Omaha Area Board of REALTORS®

www.OmahaREALTORS.com

June 2014

UPCOMING EVENTS

Affiliate Council

Mon, Jun 2 from 9:00 a.m. - 10:30 a.m.

New Member Orientation

Tue, Jun 3 from 8:30 a.m. - 4:00 p.m. Wed, Jun 4 from 8:30 a.m. - 4:00 p.m. Thu, Jun 5 from 8:30 a.m. - 12:30 p.m.

Social Events T-Shirt Pick Up

Tue, Jun 3 from 9:00 a.m. - 11:00 a.m.

Affiliate Lunch

Tue, Jun 3 from 10:00 a.m. - 1:30 p.m.

MLS Users Group

Wed, Jun 4 at 10:00 a.m

Education Forum

Thu, Jun 5 at 10:00 a.m

YPN Advisory Board

Thu, Jun 5 at 2:00 p.m.

Omaha Area Board of REALTORS®

Member Day at the Zoo!

Fri, Jun 6 from $9{:}00$ a.m. - $5{:}00$ p.m. at the Henry Doorly Zoo

Social Events Forum

Wed, Jun 11 at 10:00 a.m.

WCR - Business Resource Luncheon

Thu, Jun 12 from 11:15 a.m. - 1:00 p.m. at Champions Run

Affiliate Golf Tournament

Mon, Jun 16 at Champions Run

Diversity Committee

Tue, Jun 17 at 11:00 a.m.

Scholarship Interview

Tue, Jun 17 from 12:00 p.m. - 1:00 p.m.

Governmental Affairs Committee

Wed, Jun 18 at 10:00 a.m.

Nebraska Real Estate Commission Meeting

Thu, Jun 19 at 8:30 a.m. at Staybridge Suites, Lincoln, NE Fri, Jun 20 at 8:30 a.m. at Staybridge Suites, Lincoln, NE

Knowledge is Power - What REALTORS* Need to Know About Investing in Rental Homes
Thu, Jun 19 from 10:00 a.m. - 11:00 a.m.

Past President's Advisory Committee

Fri, Jun 20 from 11:30 a.m. - 1:00 p.m.

GPRMLS Executive Committee

Tue, Jun 24 at 10:15 a.m.

GPRMLS Board of Directors

Tue, Jun 24 at 10:45 a.m.

OABR Executive Committee

Wed, Jun 25 at 9:30 a.m.

OABR Board of Directors

Wed, Jun 25 at 10:15 a.m.

Owners and Managers Meeting

Fri, Jun 27 from 11:00 a.m. - 1:00 p.m.

Which Hill Valley Do You Want Your Children To Live In?

By Bill Swanson

Please take a moment to answer this question honestly. What would happen if there were no RPAC? What if there was no one to keep a watchful eye on those who create the laws of the land? What if those in power were actually successful in trying to enact or take away benefits that would ultimately harm our industry and our livelihoods? What if they were able to drastically affect the ability of our clients to qualify and purchase a home with a mortgage as we know it today? What if they finally were able to take away the mortgage interest deduction, which would drastically reduce the equity of our clients, family members, and our own homes?

We've talked in past issues of FOCUS about all of these issues. We've talked about the importance of protecting all of the financial aspects of home ownership, equity, and qualifications. But there is another aspect to home ownership that is on most people's minds. Owning a home is the social eco center of the American family. Studies show time and time again about the non-financial benefits of home ownership. The divorce rate is lower in homes that are owned vs. homes that are rented. The percentage of kids who graduate high school is higher in owned homes vs. those that are rented. A much higher percentage of those kids go on to college as well. One of the most alarming statistics is that the teenage pregnancy rate is 16 times higher if that teenager's parents are paying rent instead of living in a home that they own.

If we don't act to continue to support those with the power to protect our clients' and

our own financial well being, then at least let's try to do what we can to protect the American family's social well being by living in a home that is owned if that is what they desire.

Speaking from personal experience, we moved seven times before my twelfth birthday. Home number seven was when my parents were able to buy a home with *Continued on Page 18*



Past Presidents David Matney and Gary Stoneburg representing the Omaha Area Board of REALTORS® pose with Peyton Manning during a recent reception sponsored by the Greater Omaha Chamber of Commerce. 17 Omaha area companies participated in the "Omaha! Omaha!" sponsorship which benefited the PeyBack Foundation. The Great Plains REALTORS® MLS directors approved the measure as part of their support for economic development and for the promotion of REALTORS® in the community.



Omaha Area Board of REALTORS* 11830 Nicholas Street Omaha, NE 68154 402-619-5555 tel 402-619-5559 fax www.Omaha REALTORS.com

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The Omaha Area Board of REALTORS* is pledged to the achievement of equal housing opportunity throughout the community. The Board encourages and supports a marketplace in which there are no barriers to obtaining housing because of race, color, national origin, religion, sex, handicap, or familial status.

Message from the OABR President

Time is flying by! We are half way through 2014. I hope you are busy but taking some time to relax if possible. The kids are out of school and out in the sunshine so please be aware as you are driving around showing houses.

I attended the NAR Mid-Year REALTOR® Party
Convention in Washington, D.C. in May along with
President Elect Mark Wehner, our CEO Doug Rotthaus
and several others from NE. I think we would all agree
there was a wealth of information shared and it felt good to
visit with our Congressional representatives to share not only
our concerns, but some hopes and dreams for our businesses
and our clients. It is amazing to see what a force the REALTORS®
are when we gather together! I still believe REALTORS® are some
of the hardest working people out there. Keep up the good work!



