

130th Annual Inaugural



The 130th Annual OABR Inaugural was held on Tuesday, August 25 at Champions Run Golf Course. Festivities began at 5:30 pm with social hour and hor d'oeuvres, including fresh fruit, cheese, shrimp cocktail, and more.

The ceremony kicked-off the new leadership term for 2016 OABR President, Andy Alloway, and 2016 OABR and MLS Officers and Directors. Paul Vojchehoske presided as Master of Ceremonies and Christy Leesley conducted the invocation and Pledge of Allegiance. Henry Kammandel, 2005 NRA President, and 1999 OABR President, officiated the installation of Officers and Directors.

Stay tuned to the October FOCUS for more photos and a full list of 2016 OABR and MLS Directors and award winners. We look forward to a successful 2016 with OABR President, Andy Alloway!



New Member Orientation

Tuesday, September 1; 8:30 am - 4:00 pm
Wednesday, September 2; 8:30 am - 4:00 pm
Thursday, September 3; 8:30 am - 12:30 pm
OABR Education Center

Knowledge is Power

Thursday, September 17; 10:00 am - 11:00 am
OABR Education Center

Past Presidents Advisory Committee

Thursday, September 17; 11:30 am - 1:00 pm
OABR Board Room

Putt Putt Golf Tournament

Wednesday, September 2015; 2:00 pm
Pacific Springs Golf Course

Putt Putt GOLF

BRING YOUR SOMBRERO AND JOIN THE FIESTA!

Wednesday, September 23
2:00 pm

Pacific Springs
16810 Harney St

Entry Fee
A tool or cash donation to
Rebuilding Together Omaha

Reception to follow
Fernando's
380 N 114th St

Free chips & salsa!

SocialEvents
Omaha Area Board of REALTORS®



Omaha Area Board of REALTORS®
11830 Nicholas Street
Omaha, NE 68154
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Mark Leaders

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Nancy Bierman
Susan Clark
Doug Dohse
Herb Freeman
Lindsey Krenk
Bill Swanson

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Brent Rasmussen
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The Omaha Area Board of REALTORS® is pledged to the achievement of equal housing opportunity throughout the community. The Board encourages and supports a marketplace in which there are no barriers to obtaining housing because of race, color, national origin, religion, sex, handicap, or familial status.



Message from the OABR President

Fall Brings New Beginnings

This is always an exciting time of year for me as summer winds down and we head into fall. Even though spring is generally equated with new beginnings, for me fall is really a time when so many new things occur. The long lazy days of summer are over and the new school year begins a journey of personal growth and achievement for each student, as well as, the formation of new long-lasting friendships and the joy of old friends being reunited. Each fall, in Nebraska especially, marks the beginning of a new football season where excitement and optimism are renewed annually! Even if you aren't a Husker fan you must start planning your schedule around game days on Saturday. Little things like, don't schedule showings during this time!



Andy Alloway
2016 President

This is also a time for new beginnings for the Omaha Area Board of REALTORS®. September 1 marks the beginning of our new fiscal year, and it also ushers in the leadership for the upcoming year. I am very excited and honored to be serving as your 2016 OABR President. The OABR staff and past leadership have done an excellent job of creating what I feel is one of the most well-run local REALTOR® Associations in the country. I have learned a great deal from them over the past several years. My goal for the upcoming year is to encourage an environment of collaboration amongst all agents and brokers so we may be proactive in identifying potential opportunities to enhance our service to our members, as well as, to prepare for issues our REALTOR® members and the OABR could face in the future.

Any member organization is only as strong as the involvement of its volunteers. I would encourage anyone, especially new members or those who have never done so before, to get involved in some way whether it is serving on a committee or in a leadership position, or just attending an event or class. We belong to the largest trade association in the country. As such there are tremendous benefits that are associated with being a member of the National, State, and Local REALTOR® associations, but you will only get out of it what you put into it.

There are a lot of new things happening in the month of September if you are a REALTOR®. It is **REALTOR® Safety month**, which is a great reminder for all REALTORS® to always be cognizant when attending a showing or holding an open house. This was NAR's top priority in light of the recent tragedies over the last year so there is a lot of great information on REALTOR.org.

The Nebraska REALTORS® Association will hold its annual **Fall Meetings** on September 14-16, so if you have not attended, or if you go every year, I would encourage everyone to take a class or attend a committee meeting, as we will be addressing the latest industry issues that may have a direct effect on your business.

Also, of course the new **TRID** laws go into effect October 1. If you don't know by now, make sure to speak with your broker, read about the new changes (REALTOR.org is a great resource by the way!), or speak with your favorite loan officer or escrow closer.

One of the biggest new changes for Nebraska REALTORS® begins in the first week of September when, for the first time, seller's signatures on purchase agreements for the sale of homestead properties (the primary residence of a married couple) will no longer need to be **notarized**. This was a long time in the making, and would not have been possible without the hard work of the OABR and Nebraska REALTORS® Association.

I look forward to serving as your OABR President over the next year. If there are any ideas, questions, or concerns you may have please let us know. Just not during the Husker game, *please!*

Andy

Putt Putt GOLF



BRING YOUR SOMBRERO AND JOIN THE FIESTA!



Wednesday, September 23

2:00 pm

Pacific Springs

16810 Harney St

Entry Fee

A hand tool or cash donation to
Rebuilding Together Omaha

Reception to follow

Fernando's
380 N 114th St

Free chips & salsa!

SocialEvents
Omaha Area Board of REALTORS®

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Register your team today! Open to OABR members only. Fax to 402-619-5559 or email Lisa@OmahaREALTORS.com

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AMS-15-352

Face the REALTORS®



The Omaha Area Board of REALTORS® Governmental Affairs Committee sponsored a "Face the REALTORS®" forum with Mayor Jean Stothert on Thursday, August 27 at the OABR office. She discussed her plans for the 2016 budget which includes putting a greater priority on property tax relief, building the city's cash reserves, improving pension fund balances, and increasing the number of Omaha police officers and firefighters.

The Mayor was elected in 2013 with the support of the Omaha Area Board of REALTORS® and spoke to a packed room.

For more information on the City of Omaha's 2016 budget, visit: www.mayors-office.cityofomaha.org.



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Affiliate Spotlight



Staging & Design by Lisa Marie, LLC

When it's Time for Seniors to Downsize

By Lisa Marie Bullerman

Downsizing can be very demanding, physically, mentally and emotionally. This is the case especially for seniors as it involves a lot of planning, packing and letting go of emotional ties to the home.

Most seniors want to move to a smaller home because they feel that their house is too big. When their kids move out and it becomes an empty nest, it becomes tougher and tougher to maintain a big house as they age. While some sell their house to move to a retirement community or other senior care facilities, there are other seniors that prefer to stay independent and simply move to a smaller house or apartment.



The decision to downsize is not an easy one. Moving to a new place is always hard to deal with, especially with all of the memories shared in the home over the years. As most seniors would agree, one of the most challenging aspects is the sorting and packing. It can be very tough to decide on which things to keep and which things to let go of due to space constraints. When possible, looking at the layout of the new place in advance helps Staging and Design by Lisa Marie plan around the available space. This will help in making decisions on what will fit and how much can be moved to the new home. It is important to accept that the new home will be smaller, therefore, it is impossible to bring all the belongings that have accumulated over the years.

