



DECEMBER 2017

REVIEW



COMING UP

REALTOR® RING DAY

December 1; 10:00 am - 4:00 pm
Reception; 4:00 pm - 7:00 pm
DJ's Dugout

NEW MEMBER ORIENTATION

December 5; 8:30 am - 4:00 pm
December 6; 8:30 am - 4:00 pm
MLS Training Online
OABR Education Center

CODE OF ETHICS TRAINING

December 8; 8:30 am - 12:30 pm
OABR Boardroom

DIVERSITY COMMITTEE

December 12; 11:00 am - 12:00 pm
OABR Boardroom

EDUCATION FORUM

December 12; 8:30 am - 9:30 am
OABR Boardroom

SOCIAL EVENTS FORUM

December 13; 10:00 am - 11:00 am
OABR Boardroom

OABR OFFICE CLOSED

December 25; All Day

2017 Turkey Bowl & Toys-for-Tots

Fundraising is right up our alley!

By Melanie Doeschot, Ambassador Title Services

Thank you to all who participated in this year's Toys-for-Tots/Turkey Bowl at The MARK. The event brought in \$5,930 in cash donations and 273 toys. As the second-largest fundraiser in Nebraska for the Toys-for-Tots campaign, the Turkey Bowl follows only the Husker Game Day event. 97 percent of all donations are distributed in Nebraska.



A special "Thank you" to our sponsors and volunteers. Without you, the Turkey Bowl would not exist. Your time, generosity, and talent make our Toys-for-Tots event a success, year after year.

Toys-for-Tots donation boxes are still located at many of the real estate offices in Omaha, along with the OABR Office. The Marines will be picking up the toys and donation boxes, the week of December 4.



Continued on Pages 16 & 17



Omaha Area Board of REALTORS®
 11830 Nicholas Street
 Omaha, NE 68154
 402-619-5555 tel
 402-619-5559 fax
www.OmahaREALTORS.com

Printing by Focus Printing and Mailing

2018 Board of Directors

President
 Mark Leaders
 President Elect
 Doug Dohse
 Secretary/Treasurer
 Susan Clark

Directors
 Crystal Archer
 Megan Bengtson
 Nancy Bierman
 Herb Freeman
 Lindsey Krenk
 Jessica Sawyer
 Bill Swanson

Ex-Officio Directors
 Monica Lang
 Andy Alloway
 Lisa Powell
 Angel Starks

Great Plains REALTORS® MLS 2018 Board of Directors

Chairman
 Andy Alloway
 Vice-Chairman
 Susan Clark
 Secretary/Treasurer
 Shawn Maloy
 Directors
 Herb Freeman
 Henry Kammandel
 Monica Lang
 Shawn Maloy
 Gregg Mitchell

Association Staff

Chief Executive Officer
 Doug Rothaus

Programs Director
 Donna Shipley

Membership & Accounting Manager
 Debbie Peterson

Business Support Manager
 Porscha Smith

MLS Manager
 Denise Mecseji

Communications Director
 Hanna Oltman

Member Services Coordinator
 Diane Stevens

Governmental Affairs Director
 Perre Neilan

Focus Printing
 11830 Nicholas Street
 Omaha, NE 68154
 402-619-5575
www.FocusPrintingOmaha.com

Manager
 Jim Holmes

Graphic Artist
 Pam Kane

Press Room Foreman
 Todd Taylor



The views and opinions expressed in REALTOR® REVIEW are not necessarily those of the Board of Directors of the Omaha Area Board of REALTORS® or Great Plains REALTORS® MLS. All rights reserved, ©2017. Original material may be reproduced with proper credit.

The Omaha Area Board of REALTORS® is pledged to the achievement of equal housing opportunity throughout the community. The Board encourages and supports a marketplace in which there are no barriers to obtaining housing because of race, color, national origin, religion, sex, handicap, or familial status.

Message from the OABR President

Season's Greetings!

WOW! Where has 2017 gone? This has been a very busy year in the real estate business. With the low supply of homes, multiple offers, and the renegotiating of contracts, this year has flown by. The business seems slow right now, but actually we are back to more of a "normal" market.

Some of our membership has never experienced this. Our sellers need to understand the time of year we are in and to be realistic in their expectations. Many of the buyers and sellers will leave the market during the holidays. Now is the time for us to ramp up our prospecting activities and get prepared for the Spring market. Yes, Spring is right around the corner! This is also a great time of year to thank those around you, this includes your family, title and escrow, mortgage, administrative help, etc. Everyone has worked very hard to help you achieve your goals.

Now is also a great time to think about your safety in the field. Everyone needs to take a safety class and have some sort of self-defense knowledge. A bad situation can happen to anyone at any time. Self-defense is not gender specific! Learn to spot signs and habits that can keep you safe. Make an investment into your own personal safety.

I wish you a wonderful Holiday season filled with lots of family, fun, and rest. Be thankful for all your blessings and stay safe out there.

Remember, REALTORS® Own It!

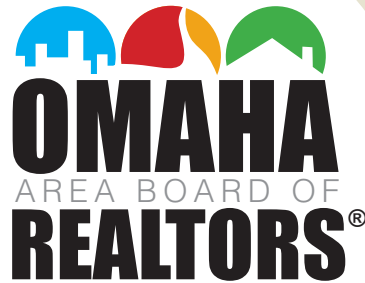
Mark



Mark Leaders
 President

Happy Holidays

Membership Luncheon



Thursday, December 7

11:00 am Check-in; 11:30 am Lunch

12:00 pm Guest Speaker, George Ratiu

Affiliate Sponsored Gift Giveaways!

il Palazzo 5110 N 132nd St

\$20/Person

(Includes Lunch: Chicken Marsala, Salad, Potato Salad, Fresh Vegetables, Dinner Roll)

Business Casual Attire



George Ratiu,

Quantitative & Commercial Research
with National Association of REALTORS®

REGISTER AND PAY ONLINE: www.ims.oabr.com

Name _____ Company _____

Quantity of Tickets Ordered _____ x \$20.00 each = _____

Credit Card # _____ Expiration Date _____

Card Type (Circle One): Visa Master Card Discover American Express

Mailing Address:

Omaha Area Board of REALTORS®
11830 Nicholas St. Omaha, NE 68154

Make checks payable to the Omaha Area Board of REALTORS®.



Where Commercial Listings Thrive

The REALTOR® organization in Omaha exists to promote real estate ownership, and to advocate for REALTORS® and the real estate industry in general. Working toward that goal, the association began to pursue the inclusion of commercial real estate services, specifically to regain lost participation and remedy the disconnected nature of the commercial marketplace in the greater Omaha area. The long-term vision being to create an effective, united voice for real estate (residential and commercial together) across the greater Omaha area.

