

Omaha Area Board of REALTORS®

www.OmahaREALTORS.com

April 2015

YPN Bingo Night Supports Project Wee Care



YPN is at it again! The party room at DJ's Dugout was a full house on Tuesday, March 10, with over 80 YPNers and their guests, eager to network, play bingo, and win prizes.

Proceeds from this year's YPN Bingo Night brought in \$1,140 for Project Wee Care, a foundation that helps provide food, clothing, and gifts for families in the area during the holiday season.

YPN Bingo Night is an annual event that continues to support Project Wee Care, year after year. With so much fun to be had, and all for a good cause, it's no wonder why YPN Bingo Night is always such a hit. Thank you to our sponsors for making this event a success!

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New Member Orientation

Tuesday, April 7; 8:30 am - 4:00 pm Wednesday, April 8; 8:30 am - 4:00 pm Thursday, April 9; 8:30 am - 12:30 pm

Omaha reBar Camp @ Champions Run

Friday, April 10; 9:00 am - 3:00 pm

Knowledge is Power: Win, Lose, or Draw The Home Inspection Game

Thursday, April 16; 10:00 am - 12:00 pm

Millionaires & Mansions

Thursday, April 30; 6:00 pm Happy Hour: 7:30 pm



Millionaires &Mansions

CHOOSE BETWEEN TWO TOUR OPTIONS!Gritty City or Millionaires & Mansions
See Page 3 for more details.

Thursday, April 30th

- \$20 / person
- Tours begin @ 6:00 pm
- Happy Hour @ 7:30 pm
- See Page 3 for more details.

Open to OABR Board Members only! Limited seating available - 42/Tour



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The Omaha Area Board of REALTORS® is pledged to the achievement of equal housing opportunity throughout the community. The Board encourages and supports a marketplace in which there are no barriers to obtaining housing because of race, color, national origin, religion, sex, handicap, or familial status.



Message from the OABR President

Community, Career, and YOU!

REALTORS® are a special breed. We are fiercely independent. We are competitors. We are caring. We are the voice of the American dream of home ownership. Some measure themselves only in production volume. Some are so busy chasing the almighty dollar that they often overlook the REALTOR® collective contributions to the community we share.

I thought you would like to know how you are giving back to the community through your membership with the Omaha Area Board of REALTORS®. In just the last 18 months, we have raised and donated over \$87,900 for the community with the following events and fundraisers:



Mark Wehner 2015 President

- Virtual Food Drive for the Food Bank for the Heartland raising \$6,277 in cash donations in 2014, which provided 18,500 meals to those in need
- Turkey Shoot Bowling & Toys for Tots a bowling event to collected over 20 large boxes of new toys were donated, plus raising \$7,523.
- Annual Coat and Winter Clothing Drive nearly 1,500 items donated to Project Wee Care, the Omaha Schools Foundation, the Stephen Center, and the Heartland Family Services
- REALTOR® Ring Day-raising \$9,122.52 for the Salvation Army
- Annual Golf Outing funding The ABIDE Network in the amount of \$1,655
- Bingo Night \$1,000 was raised for Project Wee Care
- Project Wee Care Distribution Day we donated, sorted, and delivered meals for 243 families, 668 children, and 366 parents, care givers, and older siblings
- The MLS contributed \$5,000 each to Rebuilding Together Omaha and the Stephen Center.
- MLS also provided provided \$50,000 to the Greater Omaha Chamber of Commerce in support of economic development and job growth.
- The OABR Diversity Committee awarded \$7,000 in scholarships.

I want to thank the entire leadership and staff of OABR for compiling this extraordinary list of accomplishments. I want to thank the committee leadership and individuals that dedicated their time and efforts to supporting each of these community endeavors. I want to thank YOU for your continued support that makes all of this a reality. Without all of you, none of this could have happened!

Keeping you informed,

- Mark

May Events

- YPN Pay it Forward Scavenger Hunt Thursday, May 7; 4:00 pm - 7:00 pm; The Hive
- Knowledge is Power: If You Grow It, They Will Come
 Thursday, May 21; 10:00 am 11:00 am; OABR Education Center





Millionaires & Mansions

Thursday, April 30th

- \$20 / person All proceeds go to Rebuilding Together Omaha
- Arrive at The Old Mattress Factory @ 5:45 pm
- Tour begins promptly @ 6:00 pm
- Happy Hour: The Old Mattress Factory @ 7:30 pm **CHOOSE BETWEEN TWO TOUR OPTIONS!** (Appetizers provided by our sponsors)

mid-town Omaha. Along the way, learn about

Mercer Mansion, Joslyn Castle and the Louis

Nash residence, to name just a few! The trolley will drive on the first curved street in the city and

Millionaires & Mansions: Explore the

neighborhoods north of Dodge Street in

roll by many stately homes in the original

Open to OABR Members only! (Limited space available - 42 per tour)

Gritty City: Tour downtown Omaha to see notorious historic sites such as the former home of Madame Anna Wilson, the Brandeis Building, and the Paxton Hotel.

Thanks to our sponsors!