When a senior decides to downsize, it is useful to have extra help to declutter and separate the things that they seldom use or do not need at all. Staging and Design by Lisa Marie will help with some of those decisions and provide options such as selling, donating or having an estate/yard sale. When packing, it is helpful to start with rooms that are least used, as it will have less emotional attachments on the individual, for example, the attic, garage, bathroom, etc. This is also a good time to arrange cleaners, painters, and any handy man if necessary. Then, Staging and Design by Lisa Marie will stage the house with the things that were not moved into the new home before putting it on the market. Downsizing can be very overwhelming as there are tons of things to do, staying organized with a checklist is essential.

Once the individual is ready to move into their new home, Staging and Design by Lisa Marie will help put everything in its place, this involves unpacking boxes, arranging furniture, hanging wall art and more, all working to create a new **Home Sweet Home.**

For more information visit Staging and Design by Lisa Marie online:
www.stagingdesignbylisamarie.com

- Lisa Marie Bullerman, Staging & Design by Lisa Marie, LLC



Social Events Pays it Forward

The Omaha Area Board of REALTOR'S® Social Events Forum won the Pride in Community award from the National Association of REALTORS® and chose to pay it forward by donating the money to Rebuilding Together Omaha. Executive Director, Lynette Farhart visited the OABR office on Wednesday, August 12 to accept the check in the amount of \$1,000 on behalf of Rebuilding Together Omaha.



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AFFILIATES
a council of the
Omaha Area Board of REALTORS®

The role of the Affiliate Council of the Omaha Area Board of REALTORS® is to promote business relationships and services to REALTOR® members, actively solicit Affiliate membership in the OABR and promote ethical business practices of Affiliate Members.

AFFILIATE MEMBERS ATTENDING THE AUGUST 2015 MEETING:

Lori Bonnstetter (President) – 2-10 Home Buyers Warranty
Brenda Stuart (Treasurer) – ServiceOne Inc
Erin Trescott (Secretary) – Pulaski Bank Home Lending
Bret Andrews – American Home & Energy Consultants
Jared Berry – Centris Federal Credit Union
Karen Brink – Bliss Promotions
Brenda Carlson – Pulaski Bank Home Lending
Cherie Casey – The Home Buyers Protection Company
Pete Christina – BugZ Termite & Pest Control
Niki Cox – Eagle Mortgage
Kayla Cunningham – JH Willy
Theresa Dein – Franklin American Mortgage Company
June Eads – Amerispec Home Inspection Services
Jan Eggenberg – SureHome Inspection Company
Summer Franco – First National Bank
Debbie Kalina – Radon Pros LLC
PK Kopun – Centris Federal Credit Union
Laura Longo – Centris Federal Credit Union
Marty McGuire – Farm Bureau Financial Services
Josh Nieman – Illuminate Financial Group
Andrew Ossenkop – American National Bank
Lisa Powell – Farmers Insurance Powell Insurance
Brent Rasmussen – Mortgage Specialists LLC
Julie Sherman – United Distributors Inc
Mary Sladek – My Insurance LLC
Ruth Smith – Norm's Door Service
Jody Smythe – Security 1 Lending
Matt Thiel – DRI Title & Escrow
Wendy Walker – Nebraska Title Company
Lisa White – Gateway Mortgage Group
Rich Wise – Floor Coverings International
Carlene Zabawa – HomeServices Lending LLC
Dawn Zaller – Charter West National Bank

UPCOMING MEETINGS:

- Monday, September 14, 9:00 a.m.
- Monday, October 5, 9:00 a.m.
- Monday, November 2, 9:00 am

All Affiliate members are welcome to attend.
Visit us online: www.oabraffiliates.com

UPCOMING EVENT:

2015 Turkey Bowl & Toys for Tots - See Page 16

Annual OABR Summer Picnic

The 16th Annual OABR Summer Picnic drew in over 240 members on August 12. Those who attended the picnic had the opportunity to network with over 40 different Affiliate companies who sponsored tables under the big top tents. A great time was had by all and we couldn't have asked for better weather to accompany this fun-filled day. Members enjoyed a delicious lunch provided by Doc & Eddie's BBQ. Pop and water was provided by the Affiliate Council.

Members also had the opportunity to try their luck at the hula hoop and limbo contests for a chance to win a \$25 gift card.

A big thank you to the Affiliates who sponsored this event! See Page 9 for a full list of this year's Summer Picnic sponsors and lucky gift card winners.



Thank you to the Affiliate Sponsors!

Amanda Filippi, Flip Marketing
Angela Miller, Alex Kumm, Charter Title & Escrow
Bob Corsini, Corspect LLC
Brenda Stuart, ServiceOne
Brent Simmerman, Midlands Home Inspection
Carlene Zabawa, Home Services Lending
Chris Banyay, Prime Lending
Co Quette Jensen, Core Bank Title & Escrow
Debbie Kalina, Radon Pros
Doug Otteman, Omaha Home Buyer Services
Erin Trescott, Pulaski Bank
Jan Eggenberg, SureHome Inspection Services
Jim Holmes, Focus Printing
Jody Smythe, Security 1
John Seigel, Metro Omaha Property Owners Assoc
Julie Radke, Stage It! Home Staging & Redesign
June Eads, AmeriSpec/TNT Termite
Karen Brink, Bliss Promotions
Kayla Cunningham, JH Willy
Kristi Jeffrey, American Home Shield
Laura Longo, Centris Federal Credit Union
Lisa Conover, ReArrange For Change
Lisa Marie Bullerman, Staging & Design by Lisa Marie
Lisa Powell, Farmers Ins/Powell Ins
Lori Bonnstetter, 2-10 Home Warranty
Lou Bozak, Paul Davis Restoration
Mary Sladek, My Insurance
Michael Anderson, Veterans United Home Loans
Mindy Currington/Andrew Ossenkop, ACCESS Bank
Monica Lang, Celebrity Homes Inc
OABR Affiliate Council
OABR RPAC Fundraising Task Force
OABR YPN
Pat & Cherie Casey, Home Buyers Protection Company
Rachel Moeller, SAC Federal Credit Union
Rob Denning, Guild Mortgage
Theresa Dein, Franklin American
Vicki Chadd, First Mortgage Company
Wendy Walker, Nebraska Title Company
Winter Coat & Clothing Drive

2016 Annual Dues Winners

Congratulations to **Lisa Richardson** of BHHS Ambassador Real Estate and **Ed Post** of CBSHOME for winning the RPAC, "Get Your Ducks in a Row," game and getting their 2016 dues paid!

Congratulations to **Becky Sandiland** of First National Bank for winning her 2016 Affiliate Dues paid!

Congratulations to **Sara Storivich** of NP Dodge Real Estate for winning her 2016 REALTOR® Dues paid!

Winners of \$50 Hy-Vee Gift Cards

Art Schon, Multi-Vest Realty
Brittney Kusmierski, BHHS Ambassador Real Estate
Carol Kaufman, NP Dodge Real Estate Sales
Carolyn Kesick, CBSHOME Real Estate
Cheryl Gerace, Nebraska Realty
Deb Boganowski, CBSHOME Real Estate
Deda Myhre, CBHOME Real Estate,
Durnae Schuetz, CBSHOME Real Estate
Gene Hug, CBSHOME Real Estate
Gina Simon, RE/MAX Platinum Realty
Harry Morris ,BHHS Ambassador Real Estate
Jeanne Knox, CBSHOME Real Estate
Jim Vokal Sr, NP Dodge Real Estate Sales
Jo-el Chiles, CBSHOME Real Estate
Joe Vampola, Nebraska Realty
Linda Lichter, NP Dodge Real Estate Sales
Lisa Richardson, BHHS Ambassador Real Estate
Loretta McNally, RE/MAX Platinum Realty
Marlene Frill, Nebraska Realty
Mike Blackmon, BHHS Ambassador Real Estate
Mindy Kidney, RE/MAX Results
Monica Seybold, CBSHOME Real Estate
Nanci Salistean, NP Dodge Real Estate Sales
Nicole Nunnenkamp, RE/MAX Results
Pat Jansen, NP Dodge Real Estate Sales
Pat Lichter, NP Dodge Real Estate Sales
Peg Maloney, RE/MAX Real Estate Group,
Rob Pittenger, CBSHOME Real Estate
Serina Bullington, Nebraska Realty
Sharron Noll, BHHS Ambassador Real Estate
Slovenka Murray, RE/MAX Platinum Realty
Thaddeus Deakins, Nebraska Realty



Join the 2015 RPAC Challenge!

