X	H	M	Y	K	A	Y
F	G	K	J	F	Q	K	U	I	K	W	L	M	D	O	N	A	H	S	P	D	I	P	C	M	C	X	J	Y	A
W	M	M	V	M	E	K	O	P	A	P	D	T	H	U	N	A	R	J	B	A	R	N	E	C	G	X	L	L	J
Z	O	L	X	J	O	L	Q	Y	E	O	O	Y	P	X	R	V	V	H	A	E	T	A	E	G	G	H	F	L	H
K	Y	V	O	I	U	Z	D	Z	V	U	N	J	X	G	I	I	O	H	A	G	N	R	C	R	U	U	D	Y	A
E	X	Z	K	P	W	M	S	Z	G	W	G	Q	E	L	K	W	J	K	R	Z	U	G	I	S	S	R	H	Y	J
J	L	T	K	W	T	Z	L	Z	C	O	O	R	X	I	N	P	U	O	P	D	G	A	A	O	N	C	S	S	X
J	C	D	M	F	X	N	L	B	J	O	S	O	N	D	Q	Z	D	P	M	L	G	L	R	L	T	W	K	M	E
F	V	D	I	E	S	S	N	M	S	C	B	G	S	P	A	I	N	I	O	E	H	L	B	S	S	S	O	K	L
Q	G	F	O	T	F	B	L	R	M	M	S	E	L	J	B	J	B	T	H	Y	G	F	U	C	V	W	I	R	A
R	U	F	V	S	O	I	E	H	G	C	T	J	G	E	V	I	C	K	V	R	B	T	B	Q	G	A	O	Z	B
X	H	Z	Y	K	C	E	S	I	H	V	K	Z	M	P	C	J	N	V	G	T	K	G	R	D	U	B	O	M	S
S	S	C	J	G	N	R	S	I	H	V	G	R	R	U	M	E	M	F	P	B	D	D	Z	H	J	E	V	I	A
R	T	B	M	A	E	R	E	Z	Q	H	B	Z	W	Q	M	K	G	C	A	P	N	F	K	W	Q	C	F	O	X
A	E	W	C	H	E	F	B	O	Q	K	B	U	D	R	E	L	Z	X	C	U	G	H	U	F	K	S	M	A	R
E	J	C	T	L	S	B	I	L	L	S	C	N	H	V	R	E	H	M	W	Q	X	Y	X	O	C	X	C	M	Y
B	U	N	E	V	A	F	K	M	Y	S	D	G	D	J	T	X	S	M	X	N	P	S	A	S	N	A	T	I	T
B	A	E	T	E	X	A	N	S	V	H	M	G	W	H	K	D	W	K	Z	E	V	B	X	Z	B	B	H	D	Y
P	T	S	A	I	N	T	S	H	E	I	A	H	B	H	E	L	V	T	P	V	X	N	E	D	P	B	K	X	X
S	W	Q	U	P	P	T	K	P	P	A	V	D	N	E	T	S	E	C	T	H	O	X	J	S	N	E	V	A	R
E	A	G	L	E	S	J	M	U	P	Y	R	O	W	Z	Z	H	F	K	X	S	Q	W	D	V	S	T	L	O	C
X	Z	F	A	N	K	Z	C	A	T	U	B	I	U	R	M	V	E	Z	S	N	O	I	L	S	T	N	A	I	G

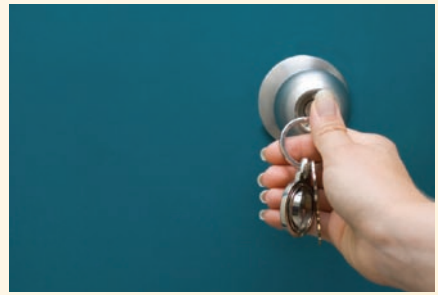
Name: _____

Company: _____

Address: _____

Phone: _____

Marsha Labs
of Celebrity Homes Inc.
winner of the August Word Search.



Experience when you need it most.

Whether you're a first-time homebuyer or moving to a new home, your home is probably the biggest investment you'll ever make. Why not let our experience work for you in finding a mortgage that fits your lifestyle and protects that investment. Our 21 loan originators with over 200 years of combined lending experience can offer you professional service and attractive benefits – like the availability of low fixed rates, low down payments, no closing costs and more. ***Here are just a few reasons to call us first.***

- **Rate Match** - The Bank will not be undersold on comparable loans on eligible purchases.
- **Meet or Beat Fees** - The Bank will match any competitors fees.
- **10% discount on title fees** - With an affiliated title partner.
- **Local decisioning, processing and closing.**
- **Special Processing and Handling** - To get you in your home quickly.

Call today and let us make your dream home a reality.



Michele Ringsdorf
Mortgage Originator
8990 West Dodge Road
402-399-5081



Mark McGee
Mortgage Originator
7921 Dodge Rd
402-898-3709



Carlene Zabawa
Mortgage Originator
17445 Arbor Street, Suite 100
402-829-9667



Predrag Kopun (PK)
Mortgage Originator
12829 W. Dodge Rd, Suite 203
402-514-3911

Ask about our new **List, Lock, Look and Relax** program that allows you to lock in great rates today while you shop for your new home.



Limited time only. Just present a Good Faith Estimate from a local competitor and we will match any rate, lock period and bank controlled costs for similar product, term and conditions. Some limitations apply.



29 locations in Nebraska and Iowa. For the location nearest you go online at www.anbank.com or call 1-402-457-1077 or 1-800-279-0007

FOCUS

Omaha Area Board of REALTORS®
11830 Nicholas Street
Omaha, Nebraska 68154

Return Service Requested

PRSR STD
U.S. POSTAGE
PAID
OMAHA, NE.
PERMIT # 1313

Visit the FOCUS PRINTING Website!

www.FocusPrintingOmaha.com

You can order online, submit files, request quotes
and shop for promotional items.

If you are looking for reliable and economical printing & copying
you have come to the right place!

- | | | | |
|-----------------------------|------------------|-------------|---------------|
| ✓ Color Copying | ✓ Postcards | ✓ Brochures | ✓ Newsletters |
| ✓ Letterhead | ✓ Flyers | ✓ Notepads | ✓ Magnets |
| ✓ Envelopes | ✓ Mailing | ✓ Booklets | ✓ Binding |
| ✓ Full Color Business Cards | ✓ Graphic Design | ✓ NCR Forms | ✓ Calendars |

**MONTHLY
ONLINE
SPECIALS!**

FOCUS PRINTING
OABR PRINTING & MAILING

402-619-5570

11830 Nicholas St.
Omaha, NE 68154

**ECONOMICAL
COLOR
COPYING**