Deda Myhre 2014 President

Just because summer is here doesn't mean you need to be a stranger! There are some wonderful KIP and CE classes coming up that will be well worth your time, as well as the new Social Events Zoo day on June 6th! If you love to golf, there are several opportunities through WCR or the OABR to join together and have some fun. Check out www.OmahaREALTORS.com for the most up to date information on all things REALTOR*!

I will leave you with this anonymous quote: "What you do matters, but Why you do it matters so much more."

Keep smiling!

Deda



Special Events

- Omaha Area Board of REALTORS® Member Day at the Zoo! Friday, June 6 from 9:00 a.m. - 5:00 p.m. at the Henry Doorly Zoo
- WCR Business Resource Luncheon
 Thursday, June 12 from 11:15 a.m. 1:00 p.m. at Champions Run
- Affiliate Golf Tournament
 Monday, June 16 at Champions Run
- Knowledge is Power What REALTORS® Need to Know About Investing in Rental Homes
 Thursday, June 19 from 10:00 a.m. 11:00 a.m.

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Notice of Election

Report of the Nominating Task Force Omaha Area Board of REALTORS® 11830 Nicholas Street Omaha, NE 68154

All REALTOR® members are advised that the election of officers and directors will take place as part of the Omaha Area Board of REALTORS® Annual Picnic. The picnic is on August 13, 2013 at the Omaha Area Board of REALTORS®, 11830 Nicholas Street, Omaha, NE, from 11:00 a.m. to 1:00 p.m.

The Nominating Task Force of the Omaha Area Board of REALTORS* hereby submits to the membership the following slate of candidates for election for the 2015 membership year, which begins September 1, 2014:

President Mark Wehner
President-Elect Andy Alloway
Secretary/Treasurer Monica Lang
Director (2017) Megan Bengtson
Director (2017) Doug Dohse

The following individuals will continue their service on the Board of Directors:

Director (2016) Nancy Bierman Director (2016) Lindsey Krenk Director (2015) Bryan Fraser Director (2015) Herb Freeman Director (2015) Mark Leaders Immediate Past President Deda Myhre **GPRMLS** Chair John Bredemeyer Affiliate Council Chair Lori Bonnstetter WCR Omaha President Jessica Sawyer

Additional candidates for the offices to be filled may be placed in nomination through petition signed by at least ten percent of the REALTOR® Members, and filed with the Omaha Area Board of REALTORS® office at least four weeks before the election. Notice of additional nominations will be sent to all REALTOR® Members before the election.

The ballot will contain the names of all candidates and the offices for which they are nominated. Election shall be by ballot and all votes cast in person. Absentee ballots may be cast in person at the Board Office prior to Election Day if the member attests they will be unable to vote the day of the election.



YPN: Caring and Sharing...

YPN hosted a successful social and networking event at Salt 88 on May 15th. Our unseasonably cool Nebraska weather brought the gathering off the patio and into the party room. Salt 88



matched their great atmosphere with delicious food and service. Appetizers were provided by our gracious sponsors DRI Title and Pulaski Bank. This was an opportunity for Affiliate and REALTOR® members to get acquainted and meet new people in our industry. If this was your first event, tell your friends and bring them to the next one with you. We always enjoy seeing the new faces in the crowd, young, once young, famous, infamous, you are all invited to our YPN events. Check out the photos from the event on our Facebook page at OABR Young Professionals Network.



Bill Swanson and Matt Thiel.

The next scheduled YPN event is Bushwackers in September. This event was a huge success for our group last year and will be a fundraiser for Project Wee Care with a \$5.00 donation at the door. Sponsors will be providing food, bull rides and dance lessons. Come



participate with us and see how much fun it can be even if you prefer to be a spectator.

We have amazing numbers of new real estate agents going through OABR Orientation. Annali Babko loved speaking to this new group in May and answering lots of questions. We pride ourselves as YPNers in being involved in a lot of OABR Committees. Many of our Advisory Board members serve on other committees and give updates at our monthly YPN meeting; Matt Thiel-Affiliate Council, Annali Babko & Dallas Pourchez are getting involved with the Education forum, Brenda Stuart -RPAC, Lindsey Krenk- Governmental Affairs and Nebraska REALTORS* Association YPN, Erin Trescott - Social Events, Jessica Sawyer & Megan Bengtson - Women's Council of REALTORS*.

"Be involved to evolve"-Tammi Bonnell Jessica Sawyer, YPN Chair



Advisory Board members Lindsey Krenk and Kyle Schulze greeting members.



Cherie Casey, Char Smith, Michele Ringsdorf, and Brenda Stuart discussing future events.





2014 OABR Awards

OABR REALTOR®-of-the-Year Award (ROTY) is given to an outstanding REALTOR®, broker, manager or salesperson who exemplifies long-standing professionalism in the industry. Last year's recipient of this prestigious award was **Cathy Blackman**.

OABR Outstanding Service Award is given to an individual REALTOR* who has unselfishly given many hours of volunteer service to the OABR with a minimum of five years membership *plus* three years of service in committee work, special assignments, seminars and educational activities or leadership in local chapters of institutes, societies and councils. The last year's recipient was **Robert Wiebusch**.