GOLDEN "R"

Kammandel, Henry
Leisey, Vince

STERLING "R" (\$1,000+)

Alloway, Steven
Gehrki, Joe
Marasco, Ralph
Matney, David
Rasmussen, Matt
Riedmann, Mike
Ritter, Dennis
Ritter, Lisa
Rotthaus, Doug

GOVERNOR'S CLUB (\$500+)

Dodge, Nathan
Leaders, Mark
Michael, Brian
Moss, Tasha
Myhre, Deda
Wehner, Mark

\$1 - A - DAY CLUB (\$365)

Lang, Monica

CAPITAL CLUB (\$250+)

Anderson, Jill
Archer, Crystal
Battiato, Diane
Craighead, Joni
Dennhardt, Teresa
Evans, Donald
Fredrickson, Julie
Irish, Sheila
Konz, Kellie
Krenk, Lindsey
Lichter, Patrick
Maloy, David
Miller, Kathleen
Rhodes, Kevin
Rosso, Larry
Sawyer, Jessica
Seybold, Monica
Swanson, William
Valenti, Joseph

SENATOR'S CLUB (\$150+)

Bengtson, Megan
Bengtson, Darla
Black, William
Blackmon, Michael
Burkle, Sheryl
Clemenger, Kathleen
Dohse, Douglas
Erwin, Sandra
Gibson, Ryan
Heidvogel, Ericka

Houlihan, Anne
Housley, Dionne
Igo, Donald
Kesick, Carolyn
Kimsey, John
Lederer, Patricia
McGuire, Shawn
Momsen, L Scott
Owens, Megan
Patrick, Jeanne
Poppen, Denise
Rauth, Susan
Richardson, Lisa
Shour, Christine
Storovich, Sara
Turner, Melissa

99 CLUB (\$99+)

Ahlvers, Hedy Rae
Ahlvers, Jerry
Bane, Barbara
Bierman, Nancy
Bresley, Mark

Burford, Judith
Burkle, Ronald
Ciochon-Lichter, Linda
Clark, Susan
Concannon, Charles
Conley, Michael
Downing, Sandi
Faubion, Ernest
Fraser, Bryan
Hopkins, Debra
Klein, Meredith
Langford, Rachel
Lind, Donald
Lube, Elizabeth
Maloney, Margaret
Meyer, Trudy
Nicola, Tammy
Pacha, Kaylane
Petersen, Leslie
Riedmann, Coleen
Savery, Mindy
Sullivan, William
Taylor, Vickie
TenEyck, Dixie

50 CLUB (\$50+)

Agosta, Logan
Ahlvers, Raquel
Alai, Nancy
Alberts, Marla
Alexander, Cheryl
Allen, Kathryn
Alloway, Jennifer
Amick, Molly
Amos, Steven
Amoura, Jo Anne
Amoura, Medhet
Andersen, Linda
Andersen, Cheri
Anderson, Jeanne
Anderson, David
Anderson, Janet
Andresen, Delten
Andrew, Cynthia
Anson, Kaleen
Armstrong, Stephen
Atkinson, Billie
Ballue, Lisa
Baratta, Sandra
Barges, Michael
Barnett, Paul
Barr, Nancy
Barrera, Oscar
Barsell, Helen
Bartels, David
Baumert, Gary
Beal, Colin
Beck, Sandra
Beck, Michelle
Bedingfield, Marjorie
Belgarde, Rebecca
Bell, John
Bell, Mary Lou
Benson, Brandon
Berner, Richard
Bethel, Kathryn
Bettin, Barbara
Bierman, Amanda
Bills, Kimberly
Birkel, Brian
Birnsthil, Jason
Blackman, Catherine
Blinn, Ellen
Blondson, Sharon
Blume, Dirk
Bober, Christopher
Bock, Andrew
Boe, Nancy
Boganowski, Deborah
Boothie, Samara
Boothie, Jonathan
Bowne, Connie
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Bray, Denise
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Brown, Ethan
Brown, Austin
Brown, Justin
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Burklund, Irene
Burney, Charles
Butler, Ronald
Bybee, Miriam
Bybee, William
Cage-Conkling, Deborah
Caniglia, Michael
Caniglia, Cory
Caniglia, John
Caniglia, Kylie
Caniglia, Matthew
Carlin, Brian
Carlson, Ileana
Carnaby, Brian
Carpenter, Gary
Castro, Ricardo
Cavanaugh, Andrea

Champion, Jackie
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Chen, Huhai
Cherica, John
Childers, Stacey
Chiles, Jo-el
Chingren, Cody
Christensen, Kellie
Christian, Carl
Chu, Jeffrey
Ciochon, Mark
Clark, John
Clees, Donald
Cleveland, Judith
Coats, Kenneth
Cobb, James
Coburn, James
Cody, Robert
Coenen, Denise
Cohen, Alan
Cohen, Anne
Cohen, Martin
Cohen, Arlene
Cole, Lance
Compton, Judy
Conway Day, Marianne
Coover, David
Coplin, Jeffrey
Correa-Cerrillo, Jose Domingo
Cox, Kathy
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Creger, Kristi
Cronin, Marisa
Crosby, Sarah
Cutshall, Cory
Czerwinski, Lisa
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Davis, Kerri
DeBruin, Hanna
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Falcone, Shawn
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Faulkner, Janice
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Hallbert, Alana
Halvorson, Andrew
Harman, Kay
Hamilton, Travis
Hammon, John
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Haney, Brett
Harless, Cynthia
Hart, Mark
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Hult, Alison
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Ilg, Shawn
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Jackson, Mamie
Jackson, Todd
Jacobs, Megan
Jacobson, James
James, Kevin
Jaquith, Gwen
Jenkins, Michael
Jennings, Karen
Jenson, Constance
Johnson, Allison
Johnson, Gregory
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Jones, Holly
Jump, Richard
Jungjohann, Craig
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Lee, Richard
Leffler, Rhonda
Lehan, Carol
Lemcke, Kory
Lewis, Michael
Lewis, Mary
Lewis-Harris, Jill
Lipschultz, Debra
Llewellyn, James
Long, Boyd
Lorenzen, Carl
Lorimer, Justin
Lorraine, Julie
Lubash, Terry
Lund, Vanita
Lundstrom, Eric
Lyon, Kristin
Lyon, Michael
Macaitis, James
Mack, Kathryn
Mack-Modlin, Louella
Maher, Christina
Maher, Cynthia
Maher, Robert
Major, Thomas
Makinster, Cynthia
Mallette Hansen, Lori
Mally, Karin
Mancuso, Matthew
Manhart, Jennifer
Manhart, Peter
Marquiss, Danette
Marreel, Joel
Marriott, James
Marriott, Marilyn
Marsh, Mary Clare
Martin, Colleen
Martinez, Hector
Marvin, Sharon
Matney, Kimberly
Matza, Rosemarie
May, Angela
McCart, Kevin
McCue, Jeanne
McEvoy, Marti
McGargill, Anne
McGill, Craig
McGowan, John
McGowan, Kara
McGuire, Dennis
McPadden, Sandra
Meisinger, Joni
Meyers, Delores
Mikuls, Richard