As a stepping stone toward that long-term objective, and after months of preparation, Great Plains Regional MLS (GPRMLS, Omaha) in partnership with Midlands MLS (MMLS, Lincoln) launched Midlands Regional Commercial Information Exchange (www.MRCIE.org) on May 1, 2017, with the intention of bringing together a fragmented commercial real estate market in our region.

Today, commercial practitioners across the region are still using LoopNet (CoStar) and Xceligent, however, substantial price increases in these commercial marketing and information services are making their long-term use less popular for many. The largest brokerages remain entrenched in these two systems, but until six months ago, a good option did not exist to connect commercial brokers with each other across the region, and tie the local market into a national network (www.Catylist.com) of commercial brokers and listings.

An affordable network is now available with the cost of Participation in MRCIE at \$50 per month; \$75 per month for non-REALTORS®. Less than most MLSes across the country!

Over the first six months of operation, MRCIE has grown from approximately 60 agents, to 130 at the end of October, with new inquiries every week. This increasing level of participation means that MRCIE now pays for itself and does not drain resources focused on the MLS operation. The MRCIE commercial system also provides a host of enhanced marketing and business tools designed exclusively for the commercial agent. The most popular features include:

- Email marketing
- Report builders
- Market monitor
- Market statistics
- Demographics
- Listing widgets



The MLS Board believes these enhanced agent tools, the regional- and national-network of commercial brokers, and the enhanced public exposure all add up to a better solution, when compared to the MLS system. In other words, MRCIE is better for your non-residential clients! Not only that, it sets you apart from the crowd and by today's standards elevates your niche in the commercial arena.

Granted, all that improvement comes with a cost, however the use of MLS as a commercial property database is quickly fading away, as specialization in the industry grows and MLS operations evolve into regional services. In our MLS, less than three percent of all subscribers processed a commercial property listing in the MLS database this year; our partners in Lincoln have not had commercial listings in their MLS for 15 years, and there is no intention to have commercial properties in any future regional MLS that might evolve.

MLSes have essentially become an exclusive tool of the residential market. Today, agents focused exclusively on commercial real estate no longer participate in the MLS and are granted waivers from paying MLS fees. This evolution has diminished the role of MLS systems in commercial real estate; they are no longer considered an effective medium to market commercial property as they were 20 years ago. The MLS also offers no commercial data-feed opportunities for national websites.

Utilizing Midlands Regional Commercial Information Exchange (www.MRCIE.org) has also led to the following changes with the MLS system in January:

ELIMINATED from MLS will be commercial real estate for sale, lease, or auction, including multi-family (5+ units only), all office, retail, and industrial listings.

NOT ELIMINATED from MLS are non-commercial properties, including multi-family (2- to 4-units only), farm/ranch, acreage properties, residential lots, and residential property for sale, lease, or auction.

Today, MLS operations are becoming more-regionalized. More often, they exclude commercial properties as commercial practitioners migrate to specialized systems. The number of MLSes across the country has decreased from 900 to about 650 over the past five years. This number will continue to decline, as technology improves and residential agents demand different tools. More to come on that over the next year.

Gutters are Great



By Jon Vacha
Vice President

Gutters are great for attaching those gutter clips onto for hanging Christmas lights. Gutters are nice to have if you slip on a roof, start to slide off, and need something to grab onto. When it rains, gutters move the water away from a house and its foundation. The latter of course is what we home inspectors look for – and for good reason. Something as simple as a missing downspout extension can cause big, expensive problems to a basement and foundation.

It is a good idea to have the gutter downspout extending at least 4-6 feet away from the foundation. Water that is allowed to drain near a foundation can find its way into a basement and cause flooding or mold growth. Over-saturated soil around a house can cause the soil

to swell, putting pressure on foundation walls, creating the dreaded horizontal cracks and inward bowing.

Cleaning gutters and corners of roofs where leaves build is highly recommended before it starts to snow and ice. If snow and ice collect in the right areas they could potentially cause damage to siding or cause leaks through the attic, damaging drywall ceilings and walls.

During a heavy rain storm, a sagging or clogged gutter is just as bad as a missing downspout. If the water can't make it over to and through the



A Christmas decoration that was causing 9-1-1 calls from passersby

downspouts then it will spill over the edge. During inspections we pay special attention to drainage around the house and gutters on the roof. A clean and well-engineered gutter system is simple to achieve and maintain and can save big headaches for home owners.



8th Annual Holiday Turkey Benefit Program a Wonderful Success

With each home inspection completed through October and November, we donated a certificate for a turkey to the Food Bank of the Heartland – which they distribute to families in need in our community. The photo shows Home Standards' Paul Pachunka presenting the certificates to the food bank.



HomeStandardsInspections.com

@HouseInspecting 402-392-2020 @HomeStandards

LOCALLY OWNED & OPERATED • SATURDAY INSPECTIONS AVAILABLE



Get the most from your insurance.

Call My Insurance.

myinsurance



Mary Sladek Agency

3930 South 147th Street; Suite 104
Omaha, NE 68144

(402) 991-6688

www.MyInsuranceOmaha.com



Jen@MyInsuranceOmaha.com MaryAnne@MyInsuranceOmaha.com Kayleigh@MyInsuranceOmaha.com

Affiliate Spotlight

Insurance Risk Scores Q & A

Jen Molina, Agent Producer, My Insurance, LLC

Most Insurance Carriers use a highly predictive resource called credit-based insurance scores (also called Insurance Bureau Scores, or IBS) to help us more accurately select market-price tiers for our customers. The following questions and answers will help you understand how credit-based insurance scores may affect your individual premiums.



Frequently Asked Questions about Insurance Scores

Q. What is a credit-based insurance score?

A. A credit-based insurance score is a snapshot of a customer's credit history. Research shows that credit history is a highly reliable predictor of insurance claim activity. Credit-based insurance scores provide an objective, accurate, and consistent tool that Insurance Carriers use with other applicant information to better anticipate and accurately select market-price tiers for risk.

Q. Why do Insurers use credit-based insurance scores?

A. Credit-based insurance scores are accurate predictors of future losses. Because insurance scores help predict future losses, the effective use of insurance scoring enables Insurers to offer products that more accurately reflect the most appropriate price for the risks we insure. It also helps provide market pricing that is much more attractive to the lowest-risk customers.

Q. How is a credit-based insurance score determined?

A. Credit-based insurance scores are based on a combination of factors contained in consumer credit reports. Some of the many factors considered include: Outstanding debt, New applications for credit, Length of credit, Types of credit in use, Late payments, collections, and bankruptcies.

Q. What's not included?

A. The following information is not included in calculating an insurance score: Ethnic group, Nationality, Religion, Gender, Income, Marital status, Address.