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_____ City _____ Zip ____ Street Address

Register online at ims.oabr.com. Type in your ID and password, click on "Event by date," then on the specific event.

of Tickets _____ x \$20.00 each = ____ Preferred Tour (Circle One): Millionaires & Mansions / Gritty City

___ Expiration Date ____ Credit Card # Card Type: Visa Master Card Discover American Express

Make checks payable to the Omaha Area Board of REALTORS® Please RSVP and submit payment by April 27 to Donna Shipley at Donna@OmahaREALTORS.com

Mailing Address:

Omaha Area Board of REALTORS® 11830 Nicholas St. Omaha, NE 68154

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Omaha Area Board of REALTORS®

2016 Board of Directors Officer and Director Application

The Omaha Area Board of REALTORS® Nominating Task Force seeks REALTOR® volunteers to serve on the 2016 Board of Directors, filling the open positions indicated below.

The officers of the Board include the offices of President, President-Elect and Secretary/Treasurer. These offices are elected for one-year terms except the President-Elect automatically becomes President at the end of the term. Each of the seven elected directors serves a three-year term, with staggered start dates.

Current bylaws require all Officer Candidates to have previously served as an OABR Director for at least two years. All officer candidates must be from different companies.

Current bylaws require all Elected Director Candidates to have been an OABR member for at least four years. No more than two of the elected directors shall be from the same company.

The elective years for all terms of office coincide with OABR's fiscal year, September 1 through August 31.

Interested REALTOR® members should submit the application located at www.OABRdocs.com/DirectorApplication.pdf prior to May 1, 2015

2016 OABR Board of Directors

Officers*	President	Andy Alloway, Nebraska Realty
	President-Elect	
	Secretary-Treasurer	
Elected Directors	Director 2016	Nancy Bierman, N P Dodge Company
	Director 2016	Lindsey Krenk, RE/MAX Results
	Director 2017	Megan Bengtson, Nebraska Realty
	Director 2017	Doug Dohse, BHHS Ambassador Real Estate
	Director 2018	
	Director 2018	
	Director 2018	
Other Directors	Immediate Past President	Mark Wehner, N P Dodge Company
	GPRMLS Chair	Henry Kammandel, CBSHOME Real Estate**
	Affiliate Council Chair	Brent Rasmussen, Mortgage Specialist LLC**

^{*} Traditionally the Secretary/Treasurer has advanced to the President-Elect position, but is subject to confirmation.

^{**} Subject to confirmation

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Metro Omaha Builders Association

MOBA's Event Keep on Rolling...

More events coming this Spring...

The Spring Parade of Homes is up next. April 25 - 26 and **April 30 thru May 3**. See homes in every price range. whether you are a first time buyer or looking to upgrade, there is something for everyone. Look for more information at www. MOBA.com or inside the Omaha World Herald.

Also, in May, MOBA will hold its annual **Golf Outing**. If you need more information, go to www.MOBA.com.

Quality construction in attractive and affordable communities is important to us because we are your neighbors. We work, play and serve in your communities. The Metro Ómaha Builders Association members are dedicated to preserving integrity and lifestyle through high professional standards and sound business practices.

MOBA.com is well on its way in becoming more user friendly to help not only homebuyers find a builder, but also be able to see model homes for sale, new communities to live in and even find upcoming home related events. Averaging over 138,000 hits per month...

If you have a home or development you would like to have listed, contact Teresa@moba.com or call the MOBA office at 402-333-2000 for more information.

March

- 27-29 MOBA's Omaha Home Show & Remodel Omaha Tour
- 31 Membership Luncheon -Anthony's at 72nd & F

April

- **09** MOBA Executive Board Meeting
- **14** MOBA Board of Directors Meeting
- 25-26 & 30-May 3 MOBA's Spring Parade of **Homes**

Details on these events and more.... visit www.MOBA.com

Need to Renew your MOBA membership? You can now pay online...

just click on "Join MOBA"

Affiliate Spotlight

HOMEBUYER ASSISTANCE ADVANTAGE



Nebraska Investment Finance Authority programs offer affordable interest rates in addition to down payment and closing cost assistance.

We are proud to be a NIFA partner. Let us help you buy your first home!

CONTACT INFORMATION:



Deb Martin

Great Western Bank 919 S Galvin Rd South Bellevue, NE 68005 402-952-6078

Email: Debora.Martin@GreatWesternBank.com

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Join MOPOA and earn C.E. hours at the **Nebraska Landlord Seminar**

Saturday, May 9th, 2015. 9am - 4pm.

Westside Community Center 3534 S 108th St, Omaha

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* reservation required for credits *

Questions: John Chatelain 402-333-8488

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a council of the Omaha Area Board of REALTORS®

The role of the Affiliate Council of the Omaha Area Board of REALTORS® is to promote business relationships and services to REALTOR® members, actively solicit Affiliate membership in the OABR and promote ethical business practices of Affiliate Members.

