Omaha Area Board of REALTORS®

www.OmahaREALTORS.com

April 2014

UPCOMING EVENTS

New Member Orientation

Tue, Apr 1 from 8:30 a.m. - 4:00 p.m. Wed, Apr 2 from 8:30 a.m. - 4:00 p.m. Thu, Apr 3 from 8:30 a.m. - 12:30 p.m.

Affiliate Lunch

Tue, Apr 1 from 10:00 a.m. - 1:30 p.m.

MLS Users Group

Wed, Apr 2 at 10:00 a.m.

Education Forum

Thu, Apr 3 at 10:00 a.m.

Nebraska REALTORS Association -

Convention & Exhibition

Mon, Apr 7 to Wed, Apr 9 @ Embassy Suites Hotel & Conference Center

Affiliate Council

Mon, Apr 7 from 9:00 am - 10:30 a.m.

WCR - Business Resource Luncheon

Thu, Apr 10 from 11:15 a.m. - 1:00 p.m. @ Champions Run

YPN Advisory Board

Thu, Apr 10 at 2:00 p.m.

Diversity Committee

Tue, Apr 15 at 11:00 a.m.

Governmental Affairs Committee

Wed, Apr 16 at 10:00 a.m.

Social Events Forum

Wed, Apr 16 from 11:00 a.m.- 12:00 p.m.

WCR Executive Meeting

Thu, Apr 17 from 9:00 a.m. - 10:00 a.m.

Knowledge Is Power Seminar -

When Your Buyer Wants to Build... Know What Questions to ask on Behalf of Your Buyer Thu, Apr 17 from 10:00 a.m. - 12:00 p.m.

REBarCamp

Fri, Apr 18 from 8:00 a.m. - 5:00 p.m.

Nebraska Real Estate Commission Meeting

Fri, Apr 18 at 8:30 a.m. at Staybridge Suites, Lincoln, NE

GPRMLS Executive Committee

Tue, Apr 29 at 10:15 a.m.

GPRMLS Board of Directors

Tue, Apr 29 at 10:45 a.m.

OABR Executive Committee

Wed, Apr 30 at 9:30 a.m.

OABR Board of Directors

Wed, Apr 30 at 10:15 a.m.

Education Forum

Thu, May 1 at 10:00 a.m

Affiliate Council

Mon, May 5 from 9:00 am - 10:30 a.m.

Omaha: Fair Housing Perspective

By Tim Butz, Assistant Director, Fair Housing Center of Nebraska

On April 4, 1968, Rev. Martin Luther King was assassinated in Memphis. The country exploded into riots in the wake of his death, and President Lyndon Johnson saw an opportunity to fulfill one of Rev. King's dreams, the passage of a federal law barring housing discrimination.

A bi-partisan fair housing act had first been introduced into the Senate in 1966 but had been unable to overcome southern opposition. Following King's death, Johnson engaged in political arm twisting and deal making, and was able to get the Act passed through both houses of congress and on his desk for signature on April 11th.

Prior to the federal fair housing act, only a few states had passed housing discrimination laws. California passed such an act in 1963, which led property owners to challenge it through a voter initiative for repeal. They garnered 65% of the vote to do so.

A subsequent court challenge led to the California Supreme Court overturning the election results on the basis that the repeal violated the state constitution's requirements for equal protection under the law and due process. The US Supreme Court upheld the California Supreme Court's decision.

A federal law was needed to create a national enforcement mechanism so that those harmed by housing discrimination could have their day in court. The original law barred discrimination in sales and rental of

housing based on race, color, national origin and religion. It has been twice amended, once in 1974 to add sex discrimination and again in 1988.

The 1988 amendments not only expanded the protection of the law by barring discrimination based on familial status (presence of children in the family) and "handicap" (physical or mental disabilities), but it also increased the enforcement ability of the US Department of Housing and Urban Development.

As we approach the 46th anniversary of the Act, a question begs to be asked: how effective has this law been? The answer can be seen in the changes in Omaha since the 1988 amendments.



EQUAL HOUSING OPPORTUNITY

According to demographer Dr. William Frey of the University of Michigan, the Omaha-Council Bluffs Metropolitan Statistical Area currently ranks 38th on his index of Black-White segregation in areas with over 500,000 people. In comparison, the US Census ranks Omaha MSA ranks as 59th.

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The Omaha Area Board of REALTORS* is pledged to the achievement of equal housing opportunity throughout the community. The Board encourages and supports a marketplace in which there are no barriers to obtaining housing because of race, color, national origin, religion, sex, handicap, or familial status.

Message from the OABR President

Spring has finally arrived! I am still hearing from agents about the challenges of getting listings. I know you are all working diligently to keep our market moving. Thank you for all you do.

Many opportunities are on the horizon for you to gain knowledge personally and professionally and also to network with fellow REALTORS*. The Spring NRA Convention is just around the corner. I hope you are taking advantage of the many classes and networking events scheduled. It is a great opportunity to talk with REALTORS* from across the state and hear about their struggles and successes. Our OABR Education Committee also has some fantastic KIP sessions coming in the next few months. They do a wonderful job of providing timely



Deda Myhre 2014 President

information for you to use in your daily business. Be sure to attend and thank them for their efforts!

Have you been reading about the fun new event coming June 6th? REALTOR® Day at the Zoo! You can bring your family and enjoy some up-close interaction with zoo animals, as well as lunch with fellow REALTORS®. It is a don't miss opportunity! Thank you to the Social Events Committee for putting it together.