CONTRIBUTION GOAL

\$90,000

12-31-15

\$69,530

8-13-15

To report inaccuracies, contact Donna at
402-619-5551 or
Donna@OmahaREALTORS.com

Milczski, William
Miles, John
Miller, Sheryl
Miller, Shaune
Mills, Linda
Mills, George
Minge, Sherry
Mingus, Kellie
Mongar, Brian
Monjaras, Jennifer
Mooberry, Janette
Mooss, Cynthia
Moran, Dennis
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Morris, Kimberly
Morris, Jeanean
Morrison, James
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Mueller, Staci
Muller, Barbara Ann
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Murray, Delores
Mustard, Chad
Neary, Michaela
Nelson, Mischelle
Neuhau, Robert
Nicholson, Andrea
Nicholson, Rosemary
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Nieto, David
Niewohner, Lonny
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Noll, Sharron
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Novak, Mary
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Oberhauser, Erin
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Ogle, Gina
Ogle, Timothy
O'Grady, Donna
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Ollis, Doyle
Olsen, Bridget
Olson, Beth
Oster, Diane
Osterholm, Sandra
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Overhue, Robi
Owens, Connie
Pae, William
Paladino, Lisa
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Shunk, Darcie
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Streit, Karol
Sundell, Jody
Sutton, Charles
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Theophilus, Brock
Thiele, Julia
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Thomas, Shari Ann
Thommi, Mary
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Tindall, Becky
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Tollinger, John
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Torczon, Joannie
Torneten, Steven
Townsend, Ann
Troia, Candice
Troszynski, Jason
Trude, Brian
Tsatsos, Ann-Marie
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Tusa, Stephanie
Tworek, Laura
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Ulven, Jon
Vacanti, Courtney
Vacek, Judy
Van Moorleghem, Dennis
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Vogtman, David
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Vukov, Joseph
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Walkowiak, Taija
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Williams, Jacqueline
Williams, April
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Wolf, Dawn
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Woodworth, Ronald
Yeager, Virginia
Yost, Anton
Young, Mary
Zahn, Richard
Zerze, Geraldine
Ziegler, Ian
Zoerb, Karen
Zych, Brian
Zych, Tracy

Affiliate Contributors

STERLING "R" (\$1,000+)

Sandiland, Becky, First National Bank
Stuart, Brenda, ServiceOne Inc

GOVERNOR'S CLUB (\$500+)

Katt, Peter, Charter Title & Escrow
Rasmussen, Brent, Mortgage Specialists LLC
Sutko, Tom, AmeriSpec Home Inspections

CAPITOLCLUB (\$250+)

Casey, Cherie, The Home Buyers Protection Co
Casey, Patrick, The Home Buyers Protection Co
Dein, Theresa, Franklin American Mortgage Co
Kalina, Debbie, Radon Pros LLC

SENATOR'S CLUB (\$150+)

Bonnstetter, Lori, 2-10 Home Buyers Warranty
Churchill, John, ServiceOne Inc,
Kinsler, Cindy, First Mortgage Company
Schaffer, Lisa, My Insurance LLC,
Sladek, Mary, My Insurance LLC,
Vacha, Jon, Home Standards Inspection Serv
Zeigler, Dani, My Insurance LLC,
Zimmerman, Todd, Zimmerman Mortgage Corp



99 CLUB (\$99+)

Martin, Deb, Great Western Bank
Thiel, Matthew, DRI Title & Escrow

50 CLUB (\$50+)

Anson, Donald, Gage Electrical Contracting
Bayne, Dave, A-1 Mold Testing & Remediation
Black, Dawn, ExecuStay,
Blake, Jessica, Security National Bank
Bolton, Cathy, Cricket Home Loans,
Bonnett, Patrick, BNC National Bank,
Bozak, Lou, Paul Davis Restoration
Branson, Cheri, American Water Damage
Braun, Carl, Quality Pest Control
Briganti, Nicholas, A Plus Home Inspections LLC
Bullerman, Lisa, Staging Design by Lisa Marie
Caldwell, Timothy, Integrity Termite,
Carlson, Brenda, Pulaski Bank Home Lending
Carter, Bob, Total Home Inspection Co
Coleman, Kelly, Mustang Electric Inc,
Connor, Tracy, City-Wide Termite & Pest Contr
Conover, Lisa, Rearranged for Change
Cooley, Liz, Rearranged for Change
Corsini, Bob, Corsept LLC,
Dasenbrock, Alan, Alan Dasenbrock Affiliate
Deseck, Jennifer, Core Bank Title & Escrow
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Earl, Gregory, Lien Termite And Pest Control
Eggenberg, Jan, SureHome Inspection Co
Eggenberg, John, SureHome Inspection Co
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Feurt, Catherine, Northwest Bank,
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Gruhn, Jason, Total Home Inspection Co
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Krof, Tim, Home Standards Inspection Serv
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Levinson, Cody, Bank of Nebraska Mtg Center
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Mick, Josh, Priority Termite & Pest Contro
Moore, Diane, Moore Appraisal Education LLC
Neese, Thom, Omaha Home Photography
Nitsch, Carl, Metro Spec LLC,
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Novotny, Dean, Novotny Signs Inc,
Parker, Kayci, Metro 1st Mortgage,
Powell, Lisa, Farmers Insurance Powell Ins
Powell, Regi, Farmers Insurance Powell Ins
Putnam, Julie, ACCESS Bank,
Richards, Van, Lien Termite And Pest Control
Ross, Ryan, ABC Termite & Pest Control Inc
Ruskamp, Aaron, Thrasher Basement Systems Inc
Schneidewind, Holly, Eagle Mortgage Inc,
Schreck, Allen, It's Your Home Inspection
Schulte, Brett, Professional Termite & Pest Co
Sederstrom, Charles, Nebraska Assoc of Mtg Brokers
Seigel, W John, MOPOA, ,
Sherman, Julie, United Distributors Inc
Smith, Andy, National Property Inspections
Spielman, Kate, Accurate Radon Testing Srvc
Staab, Adam, Bulldog Professional Inspectio
Stollenberg, Alan, SAC Federal Credit Union
Svacina, Aaron, ABC Termite & Pest Control Inc
Swerczek, Danielle, Nebraska Title Company
Thompson, John, SureHome Inspection Co
Tibbles, Kirk, Elite Termite,
Trescott, Erin, Pulaski Bank Home Lending
Vacha, Steve, Home Standards Inspection Serv
Walker, Lisa, First Mortgage Company
Webber, Adam, Professional House Doctors Inc
Webber, Joel, Professional House Doctors Inc
Weeks, Heidi, Centris Federal Credit Union
West, Monty, Omaha Pest Control Inc
Wilken, Daryle, National Property Inspections
Williamson, Jeff, Pulaski Bank Home Lending
Wingert, Mark, Wells Fargo Home Mortgage
Wise, Rich, Floor Coverings International



Questions about
RPAC?
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402-598-0420

Doug.Dohse@BHHSamb.com

OABR Golf Outing Hosted by the Affiliates Council

This year's OABR Golf Outing was held at the Oaks Hills Country Club on Monday, August 24. OABR members who attended enjoyed beautiful weather, networking, lunch, and a reception to follow, complete with appetizers and prizes!