OABR Distinguished Service to NRA Award recognizes an OABR member active in the Nebraska REALTORS® Association. The last year's recipient was **Kathy Miller**.

Members who meet the following general criteria should be nominated to the Awards Selection Committee. **Spirit:** High principles - faithfulness to laws and regulations of ethical conduct, principles of good practice among other members and the general public, and furtherance of professionalism within their industry.

Civic Activity: Local, state and national level participation in civic and service clubs - charitable activities, political action, fraternal or religious groups, etc.

Business Accomplishments: Recognized for good business conduct and service to clients; imaginative and creative advertising programs; rehabilitation work, land utilization, etc.; participation in other professional associations or educational achievements.

This form is for your convenience in submitting Award nominations for consideration by this year's OABR Award Nominating Committee. Its use is not mandatory, however all nominations must be submitted in writing either by mail, fax or email. You may nominate yourself or any OABR member you deem worthy of the honor. You may copy this form for multiple submissions.

	2014 OABR AWARD NOMINATION		
	☐ OABR ROTY	☐ Distinguished Service to NRA Award	
	☐ OABR Outstanding Service Award		
Name of Nomi	nee		
Company		Address	
Award Category	7		
Signed			
Comments			



Submitted By: Brenda Stuart ServiceOne Inc.



How to Stay Cool through Closing!

A well maintained, working air conditioner is key during spring and summer real estate transactions. Showing a "cool" home can make the difference in your client's perception of the home. Also, everyone wants inspections to come back with no issues. Air conditioning maintenance can help ensure one less issue to resolve.

ADVICE FOR ALL HOMEOWNERS...

Don't wait until the first hot day... to start your air conditioner!! Warm weather is here and most people wait until they really need the cool air before turning it on to check it. Unfortunately, many people will be disappointed and HOT, when the a/c doesn't work.

One of the easiest things you can do for your cooling equipment is to change the filter regularly. Keeping the outside unit clean is also important. You can go to www.ServiceOne.com for more tips.

A programmable thermostat is another way to maintain a conditioned home. A homeowner can actually save up to 15% on energy consumption by having one installed. Homeowners can also monitor and manage heating and cooling in their homes with whole home automation which creates even more value for a future homebuyer.

WHAT IS THE LIFE EXPECTANCY OF AN AIR CONDITIONING SYSTEM TODAY?

On average, heating and cooling systems should be replaced every 10 to 12 years in order to take advantage of the latest energy saving technologies and cost efficiencies. Replacing an old system with a new system

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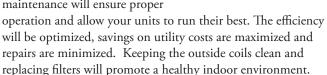
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that has a Seasonal Energy Efficiency Ratio (SEER) of up to 20 can save a homeowner up to 60% on their annual cooling costs.

HOW TO BEST AVOID AIR CONDITIONING "BREAKDOWNS"?

Annual heating and cooling maintenance will ensure proper



Continued on Page 7



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Continued from Page 6

Documentation can give potential homebuyers "peace of mind" knowing that the heating and cooling equipment has been properly cared for, thus creating extra value.

WHEN NEW EQUIPMENT IS NEEDED...

Selecting contractors to perform work on HVAC is a huge decision. Don't be afraid to ask these questions:

- Are they licensed with the city?
- How long have they been in business?
- Are they members in good standing of the Better Business Bureau?
- Do they carry proper insurance?
- How long will the installation/repair take?
- Do they guarantee their work?
- Are their employees drug-tested?
- Do they perform background checks on employees?
- Will they respond 24/7?

If you have any questions, or need more advice to stay cool through closing, please call Brenda Stuart, ServiceOne Home Warranty Manager. If you need maintenance performed, repairs or considering new equipment or just need a second opinion, please contact ServiceOne at 402-593-1111.

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AFFILIATES

a council of the Omaha Area Board of REALTORS®

The role of the Affiliate Council of the Omaha Area Board of REALTORS® is to promote business relationships and services to REALTOR® members, actively solicit Affiliate membership in the OABR and promote ethical business practices of Affiliate Members.

AFFILIATE MEMBERS ATTENDING THE MAY 2014 MEETING:

Mary Sladek (President) – My Insurance LLC Lori Bonnstetter (President-Elect –

2-10 Home Buyers Warranty

Brenda Stuart (Treasurer) – ServiceOne Inc

Michael Anderson - Veterans United Home Loans

Patrick Bonnett - First State Bank

Lou Bozak - Paul Davis Restoration

Lisa Bullerman - Staging Design by Lisa Marie

Brenda Carlson – Pulaski Bank Home Lending

Cherie Casey - The Home Buyers Protection Co

Bruce Chubick - Veterans United Home Loans

Kayla Cunningham - JH Willy

Rob Denning - Guild Mortgage Company

Joe Dobrovolyn – Equitable Bank

June Eads - AmeriSpec Home Inspection Serv

Summer Franco – ACCESS Bank

Anthony Frank - Integrity Termite

Mary Gorup - Integrity Termite

Jenny Hruska – Paul Davis Restoration

Coquette Jensen - Core Bank Title & Escrow

Debbie Kalina – Radon Pros LLC

Peter Katt – Charter Title & Escrow

Stacie Knebel – Listing Images Photography

PK Kopun – Centris Federal Credit Union

Laura Longo - Centris Federal Credit Union

Deb Martin - Great Western Bank

Marty McGuire - Farm Bureau Financial Services

Kayci Parker - Metro 1st Mortgage

Michael Peitzmeier – WIN Boys Town

Darrin Richardson - Heavy /D's Hauling & Removal

Danny Schiltz - Allstate/Danny Schiltz & Assoc

Jody Smythe – Security 1 Lending

Matt Thiel - DRI Title & Escrow

Erin Trescott – Pulaski Bank Home Lending

Wendy Walker – Nebraska Title Company

Rich Weise – Floor Coverings International

Dawn Zaller - Stearns Lending Inc

Todd Zimmerman – Zimmerman Mortgage Corp

www.OABRaffiliates.com. UPCOMING MEETINGS:

MEETINGS HAVE BEEN CHANGED TO THE FIRST MONDAY OF THE MONTH

- Monday, June 2, 9:00 a.m.
- Monday, July 7, 9:00 a.m.
- Monday, August 4, 9:00 a.m.

All Affiliate members are welcome to attend.



Join the 2014 RPAC Challenge!

Burford, Judith Hoback, Richard Lauritsen, Julie Poppen, Denise Richardson, Lisa Richardson, Mark Ritter, Dennis Watson, Roxanna Wolf, Mary Rae

Riedmann, Coleen

50 CLUB (\$50+)

Anderson, Jill Cherica, John Ciochon, Mark Ciochon-Lichter, Linda Craig, Russell Ernst, Mary Erwin, Sandra Falcone, Shawn Gibson, Ryan Giles, Marnie Kimsey, John Langford, Rachel Lichter, Patrick Mack-Modlin, Louella McNally, Loretta Nicholson, Andrea Nicola, Tammy Podoll, Angie Reynek, Jody Rosso, Larry Roth, Paul Salkin, Michael Tichauer, Fred

SUPPORTERS (\$40+)

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Zoerb, Karen

Aarhus, Stanley Agosta, Logan Ahlvers, Raquel Alberts, Marla Allen, Kathryn Althoff, Adam Altman, Danielle Amick, Molly Amos, Steven Amoura, Jo Anne Amoura, Medhet Andersen, Linda Andersen, Tiffany Anderson, David Anderson, Janet Anderson, Jeffrey Andresen, Delten Andrew, Cynthia Archer, Crystal Armstrong, Denise Armstrong, Stephen

Atkinson, Billie

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Brotzki, Michelle

Brown, Austin

Brown, Ethan Bundy, Tyler

Burke, Timothy

Burkle, Ronald

Burkle, Sheryl

Burney, Charles

Burrows, Robert

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Bybee, William

Campbell, Debra

Caniglia, Cory

Caniglia, John

Caniglia, Kylie

Caniglia, Matthew

Caniglia, Michael

Campbell, William

Cage-Conkling, Deborah

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Evans, Dianne

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Hill, Dustin **CONTRIBUTION GOAL**



To report inaccuracies, contact Donna at 402-619-5551 or dshipley@oabr.com.

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STERLING "R" CLUB (\$1,000+)

Alloway, Andy Gehrki, Joe Myhre, Deda Ritter, Lisa Rotthaus, Doug Wiebusch, Vaughan

GOVERNOR'S CLUB (\$500+)

Craighead, Joni Dodge, Nate May, Angela

CAPITOL CLUB (\$250+)

Adams, Kathryn Battiato, Diane Evans, Donald Fraser, Bryan Fredrickson, Julie Johnson, Harold Lang, Monica Leaders, Mark Sawyer, Jessica

SENATOR'S CLUB (\$150+)

Housley, Dionne Maloy, David Morrissey, Roger Rauth, Susan

99 CLUB (\$99+)

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Knowledge Is Power – Douglas County Assessor Talks to REALTORS®

Once again, Roger Morrissey presented an overview of what is happening in the Omaha area. He spoke on recent changes to the protest process as a result of action by the Nebraska Unicameral. He covered "when and how to" change a valuation that a owner feels is unfair and what documentation to bring to support a lower valuation. Over 55 members viewed his presentation and great questions and answers made for a interesting session.



10









mobaupdate

Metro Omaha Builders Association

2014 Street of Dreams REALTOR DAY July 23rd

The events just keep coming...

The Summer Parade of Homes is up next.

June 21-22 & 25-29. See homes in every price range. whether you are helping a first time buyer or a buyer looking to upgrade, there is something for everyone. Look for more information inside the Omaha World Herald.

The MOBA **2014 Street of Dreams** will be **July 19 - August 3** at the South Hamptons located at 238th and Q Street.

REALTOR DAY will be **July 23rd.** This will be the only chance for Real Estate Agents and Brokers ONLY to be admitted for FREE for those who present a business card at the entry gate for admission.

The Street of Dreams builders for 2014 are:

G Lee Homes • Grace Custom Homes • The Home Company Homestead Custom Builders • Majestic Homes • MK Builders

If you need more information, go to www.MOBA.com.
Social Media- Like us on Facebook. follow us on Twitter!

Facebook: MOBA Street of Dreams Twitter: @MOBAStOfDreams

The calendar at www.MOBA.com is constantly being updated, so check www.MOBA.com for the latest information.

MOBAcalendar

May

27 MOBA's Membership Luncheon - Radcliffe & Associates

June

05 Night at Werner Park with Family & Friends

21-22 & 25-29 Summer Parade of Homes

July

19 - Aug 03 Street of Dreams

23 Realtor Day at Street of Dreams

To register for classes or events, visit www.MOBA.com

Need to Renew your MOBA membership? You can now pay online...