Did you know our Diversity Task Force works closely with new agents and the OABR community to promote and examine equal opportunity for diverse cultures in housing and the real estate industry? Do you know someone who might want to explore a real estate career? Get in touch with a member of the task force to learn what they can do to help. This is a unique opportunity and our group has been recognized locally and on the state level for their efforts.

Finally, have you been paying attention to how your RPAC dollars are working for you? Thanks to the diligent efforts of many on the local, state and national level a valuable flood insurance bill has passed both houses of Congress. This is truly a benefit to our buyers, sellers and your business. Our hard working RPAC and Governmental affairs committees will continue to keep us posted on what is happening on all levels that effect our business as a whole. I appreciate all they do.

Happy Selling!

Deda

Orchestrate Success

Special Events

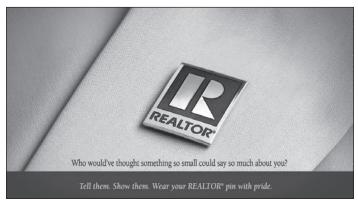
- Nebraska REALTORS® Association Convention & Exhibition Monday, April 7 to Wednesday, April 9 from 10:00 a.m. - 11:00 p.m.
- Knowledge Is Power Seminar When Your Buyer Wants to Build... Know What Questions to ask on Behalf of Your Buyer Thursday, April 17 from 10:00 a.m. - 12:00 p.m.
- REBarCamp Friday, April 18 from 8:00 a.m. - 5:00 p.m.

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Dr. Frey's segregation index uses a numerical scale with 100 being total segregation and 0 being total integration. Omaha is rated at 61.3 based on the 2010 census. But Dr. Frey's 2010 rankings should be placed in context, for the data show that progress has been made in bringing about an integrated society. Omaha's segregation index has been declining since the 1990 census, where it was rated as 71.4 on the 100 point index. The 10.1 point decline in racial segregation is a positive sign that the area is growing in a way where race is less of a consideration than it was 20 years ago. Progress does not come overnight, but Frey's index is proof that progress is being made.

Significantly less progress has been made in the area of Hispanic-White segregation. Such segregation dramatically increased between 1990 and 2000 (38.5 to 48.9) but fell slightly in the 2010 census by .1%. Omaha ranks as the 30th most segregated

city for Hispanics in areas of over 500,000 people. The increase of earning power for second generation immigrant families will allow them to move from renters to owners, and when coupled with the increase of Hispanic REALTORS®, the 2020 census should show marked improvement in this area.







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Brent Rasmussen CMC, CRMS, President NMLS #5918











REALTOR*

Omaha Area Board of REALTORS®

2015 Board of Directors Officer and Director Application

The Omaha Area Board of REALTORS® Nominating Task Force seeks REALTOR® volunteers to serve on the 2015 Board of Directors, filling the open positions indicated below.

The officers of the Board include the offices of President, President-Elect and Secretary/Treasurer. These offices are elected for one-year terms except the President-Elect automatically becomes President at the end of the term. Each of the seven elected directors serves a three-year term, with staggered start dates.

Current bylaws require all Officer Candidates to have previously served as an OABR Director for at least two years. All officer candidates must be from different companies.

Current bylaws require all Elected Director Candidates to have been an OABR member for at least four years. No more than two of the elected directors shall be from the same company.

The elective years for all terms of office coincide with OABR's fiscal year, September 1 through August 31.

Interested REALTOR® members should submit the application located at www.OABRdocs.com/DirectorApplication.pdf prior to May 1, 2014

2015 OABR Board of Directors

Officers*	President President-Elect Secretary-Treasurer	Mark Wehner, N P Dodge Company
Elected Directors	Director 2015 Director 2015	Bryan Fraser, CBSHOME Real Estate Herb Freeman, N P Dodge Company
	Director 2015	Mark Leaders, CBSHOME Real Estate
	Director 2016 Director 2016	Nancy Bierman, N P Dodge Company Lindsey Krenk, RE/MAX Results
	Director 2017 Director 2017	
Other Directors	Immediate Past President GPRMLS Chair	Deda Myhre, CBSHOME Real Estate John Bredemeyer, Realcorp**

Lori Bonnstetter, 2-10 Home Buyers Warranty**

Affiliate Council Chair

^{*}Traditionally the Secretary/Treasurer has advanced to the President-Elect position but is subject to the Nominating and Election process. Andy Alloway currently serves as the 2014 Secretary/Treasurer.

^{**}Currently serve as 2014 Vice-Chair. Subject to confirmation.

OMAHA AREA BOARD OF REALTORS® MEMBER DAY AT THE ZOO!

Friday, June 6, 2014 9:00 a.m. - 5:00 p.m.

\$5 per lunch ticket

You must pay your admission to the Omaha Henry Doorly Zoo. Go to omahazoo.com for prices.

Lunch is 12:00 p.m. to 1:00 p.m. at the Zebra Picnic Pavilion

Lunch includes: Hamburger/Hot Dog Combo with baked beans and potato salad. Iced tea, lemonade or water is included.

> Kick-off the summer with this great family fun-filled event! Enjoy lunch, the beautiful zoo and great animals!

10 different animals will visit the picnic site for 30 minutes during lunch. You and your family can pet and/or ask questions regarding that particular animal.

A special Thank You to the following for their sponsorship of the animals!

John Cherica – Citywide Appraisals, Inc Brenda Stuart - ServiceOne

Laura Longo – Centris Federal Credit Union

Mary Sladek – My Insurance

Erin Trescott - Pulaski Bank Home Lending

Jeff Hebb – First American Home Buyers Pro Coquette Jensen - Core Bank Title & Escrow Brooke Geiger - Charter Title & Escrow Teri Dennhardt - NP Dodge RE Sales Inc W Dodge YPN

Mark the date and sign up today!