MOBAupdate

Metro Omaha Builders Association

MOBAcalendar

The **Fall Parade of Homes** is coming **October 3-4 & 9-11**. See homes in every price range. Whether you are helping a first time buyer or a buyer looking to upgrade, there is something for everyone. Ready your home for buyers before winter hits and enter it into this year's Fall Parade of Homes!

Thank you to all who supported and/or attended last month's **MOBA Street of Dreams**. The 2015 Street of Dreams builders include; **Castle Brook Builders, Concept Homes, Falcone Homes, Ideal Designs Custom Homes, John Caniglia Homes, Jordan Michael Signature Homes, Landmark Performance Homes** and **Thomas David Fine Homes**.

It takes a number of companies to build a residential or commercial structure. Developers prepare the land; architects design the building; builders and subcontractors complete the structure; suppliers provide the materials; realtors make the sales; and banks provide the funds. Within each of these segments, there are a variety of smaller companies that also contribute to every new home and commercial building. The Metro Omaha Builders Association provides a place for these companies to work together to provide quality homes and commercial buildings for the Omaha area. Quality construction in attractive and affordable communities is important to us because we are your neighbors. We work, play and serve in your communities. The Metro Omaha Builders Association members are dedicated to preserving integrity and lifestyle through high professional standards and sound business practices.

August

08-23 MOBA Street of Dreams

September

03 MOBA Executive Board Meeting

09 MOBA Board of Directors Meeting

30 Membership Luncheon - Anthony's 72nd & F

October

03-04 & 09-11 Fall Parade of Homes

Details on these events and more....

visit www.MOBA.com

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Membership Report: July 2015



NEW REALTORS®

Anton, Jessica – Nebraska Realty – Burt
Bellino, Kara – BHHS Ambassador Real Estate – California #101
Benson, Stacey – Nebraska Realty – Burt
Blackmore, Derrick – Keller Williams Greater Omaha – 119
Bogatz, Lynn – Hike Real Estate PC
Bruhn, Jennifer – Keller Williams Greater Omaha – 119
Cottrell, Lisa – Keller Williams Greater Omaha – 119
Cunningham-Frey, Denise – Nebraska Realty – Burt
Dawson, David – Nebraska Realty – Burt
Deakins, Thaddeus – Nebraska Realty – Burt
Dethlefs, Nickolas – Hike Real Estate PC
Harvey, Jack – Keller Williams Greater Omaha – 119
Huff, Heidi – Real Estate Associates Inc
Josoff Jacobsen, Dawn – RR Berner Real Estate
Knapp, Camilla – Unity Real Estate
Lee, Sean – Nebraska Realty – Burt
Lemmer, Donna – CBSHOME Real Estate – 159 Dodge
Linden, Jeremiah – NP Dodge Real Estate Sales Inc – 204 Dodge
Ly, Benjamin – Real Estate Associates Inc
Meysenburg, Courtney – RE/MAX Professionals
Misawa, Keri – Axess Metro Realty
Mollack, Chelsea – BHHS Ambassador Real Estate – California #101
Oberto, Christine – BHHS Ambassador Real Estate – California #101
Ochoa, Albert – Keller Williams Greater Omaha – 119
Potter, Melisha – NP Dodge Real Estate Sales Inc – 35 Dodge
Ramold, Ryan – WC Real Estate
Ritter, Ashley – BHHS Ambassador Real Estate – California #101
Robertson, Christopher – NP Dodge Real Estate Sales Inc – 204 Dodge
Shanahan, Mary – PJ Morgan Real Estate
Sykes, James – Keller Williams Greater Omaha – 119
Titus, Randy – RE/MAX Results
Thoenes, Holly – Legacy Homes Omaha LLC
Waterman, Deborah – Keller Williams Greater Omaha – 119

NEW AFFILIATES

Allmeroth, Jaime – Simply Charming Images Photography
Bang, Scott – Hiller Electric Company
Braught, Tim – Corspect LLC
Burrows, Kristy – Impulsive Works Photography
Catton, Chris – Radon System Installers
Cochran, Judd – US Bank Home Mortgage
Cody, Erik – Pratt Pest Control Inc
Hanson, Stephen – Finance 1 LLC
Mahnke, Blake – US Bank Home Mortgage
Renken, Travis – BugZ Termite & Pest Control
Sinnott, Thomas – Home Standards Inspection Serv

REALTOR® CANDIDATES

Brooks, Casanova – BHHS Ambassador Real Estate – California #101
Chedel, Marc – BHHS Ambassador Real Estate – California #101
Coleman, Christopher – Keller Williams Greater Omaha – 119
Coolidge, Darci – Nebraska Realty – Burt
Craig, Thomas – NP Dodge Real Estate Sales Inc – Lakeside
DiGiacomo, Ted – CENTURY 21 Century Real Estate
Felker, Stacy – BHHS Ambassador Real Estate – California #101
Heimes, Benjamin – Keller Williams Greater Omaha – 119
Henderson, Monica – CENTURY 21 Century Real Estate
Hume, Brian – CBSHOME Real Estate – 159 Dodge
Lovell, Jerry – NP Dodge Real Estate Sales Inc – 129 Dodge

McGill, Megan – CBSHOME Real Estate – 159 Dodge
Martin, Amanda – BHHS Ambassador Real Estate – California #101
Martinez, Arthur – Keller Williams Greater Omaha – 119
Mertz, Pamela – Keller Williams Greater Omaha – 119
Mieth, Jason – Real Estate Associates Inc
Nayak, Anurag – NP Dodge Real Estate Sales Inc – 35 Dodge
Perez, Ashley – NP Dodge Real Estate Sales Inc – Lakeside
Potineni, Venugopala – Nebraska Realty – Burt
Renner, Ryan – BHHS Ambassador Real Estate – California #101
Stuhr, Courtney – NP Dodge Real Estate Sales Inc – 204 Dodge
Temme III, Joseph – CBSHOME Real Estate – 159 Dodge
Wickard, Angela – Redfin Corporation
Wickstrom, James – Nebraska Realty – Burt
Zona, Dustin – Nebraska Realty – Burt

AFFILIATE CANDIDATES

Carson, Jennifer – Nebraska Title Company
Hall, Cyndi – Pratt Pest Control Inc
McDaniel, Jane – Charter Title & Escrow
Martin, Brandon – First National Bank
Nitsch, Carl – Metro Spec LLC

MEMBER TRANSFERS

Ballue, Lisa From Alliance Real Estate LLC To Nebraska Realty – Burt
Bloom, Sharon From Alliance Real Estate LLC To Nebraska Realty – Burt
Chingren, Cody From CBSHOME Real Estate – 159 Dodge To NP Dodge Real Estate Sales Inc – 129 Dodge
Conrad, Teresa From Alliance Real Estate LLC To Nebraska Realty – Burt
Contreras, Veronica From Alliance Real Estate LLC To BHHS Ambassador Real Estate – California #101
Cunningham, Tracie From Celebrity Homes Inc To CBSHOME Real Estate – Papiillon
Evans, David From Alliance Real Estate LLC To Nebraska Realty – Burt
Fendrick, Kimberly From Alliance Real Estate LLC To BHHS Ambassador Real Estate – California #101
Harvey, Briana From Nebraska Realty – Burt To Nebraska Realty – Burt #200
Harvey, Jack From Keller Williams Greater Omaha – 119 To BHHS Ambassador Real Estate – California #101
Jackson, James From BHHS Ambassador Real Estate – California #101 To CBSHOME Real Estate – 159 Dodge
Murray, Slovenka From Keller Williams Greater Omaha – 119 To RE/MAX Platinum Realty
Nunnenkamp, Nicole From CBSHOME Real Estate – 159 Dodge To RE/MAX Results
Paulsen, Tracy From CBSHOME Real Estate – 159 Dodge To BHHS Ambassador Real Estate – California #101
Rogge, Bradley From Alliance Real Estate LLC To Nebraska Realty – Burt
Ossenkop, Andrew From ACCESS Bank To American National Bank
Taylor, Mark From Alliance Real Estate LLC To Nebraska Realty – Burt
Vaughan, Jacalyn From BHHS Ambassador Real Estate – California #101 To BHHS Ambassador Real Estate – California #201
Vocelka, Susan From BHHS Ambassador Real Estate – California #101 To Hike Real Estate PC