AFFILIATE MEMBERS ATTENDING THE **FEBRUARY 2015 MEETING:**

Lori Bonnstetter (President) – 2-10 Home Buyers Warranty Brent Rasmussen (President-Elect) - Mortgage Specialists Erin Trescott (Secretary) - Pulaski Bank Home Lending Brenda Stuart (Treasurer) - ServiceOne Inc Jerad Berry - Centris Federal Credit Union Lisa Marie Bullerman - Staging Design by Lisa Marie Mary Byrnes - Guild Mortgage Company Cheri Casey - Home Buyers Protection Co Kayla Cunningham - JH Willy Theresa Dein - Franklin American Mortgage Co Rob Denning - Guild Mortgage Company Melanie Doeschot – Ambassador Title Services Janet Dragon - Heartland Reva Team Jan Eggenberg – SureHome Inspection Co Amanda Filippi - Flip Marketing Summer Franco - First National Bank Monica Gartner - First American Title Ins Co Mary Gorup - Integrity Termite Co quette Jensen - Core Bane Title & Escrow Mike Kelly - GIA Insurance PK Kopun – Centris Federal Credit Union Laura Longo - Centris Federal Credit Union Deb Martin - Great Western Bank Marty McGuire - Farm Bureau Financial Services Kelly Mundt – Nebraska Title Company Andrew Ossenkop - ACCESS Bank Sue Owen - Charter Title & Escrow Lisa Powell - Farmers Insurance Powell Insurance Garry Ruliffson - OPPD Mary Sladek - My Insurance LLC Ruth Smith - Norm's Door Service Jody Smythe - Security 1 Lending Meg Tentinger - Bank of Nebraska Jon Vacha - Home Standards Inspection Serv Wendy Walker - Nebraska Title Company Lisa White - Gateway Mortgage Group Katie Wray – MovingOn Todd Zimmerman – Zimmerman Mortgage Corp

UPCOMING MEETINGS:

- Monday, Apr. 6, 9:00 a.m.
- Monday, May 4, 9:00 a.m.
- Monday, Jun. 1, 9:00 a.m.

All Affiliate members are welcome to attend. Visit us online: www.oabraffiliates.com

YPN Bingo Night

Continued from Page 1











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Kopun, Predrag, Centris Federal Credit Union Krof, Tim, Home Standards Inspection Serv Larsen, Rod, First National Bank Levinson, Cody, Bank of Nebraska Mtg Center Longo, Laura, Centris Federal Credit Union Lucas, Nate, A-1 Mold Testing & Remediation Mick, Josh, Priority Termite & Pest Contro Moore, Diane, Moore Appraisal Education LLC Neese, Thom, Omaha Home Photography Nogg, Brian, I-Go Van and Storage Co Novotny, Dean, Novotny Signs Inc Parker, Kayci, Metro 1st Mortgage Powell, Lisa, Farmers Insurance Powell Ins Powell, Regi, Farmers Insurance Powell Ins Putnam, Julie, ACCESS Bank Rasmussen, Brent, Mortgage Specialists LLC Richards, Van, Lien Termite And Pest Control Ross, Ryan, ABC Termite & Pest Control Inc Ruskamp, Aaron, Thrasher Basement Systems Inc Schneidewind, Holly, Eagle Mortgage Inc Schreck, Allen, It's Your Home Inspection Schulte, Brett, Professional Termite & Pest Co Sederstrom, Charles, Nebraska Assoc of Mtg Brokers Seigel, W John, MOPOA Sherman, Julie, United Distributors Inc. Smith, Andy, National Property Inspections Spielman, Kate, Accurate Radon Testing Srvcs Staab, Adam, Bulldog Professional Inspectio Stoltenberg, Alan, SAC Federal Credit Union Svacina, Aaron, ABC Termite & Pest Control Inc. Swerczek, Danielle, Nebraska Title Company Tibbles, Kirk, Flite Termite Trescott, Erin, Pulaski Bank Home Lending Vacha, Steve, Home Standards Inspection Serv Walker, Lisa, First Mortgage Company Webber, Adam, Professional House Doctors Inc.

Webber, Joel, Professional House Doctors Inc.

Wilken, Daryle, National Property Inspections

Williamson, Jeff, Pulaski Bank Home Lending

Wingert, Mark, Wells Fargo Home Mortgage

Wise, Rich, Floor Coverings International

Weeks, Heidi, Centris Federal Credit Union

West, Monty, Omaha Pest Control Inc

RPAC PHOTO DAY

Thomas, Shari Ann

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Rogert, Kent

Tuesday, May 19 1:00 pm - 4:00 pm

Wednesday, May 20 9:00 am - 12:00 pm

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in RPAC! **REALTORS®** Political ction Committee

Stay tuned to the weekly OABR email for more details.



April is Fair Housing Month: The Legacy of Redlining

By Germaine Harms, Fair Housing Center of Nebraska-lowa

Many communities across the country have long suffered from the repercussions of its past. In the wake of the Great Depression, the federal government created the Federal Housing Administration (FHA) to increase homeownership by underwriting private mortgage loans.

Beginning in the 1930s, federal housing policy promoted segregation through incentivizing the growth of white, middle class suburban areas, while simultaneously denying credit to entire neighborhoods, through the practice of "redlining", which concentrated poor minorities to the inner city. The term redlining refers to the practice of using a red line on a map to delineate the area where financial institutions would not invest. When determining which neighborhoods were credit worthy, lenders based their decision on the racial and ethnic composition of the community without regard to the residents' qualifications or creditworthiness.

Although the Federal Housing Administration had significant negative effects in older minority concentrated communities. These inner city neighborhoods which were depleted of investment were redeveloped into homogenous, poverty stricken communities of color. Because of the credit vacuum created by redlining, families in redlined neighborhoods were vulnerable to predatory lending and were more willing to accept loans regardless of the terms; this lending practice became known as reverse redlining.