A Big Thank You to the following sponsors for their contributions to this great event!







Register online at ims.oabr.com. Type in your ID and password, click on "Event By Date," and then on the specific event.

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Company:		
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Make checks payable to the Omaha Area Board of REALTORS®. Ticket orders by Friday, May 30, 2014, please. Call Donna Shipley at 402-619-5551 or DShipley@OABR.com with any questions. Omaha Area Board of REALTORS® 11830 Nicholas St. Omaha, NE 68154

Free T-Shirts will be given

away for the first 50 registrations.* Additional T-Shirts will

de available for \$5 each. 'A maximum of two

free shirts per registration form.



Submitted By: Brent Rasmussen Mortgage Specialists Inc.



How is Your Credit Score Determined?

One of the most important factors in the interest rate you receive on your mortgage is your credit score. Yet most people don't know what factors affect their credit score, or by how much. Becoming a bit more knowledgeable about how your credit score is determined could save you thousands of dollars over the course of your mortgage.

Not only do lenders look at your credit score – they also check credit history. Specifically, lenders, loan originators and underwriters want to make sure you have enough history that they feel you are credit worthy. Credit score, on the other hand, is defined as the likelihood of an individual going into default over the next 30, 60 or 90 days on any credit account.

Credit scores range from 350 - 850. The pie chart below shows you how your credit score is determined. Discussing the breakout of each of these categories will allow a better understanding of how your credit score is calculated and how you can improve it.

What follows is a very basic description intended to give good general answers:

• 35% (the biggest percentage) of your credit score is based upon payment history. This category tells lenders if you've made payments on time. If you have, then there's nothing to worry about in this area – but any recent late payments will greatly impact your score, since over 1/3rd of your rating is based on this category alone.



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• 30% (the 2nd biggest percentage) of your credit score is based upon amounts owed. This category can be the simplest to understand, yet most people aren't aware of it. It can also be one of the easiest items to fix on your credit report. This category looks at how much you've charged on each revolving credit account, and compares that to your credit limit in the form of a percentage. So to get the best rating in this category, you'll want to keep your credit card balances below 10% (or 30% at most) of your credit limit. The closer the balance is to your credit limit, the lower your credit score will be – and the closer the balance is the zero, the higher your credit score will be.

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Continued from Page 6

- 15% of your credit score is based upon the length of your credit history. This is another straightforward category, and basically means "The longer you've had credit, the better." So, all else being equal, someone with 20 years of credit should have a higher credit score than someone who just opened their first credit account 1 year ago. The moral of the story is this: don't chase credit offers for lower interest rates unless you absolutely need to, as your score will improve the longer each individual credit account remains open.
- 10% of your credit score is based upon new credit or credit inquiries. Many argue that you should not have a lot of credit inquiries - but this isn't always true. If the inquiries are the result of your applying for, and receiving, a new credit account, that's okay. On the other hand, receiving many inquiries while not gaining any new credit on your credit report will hurt your score.
- The last 10% of your credit score is based upon types of credit in use (revolving or credit cards, installment loans, mortgages, & finance). Specifically, you don't want to have all your credit accounts consisting of one type of credit, but rather a good mix of all 4 types of credit accounts.

Each of the categories just described can have much more to it, depending on your individual situation. Still, understanding the basics of how your credit score works will help you to obtain the best interest rates in today's market.





AFFILIATES

a council of the Omaha Area Board of REALTORS®

The role of the Affiliate Council of the Omaha Area Board of REALTORS® is to promote business relationships and services to *REALTOR® members*, *actively solicit Affiliate* membership in the OABR and promote ethical business practices of Affiliate Members.

AFFILIATE MEMBERS ATTENDING THE **MARCH 2014 MEETING:**

Mary Sladek (President) - My Insurance LLC Lori Bonnstetter (President-Elect) – 2-10 Home Buyers Warranty Brenda Stuart (Treasurer) - ServiceOne Inc

Michael Anderson - Veterans United Home Loans

Cathy Bolton - Cricket Home Loans

Patrick Bonnett - First State Bank

Cheri Branson - American Water Damage

Lisa Bullerman - Staging Design by Lisa Marie

Brenda Carlson – Pulaski Bank Home Lending

Cherie Casey - The Home Buyers Protection Co

Bruce Chubick - Veterans United Home Loans

Mindy Comine - Floor Coverings International

Tracy Connor - City-Wide Termite & Pest Control Lisa Conover - Rearranged for Change

Theresa Dein - Franklin American Mortgage Co

Melanie Doeschot - Prime Lending

June Eads - AmeriSpec Home Inspection Serv

Jan Eggenberg - SureHome Inspection Co

Summer Franco - ACCESS Bank

Anthony Frank - Integrity Termite

Brooke Geiger - Charter Title & Escrow

Mary Gorup – Integrity Termite

Jim Holmes – Focus Printing

Michael James - Charter West National Bank

Coquette Jensen - Core Bank Title & Escrow

Andrew Kalina - Radon Pros LLC

Debbie Kalina – Radon Pros LLC

PK Kopun – Centris Federal Credit Union

Laura Longo - Centris Federal Credit Union

Chip Monahan - Monahan Financial Inc

Scott Moore - DataQuick Title

Faye Morrison - Matt Ricchini State Farm

Lisa Powell – Farmers Insurance/Powell Insurance

Pam Rasmussen – AAA Bank Nebraska

Garry Ruliffson - OPPD

Nich Schuster - Veterans United Home Loans

Julie Sherman - United Distributors Inc

Ruth Smith – Norm's Door Service

Jody Smythe - Security 1 Lending

Matt Thiel - DRI Title & Escrow

Erin Trescott – Pulaski Bank Home Lending

Heidi Weeks - Centris Federal Credit Union

Lisa White – Franklin American Mortgage Co Carlene Zabawa – Pulaski Bank Home Lending

Dawn Zaller - Stearns Lending Inc

Todd Zimmerman – Zimmerman Mortgage Corp

www.OABRaffiliates.com. **UPCOMING MEETINGS:**

MEETINGS HAVE BEEN CHANGED TO THE FIRST MONDAY OF THE MONTH

- Monday, April 7, 9:00 a.m.
- Monday, May 5, 9:00 a.m.
- Monday, June 2, 9:00 a.m.

