



New Member Orientation 2016 Schedule

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January 5, 6, 7

February 2, 3, 4

March 1, 2, 3

April 5, 6, 7

May 3, 4, 5

June 7, 8, 9

July 12, 13, 14

August 2, 3, 4

September 13, 14, 15

October 4, 5, 6

November 8, 9, 10

December 6, 7, 8

All attendees should complete their membership application at least one business day prior to the start of orientation. Bylaws require new members to complete orientation.

Date

Schedule

Tuesday

8:30 am - 8:45 am

8:45 am - 12:00 pm

12:00 pm - 1:00 pm

1:00 pm - 4:00 pm

Fair Housing & Ethics

Welcome

Fair Housing

Lunch (Sponsored by the Affiliates Council)

Code of Ethics (Required by NAR)

Wednesday

8:30 am - 9:00 am

9:00 am - 12:00 pm

12:00 pm - 1:00 pm

1:00 pm - 3:00 pm

3:00 pm - 4:00 pm

KeyBoxes, Contracts, Finance, & Professionalism

Supra Electronic KeyBox System

Purchase Agreement/Listing Contracts

Lunch on your own

Finance (Conventional, FHA, and VA)

Professionalism in Real Estate

Thursday

8:30 am - 12:00 pm

MLS

Paragon (Q&A Session after class)