Administration played a significant role in the legalization and institutionalization of racism and segregation until the passage of the Fair Housing Act on April 11, 1968.

The Fair Housing Act was passed to address segregation and prohibit discrimination in housing. It prohibited discrimination based on race, color, religion, and national origin in the sale, rental, and financing of housing. It prohibits not only intentional discrimination, but also policies and practices that have a discriminatory effect or perpetuate segregation. In 1988, Congress amended the Fair Housing Act to add persons with disabilities and families with children to the list of protected classes.

In 2012, Wells Fargo & Co in the second largest settlement of its kind, agreed to pay \$175 million to resolve allegations that they were targeting minorities for reverse redlining. According to documents filed in the U.S. District Court for the District of Columbia, A government investigation found 34,000 instances of Wells Fargo charging African Americans and Hispanics higher fees and rates on mortgages compared with white borrowers with similar credit profiles.

Today the U.S. Department of Housing and Urban Development's Office of Fair Housing and Equal Opportunity is tasked with enforcing The Fair Housing Act. Anyone who suspects that their neighborhood has been redlined is able to file a housing discrimination complaint.







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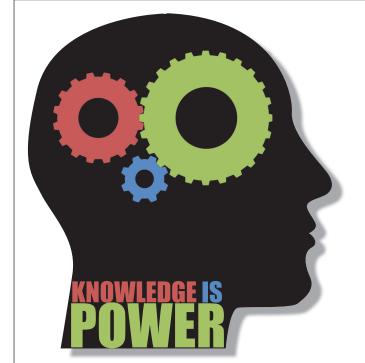
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Thursday, April 16; 10:00 - 12:00 pm

Win, Lose, or Draw The Home Inspection Game

Learn all there is to know about home inspections, what to look for, and what to tell your clients to look for. You will learn what to watch out for as a REALTOR®, how to look at inspection invoices, how to keep warranties, ask for radon plans, and check the work before closing.

Thursday, April 23; 10:00 - 11:00 am

Flood Insurance Updates for 2015

ggggti

To register contact Donna Shipley:
Donna@OmahaREALTORS.com
402-619-5551

Join Robert Scudder, Regional Sales Manager with Fidelity National
Insurance as he discusses major changes to the Flood Insurance
Program on April 1, 2015, including increased premiums and
applied surcharges. A Reserved Fund Fee could raise rates 30 - 40%!

Membership Report: March 2015

NEW REALTORS®

Brown, Tiba – Liberty Core Real Estate

Burnison, Justin - Nebraska Realty - 117

Ellison, Chad - NP Dodge Real Estate Sales Inc - 204 Dodge

Emsick, Shona - Maloy Real Estate

Erickson, John - CBSHOME Real Estate - Davenport

Fagan, Kyle - CBSHOME Real Estate - 147

Galas, Neil - NP Dodge Real Estate Sales Inc - 204 Dodge

Gelnette, Timothy - Nebraska Realty - 117

Gorup, Mark - Nebraska Realty - 117

Griffin, Mitchell - CBSHOME Real Estate - Papillion

Harrison, Kristine - CBSHOME Real Estate - Davenport

Hergert, Zachary - NP Dodge Real Estate Sales Inc - 129 Dodge

Holcomb, Steven - CBSHOME Real Estate - Davenport

Kluthe, Ryann – BHHS Ambassador Real Estate – California #101

Lederer, Patricia – BHHS Ambassador Real Estate – California #101

Lindau, Alison – CBSHOME Real Estate – 159 Dodge

Meints, Neeley - BHHS Ambassador Real Estate - California #101

Melsheimer, Stephanie – NP Dodge Real Estate Sales Inc – 129 Dodge

Minino, Jennifer - NP Dodge Real Estate Sales Inc - 204 Dodge

Nolan, William - CBSHOME Real Estate - 159 Dodge

O'Leary, Timothy - CBSHOME Real Estate - Papillion

Pettinger, Lindsy – BHHS Ambassador Real Estate – California #101

Pichardo, Sujey - Nebraska Realty - 117

Riddle, Nicole - NP Dodge Real Estate Sales Inc - 129 Dodge

Ridenour, Jennifer - CBSHOME Real Estate - 159 Dodge

Riewer, Timothy - CBSHOME Real Estate - 147

Roenfeldt, Alicia - Metro Appraisers & Consultants

Rowe, Michelle - BHHS Ambassador Real Estate - California #101

Schroeder, Stephanie – NP Dodge Real Estate Sales Inc – 204 Dodge

Soares, Jean - CBSHOME Real Estate - Papillion

Stantz, Ryan - Keller Williams Greater Omaha - Giles #2

Swassing, Rebecca - CBSHOME Real Estate - 159 Dodge

Thiele, Adam - CENTURY 21 Century Real Estate

Thompson, Benjamin - CBSHOME Real Estate - 159 Dodge

Thompson, Lyn – CBSHOME Real Estate – 159 Dodge

Thompson, Owen - NP Dodge Real Estate Sales Inc - Sarpy

Vance, Angela - CBSHOME Real Estate - Papillion

Wentz, Melody - Maloy Real Estate

Zuehlke, Phillip - Southwestern Real Estate Inc

NEW AFFILIATES

Alm, Monica - American National Bank

Buggs, Ronnie – Tow Men And A Truck

DeLong, Bonnie – American National Bank

Haake, Phil - AmeriSpec Home Inspection Serv

Jorgensen, Mike - Charter West National Bank

McClatchey, Anne - Charter West National Bank

Mundt, Kelly - Nebraska Title Company

Nieman, Josh - Illuminate Financial Group

Noack, Tom - Credit Law Center

Reeder-Curington, Mindy – ACCESS Bank

Shaw, Michelle - Arbor Bank

REALTOR® CANDIDATES

Arp, Julie – NP Dodge Real Estate Sales Inc – 204 Dodge Beals Gross, Shirley – Keller Williams Greater Omaha – California