All Affiliate members are welcome to attend.



Join the 2014 RPAC Challenge!

Erwin, Sandra Falcone, Shawn Gibson, Ryan Giles, Marnie Langford, Rachel Lichter, Patrick McNally, Loretta Nicola, Tammy Poppen, Denise Reynek, Jody

Ciochon, Mark Ciochon-Lichter, Linda Craig, Russell Ernst, Mary Mack-Modlin, Louella Rosso, Larry Roth, Paul Salkin, Michael Tichauer, Fred Zoerb, Karen

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Vojchehoske, Paul

Von Gillern, Mary

Vondollen, Linda

Vukov, Joseph

Vukov, Mark

Wadzinski, Paul

Wagner, Margie

Walker, Christine

Walsh, Maureen

Walz, Robert

Ward, Stephen

Ruckle, Kay

Schumacher, Traci Schwarz, Laura Sellin-Kurtz, Chapin Sharples, Joanne Shipley, Brenda Shour, Christine Simanek, Patricia Simmons, Tom Simons, Gregory Sleddens, Lisa Slobotski, Joan Smith, Judith Smith. Thomas Smith, Susan Snodgrass, Steven Speer, Allison Spence, Daniel Spiecker, F William Spurgeon, Lyndel St James, Jean Starmer, Heather Steffes, Todd Stephens, Donna Sterba, Fae Stine, Grant Streit, Karol Strong, Alan Sullivan, Duane Sundell, Jody Sutton, Charles Swanson, Kris Swanson, Matthew Swift, Shelly Swope, Arlene Tabatabai, Beverly Tabor, Jerod Talmon, William Tartaglia, Julie Taylor, Scott Taylor, Vickie Templeton Coulter, Melinda Thiel, Angela Thomas, Shari Ann Thomas, Dennis Thompson, William Thorell, Mike Tomlin, Ronald Torczon, Joannie Torrence, Michele Troya, Marie Tsatsos, Ann-Marie Turco, Kevin Turco, Renee Turner, Sandra Tworek, Laura Tyrrell, Anthony Udofia, Michele Ugland, Sharon Ulven, Jon Vacanti, Courtney Vacek, Judy Van Housen, Jay Van Pelt, Mark Vandeveer, Jeanette Venteicher, Jeff Villotta, Jeffrey Vint, Georgianna Vogtman, David

Watkins, Candice Watson, Adam Wear, Robert Wear, Christopher Wehner Jacobsen, Kristen Weisbach, Avi Wells, Karena Westerlin, Dixie Wichman, Connie Wickstrom, Katherine Wiebusch, Vaughn Wilder, Daniel Wilhelm, Charles Wilhelm, Cheryl Wilke, Marlyn Williams, Jacqueline Williams, April Wilson, Brian Wimmer, Kim Wirges, Richard Witkowsky, Sheryl Workman, Heeran

Wray, Robert

Wulf, Renee

Wylie, Danise

Yost, Anton

Young, Mary

Zach, Margaret

Zach, Bradley

Zahm, Richard

Zych, Brian

Zych, Tracy

Zerse, Geraldine

Yeager, Virginia

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STERLING "R" CLUB (\$1.000+)

Stuart, Brenda, ServiceOne Inc.

GOVERNOR'S CLUB (\$500+)

Sutko, Tom, AmeriSpec Home Inspection Serv

CAPITOL CLUB (\$250+)

Sandiland, Becky, First National Bank of Omaha

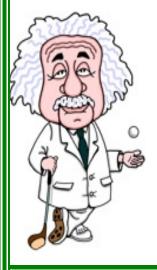
SENATOR'S CLUB (\$150+)

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- > Pin Prizes for Men and Women
- Lunch and Appetizers provided
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Monday, June 16, 2014 --CHAMPIONS RUN Golf Course--13800 Eagle Run Drive, Omaha, NE.

Shotgun Start at 10:00 AM

Range and Practice Green are available for warm ups at 9:00 AM

Registration open from 9:00 - 9:45 AM

- > OABR Members
- \$100/player
- **Each team must have at least 2 OABR member golfers
- Guests (non-members)
- \$175/player

Dinner only

\$25/personAPPETIZERS * DRINKS * PRIZES

Immediately following golf in the clubhouse

Payment must be included w/ registration form to Guarantee a spot

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Name		Phone	#	
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Name		Phone	#	
	E-mail			
[] Check payable	to: OABR Affiliates C 11830 Nicholas S			
Credit Card #	Please circle type: Visa	I	Exp Date _	
Address		City	St	

Don't wait to sign up -- Only the first 36 teams can be accepted.