Q. Where does the Insurance Industry obtain the information to determine the customer's credit-based insurance score?

A. For most states and lines of business, Carriers contract with TransUnion to obtain the credit data. Data is then processed through a proprietary scoring model developed by each Insurance Carrier. Contracts are also obtained to secure credit data from LexisNexis under the Experian bureau. Credit-based insurance scores are used to help determine customer premiums.

Q. Is the use of credit-based insurance scores legal?

A. Yes. The Fair Credit Reporting Act permits the use of credit information for underwriting purposes, although certain states do not allow it. Protecting the privacy of any personal information received, is important. Safeguards restrict access to the individual credit information received by carriers, and in most cases, only a proprietary number or letter is used at the Agency level for quoting purposes.

Q. Does credit-based insurance scoring treat all people fairly?

A. Yes. Research by the Insurance Research Council confirms the high accuracy of credit-based insurance scores in determining future insurance claims. Yet that same research shows no correlation between credit-based insurance scores and demographic or socioeconomic factors. Insurance scoring does not include factors prohibited by law.

Q. Do all insurance companies use credit-based insurance scores?

A. Most carriers use credit-based insurance scores. The method by which scores are used varies from company to company.

Q. Do credit-based insurance scores vary between companies?

A. Credit-based insurance scores and how they are used vary from company to company, depending on the risk model used and the experience of the company involved.

Q. Is the information received from credit bureaus accurate?

A. Studies by a major accounting firm and the Insurance Research Council have found credit reports to be very reliable. The accounting firm found that only 2% of the 15,000 credit reports studied contained disputed information.

Q. How can my clients find out their score?

A. Only insurance companies can determine this information – even agents don't see the actual scores. However, agents and insurance companies can tell clients the major factors contributing to their insurance scores. Also, credit-based insurance scores are not the only information used to underwrite a policy.

Q. How can my clients improve their insurance scores?

A. Paying all bills on time, limiting credit card debt, and applying for new credit accounts only when needed can help improve a credit-based insurance score. It is also a good idea for your clients to periodically obtain copies of their credit reports from the three major credit bureaus to check for inaccuracies. Federal law requires each credit bureau to provide every consumer with one report per year, free of charge.

Q. How can my clients obtain copies of their credit reports?

A. If an individual has been informed that their insurance policy has been denied or non-renewed or that some other adverse action has been taken due in part to a credit-based insurance score, the client can obtain a copy of their credit report directly from the reporting agency listed on the policy notice.





Equitable Bank

10855 West Dodge Road, Omaha
402-827-8100

*Apply or prequalify for your mortgage
online 24/7!*

www.equitableonline.com/jdobrovolny



Joe Dobrovolny
V.P. Mortgage Lender
NMLS #445889

CELEBRITY HOMES

Homes • Villas • Townhomes

Michael J. McGlynn, CSP, GRI
New Home Consultant

Your Celebrity Home Representative

Cell/Text: 402-660-3359

mmcglynn@CelebrityHomesOmaha.com



CelebrityHomesOmaha.com



Working with You as
a Partner on a Winning Team



Brent Simmerman, ACI
President

- On-site reports with photos
- Uploaded reports stored with easy retrieval
- Lifetime support pledge
- FREE 90-day warranty
- Radon Testing
- Infrared Inspections



402.630.6555 | Brent@MidlandsHomeInspections.com
HomeInspectionsOmaha.com



AFFILIATES

a council of the
Omaha Area Board of REALTORS®

The role of the Affiliate Council of the Omaha Area Board of REALTORS® is to promote business relationships and services to REALTOR® members, actively solicit Affiliate membership in the OABR and promote ethical business practices of Affiliate Members.

AFFILIATE SEPTEMBER MEETING ATTENDANCE:

Lisa Powell (President) – P & P Insurance Agency
 Laura Longo (President-Elect – Centris Federal Credit Union
 Jan Eggenberg (Secretary) – SureHome Home Inspection Co
 Brenda Stuart (Treasurer) – ServiceOne Inc
 Castillo, Tricia – SAC Federal Credit Union
 Connor, Tracy – City-Wide Termite & Pest Control
 Cunningham, Kayla – JH Willy
 Dein, Theresa – CMG Financial
 Franco, Summer – Benchmark Mortgage
 Goodman, Jen – American National Bank
 Hamrick, Samantha – Northwest Bank
 Hart, Irene – Amour Productions Photography
 Kelly, Mike – Kingdom Insurance Group LLC
 Kumm Alex – Charter Title & Escrow
 Lamoureux, Jeanne – Centris Federal Credit Union
 McBride, Jami – Nebraska Land Title & Abstract
 McGee, Mark – American National Bank
 Miller, Scott – Busey Home Mortgage
 Molina, Jen – My Insurance LLC
 Pachunka, Paul – Home Standards Inspection Serv
 Paulson, Paula – First National Bank
 Pofahl, Tony – ASI Systems
 Pounds, Chelsea – Nebraska Land Title & Abstract
 Rasmussen, Brent – Mortgage Specialists LLC
 Ridgway, Kerry – All Hands Waterproofing
 Saum, John – SAC Federal Credit Union
 Schlabs, Ryan – Northwest Bank
 Shafer, Kayla – Home Warranty of America
 Sladek, Mary – My Insurance LLC
 Smythe, Jody – Retirement Funding Solutions
 Trescott, Erin – Busey Home Mortgage
 Uhing, Jennifer – Nebraska Land Title & Abstract
 Vacha, Bridget – Home Standards Inspection Serv
 Walker, Wendy – SAC Federal Credit Union
 Zachary, Triston – First State Bank

UPCOMING MEETINGS:

Tuesday, December 19 - 9:00 a.m.
 Tuesday, January 16 - 9:00 a.m.
 Tuesday, February 20 - 9:00 a.m.

DECEMBER ORIENTATION SPONSORS

Wendy Walker – SAC Federal Credit Union
 Tracy Connor – City-Wide Termite & Pest Control
 Paula Paulson – First National Bank
 Jody Smythe – Retirement Funding Solutions

Country Club Oaks



60th & State Street
Oversized lots available
Protective Covenants
Nearby Interstate access
402.709.1244

NP Dodge
SINCE 1855
BUILDER SERVICES
LotsOmaha.com



132nd & Fairview Road,
Sarpy County

Spacious 5 acre parcels
Peaceful country environment
City services nearby
402.709.1244

NP Dodge
SINCE 1855
BUILDER SERVICES
LotsOmaha.com



The FIRST and ONLY negotiation certification recognized by
the National Association of REALTORS®.

BECOME A REAL ESTATE NEGOTIATION EXPERT #1045

RECEIVE 12 HOURS OF CE!



TAKE THE COURSE!

DATES + LOCATION

January 25 - 26, 2018
9:00 am - 4:00 pm

OABR Education Center
11830 Nicholas St
Omaha, NE 68154

\$250/Person; Lunch Included!