Daugherty, Scott - BHHS Ambassador Real Estate - California #101

Davis, Timothy - CBSHOME Real Estate - Davenport

Dendinger, Toby – CBSHOME Real Estate – Papillion

Douthit, Steven - Nebraska Realty

Hall, Gregory - CBSHOME Real Estate - 159 Dodge

Hanke, Sara – PJ Morgan Real Estate

Howell, Kristy - BHHS Ambassador Real Estate - California #101

Jungers, John - Hike Real Estate PC

Kelley II, Patrick - NP Dodge Real Estate Sales Inc - Lakeside

Korton, L James - Nebraska Realty - 117

Miller, Amber - NP Dodge Real Estate Sales Inc - 204 Dodge

Murray, Slovenka - Keller Williams Greater Omaha - California

Persson, Courtney - CBSHOME Real Estate - 159 Dodge

Robles, Karla - RE/MAX Results

Thompson, Danielle – NP Dodge Real Estate Sales Inc – Sarpy

Tschudin, Erin – BHHS Ambassador Real Estate – California #101

Walz, Heidi - Nebraska Realty - 117

Zeller, Mary Jane - Real Estate Associates Inc

AFFILIATE CANDIDATES

Berlin, Jeff - RE/MAX Central Inc

Fike, Bob - TNT Termite Services

Hansen, Mike - Farm Bureau Financial Services

Nieland, Tyler - Professional House Doctors Inc

Tatum, Steve - Amoura Productions

Wray, Katie - MovingOn

MEMBER TRANSFERS

Anderson, Jeanne from Havenmakers Inc to RE/MAX Results Baggiani, Drew from First National Bank to Franklin American Mortgage

Batchelder, Frances from Vision Casa Real Estate PC to BHHS Ambassador Real Estate – California #101

Begley, Richard from CBSHOME Real Estate – Davenport to NP Dodge Real Estate Sales Inc – 204 Dodge

Fairbairn, Kyle from BHHS Ambassador Real Estate – California #101 to CBSHOME Real Estate – 159 Dodge

Favela-Chaidez, Arely from NP Dodge Real Estate Sales Inc – 35 Dodge to NP Dodge Real Estate Sales Inc – Lakeside

Feist, Bonnie from PJ Morgan Real Estate to NP Dodge Real Estate Sales Inc – Lakeside

Gish, Rosalia from Celebrity Homes Inc to Oakwood Homes of NE LLC Graves Jr, Eugene from GDR Commercial Corp to Keller Williams Greater Omaha – California

Hasty, Michael from BHHS Ambassador Real Estate – California #101 to Nebraska Realty – 117

Hawk, Teresa from Nebraska Realty – 117 to Nebraska Realty – Arbor Hinkel, Sherri from BHHS Ambassador Real Estate – California #101 to Keller Williams Greater Omaha – California

Jaksich, Rejean from CBSHOME Real Estate – Davenport to CBSHOME Real Estate – Papillion

Kays, Brian from Gitt Real Estate PC to BHHS Ambassador Real Estate – California #101

Keil, Cynthia from RE/MAX Iowa Real Estate Group to NP Dodge Real Estate Sales Inc – Co Bluffs

Lewis, Kelly from CBSHOME Real Estate – 159 Dodge to BHHS Ambassador Real Estate – California #101

Morrissey, Roger from Roger F Morrissey Broker to Realcorp

Reed, Suzanne from BHHS Ambassador Real Estate – California #101 to Keller Williams Greater Omaha – California

Rosseter, Sean from CBSHOME Real Estate – 159 Dodge to NP Dodge Real Estate Sales Inc – 129 Dodge

Schamp, Brian from RE/MAX Results to Redfin Corporation

Tores, Estela from NP Dodge Real Estate Sales Inc – 35 Dodge to NP Dodge Real Estate Sales Inc – Lakeside

Weaver, Tracie from Nebraska Realty – 117 to BHHS Ambassador Real Estate – California #101

Wetzel, Sheri from CBSHOME Real Estate – Davenport to Real Estate Associates Inc

REACTIVATED MEMBERS

Cole, Amber – BHHS Ambassador Real Estate – California #101 Douglas, William – BHHS Ambassador Real Estate – California #101