Each team must have at least 2 OABR member golfers

Growing, Learning, and Getting Traction

We have had so many great things going on with our YPN group this year, we have been making progress on a lot of levels and we are loving the support along the way. We have added five OABR Affiliates to our advisory board to help us continue our progress as a group and learn from them, as well. A BIG thank you to Brenda Stuart - Service One, Lisa Powell - Powell Insurance, Erin Trescott - Pulaski Bank, and Brooke Geiger - Charter Title for being such a positive addition to our advisory board as affliates. We have our fifth Affiliate member starting next month and we are excited to welcome Jacy Riedmann - Amoura Productions to our group.

As you read last month our BINGO Night was a great success and we raised more money than years before for Project Wee Care. We will continue to hold this event every year and promise to find a venue for our growing event. We loved seeing everyone and we have even talked about getting a more serious Bingo game set to



match our daubers, we have some serious growing love for the sport of BINGO.

Our next event will be on April 17th, at Upstream Downtown, this will be to sponsor REBarCamp and



help welcome other agents from out of our area to Omaha that will be also be attending. We also have a happy hour planned for May 15th, from 5-7 p.m.

Which brings up a great point, if you know of businesses that are excited to work with Young Professionals, please reach out to us, we have been to a couple of new venues this year that have been so excited to have us, we like to keep that positive vibe going.

Remember, YPN is 40 years or younger, or young at heart, there is no membership dues, just get involved and attend, it's that simple. Our goal is to empower Young REALTORS® as future leaders and it is working! Take a look around at who is involved and the strides they are taking in their business, they are involved and networking among their colleagues. Join us at our next event or follow us on Facebook at OABR Young Professionals Network to keep up.

Jessica Sawyer, YPN Chair



Membership Report

February 2014

NEW REALTORS®

Adams, Tamara – DEEB Realty – 117th

Armstrong, Michelle - CBSHOME Real Estate - 159 Dodge #200 Burklund, Irene – CBSHOME Real Estate – 159 Dodge #200 Carnaby, Brian – BHHS Ambassador Real Estate – California #101 Cherney, Ashley - NP Dodge Real Estate Sales Inc - 129 Dodge Compton, Tyson – BHHS Ambassador Real Estate – California #101 DeVoe, Thomas – DEEB Realty – 117th Dickman, Alisha – Pro Line Real Estate Eberhardt, Julie - Keller Williams Greater Omaha - Giles Eggers, Elizabeth – CBSHOME Real Estate – 147th Ehrhorn, Mark - NP Dodge Real Estate Sales Inc - Sarpy Gonzales, Benjamin – DEEB Realty – 117th Hacker, Christina - Keller Williams Greater Omaha - California Haddix, Kristin - RE/MAX Real Estate Group - Giles Haflett, Casey - NP Dodge Real Estate Sales Inc - Sarpy Halvorson, Andrew - BHHS Ambassador Real Estate -California #101

Hillmer, Julie - BHHS Ambassador Real Estate - California #101 Hoyt, Michael - Headley Realty PC Hueftle, Aaron – CBSHOME Real Estate – Davenport Jarvis, Tara – CBSHOME Real Estate – Davenport Jordan, Jamie - NP Dodge Real Estate Sales Inc - Lakeside

Koziol, Christopher - BHHS Ambassador Real Estate -California #101

Leise, Jeffrey - BHHS Ambassador Real Estate - California #101 Morrison, Paige – CBSHOME Real Estate – 159 Dodge #200 Mruz, Robert - Oakwood Homes of NE LLC

Musson, William - CBSHOME Real Estate - Bellevue Reeker, Thomas - CBSHOME Real Estate - Davenport

Schreiner, Susan - CBSHOME Real Estate - 159 Dodge #200 Smail, Benjamin – CBSHOME Real Estate – 159 Dodge #200

Suehiro, Jill – NP Dodge Real Estate Sales Inc – 35 Dodge

Teeter, Justin - Headley Realty PC

Townsend, Ann – CBSHOME Real Estate - Davenport

Wayne, Jeremy - Wayne Real Estate LLC

Webb, Melissa - CBSHOME Real Estate - 159 Dodge #200

Wulf, Nicole – WC Real Estate

NEW AFFILIATES

Anderson, Alex – Luckey Locksmith Blake, Jessica - Security National Bank Bozak, Lou – Paul Davis Restoration Corsini, Bob – Accurate Home Inspections Davis, Dallas – Blackshirts Home Inspection Hruska, Jenny - Paul Davis Restoration Lawrence, Mitch – AmeriSpec Home Inspection Serv

Morrison, Faye – Matt Ricchini State Farm

Peterson, Rick - Universal Electric

Webber, Adam – Professional House Doctors Inc White, Lisa - Franklin American Mortgage Co