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Next Event

Affiliate Golf Outing — Champions Run

June 16, 2014 More info to follow



ASK THE HOME INSPECTOR!

- By Patrick Casey, President The Home Buyers Protection Company
 - Home & Building Inspections Radon & Mold Testing

The following article is intended to provide pertinent home and building inspection information to the readers. Your input is welcome by emailing your questions to pat@hbponline.com.

Question: We are going to be purchasing a new air conditioner for our home. How can we determine what size we should buy?

Answer: It is very important to install the correct size system to provide the performance you expect. An oversized air conditioner will cool the home too quickly and unevenly, and will not dehumidify it properly. Cooled air that has high humidity will feel 'clammy' and uncomfortable. An undersized unit will not be able to cool adequately during the hotter days of summer.

Many factors are considered when determining the correct size air conditioner for a home:

- The size of the home square feet
- The design of the home ranch, split entry, 2-story, multi-level, etc.
- Style of home typical ceilings vs. cathedral ceilings, slab vs. basement or crawl space
- Number and size of windows
- Type of system high efficiency vs. standard
- Type of ductwork

With the above information, an HVAC contractor can calculate the exact size system that is needed and you will be on your way to getting a new system that will provide you a comfortable home.



(402) 334-7926

Go to our website at www.hbponline.com to view a sample inspection report, see our specials and order an inspection online.

Membership Report

April 2014

NEW REALTORS®

Andrade, Maria - NP Dodge Real Estate Sales Inc - 204 Dodge Anson, Kaleen – CBSHOME Real Estate – 159 Dodge #200 Ash, Andrew - Keller Williams Greater Omaha - California

Bengtson, Darla - DEEB Realty - 117

Brannen, Lynn – NP Dodge Real Estate Sales Inc – 204 Dodge Brannen, Patrick - NP Dodge Real Estate Sales Inc - 204 Dodge

Diers, Julie - NP Dodge Real Estate Sales Inc - 204 Dodge

English, Tammy - Celebrity Homes Inc

Fuller, Patrick - Thomas E Stevens & Associates

Harbin, Lisa - CBSHOME Real Estate - Davenport

Hegg, Sherry - Keller Williams Greater Omaha - California

Hlava, Donald – CBSHOME Real Estate – 159 Dodge #200

Hoffart, Andrea - NP Dodge Real Estate Sales Inc - Lakeside

Klein, Meredith – DEEB Realty – 117

Martinez, Jason - NP Dodge Real Estate Sales Inc - Lakeside

Milowe, Devin – CBSHOME Real Estate – 147

Minge, Sherry - CBSHOME Real Estate - Davenport

Molina, Lance - NP Dodge Real Estate Sales Inc - Sarpy

Murphy, Kellie - BHHS Ambassador Real Estate - California #101

Wees, Merri – BHHS Ambassador Real Estate – California #101 Witte, Nannette - NP Dodge Real Estate Sales Inc - 204 Dodge

Ziegler, Ian – CBSHOME Real Estate – 159 Dodge #200

NEW AFFILIATES

Comine, Mindy - Floor Coverings International

Doeschot, Melanie - Prime Lending

England, Trevor – Elite Heating

Gorham, Doug - AmeriSpec Home Inspection Serv

Hill, Barney - BHill Home Inspections LLC Langdon, Kelli – Charter Title & Escrow