Evans, Joseph - NP Dodge Real Estate Sales Inc - Lakeside

Franklin, Amber - Real Estate Associates Inc

Jacobs, Jaclynn – PJ Morgan Real Estate

Moon, Virginia - Fontenelle Realty Inc

Murray, Jeremy - Real Estate Associates Inc

Newburn, Debbie – BHHS Ambassador Real Estate – California #101

Pedersen, Kay - Gitt Real Estate PC

Rasmussen, Pamela – NP Dodge Real Estate Sales Inc – 129 Dodge

Sanders, James - Properties

RESIGNATIONS

Adams, Daniel - NP Dodge Real Estate Sales Inc - 35 Dodge

Brown, Jennifer - DVG Realty LLC

Drieling, Trudy - BHHS Ambassador Real Estate - Fremont

Hamilton, Travis - Celebrity Homes Inc

Hughes, Franklin - NP Dodge Real Estate Sales Inc - 129 Dodge

Johnson, Vikki - CBSHOME Real Estate - Davenport

Schaefer, Scott - Real Estate Associates Inc

Soares, Jean - CBSHOME Real Estate - Papillion

Stockdale, April - RE/MAX The Producers

Wiekamp, Adam - CBSHOME Real Estate - 147

NEW REALTOR® COMPANY

Ortmeier & Associates Inc – 409 S Lincoln St PO Box 305, West Point, NE, 68788; MLS Only; Phone: 402-372-1976 Designated Realtor: Maria Janata

ADDRESS/PHONE UPDATES

Bluffs Inspection Service – 2423 D Ave, Council Bluffs, IA, 51501

DuctMedic - Phone: 402-657-5131

Guardian Real Estate LLC – 1910 S 44th St, Omaha, NE, 68105 Omaha Home Photography – 3213 N 150th Ave, Omaha, NE, 68116 Priority Termite & Pest Control – 7825 Military Ave, Omaha, NE, 68134 Wayne Real Estate LLC – 1513 Clark St, Fort Calhoun, NE, 68023

COMPANY NAME CHANGE

Nebraska Realty - (formerly DEEB Realty) all locations

APRIL ORIENTATION

Tuesday, April 7
 Wednesday, April 8
 Thursday, April 9
 8:30 am - 4:00 pm
 8:30 am - 4:00 pm
 8:30 am - 12:30 pm

FEBRUARY 2015 COFEE BREAK SPONSORS

Lou Bozak - Paul Davis Restoration

Mike Kelly - GIA Insurance

Theresa Dein – Franklin American Mortgage co

Wendy Walker - Nebraska Title Company

Marty McGuire - Farm Bureau Financial Services

Lori Bonnstetter – 2-10 Home Buyers Warranty

Rich Wise - Floor Coverings International

MARCH 2015 COFFEE BREAK SPONSORS

Lisa Powell - Farmers Insurance/Powell Insurance

Erin Trescott - Pulaski Bank Home Lending

Ruth Smith - Norm's Door Service

Mary Byrnes - Guild Mortgage Company

Melanie Doeschot – Ambassador Title Services

MEMBERSHIP STATISTICS

OABR

Designated REALTOR® Des. REALTOR® Secondary REALTOR® REALTOR®-Secondary TOTAL	Feb. 2015 196 1 2107 6 2310	Feb. 2014 210 1 2006 3 2220
Institute Affiliate Affiliate Other TOTAL	57 339 5 2952	72 285 5 2855
New REALTOR® Members Reinstated REALTOR® Members Resignations	Feb. 2015 26 11 10	YTD 77 16 39

GPRMLS

	Feb. 2015	Feb. 2014
Participants (Primary)	188	200
Participants (Secondary)	62	62
Subscribers (Primary)	2106	1996
Subscribers (Secondary)	175	171
Exempt	33	3
TOTAL	2564	2462

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NAR Quadrennial Code of Ethics Requirement

From January 1, 2013 through December 31, 2016, and for successive four year periods thereafter, REALTORS® are required to complete quadrennial ethics traning of no less than two hours and thirty minutes of instructional time. REALTORS® completing such training during any four year cycle shall not be required to complete additional ethics training in respect of this requirement as a requirement of membership in any other board or association.

A REALTOR® completing the new member Code of Ethics Orientation during any four-year cycle is not required to complete additional ethics training until a new four-year cycle commences.

Failure to complete the required periodic ethics training is considered a violation of a membership duty for which REALTOR® membership shall be suspended until such time as the required training is completed.

Every board and association is required to provide access to neccessary ethics training programs either locally, in conjunction with other boards and associations, or through other methods. Any training offered pursuant to this requirement must meet the learning objectives and minimum criteria established by the National Association of REALTORS® from time to time. The following Schools offer continuing education credit that also fulfill the Code of Ethics requirement.

REEsults Coaching

Mark T. Wehner 16616 Jackson, 402-676-0101 www.REEsultsCoaching.com/ce

Randall School of Real Estate

Susan Geschwender 11224 Elm Street, 402-333-3004 www.RandallSchool.com

Larabee School of Real Estate

225 N Cotner Blvd #108, 402-436-3308 www.LarabeeSchool.com

Nebraska REALTORS® Association

800 S 13th St, #200 Lincoln, NE, 402-323-6500 www.NebraskaREALTORS.com

The OABR office offers free NAR Code of Ethics Training, but it does not fulfill the continuing education requirement. The class is scheduled each Friday following New Member Orientation from 8:30 am to 11:45 am. A minimum of 10 must be in attendance to have this training.

Contact Debbie Peterson for details: 402-619-5554 or Debbie@OmahaREALTORS.com.