Burrhus, Codie - Great Southern Bank

REALTOR® CANDIDATES

Barrett, Gregory - Pro Line Real Estate

Blue, Stacey – DEEB Realty – 117th

Clure, Matthew - BHHS Ambassador Real Estate - California #101

Garcia, Jennifer – CBSHOME Real Estate – 159th Dodge #300

Hagel, William – BHHS Ambassador Real Estate – California #101

Hertzel, Justin - Hayden Outdoors LLC

Joiner, Steven - CBSHOME Real Estate - 159 Dodge #200

Kaufman, Carol – NP Dodge Real Estate Sales Inc – Sarpy

Kollman-Bhandari, Elizabeth - CBSHOME Real Estate - 159 Dodge #200

Loneman, William – CBSHOME Real Estate – 159 Dodge #200

Newton, Carrie - CBSHOME Real Estate - 147th

Palermo, Robert - DEEB Realty - 117th

Spicciati, Joseph - Warga Realty

Stahlecker, Jay - DEEB Realty - 117th

Terry, Robyn – CBSHOME Real Estate – 159 Dodge #200

AFFILIATE CANDIDATES

Anderson, Jake - Radon Pros LLC

Anderson, Michael - Veterans United Home Loans

Baldwin, Chris - Chris Baldwin Photography

Bolton, Cathy - Cricket Home Loans

Chubick, Bruce - Veterans United Home Loans

Hemphill, Misty – National Residential Mortgage

Hiemstra, Amy – Arbor Bank

James, Michael - Charter West National Bank

Jeffrey, Kristi - American Home Shield

Jeffrey, Terry – Jeffrey Electrical

Lucas, Nate – A-1 Mold Testing & Remediation

Moeller, Rachel – SAC Federal Credit Union

Moore, Diane – Moore Appraisal Education LLC

Pringle, Ken – Plumbing Today LLC

Schuster, Nick - Veterans United Home Loans

Serrano, Cisco – Charter West National Bank

MEMBER TRANSFERS

Adams, Tamera From DEEB Realty – 117th To NP Dodge Real Estate Sales Inc - Lakeside

Cole, Amber From DEEB Realty - 117th To BHHS Ambassador Real Estate - California #101

Compton, Judy From RE/MAX Real Estate Group - Giles To DEEB Realty

DeRosear, Will From Home Services Lending To First National Bank Dresher, John From Hayes Real Estate Inc To Heartland Properties Inc Grover, Jeffrey From BHHS Ambassador Real Estate – California #101 To DEEB Realty - 117th

Henson, Sue From DEEB Realty - Sarpy To DEEB Realty - 117th

Kavan, Colleen From RE/MAX Real Estate Group – Giles To NP Dodge Real Estate Sales Inc – 129 Dodge

Martin, Summer From NP Dodge Real Estate Sales Inc - Sarpy To NP Dodge Real Estate Sales Inc – Lakeside

Myhre, Deda From CBSHOME Real Estate – 147th To CBSHOME Real Estate - Davenport

Ramazani, ZZ From Keller Williams Greater Omaha – California To BHHS Ambassador Real Estate – California #101

Reynolds, Gregory From CBSHOME Real Estate – 147th To Real Estate Associates Inc

Sabatiauskas, Peter From NP Dodge Real Estate Sales Inc – Sarpy To CBSHOME Real Estate – Bellevue

Thibault, Laura From DEEB Realty – Sarpy To DEEB Realty – 117th Vocelka, Michael From Real Estate Associates Inc To Hike Real Estate PC Weis, Galen From RE/MAX Real Estate Group - Giles To DEEB Realty -

Wray, Robert From Mach 1 Real Estate Inc To Real Estate Associates Inc Zach, Bradley From Zachland Real Estate Inc To Hayden Outdoors LLC

REACTIVATED MEMBERS

Bodady, Heidi - DVG Realty LLC

Bray, Leria – NP Dodge Real Estate Sales Inc – Lakeside

Weight, Lyn - NP Dodge Real Estate Sales Inc - 129 Dodge

RESIGNATIONS

Armstrong, Denise – DEEB Realty – 117th

Christiansen, Mary - WC Real Estate

Curtis, Brett - Celebrity Homes Inc

Haffke, Barbara - DEEB Realty - 117th

Harper, Donald - Real Estate Associates Inc

Richardson, Marcus – BHHS Ambassador Real Estate – California #101

Richardson, Mark – BHHS Ambassador Real Estate – California #101

Roberts, Christopher – AmeriSpec Home Inspection Serv

Wedemeyer, David - NP Dodge Real Estate Sales Inc - Sarpy

Wulf, Renee - WC Real Estate

NEW REALTOR® COMPANY

Hayden Outdoors LLC – 1401 Main, Goodland, KS, 67735 MLS Secondary Only Phone: 785-890-6231 Fax: 785-890-2482 Designated Realtor: John Hayden

Realty Concepts – 3515 E Cedar Hills Dr, Kearney, NE, 68845 MLS Secondary Only Phone: 308-234-1191 Fax: 308-234-1036 Designated Realtor: Beth Fletcher

Laura Lasher Broker – 3225 N 135th St, Omaha, NE, 68164
OABR Only Phone: 402-690-6003 Designated Realtor: Laura Lasher

NEW REALTOR® BRANCH OFFICE

Hayden Outdoors LLC – 340 Pioneer PO Box 331, Enders, NE, 69027 OABR/MLS Phone: 785-821-3683 Fax: 785-890-2482 Manager: Bradley Zach

Changed your home address or e-mail address? E-mail the change to DPeterson@OABR.com.

MEMBERSHIP STATISTICS

OABR

	Feb 2014	Feb 2013
Designated REALTOR®	210	209
Des. REALTOR® Secondary	1	0
REALTOR®	2006	1904
REALTOR®-Secondary	3	1
TOTAL	2220	2114
Institute Affiliate	72	72
Affiliate	285	230
Other	5	5
TOTAL	2582	2421
	Feb 2014	YTD
New REALTOR® Members	31	78
Reinstated REALTOR® Members	5	10
Resignations	10	60

GPRMLS

	Feb 2014	Feb 2013
Participants (Primary)	200	198
Participants (Secondary)	62	56
Subscribers (Primary)	1996	1887
Subscribers (Secondary)	171	168
Exempt	33	31
TOTAL	2462	2340

COMPANY ADDRESS AND PHONE UPDATES

(Notify the Board office for all directory changes.)

