



New Member Orientation 2017 Schedule

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January 10, 11

February 7, 8

March 7, 8

April 4, 5

May 2, 3

June 6, 7

July 11, 12

August 1, 2

September 12, 13

October 3, 4

November 7, 8

December 5, 6

All attendees should complete their membership application at least one business day prior to the start of orientation. Bylaws require new members to complete orientation.

Date

Schedule

Tuesday

8:30 am - 8:45 am

8:45 am - 12:00 pm

12:00 pm - 1:00 pm

1:00 pm - 4:00 pm

Fair Housing & Ethics

Welcome

Fair Housing

Lunch (Sponsored by the Affiliates Council)

Code of Ethics (Required by NAR)

Wednesday

8:30 am - 9:00 am

9:00 am - 12:00 pm

12:00 pm - 1:00 pm

1:00 pm - 3:00 pm

3:00 pm - 4:00 pm

KeyBoxes, Contracts, Finance, & Professionalism

Supra Electronic KeyBox System

Purchase Agreement/Listing Contracts

Lunch on your own

Finance (Conventional, FHA, and VA)

Professionalism in Real Estate