Course taught by Evan Fuchs

Register Online!
www.ims.oabr.com

ELEVATE YOUR GAME

2-Day Certification Course

Bonus!
ABR, CRB &
SRS Elective

The RENE Certification is designed to
elevate and enhance negotiating skills so
that today's real estate professionals can
play the game to win.

WHAT TO EXPECT



Craft a strategy for negotiation and
learn when and how to negotiate



Adjust your communication style to
achieve optimum results with any
party in the transaction



Negotiate effectively face-to-face,
on the phone or through e-mail and
other media

Name _____ License # _____

Company _____ License Type _____

Phone _____

Email _____

Send the completed form to Donna@OmahaREALTOR.com or OABR 11830 Nicholas St Omaha, NE 68154

Education Providers



- **Appraisal Institute**
www.ainebraska.org
402-488-5900
- **Larabee School of Real Estate and Insurance**
www.larabeeschool.com
402-436-3308
- **Moore Appraisal Ed., LLC**
www.mooreeducation.com
402-770-8605
- **Nebraska REALTORS® Association**
www.nebraskarealtors.com
402-323-6500
- **Randall School of Real Estate**
www.randallschool.com
402-333-3004
- **Real Estate Resource Institute** (Paul Vojchegoske)
www.mrrealestatece.com
402-660-0395
- **REResults Coaching** (Mark Wehner)
www.reresultscoaching.com
402-676-0101
- **R. F. Morrissey & Associates** (Roger Morrissey)
402-933-9033
- **Top Producers School of Real Estate**
402-933-8343

METRO OMAHA PROPERTY OWNERS ASSOCIATION

We make successful landlords, so you can help them buy & sell more property.



www.MOPOA.COM



**Professional
House Doctors, Inc.®**

Radon Mitigation & Testing

\$75 RADON TEST

Call Joel Webber
402-493-2580
www.myradoncompany.com



Ericka Heidvogel
New Home Consultant

(402) 917-4888
Fax: (402) 934-4973
eheidvogel@celebrityhomesomaha.com

CELEBRITY HOMES
Homes • Villas • Townhomes 
14002 L St., Omaha, NE 68137
www.celebrityhomesomaha.com





Shamrock Waterproofing, Inc.

COMPLETE WATER MANAGEMENT

- | | |
|-------------------------------------|-------------------|
| • NEW CONSTRUCTION PRODUCTS | • WALLSEALERS |
| • DRAIN & DRI WATERPROOFING SYSTEMS | • GUTTERS |
| • DRAIN TILE | • GROUNDWATER |
| • SUMP PUMPS | • FILL DIRT |
| • LANDSCAPING | • RETAINING WALLS |
| | • CAULKING |



Please Call for Free Estimate

402-556-6900

Residential & Commercial

Owner Operator

David E. Jeffers
35 Years Experience

3522 Lincoln Blvd.
Omaha, NE 68131

Happy Holidays



We stand
behind
what we
build

On-time
closings

From our Production Team

Build all
over the
Omaha
metro

In-house
warranty

Come see why we are the Best Value in a Custom Neighborhood!

Arbor View
(1/2 mile north of
204th & Maple)
402.934.2212



Pebblebrooke
174th & HWY 370
402.502.5600

charlestonhomesomaha.com

CH Charleston
Homes



Membership

See the full membership report at:
www.omaharealtors.com/membership-report



OABR	Oct 2017	Oct 2016
Designated REALTORS®	197	199
REALTOR®	2427	2314
REALTOR® Emeritus	51	48
TOTAL	2688	2571
Institute Affiliate	64	64
Affiliate	409	364
TOTAL	3465	3285

	Oct 2017	YTD
New REALTOR® Members	54	407
Reinstated REALTOR® Members	5	70
Resignations	12	341

GPRMLS	Oct 2017	Oct 2016
Participants (OABR)	189	192
Participants (MLS only)	69	64
Subscribers (OABR)	2438	2322
Subscribers (MLS only)	228	215
TOTAL	2952	2821

City-Wide Termite & Pest Control



402-733-2500

citywidepest@gmail.com

Termite Inspection **\$80.00** one year certificate

Call To Bid on Termite Treatments

Monica LANG

"Your Celebrity Connection"

402.689.3315

www.MonicaLang.com

MLang@CelebrityHomesOmaha.com

**CELEBRITY
HOMES**
Homes • Villas • Townhomes

Representing **ALL** Locations!



CORSPECT LLC
 ADVANCED HOME INSPECTIONS

Check us out on Facebook!



- Reliable
- Professional
- Reports are printed and e-mailed to buyers, sellers and agents on-site
- 30 years of knowledge and experience

(402) 699-9666

www.corspect.com

The Professional Home Inspectors



Thermal infrared camera
"Go beyond the visual"

Using the latest in technology
Reveal what the eye cannot see

WHAT IS AFFIRMATIVELY FURTHERING FAIR HOUSING?

Why should I learn about AFFH?



For More information or to coordinate a community meeting, please contact:
City of Omaha Human Rights and Relations Department at:

(402) 444-5055

www.fairomaha.cityofomaha.org

Discrimination Happens.

Retaliation

Education

Marital Status

Mental Illness

Race

Name

Sexual Orientation

Wealth

Speech

Parental Status

Social Status

Criminal Records

Gender Identity

Dress Code

Sex

Creed

Pregnancy

National Origin

Health

Age

Income

Career Status

Homelessness

Religion

Disability

Physical Features

Color

Political Activity

Class

Credit



CITY OF
OMAHA
HUMAN
RIGHTS
& RELATIONS
DEPARTMENT

Don't Ignore It.

fairomaha.cityofomaha.org
402-444-5055

Thank You to Our 2017 MAJOR RPAC Investors!

RPAC Achieves 2017 Goal

2017 RPAC Co-Chairs, Bill Swanson and Doug Dohse are proud to announce that the RPAC Fundraising Task Force exceeded its yearly goal collecting funds totaling \$132,393.

What is RPAC?

RPAC is a volunteer effort of REALTORS® and Affiliates interested in protecting the real estate industry and the dream of homeownership.



GOLDEN 'R' INVESTORS \$5,000+



Andy Alloway



Henry Kammandel



Vince Leisey

RECORD BREAKING YEAR!