CBSHOME Real Estate – CB – 55 Gleason Ave Ste 200, Council Bluffs, IA, 51503

NP Dodge Real Estate Sales Inc – Builder Services – 613 N 204th Ave Cir. Omaha, NE, 68022

Gold Coast Real Estate Inc – 5170 Leavenworth St Ste 2, Omaha, NE, 68106

Phone: 402-932-5989 Fax: 402-932-5889

Rove Pest Control - 9312 G Ct, Omaha, NE, 68127

Sentinel Realty LLC – 7602 Pacific St Ste 103, Omaha, NE, 68114

MAY ORIENTATION

- Tuesday, May 6, 8:30 a.m. to 4:00 p.m.
- Wednesday, May 7, 8:30 a.m. to 4:00 p.m.
- Thursday, May 8, 9:00 a.m. to 12:30 p.m.

Every new member attends an Orientation Program upon application for membership.

Thank you to all of the New Member Orientation coffee break sponsors...

MARCH 2014 SPONSORS

Brenda Carlson – Pulaski Bank Home Lending Mary Gorup – Integrity Termite Jody Smythe – Security 1 Lending Cherie Casey – The Home Buyers Protection Co Sue Owen – Charter Title & Escrow

APRIL 2014 SPONSORS

Jan Eggenberg – SureHome Inspection Co Lisa Bullerman – Staging Design by Lisa Marie Mary Sladek – My Insurance LLC PK Kopun – Centris Federal Credit Union Lori Bonnstetter – 2-10 Home Buyers Warranty

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Personals

CONGRATULATIONS to Iill Bobenhouse Tesar, Kathleen Svoboda, Carol Schrader, Janice Lasiter and Katrina Fosmer, all of DEEB Realty who earned the Council of Real Estate Brokerage Managers (CRB) Designation.

CONDOLENCES to John Kraemer of NP Dodge Company and his family on the recent passing of his father-in-law and his brother-in-law.

CONDOLENCES to David Ostrand of N P Dodge Company and his family on the recent passing of his wife Joan, also of NP Dodge Company.

CONDOLENCES to Linda Ciochon-Lichter and Pat Lichter of NP Dodge Company on the recent loss of her sister/his sister-in-law.

CONDOLENCES to the family of Joyce Eisenman of CBSHOME Real Estate.

SEND US YOUR NEWS!

Fax: 402-619-5559 Email: DShipley@OABR.com Phone: 402-619-5551 Mail: 11830 Nicholas St., Omaha, NE 68154.

Sump Pits

By Steve Vacha Home Standards Inspection Services

A wet basement can create a lot of problems and quickly lead to thousands of dollars in damage. A basement that lets in moisture from the exterior can also provide conditions for mold growth, creating health and breathing concerns. To address this concern many homes have sump pits.

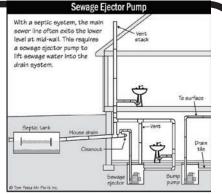
A sump pit is installed in the lowest part of the basement. They are designed to work with perforated pipe that is laid in the soil/sand below the house prior to pouring the basement floor. Any water that gathers under the floor of the house finds its way to those pipes and drains over to the pit, instead of percolating up into the house. If enough water drains into the pit, a sump pump is installed to pump the water to the exterior of the home. These pits were installed in many homes beginning in the 80s and are now generally required in new construction homes.

SERVICES

The illustration to the right would be the normal sump pit found in most homes. Several items are important to note: The evacuation pipe should have a check valve at the pump end to keep the water from flowing back into the pit. An electrical outlet should be near the pit, (4-5 feet) and in new construction this outlet should be a designated. Finally, most cities' requirements call for these sump drains to drain to the exterior of the home. Draining to the city sewer is normally not allowed.

There is another type of sump pit which acts as a reservoir to catch drainage from the plumbing system and/ or condensate from the furnace. These pits are needed because the main drain for the home is at a level higher than the drainage from plumbing in the basement, requiring the drainage be pumped up to the main drain. Most of these are called grinder lift stations.

Waste from toilets, bathtubs, washing machines flows though the plumbing



system into the grinder station pit or tank. These pits must be sealed and have the special pumps to handle the job. Once the wastewater reaches a certain level the pump will turn on, grind the waste into fine slurry, and pump it to the central sewer system.

I recently inspected a flipped house that needed a grinder station, but only had a normal sump pump with an unsealed pit. This would have caused problems for

the new buyer, had it not been properly addressed, because of the obvious health hazards.



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INSPECTION

15

ASK THE HOME INSPECTOR!

- By Patrick Casey, PresidentThe Home Buyers Protection Company
 - Home & Building Inspections Radon & Mold Testing

The following article is intended to provide pertinent home and building inspection information to the readers. Your input is welcome by emailing your questions to pat@hbponline.com.

Question: We are going to be selling our home and our RealtorÆrecommended we have it Pre-Inspected. What are the advantages of a Pre-Inspection?

Answer: There are several advantages to having your home pre-inspected. Knowledge is power, and the more you know about the condition of your home, the better it can be accurately priced. Homes that are priced correctly usually sell faster.

Other advantages of pre-inspections are:

• Improves the marketability of your home by showing prospective buyers its condition and that it has been properly disclosed.

- Allows you a chance to correct any problems found during the inspection or reflect them in the asking price.
 Most buyers include a home inspection contingency in their purchase agreement and often request repairs if problems are found. A pre-inspection helps eliminate these renegotiations.
- Helps prevent a sale from falling apart at the last minute. When buyers know the condition of their prospective home, they are better able to budget for future expenses.
- Gives the buyer confidence that their decision to purchase is the right one.



