

## SEPTEMBER 2018 MLS STATISTICS (Month End Report)

**Great Plains REALTORS® MLS**

**CUTOFF DATE: 09/30/18**

**PULL DATE: 10/14/18**

**DATE RANGE: 09/01/18 - 09/30/18**

<b>All Property Types</b>	<b>Sept. 2018</b>	<b>Sept. 2017</b>	<b>Sept. 2018 YTD</b>	<b>Sept. 2017 YTD</b>
Total Number of Listings Listed	1,821	1,849	17,884	18,028
Total Number of Listings Closed	1,148	1,298	11,373	11,691
Total Volume of Listings Closed	\$249,136,907	\$284,162,489	\$2,564,512,621	\$2,473,292,845
Total Number of Listings Pended	1,172	1,232	12,477	12,946

<b>Residential Properties Only</b>	<b>Sept. 2018</b>	<b>Sept. 2017</b>	<b>Sept. 2018 YTD</b>	<b>Sept. 2017 YTD</b>
Total Number of Listings Listed	1,636	1,629	15,756	15,776
Total Active Listings on Pull Date	2780	2546	N/A	N/A
% Listings of Total Listings	90%	88%	88%	88%
Avg. List \$ of Listings Listed	\$258,939	\$245,069	\$260,138	\$246,072

<b>Pended Residential Properties</b>	<b>Sept. 2018</b>	<b>Sept. 2017</b>	<b>Sept. 2018 YTD</b>	<b>Sept. 2017 YTD</b>
Total # of Listings Pended	1,073	1,115	11,430	11,743
Avg. DOM of Listings Pended	22	24	25	24

<b>Closed Residential Properties</b>	<b>Sept. 2018</b>	<b>Sept. 2017</b>	<b>Sept. 2018 YTD</b>	<b>Sept. 2017 YTD</b>
Total Listings Closed	1,090	1,237	10,899	11,120
% Res Listings Closed of Total Listings	67%	76%	69%	70%
Total Volume Listings Closed	\$241,568,131	\$270,250,111	\$2,501,416,125	\$2,386,914,926
Avg. List \$ of Listings Closed	\$224,061	\$221,194	\$231,698	\$217,048
Avg. Sold \$ of Listings Closed	\$221,622	\$218,472	\$229,508	\$214,650
Avg. DOM of Listings Closed	18	23	27	26
Avg. Sold \$ to Avg. List \$ of Closed Listings	99%	99%	99%	99%
Avg. Sold \$ to Avg. List \$ of all Listings	86%	89%	88%	87%
Listings Closed to Total Listings Closed	95%	95%	96%	95%

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Closed Office to Office Residential Properties	Sept. 2018	Sept. 2017	Sept. 2018 YTD	Sept. 2017 YTD
Total Listings Sold thru 2nd Office	858	956	8,527	8,508
Total \$ Volume	\$185,439,672	\$206,576,273	\$1,925,459,258	\$1,789,432,406
Avg. Market Time	22	27	28	30
Avg. List \$	\$218,722	\$218,593	\$228,015	\$213,017
Avg. Sold \$	\$216,130	\$216,083	\$225,807	\$210,323
Office to Office as % of Sales	79%	77%	78%	77%
Office to Office Volume as % of Volume	77%	76%	77%	75%

Closed New Construction Residential Properties	Sept. 2018	Sept. 2017	Sept. 2018 YTD	Sept. 2017 YTD
Total New Construction Sales	82	132	1,275	1,258
Total \$ Volume	\$30,904,502	\$43,865,747	\$432,181,989	\$409,779,160
Avg. Market Time	46	55	84	67
Avg. List \$	\$371,707	\$331,086	\$335,201	\$322,764
Avg. Sold \$	\$376,884	\$332,316	\$338,966	\$325,738
High Sold \$	\$774,560	\$670,452	\$1,878,000	\$1,310,000
Median Sold \$	\$361,762	\$306,418	\$320,174	\$302,065
Low Sold \$	\$128,000	\$125,000	\$55,000	\$125,000

Closed Existing Residential Properties	Sept. 2018	Sept. 2017	Sept. 2018 YTD	Sept. 2017 YTD
Total Existing Construction Sales	1,008	1,105	9,624	9,862
Total \$ Volume	\$210,663,629	\$226,384,364	\$2,069,234,136	\$1,977,135,766
Avg. Market Time	16	19	19	20
Avg. List \$	\$212,050	\$208,067	\$217,986	\$203,563
Avg. Sold \$	\$208,991	\$204,872	\$215,007	\$200,480
High Sold \$	\$900,000	\$1,575,000	\$1,995,000	\$2,200,000
Median Sold \$	\$185,000	\$175,000	\$183,000	\$170,500
Low Sold \$	\$8,500	\$10,000	\$2,500	\$7,500

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