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January 26-29

March 30-April 2

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17

Know the Code



Code of Ethics: Articles 2 & 3

Article 2

REALTORS® shall avoid exaggeration, misrepresentation, or concealment of pertinent facts relating to the property or the transaction. REALTORS® shall not, however, be obligated to discover latent defects in the property, to advise on matters outside the scope of their real estate license, or to disclose facts which are confidential under the scope of agency or non-agency relationships as defined by state law. (Amended 1/00)

Standard of Practice 2-1

REALTORS® shall only be obligated to discover and disclose adverse factors reasonably apparent to someone with expertise in those areas required by their real estate licensing authority. Article 2 does not impose upon the REALTOR® the obligation of expertise in other professional or technical disciplines. (Amended 1/96)

Standard of Practice 2-2

(Renumbered as Standard of Practice 1-12 1/98)

Standard of Practice 2-3

(Renumbered as Standard of Practice 1-13 1/98)

Standard of Practice 2-4

REALTORS® shall not be parties to the naming of a false consideration in any document, unless it be the naming of an obviously nominal consideration.

Standard of Practice 2-5

Factors defined as "non-material" by law or regulation or which are expressly referenced in law or regulation as not being subject to disclosure are considered not "pertinent" for purposes of Article 2. (Adopted 1/93)Information concerning latent material defects is not considered confidential information under this Code of Ethics. (Adopted 1/93, Amended 1/01)

Article 3

REALTORS® shall cooperate with other brokers except when cooperation is not in the client's best interest. The obligation to cooperate does not include the obligation to share commissions, fees, or to otherwise compensate another broker. (Amended 1/95)

Standard of Practice 3-1

REALTORS®, acting as exclusive agents or brokers of sellers/landlords, establish the terms and conditions of offers to cooperate. Unless expressly indicated in offers to cooperate, cooperating brokers may not assume that the offer of cooperation includes an offer of compensation. Terms of compensation, if any, shall be ascertained by cooperating brokers before beginning efforts to accept the offer of cooperation. (Amended 1/99)

Standard of Practice 3-2

Any change in compensation offered for cooperative services must be communicated to the other REALTOR® prior to the time that REALTOR® submits an offer to purchase/lease the property.

After a REALTORr® has submitted an offer to purchase or lease property, the listing broker may not attempt to unilaterally modify the offered compensation with respect to that cooperative transaction. (Amended 1/14)

Standard of Practice 3-3

Standard of Practice 3-2 does not preclude the listing broker and cooperating broker from entering into an agreement to change cooperative compensation. (Adopted 1/94)

Standard of Practice 3-4

REALTORS®, acting as listing brokers, have an affirmative obligation to disclose the existence of dual or variable rate commission arrangements (i.e., listings where one amount of commission is payable if the listing broker's firm is the procuring cause of sale/lease and a different amount of commission is payable if the sale/lease results through the efforts of the seller/landlord or a cooperating broker). The listing broker shall, as soon as practical, disclose the existence of such arrangements to potential cooperating brokers and shall, in response to inquiries from cooperating brokers, disclose the differential that would result in a cooperative transaction or in a sale/lease that results through the efforts of the seller/landlord. If the cooperating broker is a buyer/tenant representative, the buyer/tenant representative must disclose such information to their client before the client makes an offer to purchase or lease. (Amended 1/02)

Standard of Practice 3-5

It is the obligation of subagents to promptly disclose all pertinent facts to the principal's agent prior to as well as after a purchase or lease agreement is executed. (Amended 1/93)

Standard of Practice 3-6

REALTORS® shall disclose the existence of accepted offers, including offers with unresolved contingencies, to any broker seeking cooperation. (Adopted 5/86, Amended 1/04)

Standard of Practice 3-7

When seeking information from another REALTOR® concerning property under a management or listing agreement, REALTORS® shall disclose their REALTOR® status and whether their interest is personal or on behalf of a client and, if on behalf of a client, their relationship with the client. (Amended 1/11)

Standard of Practice 3-8

REALTORS® shall not misrepresent the availability of access to show or inspect a listed property. (Amended 11/87)

Standard of Practice 3-9

REALTORS® shall not provide access to listed property on terms other than those established by the owner or the listing broker. (Adopted 1/10)

Standard of Practice 3-10

The duty to cooperate established in Article 3 relates to the obligation to share information on listed property, and to make property available to other brokers for showing to prospective purchasers/tenants when it is in the best interests of sellers/landlords. (Adopted 1/11)







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Garage Safety

By Jon Vacha Home Standards Inspection Services

mike@gitthomeinspections.com

402.740.9551

With the rise of "never stop improving" and "more saving, more doing" more and more home owners becoming do-it-yourselfers. Every now and then we will run into the handy work of someone who didn't go about things in the best possible way.

The garage is one area that can 'improved' more or have 'more doing' than the home inspector may appreciate. We often find three

safety concerns in garages: Insulation, Garage Door Openers & Vents.

Styrofoam board insulation is easy to cut and install. However, once it is installed it shouldn't be left exposed, because it is flammable, and its fumes are highly toxic. Batted fiberglass insulation has a paper back with a warning printed on it "should not be left exposed, will burn." The solution to exposed insulation is simple: just cover it with drywall.