\$132,393

CRYSTAL 'R' INVESTORS \$2,500+



Dionne Housely



Matt Rasmussen



Mike Riedmann



Kellie Konz
Wieczorek

**CONGRATULATIONS ON
100% OFFICE PARTICIPATION**

- MITCHELL & ASSOCIATES
- RE/MAX RESULTS

STERLING 'R' INVESTORS \$1,000+



Sandy Beck



Kim Bills



Brandon Frans



Tracy Frans



Joe Gehrki



Sarah Guy



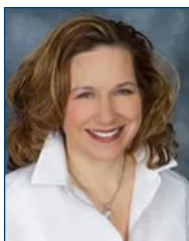
Brenda Hamre



Jack Harvey



Sherri Hinkel



Lisa Jansen-
Bartholow



Karen Jennings



Kori Krause



Monica Lang



Mark Leaders
REALTOR® REVIEW

STERLING 'R' INVESTORS \$1,000 + Continued



Ralph Marasco



Trudy Meyer



Deda Myhre



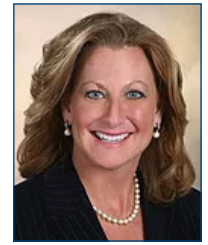
Perre Neilan



Megan Owens



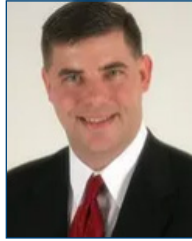
Gina Ogle



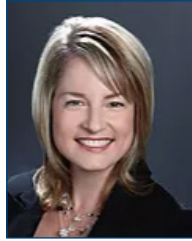
Susan Rauth



Brent Rasmussen



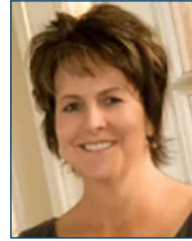
Dennis Ritter



Lisa Ritter



Doug Rotthaus



Judy Smith



Becky Sandiland



Brenda Stuart



Julie Tartagila



Scott Vogt



Mark Wehner



Brian Wilson

GOVERNOR'S CLUB \$500+



Nate Dodge



Doug Dohse



Ryan Gibson



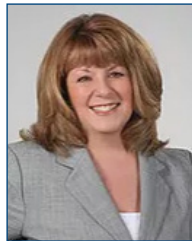
Carol Lehan



Peter Katt



Bill Black



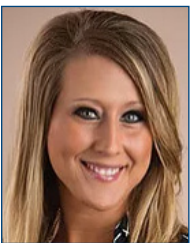
Mary Sladek



PJ Morgan



Pat Lichtner
REALTOR® REVIEW



Alissa Henry



Bill Swanson

**RPAC EFFECTIVELY
SUPPORTS CANDIDATES
THAT SUPPORT
YOUR BUSINESS!**

**THANK
YOU!**



Congratulations to the following winners:

Split-the-Pot: Judy Compton, Nebraska Realty

Creighton Basketball: Joe Correa, NP Dodge Real Estate

Nebraska Football: Jen Palermo, Nebraska Realty

Top Team Score of 1.515: Hike Real Estate Team: Rusty Hike, Justin Gomez, Matt McKinney, Andrea Lusch, Todd O'Connor, Karl Compton, Steve Knutson, and Lisa Hasse

Top Men's Score of 266: Brandon Martin, First National Bank

Top Women's Score of 216: Lisa Hasse, American National Bank



Thank you Strike Zone sponsors!

- Ambassador Title Services,
- American National Bank,
- Centris Federal Credit Union
- CMG Financial

Thank you Spare Zone sponsors!

First National Bank, Mortgage Specialists, LLC, My Insurance, People's Mortgage, Busey Mortgage, All Hands Waterproofing, City-Wide Termite & Pest, Northwest Bank



Thank you Fun Zone sponsors!

DRI Title, Charter Title & Escrow, Norm's Door Service, Stewart Title, Security National Bank, Home Buyers Protection, P&P Insurance, Midlands Home Inspections, First State Bank, Metro Credit Union, The Private Mortgage Group Mortgage, Veterans United Home Loans

A special thank you to the HyVee at 156th & Maple for donating all 15 turkeys. Please show your support throughout the year in shopping at this HyVee location. They donate every year for this event.



Thank you also to our event committee members: Theresa Dein (CMG Financial), Melanie Doeschot (Ambassador Title Services), Paula Paulson (First National Bank), Jessica Blake (Security National Bank) as well as Brent Rasmussen (Mortgage Specialists) for all of their planning, coordinating and announcing for this great event.

Until next year, THINK AFFILIATES FIRST!

Thank you!



CKB Custom Creations

- **NFI Certified** in gas technologies
- gas **FIREPLACE** services
- gas **log set** installation & services
- gas **FIRE PITS & fire tables**
- wood to gas **CONVERSIONS**
- gas **Tiki Torches**



Jeff J. Bybee

www.ckbcustomcreations.com

bybeecustom@gmail.com

402-541-7001



MOBAupdate

Experience the Benefits of MOBA Join Today!

There's Never Been a Better Time to Join MOBA.

Grow your business through monthly networking events and exclusive marketing opportunities to the public through MOBA events. Chartered in 1946, MOBA's mission is to promote and protect the home building industry. Our 300+ members are individuals and firms involved in residential and light commercial building/development and related industries.

Want to know more about MOBA?

Email jaylene@moba.com or call 402.333.2000

The Metro Omaha Builders Association is the most experienced and most recognized home builder organization in the area. Home builders, business owners, contractors, and lenders have all found benefits of being members of MOBA, benefits like:

Networking - monthly lunches and special events bring industry professionals together

Reputable Special Events - Spring/Summer/Fall Parade of Homes, Street of Dreams, Omaha Home & Builders Show, MOBA Golf Outing, Werner Park Night & Cadillac Stag

Education - MOBA offers relevant programs hosted by industry leading professionals

Marketing - free listing and low cost banner advertising on homepage of moba.com, the most recognized home building/trade association in the metro area with over 130,000 hits per month

Advocate in Public/Government Affairs - education & oversight for local code and regulatory issues. Monitoring and lobbying legislative actions through coalition with the Lincoln Home Builders Association

Exclusive Access - special invite to Street of Dreams' well known "Industry Night" for members only and half-price SOD tickets. Members also receive discounted entries in all Parade of Homes

Low Annual Dues - only \$395 for Builders & Associates and \$100 for Affiliates (employees of builder or associate member)



REALTOR® Safety

Keep it light!

Show properties before dark. If you are going to be working after hours, advise your associate or first-line supervisor of your schedule. If you must show a property after dark, turn on all lights as you go through, and don't lower any shades or draw curtains or blinds.



Safetymatters

REALTOR® Safety Reminder: If you ever feel you are in immediate danger, call 911.

Agents should NEVER meet unknown customers alone. **Work together, stay safe!**

Dino's Storage

Make Your House Shine

8 Locations Around the Omaha Metro

Storage Counselors Onsite to help your sellers find the perfect size unit after they **Declutter, Clean and Organize** for the sale of their home.