McLeay, Peter - AmeriSpec Home Inspection Serv

Novotny, Dean - Novotny Signs Inc

Svacina, Aaron - ABC Termite & Pest Control

Tuma, Dana – Husker Pest & Termite

Wise, Richard - Floor Coverings International

REALTOR® CANDIDATES

Barrow, Aaron - NP Dodge Real Estate Sales Inc - Blair

Belgarde, Rebecca - Hike Real Estate PC

Bierman, Amanda – BHHS Ambassador Real Estate – California #101

Brown, Kirstin – NP Dodge Real Estate Sales Inc – 129 Dodge

Chen, Huhai - NP Dodge Real Estate Sales Inc - 204 Dodge

Cox, Joshua – PJ Morgan Real Estate

Evans, Andrea - NP Dodge Real Estate Sales Inc - 204 Dodge

Geiger, Courtney - BHHS Ambassador Real Estate - California #101

Haffner, Lisa - CBSHOME Real Estate - Davenport

Harrison, Mark - NP Dodge Real Estate Sales Inc - 35 Dodge

Hathaway, Susan - CBSHOME Real Estate - 159 Dodge #200

Herfindahl, Cassandra – DEEB Realty – 117

Heyen, Jennifer - Heyen Real Estate

Jackson, Andrew - Real Estate Associates Inc

Kapatos, Angelos – BHHS Ambassador Real Estate – California #101

Lambert, Stephanie - NP Dodge Real Estate Sales Inc - Lakeside

Lindsay, Amy - NP Dodge Real Estate Sales Inc - 129 Dodge

Monjaras, Jennifer - PJ Morgan Real Estate

Mueller, Mary - NP Dodge Real Estate Sales Inc - Lakeside

Nitsch, Carl - BHHS Ambassador Real Estate - California #101

Seaton, Alexandra - CBSHOME Real Estate - 147

Tran, Khanh - Guardian Real Estate LLC

Unverzagt, Michael - Real Estate Associates Inc

Webber, Marcie – CBSHOME Real Estate - Davenport

White, Kellie – BHHS Ambassador Real Estate – California #101

AFFILIATE CANDIDATES

Cunningham, Kayla - JH Willy

Denning, Rob - Guild Mortgage Company

Doherty, Jimmy - Atlas Termite & Pest Control

Gillespie, Jeffrey - Charter West National Bank

Helms, Alan – TNT Termite Services

Iwen, Benjamin - Engineered Radon Solutions

Jackson, Greg - The Jackson Group

Kilton, Kraig - Advanced Radon LLC

Klaus, Beth - Pratt Pest Control Inc

Olsen, Steven - Five Points Bank

Schiltz, Danny - Allstate/Danny Schiltz & Associates

Schreck, Allen – It's Your Home Inspection

Seigel, John – MOPOA

Whitehead, Grant – Charter West National Bank

MEMBER TRANSFERS

Bettin, Barbara From NP Dodge Real Estate Sales Inc - 120 Pacific To NP Dodge Real Estate Sales Inc - 204 Dodge

Dieatrick, Dianna From NP Dodge Real Estate Sales Inc - Co Bluffs To Heartland Properties Inc

Hagen, Robert From CBSHOME Real Estate - Davenport To Real Estate Associates

Haney, Diana From NP Dodge Real Estate Sales Inc - 35 Dodge To NP Dodge Real Estate Sales Inc - 204 Dodge

Hartman, Douglas From NP Dodge Real Estate Sales Inc – 35 Dodge To NP Dodge Real Estate Sales Inc – 204 Dodge

Holst, Dawn From DEEB Realty - 117 To Oakwood Homes of NE LLC

Horobik, Craig From NP Dodge Real Estate Sales Inc – 129 Dodge To NP Dodge Real Estate Sales Inc - 35 Dodge

Johnson, Vikki From Zoom Realty To Keller Williams Greater Omaha – California Kempf, Terrence From City Realty Solutions.com To Expert Real Estate Group LLC Mickeliunas, Kelli From NP Dodge Real Estate Sales Inc – 35 Dodge To NP Dodge

Real Estate Sales Inc – 204 Dodge Mundorf, Patsy From Celebrity Homes Inc To DEEB Realty - 117

Murphy, Nicholas From Keller Williams Greater Omaha - California To BHHS Ambassador Real Estate - California #101

Murphy, Tammy From NP Dodge Real Estate Sales Inc – 35 Dodge To NP Dodge Real Estate Sales Inc - 204 Dodge

Mustard, Kimberly From Keller Williams Greater Omaha - California To DEEB Realty

O'Connor, Todd From CBSHOME Real Estate – Bellevue To Hike Real Estate Okrina, Carla From NP Dodge Real Estate Sales Inc – 35 Dodge To NP Dodge Real Estate Sales Inc - 204 Dodge

Okrina, Katherine From NP Dodge Real Estate Sales Inc - 35 Dodge To NP Dodge Real Estate Sales Inc – 204 Dodge

Oliver, DeDee From Keller Williams Greater Omaha To DEEB Realty - 117

Reeder, Timothy From NP Dodge Real Estate Sales Inc – 35 Dodge To NP Dodge Real Estate Sales Inc – 204 Dodge

Rosenthal, Scott From BHHA Ambassador Real Estate - California #101 To NP Dodge Real Estate Sales Inc - 129 Dodge

Schied, Jennifer From CBSHOME Real Estate – 159 Dodge To BHHS Ambassador Real Estate – California #101

Schmutz, Carrie From Keller Williams Greater Omaha - California To BHHS Ambassador Real Estate - California #101

Schutzenhofer, Alex From NP Dodge Real Estate Sales Inc $-\,35$ Dodge To NP Dodge Real Estate Sales Inc – 204 Dodge

Throener, Mary Jayne From Synergy Real Estate & Dev Corp To NP Dodge Real Estate Sales Inc - 204 Dodge

Townsend, Ann From CBSHOME Real Estate – Davenport To CBSHOME Real Estate - 159 Dodge

Walkowiak, Taja From NP Dodge Real Estate Sales Inc – 35 Dodge To NP Dodge Real Estate Sales Inc - 204 Dodge

Weisbach, Avi From NP Dodge Real Estate Sales Inc – 35 Dodge To NP Dodge Real Estate Sales Inc - 204 Dodge

White-Hamilton From CBSHOME Real Estate – Bellevue To Hike Real Estate PC

Wilder, Joanie From NP Dodge Real Estate Sales Inc-35 Dodge To NP Dodge Real Estate Sales Inc-204 Dodge

Wilson, Mark From BHHS Ambassador Real Estate – California #101 To Legacy Homes Omaha LLC

Yrkoski, Calissa From Keller Williams Greater Omaha – California To Keller Williams Greater Omaha – Giles Ste 2

Zaller, Dawn From Stearns Lending Inc To Charter West National Bank

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Cizek, Marc – Real Estate Associates Inc

Evans, Ronda - CENTURY 21 Century Real Estate

Jaquith, Gwen - Oakwood Homes of NE LLC

McMahon, Ann - NP Dodge Real Estate Sales Inc - Papillion

Spiegal, Shelly – DEEB Realty – 117

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Chaney, Heather - NP Dodge Title Services