OFFER EXPIRES

Nowadays all garage door openers come equipped with safety beams that are designed to protect children or pets who may be positioned under a closing garage door. These beams should be 6" or less above the garage floor on either side of the garage door. They don't do much in the way of safety if they are installed up on the ceiling of a garage – but this is where



we find them periodically (pictured above).

We all like a warm garage in the winter or a cool one in the summer. however vent openings should not be installed in garages. It is okay to install a separate heat source like a wall mounted gas heater. The concern with a vent opening that is connected to a whole house HVAC duct system is that CO gas from a car left running could enter the house.

This obviously could be deadly.





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ASK THE HOME INSPECTOR!

By Patrick Casey, President
The Home Buyers Protection Company

Home & Building Inspections • Radon & Mold Testing

The following article is intended to provide pertinent home and building inspection information



to the readers. Your input is welcome by emailing your questions to pat@hbponline.com.

Question: Are Home Inspectors Licensed or Regulated?

Answer: While several states require licensing or regulation for home inspectors, Nebraska and Iowa do not. In fact, none is available. Anyone can claim to be a home inspector, so it is important to find someone who is qualified. One of the best credentials for our profession is Certification by The American Society of Home Inspectors® (ASHI). ASHI is the oldest and most respected organization for home inspectors. To become certified, a candidate must adhere to the following:

- Pass the National Home Inspector Examination®.
- Perform a minimum of 250 fee paid inspections.
- Have reports verified that they comply with ASHI's Standard's of Practice.

Promise to comply with ASHI's Code of Ethics
 Maintain continuing education requirement of 20 credits per year.
 We require HBP inspectors to become ASHI Certified.

When looking for a home inspector, price is a factor but it should not be the only factor. Ask the following questions:

- 1. How long have you been in business?
- 2. What is your background?
- 3. Is it okay if I accompany you during the inspection? What type of insurance does your company carry?

Remember! April is Home Inspection Month!!



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Stacy Thorne

Licensed Mortgage Loan Originator, Branch Manager 402-871-8128 **Direct**

11814 S. 25th St., Bellevue, NE 68123 sthorne@franklinamerican.com www.franklinamerican.com/StacyThorne LO NMLS ID #228625

Theresa Dein

Licensed Mortgage Loan Originator 402-681-8829 **Direct**

4321 N. 156th St., Omaha, NE 68116 tdein@franklinamerican.com www.franklinamerican.com/TheresaDein LO NMLS ID #874822



Drew Baggiani

Licensed Mortgage Loan Originator 402-212-7246 **Direct**

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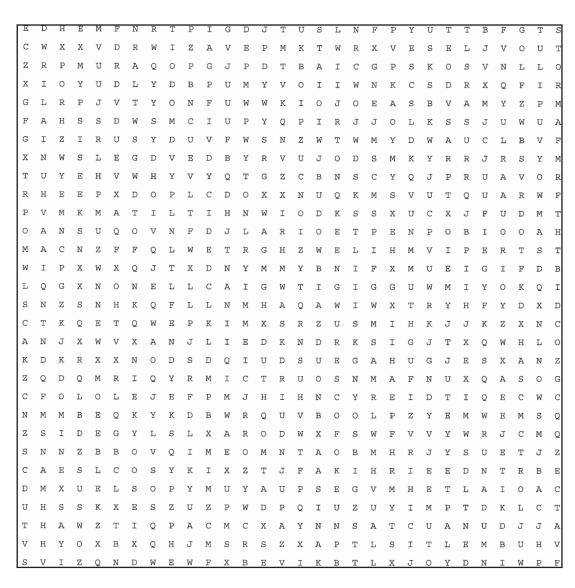




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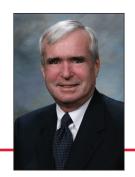
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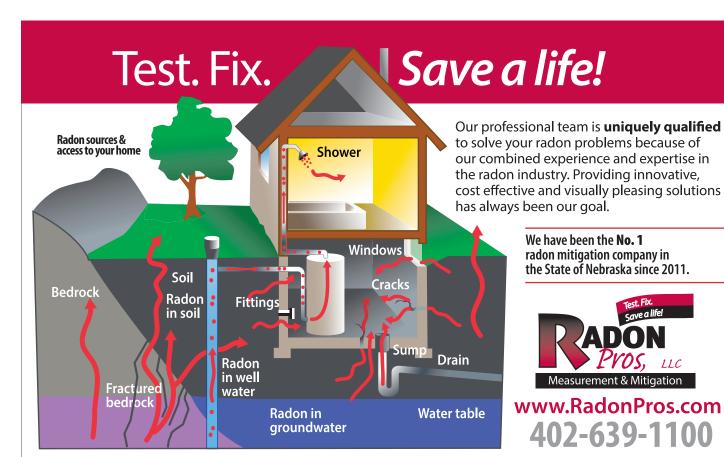
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CONGRATULATIONS to **Christina Hacker** of Keller Williams for earning the ABR designation.

CONGRATULATIONS to **Don and Valerie Keeton** on their son winning the FIIRO \$500.

CONDOLENCES to **Arlene Cohen** of Keller Williams Greater Omaha on the recent loss of her father.

CONDOLENCES to **Cindy Kinsler** of First Mortgage Company and **Suzie Klug** with NP Dodge on the recent loss of their mother.

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