OTHER SERVICES

Digital Security Camera Recording 24 hrs
Boxes, Moving & Packing Supplies
Moving Trucks and Trailers
Flat moving carts at all entrances
Online and recurring payment options
Climate & Humidity Controlled Environments



402.916.4015

Where your stuff's in the doghouse so you're not.

www.dinosstorage.com



Mortgage

SPECIALISTS, LLC



Brent Rasmussen
NMLS #5918



Sarah Stone
NMLS #1145745

8420 W Dodge Rd Ste 113
Omaha, NE 68114
(P) 402-991-5153
(F) 402-884-7386
NMLS #5918

www.mtg-specialists.com



DRIVEN. TRUSTED. RELIABLE.



Code of Ethics: Articles 16; Standards 8 - 19

- **Standard of Practice 16-8**

The fact that an exclusive agreement has been entered into with a REALTOR® shall not preclude or inhibit any other REALTOR® from entering into a similar agreement after the expiration of the prior agreement. (Amended 1/98)

- **Standard of Practice 16-9**

REALTORS®, prior to entering into a representation agreement, have an affirmative obligation to make reasonable efforts to determine whether the prospect is subject to a current, valid exclusive agreement to provide the same type of real estate service. (Amended 1/04)

- **Standard of Practice 16-10**

REALTORS®, acting as buyer or tenant representatives or brokers, shall disclose that relationship to the seller/landlord's representative or broker at first contact and shall provide written confirmation of that disclosure to the seller/landlord's representative or broker not later than execution of a purchase agreement or lease. (Amended 1/04)

- **Standard of Practice 16-11**

On unlisted property, REALTORS® acting as buyer/tenant representatives or brokers shall disclose that relationship to the seller/landlord at first contact for that buyer/tenant and shall provide written confirmation of such disclosure to the seller/landlord not later than execution of any purchase or lease agreement. (Amended 1/04)

REALTORS® shall make any request for anticipated compensation from the seller/landlord at first contact. (Amended 1/98)

- **Standard of Practice 16-12**

REALTORS®, acting as representatives or brokers of sellers/landlords or as subagents of listing brokers, shall disclose that relationship to buyers/tenants as soon as practicable and shall provide written confirmation of such disclosure to buyers/tenants not later than execution of any purchase or lease agreement. (Amended 1/04)

- **Standard of Practice 16-13**

All dealings concerning property exclusively listed, or with buyer/tenants who are subject to an exclusive agreement shall be carried on with the client's representative or broker, and not with the client, except with the consent of the client's representative or broker or except where such dealings are initiated by the client.

Before providing substantive services (such as writing a purchase offer or presenting a CMA) to prospects, REALTORS® shall ask prospects whether they are a party to any exclusive representation agreement. REALTORS®

shall not knowingly provide substantive services concerning a prospective transaction to prospects who are parties to exclusive representation agreements, except with the consent of the prospects' exclusive representatives or at the direction of prospects. (Adopted 1/93, Amended 1/04)

- **Standard of Practice 16-14**

REALTORS® are free to enter into contractual relationships or to negotiate with sellers/landlords, buyers/tenants or others who are not subject to an exclusive agreement but shall not knowingly obligate them to pay more than one commission except with their informed consent. (Amended 1/98)

- **Standard of Practice 16-15**

In cooperative transactions REALTORS® shall compensate cooperating REALTORS® (principal brokers) and shall not compensate nor offer to compensate, directly or indirectly, any of the sales licensees employed by or affiliated with other REALTORS® without the prior express knowledge and consent of the cooperating broker.

- **Standard of Practice 16-16**

REALTORS®, acting as subagents or buyer/tenant representatives or brokers, shall not use the terms of an offer to purchase/lease to attempt to modify the listing broker's offer of compensation to subagents or buyer/tenant representatives or brokers nor make the submission of an executed offer to purchase/lease contingent on the listing broker's agreement to modify the offer of compensation. (Amended 1/04)

- **Standard of Practice 16-17**

REALTORS®, acting as subagents or as buyer/tenant representatives or brokers, shall not attempt to extend a listing broker's offer of cooperation and/or compensation to other brokers without the consent of the listing broker. (Amended 1/04)

- **Standard of Practice 16-18**

REALTORS® shall not use information obtained from listing brokers through offers to cooperate made through multiple listing services or through other offers of cooperation to refer listing brokers' clients to other brokers or to create buyer/tenant relationships with listing brokers' clients, unless such use is authorized by listing brokers. (Amended 1/02)

- **Standard of Practice 16-19**

Signs giving notice of property for sale, rent, lease, or exchange shall not be placed on property without consent of the seller/landlord. (Amended 1/93)



usbank.com/mortgage



Start your home search knowing what you could afford.

Apply for a mortgage preapproval, so you'll know what you could afford before you look at homes.

- Flexible loan terms
- Low down payment options
- No prepayment penalties

Apply for preapproval today.

SCOTT HOVE
Mortgage Loan Originator
Omaha
402.714.6280
scott.hove@usbank.com
NMLS#: 502086



Loan approval is subject to credit approval and program guidelines. Not all loan programs are available in all states for all loan amounts. Interest rates and program terms are subject to change without notice. Visit usbank.com to learn more about U.S. Bank products and services. Mortgage and Home Equity Products are offered through U.S. Bank National Association. Deposit Products are offered through U.S. Bank National Association. Member FDIC. ©2017 U.S. Bank 160223 8/17



Home Inspections • Radon & Mold Testing

402-334-7926

www.hbponline.com



Measurement & Mitigation

Test. Fix. Save a Life!

402-639-1100

www.radonpros.com

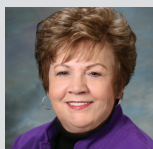
We are your new one stop shop for *Home Inspections,*
Mold, Radon Testing and Mitigation!

CELEBRITY HOMES

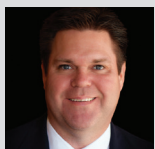
Homes ★ Villas ★ Townhomes



Kaleen Anson



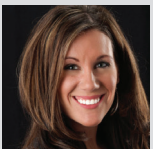
Ileana Carlson



Bill Casey



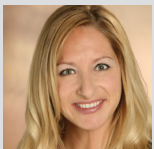
Mike Connell



Ericka Heidvogel



Don Igo



Monica Lang



David Lee



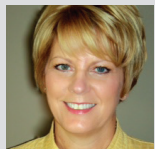
Luke Lofgren



Mike McGlynn



Sherri Montgomery



Jane Ploughman



Leslie Petersen



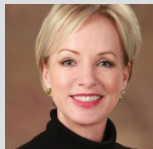
Kurt Pfeffer



Gary Price



Scott Rosenthal



Tammy Smart



Shawn McGuire
Sales Manager



Yes! It's All Included!
CelebrityHomesOmaha.com

Everyone loves our collections.

Realtors sell more Celebrity Homes than any other home builder - Find out why!