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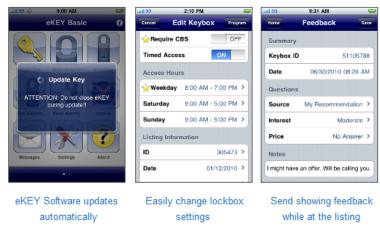
Save the Date: This class will also be held Oct. 30 and Nov. 21



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Standard of Practice 12-9

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Websites of REALTORS® and non-member licensees affiliated with a REALTOR® firm shall disclose the firm's name and that REALTOR®'s or non-member licensee's state(s) of licensure in a reasonable and readily apparent manner. (Adopted 1/07)

• Standard of Practice 12-10

REALTORS® obligation to present a true picture in their advertising and representations to the public includes Internet content posted, and the URLs and domain names they use, and prohibits REALTORS® from:

- 1. engaging in deceptive or unauthorized framing of real estate brokerage websites;
- 2. manipulating (e.g., presenting content developed by others) listing and other content in any way that produces a deceptive or misleading result;
- 3. deceptively using metatags, keywords or other devices/methods to direct, drive, or divert Internet traffic; or

- 4. presenting content developed by others without either attribution or without permission, or
- 5. to otherwise mislead consumers. (Adopted 1/07, Amended 1/13)

• Standard of Practice 12-11

REALTORS® intending to share or sell consumer information gathered via the Internet shall disclose that possibility in a reasonable and readily apparent manner. (Adopted 1/07)

To download the Code of Ethics and Standards of Practice, go to: www.Code.OmahaREALTORS.com.





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moBaupdate

Event Season is Here! Metro Omaha Builders Association

More events from MOBA... The **Spring Parade of Homes** is up next. **April 26 - 27** and **April 30 thru May 4.** See homes in every price range. whether you are a first time buyer or looking to upgrade, there is something for everyone. Look for more information inside the Omaha World Herald.

Quality construction in attractive and affordable communities is important to us because we are your neighbors. We work, play and serve in your communities. The Metro Omaha Builders Association members are dedicated to preserving integrity and lifestyle through high professional standards and sound business practices.

The calendar at www.MOBA.com is constantly being updated, so check www.MOBA.com for the latest information. This site is well on its way in becoming more user friendly to help not only homebuyers find a builder, but also be able to see model homes for sale, new communities to live in and even find upcoming home related events. If you have a home or development you would like to have listed, contact cassi@moba.com or call the MOBA office at 402-333-2000 for more information.

MOBAcalendar

April

03 Executive Committee Meeting

08 Board of Directors Meeting

26-27 Spring Parade of Homes

29 MOBA's Membership Luncheon

30 - May 04 Spring Parade of Homes

To register for classes or events, visit www.MOBA.com

Need to Renew your MOBA membership?
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Word Search! Win A \$50 Gift Certificate

Circle the words in the left-hand column. OABR members locating all the words will be entered into a drawing, then one lucky winner will receive a \$50 gift certificate to Focus Printing. Send your answers by April 15, to Donna Shipley at DShipley@OABR.com, 402-619-5559 (fax), or mail to 11830 Nicholas St., Omaha, NE 68154. The winner will be published in the May FOCUS.

BASKET BONNET BUNNIES BUTTERFLY CELEBRATION CHICK CHOCOLATE DYE **EGGS** FAMILY **FLOWERS** FLOWERS GRASS GUMDROPS JELLY BEANS MARSHMALLOW PARADE PEEPS SPRING SUNDAY

S G U Α J Ε G С W G E G N 0 K Т Х F ĸ I Т Y U Т T P Y В C В Ħ S R N 0 I D G 7. K C Т 0 0 U Η 0 I 0 U W В Т R T Η E K Z Q Η S P S N Т I C 0 Т D т G Т 0 D N G P S Ε N Ρ Т В Η 0 Х C K В W Μ Μ Z R S 0 s G K U z Х Т Н J Ε W 0 Ρ S Ρ G Α J V Μ G R F C S E Н L ח Ħ 0 U C В n Ω Y G Y D C Т Ί U М U С В Т C Х Ε Η J C P L S Z Q P R U R 0 U L G J S Е N S E E G K Н \mathbb{D} Е T U D Е Х Α Α G В G N R 0 M Μ N Ν Ε Μ В

Name:	
Company:	
Address:	
Phone:	

Michelle Tyrrell

with NP Dodge Company — winner of the March Word Search.



Walt 402.709.1244

WSlobotski@npdodge.com





56th & Cornhusker

- * Homes from \$200,000 to \$300,000
- * Close to 72nd St. Shopping
- * Omaha Schools

Lots \$40,000 to \$45,000 NON BUILDER ATTACHED



168th & Hwy. 370

- * Homes Starting at \$200,000 through \$300,000
- * 90 Lots Available Flats & Walkouts
- * Gretna Schools

Lots \$30,000 to \$46,000 NON BUILDER ATTACHED

FIVE * FOUNTAINS

192nd & Dodge

- * Elkhorn Schools West Dodge Station
- * Large Green Spaces to the Rear of All Lots
- * Walking Trails
- * Villas

Lots Priced \$80,000 to \$95,000

CHEYENNE Country Estates

168th & Cornhusker Road

- * One Acre Lots
- * Homes from \$500K
- * 19 Lots Left
- * Bring Your Builder

\$77,000 to \$99,950

INVESTOR LOTS

5102 A Street

St. Thomas Moore

\$12,000

4714 & 4716 Bernadette

Duplex

\$21,000

6005 & 6007 N. 108th Circle

Duplex/Plans

\$30,000

9223-9225 Arcadia

Duplex/Plans

\$59,900

2613 & 2615 Aberdeen

Eagle View

\$57,000

322 & 324 Inglewood Circle

Eagle Hills

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