NEW REALTOR® COMPANY

Behrens Appraisal Services – 139 Woodbury Cir, Council Bluffs, IA, 51503
MLS Only Phone: 402-657-4546
Designated Realtor: Bobbette Behrens
Carmela Kramer Karni, Broker – 3536 N 175th Plz #124, Omaha, NE, 68116
MLS Only Phone: 858-361-8536
Designated Realtor: Carmela Kramer Karni

REACTIVATED MEMBERS

Bullington, Joseph – Nebraska Realty – Burt
 Buschelman II, Alvin – NP Dodge Real Estate Sales Inc – 204 Dodge
 Deprez, Brian – NP Dodge Real Estate Sales Inc – 129 Dodge
 Flott, Mark – Real Estate Associates Inc
 Getsfred, Angela – Keller Williams Greater Omaha – 119
 Guinn, John – BHHS Ambassador Real Estate – California #101
 Hodges, Carissa – BHHS Ambassador Real Estate – California #101
 Long, Sharon – Maloy Real Estate
 Nelson, Arthur – Real Estate Associates Inc

RESIGNATIONS

Alley, Jason – BHHS Ambassador Real Estate – California #101
 Bojanski, Michael – Alliance Real Estate LLC
 Carder, Leslie – NP Dodge Real Estate Sales Inc – Lakeside
 Crosby, Sarah – BHHS Ambassador Real Estate – California #101
 DeVoe, Thomas – Nebraska Realty – Burt
 Drieling, Trudy – BHHS Ambassador Real Estate – Fremont
 Dvorak, Julie – Alliance Real Estate LLC
 Elrod, Tristen – Larabee School of RE & Ins
 Fike, Bob – TNT Termite Services
 Flanagan, Brad – Pulaski Bank Home Lending
 Fleming, David – Alliance Real Estate LLC
 Hansen, Jacquelyn – NP Dodge Real Estate Sales Inc – Lakeside
 Hayes, Mary Ann – CBSHOME Real Estate – 159 Dodge
 Helmes, Alan – TNT Termite Services
 Hemphill, Misty – National Residential Mortgage
 Higgins, Gregory – Amoura Productions
 Klaus, Beth – Pratt Pest Control Inc
 Kriefels, John – NP Dodge Real Estate Sales Inc – 204 Dodge
 Lewis, Mary – BHHS Ambassador Real Estate – California #101
 Luther, Seth – Midlands Home Inspections Inc
 Mahan, Gerald – NP Dodge Real Estate Sales Inc – Sarpy
 Mahoney, Joseph – CBSHOME Real Estate – 159 Dodge
 Martin, Colleen – Nebraska Realty – Burt
 Mlotek, Stanley – WHY USA Independent Brokers Realty
 Mundt, Kelly – Nebraska Title Company
 Petersen, Cassandra – Keller Williams Greater Omaha – 119
 Peterson, Rick – Universal Electric
 Proulx, Lawrence – Wear Company Inc
 Roberts, Julie – Keller Williams Greater Omaha – 119
 Sharples, Joanne – Nebraska Realty – Burt
 Spafford, Maria – NP Dodge Real Estate Sales Inc – Burt
 Staskiewicz, Elizabeth – CBSHOME Real Estate – 159 Dodge
 Swerczek, Danielle – Nebraska Title Company
 Throener, Mary Jayne – NP Dodge Real Estate Sales Inc – 204 Dodge
 Unverzagt, Michael – Real Estate Associates Inc
 Walker, Lisa – First Mortgage Company
 Wanninger, John – INSPECTIX Home Inspections
 Whitaker, Jeffrey – RE/MAX The Producers
 Williams, Shari – NP Dodge Real Estate Sales Inc – 129 Dodge
 Wilkie, Donald – BHHS Ambassador Real Estate – California #101
 Wise, Rich – Floor Coverings International
 Wubben, Tammera – CBSHOME Real Estate – 159 Dodge
 Younker, Amanda – Charter Title & Escrow

COMPANY NAME CHANGE

Owners.com – (formerly RealHome Services and Solutions Inc)

CHANGE OF DESIGNATED REALTOR®

Koestner McGivern & Associates – Jeff Hilborn – (formerly Bobbette Behrens)

ADDRESS / PHONE UPDATES

A & A Roofing – 434 S 259th St, Waterloo, NE, 68069
 Core Real Estate Solutions – 26325 Douglas St, Waterloo, NE, 68069
 Digital Perfection – 8200 W Wittstruck Rd, Crete, NE, 68333
 ExecuStay – 9989 J St, Omaha, NE, 68127
 Heyen Real Estate – 4611 S 96th St #169, Omaha, NE, 68127
 Keller Williams Greater Omaha – 2514 S 119th St, Omaha, NE, 68144
 Keller Williams Greater Omaha – 2514 S 119th St Ste 2, Omaha, NE, 68144
 Krambeck & Associates – 16119 Redwood St, Omaha, NE, 68136
 Nebraska Realty – 17117 Burt St, Omaha, NE, 68118
 A. Ason Okoruwa Broker - Phone: 402-393-2000 Fax: 402-556-0100
 Performance Real Estate PC – 4500 S 70th St #102, Lincoln, NE, 68516
 Properties – 1342 Boyd St, Ashland, NE, 68003
 Pulaski Bank Home Lending – Phone: 402-884-4020 Fax: 402-884-4483
 RE/MAX Platinum Realty – Fax: 402-281-0878
 Solution Realty Inc – 3320 S 114th Ave, Omaha, NE, 68144
 Windmill Realty Inc – 112 E 7th St #3, Wahoo, NE, 68066

SEPTEMBER ORIENTATION

- Tuesday, September 1 8:30 am - 4:00 pm
- Wednesday, September 2 8:30 am - 4:00 pm
- Thursday, September 3 8:30 am - 12:30 pm

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 Erin Trescott – Pulaski Bank Home Lending
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 Theresa Dein – Franklin American Mortgage Company

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 Lisa White – Gateway Mortgage Group
 Todd Zimmerman – Zimmerman Mortgage Group
 Brent Rasmussen – Mortgage Specialists LLC
 Cherie Casey – The Home Buyers Protection Company

MEMBERSHIP STATISTICS

OABR

	July 2015	July 2014
Designated REALTOR®	198	209
Des. REALTOR® Secondary	1	1
REALTOR®	2207	2087
REALTOR®-Secondary	6	6
TOTAL	2412	2303

Institute Affiliate	59	59
Affiliate	350	319
Other	5	5
TOTAL	3118	2961

	July 2015	YTD
New REALTOR® Members	30	246
Reinstated REALTOR® Members	9	56
Resignations	43	138