Cheatle, Jenny - DEEB Realty - 117

Fletcher, Beth – Realty Concepts

Jeffers, David - GEM Real Estate

Klose, Vera – Keller Williams Greater Omaha - Giles

Kosch, Kristen – CENTURY 21 Century Real Estate

McDonald, Richard - MOPOA

Malone, Harry - BHHS Ambassador Real Estate - California #101

Perdue, Jeffrey – CBSHOME Real Estate – 159 Dodge

Snedden, Jennifer – NP Dodge Real Estate Sales Inc – Blair

Wallitsch, Tori – BHHS Ambassador Real Estate – California #101

Wrinkle, Anny – Keller Williams Greater Omaha - California

NEW REALTOR® COMPANY

Appraisal Consultants Inc – 3315 S 79 St, Lincoln, NE, 68506 MLS Secondary Only Phone: 402-483-79702 Designated Realtor: Jason Protiva

MEMBERSHIP STATISTICS

OABR

	April 2014	April 2013
Designated REALTOR®	208	210
Des. REALTOR® Secondary	1	0
REALTOR®	2049	1946
REALTOR®-Secondary	4	1
TOTAL	2262	2157
Institute Affiliate	56	73
Affiliate	306	239
Other	5	5
TOTAL	2629	2474
	April 2014	YTD
New REALTOR® Members	39	151
Reinstated REALTOR® Members	6	24
Resignations	13	86

GPRMLS

	April 2014	April 2013
Participants (Primary)	197	198
Participants (Secondary)	63	55
Subscribers (Primary)	2037	1928
Subscribers (Secondary)	173	169
Exempt	35	32
TOTAL	2505	2382

Solution Realty Inc – 971 S 95 St, Omaha, NE, 68114

OABR/MLS Phone: 402-208-0881 Designated Realtor: David Fehr

COMPANY ADDRESS AND PHONE UPDATES

(Notify the Board office for all directory changes.)

First National Bank - 175 St - 402-602-2726

Prairie Home Appraisals – 2003 Hedgeapple Cir, Plattsmouth, NE, 68048 SAC Federal Credit Union – 7148 Towne Center Pkwy, Papillion, NE, 68046

TitleCore - 9140 W Dodge Rd Ste 380, Omaha, NE, 68114

CHANGE OF MANAGER

NP Dodge Real Estate Sales Inc – 120 Pacific – Carole Souza – (formerly Jerry Vogel)

Changed your home address or e-mail address? E-mail the change to DPeterson@OABR.com.

JULY ORIENTATION

- Tuesday, July 1, 8:30 a.m. to 4:00 p.m.
- Wednesday, July 2, 8:30 a.m. to 4:00 p.m.
- Thursday, July 3, 9:00 a.m. to 12:30 p.m.

Every new member attends an Orientation Program upon application for membership.

Thank you to all of the New Member Orientation coffee break sponsors...

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Continued from Page 1

my father's VA benefits; a home he still lives in today. When I think back, THAT little green house is what I think of as my boyhood home, not the ones that we rented. I would bet that most of you reading this now might have similar memories.

Do you remember the Back to the Future Trilogy? If you enjoyed it as much as I did, maybe you remember a few things about the movies, specifically part II. Would you rather live in the quaint little Hill Valley of small town America or the corrupt Hill Valley after Biff Tannen rose to power with the help of the infamous "Gray's Sports Almanac"?

The movies are definitely worth watching if you haven't seen them and worth watching again if it's been awhile. But back to the point. If the people in power are more concerned with keeping themselves in power instead of protecting the average family's ability to own their home, then it's not too much of a stretch to imagine the corrupt Hill Valley, or the nefarious Pottersville if it weren't for George Bailey and the Building & Loan helping the Bedford Falls citizens buy homes instead of renting.

Are these works of fiction? Of course they are but think logically about what happens if we, as an industry, do nothing and just let the lawmakers have their way without our input or support. The bottom line is that we need your RPAC support. Your clients need your RPAC support. American families need your RPAC support. Please keep this in mind in the coming weeks when making your pledge. For more information, go to: OmahaREALTORS.com.

MLS Users Group

Did you know that the OABR has a group that meets monthly to discuss changes and enhancements to Paragon?
The MLS Users Group monitors and makes recommendations to



the Great Plains REALTORS® Multiple Listing Service Board of Directors regarding the use and functionality of the Paragon MLS System. If you are interested in adding your ideas for enhancements to Paragon and would like to join the group, please email DeniseM@OABR.com. The MLS Users Group generally meets on the first Wednesday of the month at 10 a.m. at the OABR office.







Michael Peitzmeier mpeitzmeier@wini.com



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Personals

CONGRATULATIONS to Mark Wehner of NP Dodge Real Estate who earned the Accredited Buyer's Representative Manager (ABRM) Designation.

CONGRATULATIONS to Justin Lorimer of RE/MAX Results who received the Citizen of the Year Award from the Millard Business Association.

CONDOLENCES to Millie Wallace of Lampliter Real Estate on the recent loss of her husband.

CONDOLENCES to the family of Harold L. Peterson of Harold L. Peterson who recently passed away. Harold was OABR President in 1963.

CONDOLENCES to Serina and Joe Bullington of DEEB Realty on the loss of their daughter.

SEND US YOUR NEWS!

Fax: 402-619-5559 Email: DShipley@OABR.com Phone: 402-619-5551 Mail: 11830 Nicholas St., Omaha, NE 68154.