AJ Watson
Amy DeRoin
Amy Evanich
Andrea Cavanaugh
Andrea Crister
Andrea Nicholson
Andrew Schmidt
Andy Bock
Andy Ulrich
Angie Podoll
Angie Thiel
Anne Conway Day
Arlene Cohen
Ashley Cherney
Ashley Summ
Aubrey Hess
Barry Vaughn
Becky Miralles
Becky Tindall
Ben Mathes
Beth Lube
Bob Lewis
Brenda Sedivy
Brian Kays
Bridget Jansen
Brittney LaHayne
Carol Kaufman
Carolina Williams
Cassidee Reeve
Charlie Sutton
Chris Egan
Chris Falcone
Chris Payne
Christine Dougherty
Christopher Coleman
Chuck Burney
Cindy Maher
Cindy Robarge
Connie Bogle
Courtney Goodman
Courtney Meysenburg
Craig McGill
Cris Doyle
Darci Coolage
Darcy Beck
Darla Bengston
Dave Coover
Dave Kenney
David Hayes
Dawn Grinshaw
Deanne Fairfield
Deb Rau Gray
Denise Poppen
Devon Stevens
Diana Haney

Diane Oster
Doug Dohse
Doug Grove
Doug Steinkruger
Doug Stevens
Duane Sullivan
Ellen Schultz
Emily Morton
Erin Oberhauser
Fred Tichauer
Gail Randone
Georgie Vint
Glenn Parsons
Greg Kraemer
Hanna DeBruin
Heather Hanika
Heather Starmer
Jackie Wallis
Jacquelyn Alexander
Jason Birnstihl
Jason Peter
Jay Haning
Jeff Elsberry
Jeff Pruess
Jen Bennett
Jen Hasse
Jennifer Ridenour
Jennifer Schied
Jenny McCarty
Jeremy Murray
Jim Macaitis
Joe Keenan
John Beers
John Broesch
Johnathan O'Gorman
Judy Smith
Judy Zimmer
Justin Burnison
Justin Gomez
Kalee Hergret
Karen Vapp
Kathy Fandell
Kathy Shudak
Katie Day
Katie Keith
Katie Snyder
Kellie Christensen
Kellie Konz Wiczorek
Kelly Jourdan
Ken Murray
Kit Pflaum
Kristine Nagel
Lance Zechmann
Larry Nelson
Laura Miller

Laura Tworek
Lesa Blythe
Leslie Dollinger
Linda Carpenter
Linda Moy
Lisa Ehlers
Lisa Kelly
Lisa Ritter
Liz Kelly
Lynn Christensen
Lynn Daugherty
Mamie Jackson
Marc Cohn
Maria Lundin
Maria Polinsky
Marie Otis
Mark Abboud
Mark Wehner II
Mary Kay Brown
Mary Marinkovich
Mary Rensch
Mary Rosenthal
Matt Swanson
Megan Owens
Melissa Baxter
Michael Jenkins
Michelle Roy
Mike Evans
Mike Schmitz
Mike Sutmaier
Mike Yowell
Monica Henderson
Nanci Salistean
Neil Galas
Nick Nun
Norm Wordekemper
Peter Manhart
Rachel Tiller
Ralph Marasco
Rick Dunn
Robin Phillips
Rosemary Nicolson
Rusty Hike
Ryan Basye
Sandy Beck
Sarah Maier
Sarah Waller
Shannon Zimmerman
Shari Morris
Shawn Maloy
Shelley Grudle
Shelly Peters
Sherry Dixon
Sherry Longacre
Slovenka Murray

2017 Platinum Club Members

Deb Ellis (3)
Doyle Olis (3)
Jeffery Chu (3)
Joe Vampola (3)
Lisa Kelly (2)
Lisa Ritter (2)
Liz Kelly (2)
Lynn Christensen (2)
Lynn Daugherty (2)
Mamie Jackson (2)
Marc Cohn (2)
Maria Lundin (2)
Maria Polinsky (2)
Marie Otis (2)
Mark Abboud (2)
Mark Wehner II (2)
Mary Kay Brown (2)
Mary Marinkovich (2)
Mary Rensch (2)
Mary Rosenthal (2)
Matt Swanson (2)
Megan Owens (2)
Melissa Baxter (2)
Michael Jenkins (2)
Michelle Roy (2)
Mike Evans (2)
Mike Schmitz (2)
Mike Sutmaier (2)
Mike Yowell (2)
Monica Henderson (2)
Nanci Salistean (2)
Neil Galas (2)
Nick Nun (2)
Norm Wordekemper (2)
Peter Manhart (2)
Rachel Tiller (2)
Ralph Marasco (2)
Rick Dunn (2)
Robin Phillips (2)
Rosemary Nicolson (2)
Rusty Hike (2)
Ryan Basye (2)
Sandy Beck (2)
Sarah Maier (2)
Sarah Waller (2)
Shannon Zimmerman (2)
Shari Morris (2)
Shawn Maloy (2)
Shelley Grudle (2)
Shelly Peters (2)
Sherry Dixon (2)
Sherry Longacre (2)
Slovenka Murray (2)

Stephen Riso
Steve Holcomb
Steve Minino
Sue Kuhl
Summer Martin
Tammy English
Tammy Gaskin
Teresa Elliott
Terri Krasne
Theresa Thomas
Thomas Quinlan
Todd Moss
Tom Dobson
Tom Meyers
Tracey Faust
Tracy Frans
Tricia Wiese
Tyler Bundy

**new
beginnings**
A GREAT PLACE TO START

advantage
YOUR NEXT MOVE

designer
INSPIRED LIVING

lifestyle
VILLAS & TOWNHOME



**Our Homes are Energy
Efficient...We Certify it!**



EACH NEW HOME ENERGY RATED!

Code of Ethics Training Course [9999T]

The National Association of REALTORS® requires completion of ethics training by all members every two years. The next deadline is December 31, 2018.

\$25 - All Proceeds Support RPAC

Non-members will be charged \$50



Investments are not deductible for federal income tax purposes. Investments to RPAC are voluntary and are used for political purposes. The amounts indicated are merely guidelines and you may invest more or less than the suggested amounts. The National Association of REALTORS® and its state and local associations will not favor or disadvantage any member because of the amount invested or decision not to invest. You

may refuse to invest without reprisal. 85% of each investment is used by your state RPAC to support state and local political candidates; 15% is sent to National RPAC to support federal candidates and is charged against your limits under 52 U.S.C. 30116.



Friday, January 12, 2018

8:30 am - 12:00 pm

OABR Education Center

11830 Nicholas Street
Omaha, NE 68154

Please note: This course is also good for 3 hours of Broker Approved Training CE.

Snacks and refreshments will be provided.