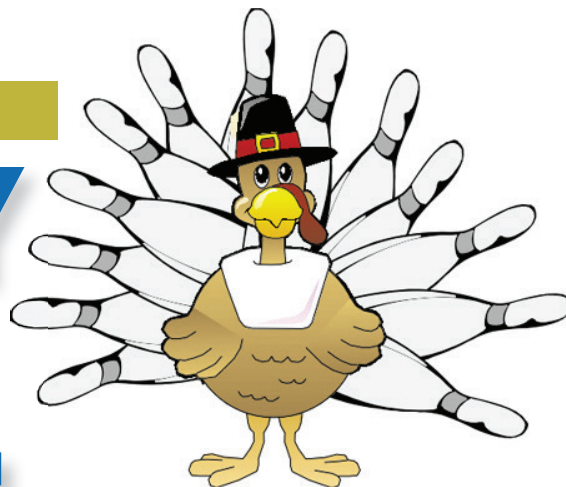
GPRMLS

	July 2015	July 2014
Participants (Primary)	190	197
Participants (Secondary)	65	62
Subscribers (Primary)	2203	2079
Subscribers (Secondary)	189	176
Exempt	32	34
TOTAL	2679	2548



Attention REALTORS® & Affiliates ONLY

2015 TURKEY BOWL & TOYS FOR TOTS



- **Wednesday, Nov. 4**
- **Check-in: 11:00 am**
- **Bowling: 12:00 pm**
- **The MARK**
- **20902 Cumberland Dr.**
- **Elkhorn, NE 68022**
- **\$25/Person**
(Includes lunch buffet and 2 games with shoes)
- **\$20 Spectator and/or lunch only**

Bring *new, unwrapped toys* or *cash donations* for **Toys for Tots**

Bowl 3 strikes in a row, you'll be entered to win a *free turkey!*

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Register early before lanes fill up! *40 lanes available.*

(Each bowler's name will be pre-entered based on registration.)

This event is for **REALTOR® & Affiliate members only!**

Team of 8: Bowling at The MARK Bowling & Entertainment

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Millionaires & Mansions Tour

Thursday, October 8

- \$20 / person
- Tours begin @ 6:00 pm
- Happy Hour @ 7:30 pm
- Stay tuned for more details

CHOOSE BETWEEN TWO TOUR OPTIONS!

Gritty City or Millionaires & Mansions

*Open to OABR Board Members only!
Limited seating available - 42/Tour*

Electrical Panel Concerns

By Steve Vacha
Home Standards Inspection Services

Most of us have an innate respect (or fear) of electricity. Be it our parents warning us about it from an early age or maybe having the outlet spark on us as we tried to plug in a damaged tool or appliance. Our homes today have many safety features to allow us the benefit of electricity.

One of the most important safety features is the electrical circuit breaker or fuse panel. These panels are the main distribution point for electricity as it goes to various branch circuits throughout the home. The electrical panel is so important because it is the main overcurrent protection for the electrical system. For instance, if there is a short in a circuit (an outlet) then the breaker or fuse will turn the power off to that circuit. If there was not this protection, then a short in the line could easily start an electrical fire.

It is not unusual to find safety concerns in many of the panels we inspect. The most common concerns found in panels are double tapped breakers/fuses or undersized breakers/fuses. Normally these problems are caused by homeowners adding circuits to the panel or replacing breakers/fuses with larger ones to prevent them from tripping off. *Not a good idea!*

Fused panels have threaded sockets into which the fuses are screwed in. These threaded sockets look like light bulb sockets and are called Edison sockets (named after Thomas Edison who invented them).

Some of the homes we inspect still have 60 amp fuse panels. When they were installed – not long after Mr. Edison's time – there was limited need for electricity in a home. With today's usage of electricity, these undersized panels should be upgraded for safety reasons.

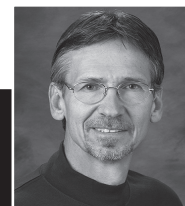
There are some larger fused panels (100 and 150 amps) that are still very functional. Some electricians will say fuses are just as safe as breakers. Buyers need to be aware that there are some insurance companies who will not insure homes with fused panels. (It is one way they can tell the house has not been upgraded electrically.)

Another issue that comes up are homes with Federal Pacific Stabloc panels. Many of these panels were installed in homes in the Omaha area, from the 1950's to the 1980's. Some electricians will recommend these panels be changed out. Federal Pacific continued to manufacture these panels even after they lost their URL rating. The concern for these panels are the breakers have been known not to trip when needed, thus causing electrical fires. I call the chief electrical inspector for Omaha periodically concerning these panels. I again was recently told



,these panels were in compliance when they were installed, and if the panels have not been compromised, the panels are still in compliance as far as the City goes. But there is concerning information out there, about these 30+ year old breaker panels. Testing by the Consumer Product Safety Commission has shown these breakers to have an unacceptable high rate of failure. There is speculation that 1 out of 3 breakers are defective. Again, if a breaker fails to trip when it should, the wires in the home can start on fire.

Unlike the concern for Federal Pacific, which has some grey areas, most electrical concerns are clear black and white. If it is wired incorrectly it is a safety reason. There are too many house fires caused by electrical issues not to take the concerns seriously.



www.HomeInspectorOmaha.com

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f /HomeStandards

Steve Vacha
President



Know the Code



Code of Ethics: *Articles 13 & 14*

Article 13

REALTORS® shall not engage in activities that constitute the unauthorized practice of law and shall recommend that legal counsel be obtained when the interest of any party to the transaction requires it.

Article 14

If charged with unethical practice or asked to present evidence or to cooperate in any other way, in any professional standards proceeding or investigation, REALTORS® shall place all pertinent facts before the proper tribunals of the Member Board or affiliated institute, society, or council in which membership is held and shall take no action to disrupt or obstruct such processes. (Amended 1/99)

- **Standard of Practice 14-1**

REALTORS® shall not be subject to disciplinary proceedings in more than one Board of REALTORS® or affiliated institute, society or council in which they hold membership with respect to alleged violations of the Code of Ethics relating to the same transaction or event. (Amended 1/95)

- **Standard of Practice 14-2**

REALTORS® shall not make any unauthorized disclosure or dissemination of the allegations, findings, or decision developed in connection with an ethics hearing or appeal or in connection with an arbitration hearing or procedural review. (Amended 1/92)

- **Standard of Practice 14-3**

REALTORS® shall not obstruct the Board's investigative or professional standards proceedings by instituting or threatening to institute actions for libel, slander or defamation against any party to a professional standards proceeding or their witnesses based on the filing of an arbitration request, an ethics complaint, or testimony given before any tribunal. (Adopted 11/87, Amended 1/99)

- **Standard of Practice 14-4**

REALTORS® shall not intentionally impede the Board's investigative or disciplinary proceedings by filing multiple ethics complaints based on the same event or transaction. (Adopted 11/88)

The logo for the Women's Council of REALTORS, featuring a blue oval with the text 'Women's Council of REALTORS' and 'Get Ready.' to its right.

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A portrait of Ericka Heidvogel, a woman with long brown hair, smiling.

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A portrait of Erin Trescott, a woman with blonde hair, smiling.

