

DECEMBER 2018 MLS STATISTICS (Month End Report)

Great Plains REALTORS® MLS

CUTOFF DATE: 12/31/18

PULL DATE: 1/15/19

DATE RANGE: 12/01/18 - 12/31/18

All Property Types	Dec. 2018	Dec. 2017	Dec. 2018 YTD	Dec. 2017 YTD
Total Number of Listings Listed	811	1,040	22,140	22,216
Total Number of Listings Closed	909	1,135	14,768	15,277
Total Volume of Listings Closed	\$205,707,308	\$233,523,975	\$3,338,250,006	\$3,223,482,878
Total Number of Listings Pended	728	855	15,421	16,104

Residential Properties Only	Dec. 2018	Dec. 2017	Dec. 2018YTD	Dec. 2017YTD
Total Number of Listings Listed	688	891	19,402	19,370
Total Active Listings on Pull Date	2077	1974	N/A	N/A
% Listings of Total Listings	85%	86%	88%	87%
Avg. List \$ of Listings Listed	\$231,594	\$213,736	\$257,668	\$243,456

Pended Residential Properties	Dec. 2018	Dec. 2017	Dec. 2018YTD	Dec. 2017YTD
Total # of Listings Pended	659	759	14,125	14,584
Avg. DOM of Listings Pended	35	44	25	26

Closed Residential Properties	Dec. 2018	Dec. 2017	Dec. 2018YTD	Dec. 2017YTD
Total Listings Closed	877	1,077	14,165	14,539
% Res Listings Closed of Total Listings	127%	121%	73%	75%
Total Volume Listings Closed	\$199,798,374	\$226,198,625	\$3,251,265,919	\$3,112,909,630
Avg. List \$ of Listings Closed	\$231,979	\$212,897	\$231,970	\$216,695
Avg. Sold \$ of Listings Closed	\$227,820	\$210,026	\$229,528	\$214,107
Avg. DOM of Listings Closed	27	25	26	25
Avg. Sold \$ to Avg. List \$ of Closed Listings	98%	99%	99%	99%
Avg. Sold \$ to Avg. List \$ of all Listings	98%	98%	89%	88%
Listings Closed to Total Listings Closed	96%	95%	96%	95%

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Closed Office to Office Residential Properties	Dec. 2018	Dec. 2017	Dec. 2018YTD	Dec. 2017 YTD
Total Listings Sold thru 2nd Office	686	849	11,048	11,162
Total \$ Volume	\$152,828,649	\$173,556,957	\$2,493,380,939	\$2,342,048,412
Avg. Market Time	27	30	27	30
Avg. List \$	\$226,265	\$208,093	\$228,492	\$212,755
Avg. Sold \$	\$222,782	\$204,425	\$225,686	\$209,823
Office to Office as % of Sales	78%	79%	78%	77%
Office to Office Volume as % of Volume	76%	77%	77%	75%

Closed New Construction Residential Properties	Dec. 2018	Dec. 2017	Dec. 2018YTD	Dec. 2017 YTD
Total New Construction Sales	100	137	1,650	1,667
Total \$ Volume	\$36,674,226	\$45,480,034	\$563,186,348	\$543,259,956
Avg. Market Time	52	42	76	60
Avg. List \$	\$364,049	\$328,458	\$337,153	\$322,602
Avg. Sold \$	\$366,742	\$331,971	\$341,325	\$325,890
High Sold \$	\$780,959	\$725,000	\$1,878,000	\$1,310,000
Median Sold \$	\$354,473	\$315,000	\$320,250	\$304,000
Low Sold \$	\$128,000	\$141,000	\$128,000	\$125,000

Closed Existing Residential Properties	Dec. 2018	Dec. 2017	Dec. 2018YTD	Dec. 2017 YTD
Total Existing Construction Sales	777	940	12,515	12,872
Total \$ Volume	\$163,124,148	\$180,718,591	\$2,688,079,571	\$2,569,649,674
Avg. Market Time	24	23	19	21
Avg. List \$	\$214,981	\$196,055	\$218,102	\$202,979
Avg. Sold \$	\$209,940	\$192,253	\$214,788	\$199,630
High Sold \$	\$1,550,000	\$1,390,000	\$1,995,000	\$2,200,000
Median Sold \$	\$180,000	\$165,250	\$183,000	\$170,000
Low Sold \$	\$13,000	\$7,000	\$2,500	\$4,600

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