Monthly Safety Tip

Be smart when advertising open houses. Do not list your home phone number.

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FDIC

Does Charleston Homes only build on lots they own?

Charleston Homes does own lots! We also have relationships with developers so we can build in custom neighborhoods all over the Omaha Metro area, over 65 neighborhoods so far!



Does Charleston Homes allow custom changes?

Yes, we do. Visit with one of our Sales Agents to discuss your client's needs.

Does Charleston Homes build homes in a timely manner?

YES! We ALWAYS meet our completion date, which is given at time of contract.

What price points do you build?

Typically we build new homes from the \$180's - \$350's. This price range includes a \$30,000 lot allowance.

What happens after my client closes on their Charleston Home?

Charleston Homes stands behind what we build! We are one of the few builders in the area who provides warranty "in-house", not through a third party

The overall value that Charleston Homes provides each one of our homeowners is the best in Omaha! From the moment you visit our models, you will begin to understand how we create an enjoyable building experience. I sincerely hope you will consider Charleston Homes for your client's next home.

-Marc Stodola

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Have you Changed the Batteries on your eKEY Fob?

The eKEY Fob comes with two CR2016 lithium coin batteries. Battery life is approximately 6-9 months subject to usage and conditions.

To replace the batteries:

- 1. Insert the tip of a flathead screwdriver into the notch on the side of the eKEY Fob and turn to open the case.
- 2. Remove the existing batteries.
- 3. Replace with two new CR2016 batteries with the + polarity facing up on both batteries.
- 4. Replace the cover and snap to close.









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Inspecting Houses is a Gas

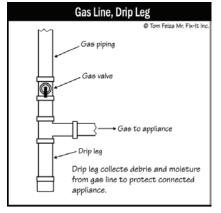
By Jon Vacha Home Standards Inspection Services

"CSST gas pipe needs grounding." Have you ever heard that from a home inspector? Chances are you have. It's a common home inspection topic. Any house built before 2009 that has CSST (corrugated stainless steel tubing) gas pipe usually has this recommendation on its home inspection report. U.S. model building codes started requiring direct bonding of CSST in 2009. Once the gas system is grounded, it helps prevents a possible lightning strike from punching a hole in this thinner gas line material. Black pipe and copper gas piping does not require grounding.

Other than checking to make sure that gas systems are grounded, we pay close attention to the gas lines where they enter gas appliances such as water heaters and furnaces. There should be a section of pipe that extends below the 'T' where the gas line enters the appliance. Drip legs are designed to catch moisture or debris that could otherwise make it into the appliances or block the gas line.

But, gas leaks, of course, are what we all want to avoid. Utility companies such as MUD add a harmless chemical called mercaptan to give natural gas a distinctive odor. Most people describe the smell as rotten eggs (or hydrogen sulfide) like odor. This helps warn an occupant of a leak. Our job as inspectors is to make sure whoever is moving into the house is moving into a safe environment. Gas leaks are not safe to have in a house, so checking for them is one of the most important things we do.

While checking for safety issues during an inspection, we inspectors also have a responsibility not to get hurt ourselves. Climbing around on tall roofs and removing electrical panel covers are some of the more exciting things we do during



a day. At our local ASHI montly meetings, stories are often shared which can provide some sort of a moral. Often advice is given on what NOT to do to avoid injury. One thing I will always remember when it comes to gas safety is that you should never flick on a light switch if you enter a house and smell gas. The little spark inside that switch could ignite a gas filled house.

(Luckily, this advice did not come from a firsthand story.)





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June 11 Writing The Purchase Agreement 0019R (3 hrs) 1:00 p.m. - 4:00 p.m.

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Duties to REALTORS®

Article 15

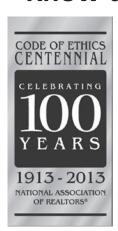
REALTORS® shall not knowingly or recklessly make false or misleading statements about other real estate professionals, their businesses, or their business practices. (Amended 1/12)

• Standard of Practice 15-1

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Standard of Practice 15-3

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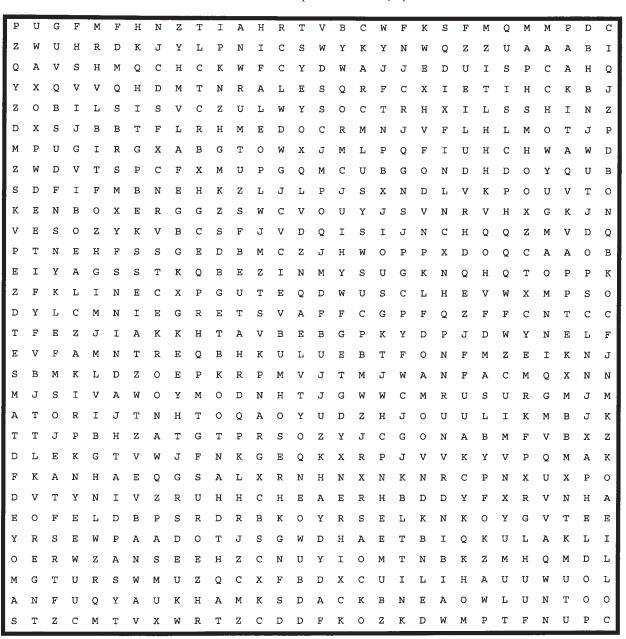


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