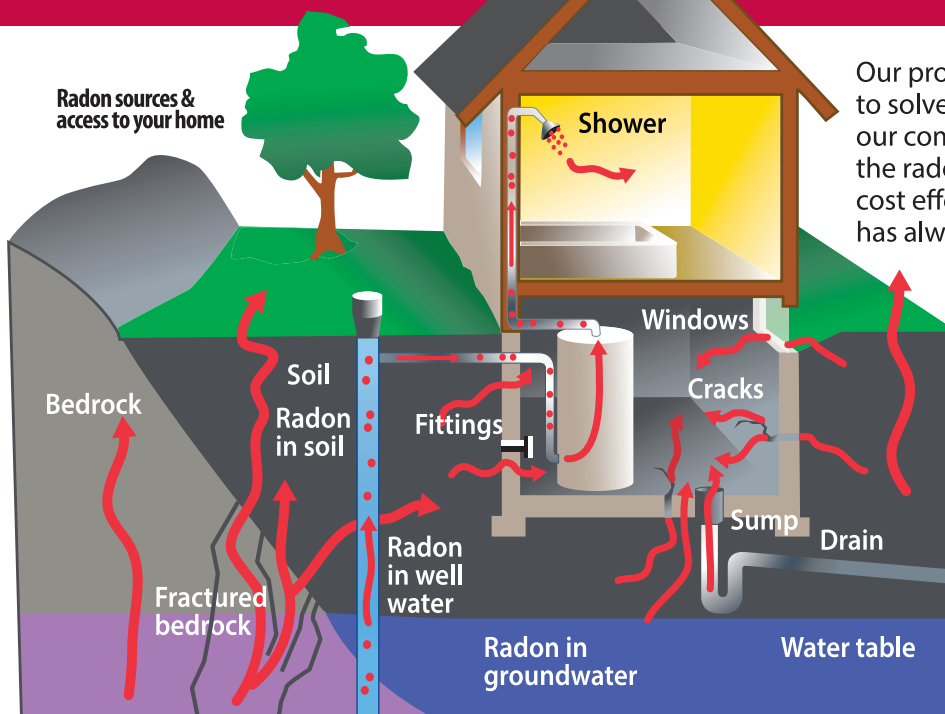
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YPN

What is YPN?

This is a common question when discussing YPN with other real estate professionals. So here it is:

In 2006 the National Association of REALTORS® launched a real estate specific Young Professionals Network to assist the younger generation of real estate professionals excel in their careers by encouraging them to get involved in four key areas:

REALTOR® Associations: Attend REALTOR® conferences and pursue leadership roles with their local, state, and national association.

Real Estate Industry: Take an active role in policy discussions and advocacy issues; be informed about the latest industry news and trends.

Peers: Network and learn from one another by attending events, participating in online communication, and seeking out mentoring opportunities.

Community: Become exceptional members of their community by demonstrating a high level of REALTOR® professionalism and volunteering for causes they feel passionate about.

The YPN Purpose Statement:

We become better REALTORS® through connecting, educating, and networking events that are surrounded by the fundamental principles of purpose-driven education and well-connected learning, while developing new leaders within the association.

To achieve our purpose and create the real estate leaders of tomorrow, we will have to collaborate, share ideas, successes, failures and work as a cohesive team. Vince Lombardi once said “Individual commitment to a group effort - that is what makes a team work, a company work, a society work, a civilization work.” Our commitment as the YPN is to work together to better ourselves, each other, the REALTOR® organization, and our community.

My first assignment as chair was to meet with 156 other YPN chairs from all over the US and Canada at the YPN Leadership Retreat in Chicago. This was an amazing experience! There was an abundance of great ideas, insights, and practices shared that will help us move our organization forward in a positive direction. My goal is to implement as many of those items as possible to help our organization expand and get better.

I'd like to thank Lindsey Krenk, 2015 YPN Chair for her stellar leadership over the last year! She's a tough act to follow, but I am honored to be serving as Omaha's 2016 YPN Chair. I look forward to encouraging all of us to grow, do more, and work towards our true potential.

If you would like to join YPN, the Advisory Board meets in the OABR board room on the second Thursday of every month at 2:00 pm. Feel free to reach out to myself or YPN Staff Liason, Hanna Jorgensen (Hanna@OmahaREALTORS.com) if you have any questions.

Join us for our next networking event at Bushwackers!

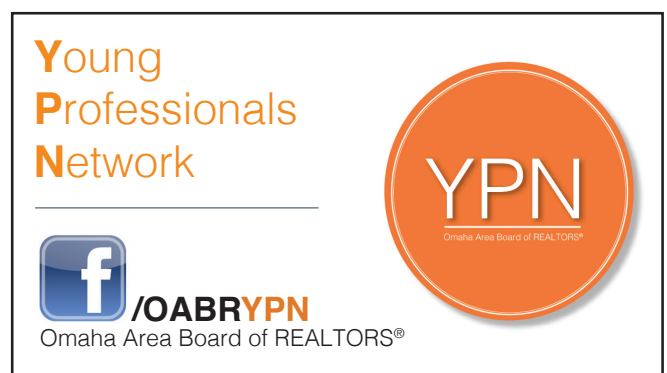
Thursday, October 22 at 6:00 pm. Stay tuned to the monthly FOCUS newsletter and your weekly eFlash for more details. YPN events are open to all OABR board members.

We look forward to seeing you at an event soon!

- Justin Lorimer, 2016 YPN Chair



Justin Lorimer
2016 YPN Chair



Word Search: Win a \$50 Gift Certificate

OABR members locating all the words will be entered in a drawing to win a \$50 gift certificate to Focus Printing. Submit answers by September 20, to Donna Shipley at Donna@OmahaREALTORS.com, 402-619-5559 (fax), or mail to 11830 Nicholas St, Omaha, NE 68154. The winner will be published in the October FOCUS.

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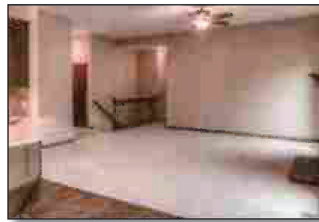


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Personals

CONGRATULATIONS to **Kellie Konz** of Nebraska Realty on her recent marriage to John Wieczorek.

CONGRATULATIONS to **Ron Burkle** of BHHS Ambassador Real Estate on earning the SRES designation.

CONGRATULATIONS to **Dan Cheuvront** of RE/MAX Results and **Derick Lewin** of P.J. Morgan Real Estate on graduating from the Young Alumni Academy Class of 2015, a leadership development program for alumni 35 and younger.

CONDOLENCES to **Mike & Cokie Riedmann** of NP Dode Real Estate and **Jacy Riedmann** of Amoura Productions on the recent loss of their mother/mother-in-law and Grandmother.

CONDOLENCES to **Tracey Paulson** of BHHS Ambassador Real Estate on the recent loss of his son.

CONDOLENCES to **Mike Connell** of Celebrity Homes on the recent loss of his wife, Donna Connell.

CONDOLENCES to **Gina and Tim Hogle** of Nebraska Realty on the recent loss of her father/his father-in-law.

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The best way to find a good self-defense class is to learn what is available, and then make a decision. Many health clubs, martial arts studios and community colleges offer some type of class. You can also ask your peers, friends and family if they have taken a self-defense class that they would recommend.




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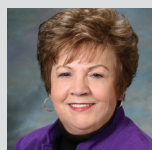


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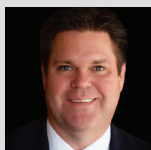
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Ileana Carlson



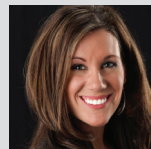
Bill Casey



Katie Clemenger



Mike Connell



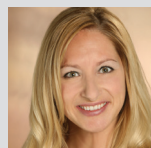
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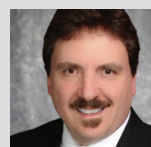
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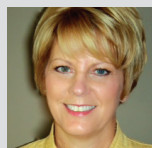
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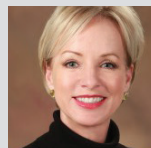
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BJ Brown (2)
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Dustin Hill (2)
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Jonathan Nguyen (2)
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View showing details & feedback from Key			•
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