



11830 Nicholas Street | Omaha, Nebraska 68154 | 402-619-5555 | www.OmahaREALTORS.com

*The Omaha Area Board of REALTORS®
Advocating for Homeowners*

**BOARD OF DIRECTORS AGENDA
Wednesday March 29, 2023 – 10:00 A.M.**

**2023
BOARD OF DIRECTORS**

President
Crystal Archer

President-Elect
Denise Poppen

Secretary/Treasurer
Jessica Sawyer

2023 Directors
Darla Bengtson
Ervin Youmans

2024 Directors
Jill Anderson
Charles Chadwick
Kyle Schulze

2025 Directors
Brad Fricke
Angel Starks

Ex-Officio Directors
Megan Bengtson
Jonathan Jameson
Liz Otto
Scott Vogt

Chief Executive Officer
Doug Rotthaus

- I. Call to Order – President Crystal Archer
- II. Approval of the Agenda and the Code of Conduct Policy
- III. SECRETARY-TREASURER REPORT – Jessica Sawyer
 - Approval of Meeting Minutes – February 22, 2023 **1-5**
 - Approval of General Membership Meeting Minutes – February 15, 2023 **6**
 - Financial Report **7-14**
 - Membership Report **15-16**
 - Applications for New Membership **17-18**
- IV. PRESIDENT REPORT – Crystal Archer
 - Monthly and YTD statistics **19-21**
- V. GPRMLS INC REPORT – Scott Vogt, Jill Anderson
- VI. FOUNDATION REPORT – Megan Bengtson, 2023 OABR Foundation President
- VII. REPORTS
 - Governmental Affairs Committee –Joe Gehrki, Chair **22-23**
 - RPAC Fundraising Task Force – Charles Chadwick, Chair **24**
 - NAR Major Investor Update -Jessica Sawyer
 - Professional Development Committee – Brad Fricke, Chair **25-26**
 - Fair Housing -Angel Starks, Vice Chair
 - REALTOR® Safety – Deda Myhre, Vice Chair
 - Social Events Committee – Bill Swanson, Chair **27**
 - Diversity Scholarship Committee, Ervin Youmans, Chair **28**
 - Nominating Task Force, Crystal Archer, Chair
 - YPN Advisory Committee – Bridget Vacha, Chair **29-30**
 - Affiliate Council Report – Jonathan Jameson, President **31-32**
 - Women’s Council of REALTORS® Report – Liz Otto, 2023 President
 - NREC Update – Joe Gehrki, Lisa Ritter, Doug Dohse, Commissioners
- VIII. CEO REPORT – Doug Rotthaus
- IX. OTHER
- X. FUTURE MEETINGS
 - April 26, 2023 – Meeting time changed to 9:00am
 - May 31, 2023
 - June 28, 2023
- XI. ADJOURNMENT





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MINUTES

BOARD OF DIRECTORS (VIA HYBRID)

Wednesday, February 22, 2023

The meeting was called to order at 10:00 a.m. by 2023 President Crystal Archer.

Present:

Crystal Archer, President
Jessica Sawyer, Secretary/Treasurer
Jill Anderson, Director, 2024
Darla Bengtson, Director 2023
Charles Chadwick, Director 2024
Brad Fricke, Director 2025
Kyle Schulze, Director 2024
Angel Starks, Director 2025
Ervin Youmans, Director 2023
Megan Bengtson, (Past Pres.) Director 2022

Liz Otto, 2023 Women's Council President
Jonathan Jameson, (Affiliates) Director 2022
Deda Myhre, REALTOR® Safety Vice Chair
Floyd Palser, YPN Vice-Chair
Trudie Ahlstrom, Diversity Vice-Chair
Doug Dohse, NREC Commissioner
Doug Rotthaus, Chief Executive Officer
Donna Shipley, Programs Director
Jodi Carper, Marketing and Events Director

Excused:

Denise Poppen, President-Elect

Scott Vogt, (MLS) Director 2022

Moved, seconded, and carried to approve the Agenda for the meeting, including the Code of Conduct Policy.

Officer Reports

Moved, seconded and carried to approve the meeting minutes dated January 25, 2023.

Nathaniel Jones with Verdant Accounting, presented the 2022 OABR fiscal year-end financial audit.