Register online at www.ims.oabr.com or send your reservations to one of the following:

OABR
11830 Nicholas St.
Omaha, NE 68154

Email: Debbie@OmahaREALTORS.com

Name _____ License # _____
Company _____ License Type _____
Phone _____ Email _____
Credit Card # _____ Expiration Date _____
Card Type: Visa Master Card Discover American Express

Make checks payable to Omaha Area Board of REALTORS®

Mailing Address:
Omaha Area Board of REALTORS®
11830 Nicholas St
Omaha, NE 68154

Omaha Lancers HOCKEY NIGHT



Omaha Lancers VS Lincoln Stars

Friday, January 26, 2018

5:30 pm Dinner - Ralston Arena

7:05 pm Game - Ralston Arena



Win Lancers Memorabilia!

\$1 Raffle Tickets for a chance to win:

Team Autographed Hockey Stick

Team Autographed Hockey Puck

Lancers Tumbler Mug

Youth Hockey Jerseys

Dinner at Ralston Arena

7300 Q St | Ralston, NE 68127

\$15 / Person

Price includes reserved game ticket.



Limited number of tickets available!

Payment must be received with order.

Raffle tickets may be purchased at the Board Office.



Register online at ims.oabr.com or submit the following form to Donna@OmahaREALTORS.com or by mail.

Name _____ Company _____

Street Address _____ City _____ Zip _____

Quantity of Tickets Ordered _____ x \$15.00 each = _____

Credit Card # _____ Expiration Date _____ CVV _____

Card Type (Circle One): Visa Master Card Discover American Express

Make checks payable to the Omaha Area Board of REALTORS®.

Ticket orders by Tuesday, January 19, 2018.

Questions? Contact Donna@OmahaREALTORS.com or 402-619-5551.

Mailing Address:

Omaha Area Board of REALTORS®
11830 Nicholas St.
Omaha, NE 68154

Personals



CONGRATULATIONS to **Jason Birnstihl** of CBSHOME Real Estate on receiving the MRP designation.

CONGRATULATIONS to **Aaron Cooper** of BHHS Ambassador Real Estate on receiving the MRP designation.

CONGRATULATIONS to **Richard Gibb** of BHHS Ambassador Real Estate on receiving the MRP designation.

CONGRATULATIONS to **Marie Otis** of CBSHOME Real Estate on receiving the SRES designation.

CONGRATULATIONS to **Chris Shour** of Berkshire Hathaway Ambassador Real Estate on receiving the MRP designation.

CONGRATULATIONS to **Nancy Kean** of Coldwell Banker REA on receiving the MRP designation.

CONGRATULATIONS to **Dixie Westerlin** of BHHS Ambassador Real Estate on receiving the MRP designation.

CONGRATULATIONS to **Andrea Lane** of BHHS Ambassador Real Estate on the birth of her daughter, Tarin Reese born October 27.

CONGRATULATIONS to **Kaylane Wickert** of BHHS Ambassador Real Estate on the birth of her son, Paul Robert Wickert Jr. or "PJ," born October 30.

CONDOLENCES to the family of **Doug Steinkruger** of NP Dodge 35 Dodge on his recent passing. Doug was the OABR President in 2002.

CONDOLENCES to **Tracy Paulson and Teri and Del Andresen** of CBSHOME Real Estate on the recent loss of his father/her father/his father-in-law, **Gary Paulsen** of CBSHOME Real Estate.

CONDOLENCES to **Christy and Devon Leesley** of Nebraska Realty on the recent loss of her Grandmother.

CONDOLENCES to **Dionne Housley** of CBSHOME Real Estate on the recent loss of her Grandmother.



Woodland Homes



Model Home

Located at 921 So. 184th Ave. Circle

We are Building in all Areas.

For all your new construction needs
contact **Mark Ciochon** at **402-578-1910**.


**BERKSHIRE
HATHAWAY**
HomeServices
Ambassador Real Estate

CELEBRITY HOMES

Homes • Villas • Townhomes

Don Igo, CSP, GRI
New Home Consultant

Your Celebrity Home Representative

Cell/Text: 402-306-6000

digo@CelebrityHomesOmaha.com



CelebrityHomesOmaha.com



Questions about
RPAC?
Ask us!

Bill Swanson
Bill.Swanson@CBSHome.com

402-679-6566

Doug Dohse
Doug.Dohse@BHHSamb.com

402-598-0420

Home • Multi-Family • Condos • Rental Properties
Auto • Life • Health • Business

- New Construction Discount
- New Roof Discount
- Competitive Rates
- Customizable Packages
- Prompt & Professional Service



(402) 614-4633
www.PPInsTeam.com



Lisa Powell



Member Food Drive

**Food donations will be accepted at the Chili Cook-Off on
Wednesday, February 21 | 11:00 am - 1:00 pm**

Join the Virtual Food Drive with a personalized office link!
Visit www.omaharealtors.com/virtualfooddrive for a list of office links.

AWARDS!

**Real estate offices will be
competing for awards for
the largest amount donated
by office per capita.**



21st Annual

CHILI

Cook-Off



Wednesday
FEBRUARY 21

11:00 am - 1:00 pm

OABR EDUCATION CENTER

**11830 NICHOLAS ST
OMAHA, NE 68154**

Cash donations accepted at the door for
Food Bank of The Heartland.



Competition Rules

Open to all OABR members!

Please prepare chili in advance. A second batch is recommended. Over 200 people attend each year!

Bowls, spoons, napkins, and drinks provided.

Judging begins at 11:00 am.

Winners based on ballot vote by guest judges.

Prizes awarded for the best chili!

Chili Chefs Wanted!

Contact Donna@OmahaREALTORS.com or 402.619.5551

SocialEvents
Omaha Area Board of REALTORS®





Omaha Area Board of REALTORS®
11830 Nicholas Street
Omaha, Nebraska 68154

PRSRT STD
U.S. POSTAGE
PAID
OMAHA, NE.
PERMIT # 196

Visit Focus Printing Online

www.FocusPrintingOmaha.com

Order online, upload files, request quotes, and shop for promotional items.

If you are looking for reliable and economical printing and copying, you have come to the right place!

- | | | | |
|-----------------------------|------------------|-------------|---------------|
| ■ Color Copying | ■ Post Cards | ■ Brochures | ■ Newsletters |
| ■ Letterhead | ■ Flyers | ■ Notepads | ■ Magnets |
| ■ Envelopes | ■ Mailing | ■ Booklets | ■ Binding |
| ■ Full Color Business Cards | ■ Graphic Design | ■ NCR Forms | ■ Calendars |

Now
Offering
Suede
Laminated
Business
Cards!

FOCUS PRINTING
OABR PRINTING & MAILING

402-619-5570
11830 Nicholas St.
Omaha, NE 68154

Economical
Color
Copying!