Moved, seconded and carried to accept the auditor's written report as presented.

The monthly financial statements were reviewed and filed for audit.

Moved, seconded, and carried to approve the applications presented for REALTOR® and Affiliate membership.

The Board reviewed market activity and statistics.

President Archer thanked all who participated in REcharge 2023. The event was a huge success. At REcharge, the OABR Membership voted and approved the merger between Omaha Area Board of REALTORS® and Fremont Board of REALTORS®.

GPRMLS

GPRMLS LLC Director Anderson reported the Board of Directors reviewed and denied a request to waive a fine from a violation of the MLS Rules. The Board of Directors were updated on the GPRMLS Uniform Purchase Agreement and given an MLS staffing update.



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Foundation

Foundation President Bengtson reported the Foundation Directors reviewed their Strategic Plan and mission. The Foundation approved a process for reviewing charitable funding requests and agreed that cash disbursements are limited to 75 percent of the new funds collected for the fiscal year, however, the Board of Directors has the authority to manage all funds and determine the timing and amount of all payments.

Governmental Affairs

Director Anderson reported the Governmental Affairs Committee was given an update on the funding to Omaha to replace contaminated soil and to reduce lead paint hazards in homes and apartments. Rick Grubaugh has been appointed as Federal Political Coordinator for Senator Flood and Joe Gehrki for Senator Ricketts.

Moved, seconded and carried to contribute a \$500 RPAC Contribution to Douglas County Commissioner Jim Cavanaugh.

RPAC

Chair Chadwick reported RPAC has raised \$79,957 toward their goal for 2023 is \$179, 745. The Women's Council Breakfast is scheduled for February 28, Summer Event at Soaring Wings is July 27, RPAC Hall of Fame is October 17 at Champions Runs and RPAC CE Day is October 19.

Jessica Sawyer reported the Nebraska Major Investor Dinner held on January 31, 2023 during the NRA's Poltical Action Days was a success.

Moved, seconded and carried to donate \$500 to NRA RPAC Silent Auction that will be held at the Nebraska REALTORS® Association Annual Convention April 3-5, 2023.

Professional Development

Chair Fricke reported Douglas County Sherriff Aaron Hanson, Deputy Cindy Dmyterko and Deputy Brandon Benson spoke to the committee on their vision of a deputy as a REALTOR® Liaison for REALTOR® Safety. Items were discussed to increase safety awareness with the membership.

Diversity

Chair Youmans reported the committee interviewed and approved two Ethnic Minority Outreach Scholarship applicants.

Social Events

Deda Myhre reported Social Events is discussing having a joint event with Lincoln at Mahoney State Park on June 9 and Omaha Storm Chasers with YPN on June 30.

YPN Advisory Committee

Vice Chair Palser reported YPN hosted a Leadership Panel at their February meeting and the YP Summit is scheduled for March 24 at CHI Health Center. YPN is discussing nonprofit choices and how to fund it in conjunction with the Storm Chasers Game.



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Affiliates

Affiliate President Jameson reported the golf tournament will be on May 15 at Oak Hills Golf Course. A tentative Affiliate/REALTOR® Event is scheduled for April 13 at Blue Sky, "Pickle At Your Own Risk".

Women's Council Omaha Chapter

Women's Council President Otto reported the February Business Meeting/Breakfast is Tuesday February 28 at Champions Run and the topic is RPAC. Music Bingo is scheduled for March 23 and an all-Female Broker panel will be held on May 19.

NREC

Commissioner Dohse reported the next Nebraska Real Estate Commission meeting is scheduled for February 23-24. They did not meet in December or January.

CEO

CEO Rotthaus reported the NRA Annual Convention & Expo is scheduled for April 3-5, 2023 at Embassy Suites La Vista.

NRA Political Actions Days was held January 31 and February 1, 2023 with Bill Review Session on Saturday January 28, 2023.

The merger of the Fremont Board of REALTORS® and the Omaha Area Board of REALTORS® was approved unanimously at the REcharge event on February 15, 2023.

The MRCIE Board of Directors met and elected Aaron Fenton as the 2023 President, Regi Powell as the 2023 President-Elect and Brett Harris as the 2023 Secretary/Treasurer.

Jodi Carper has submitted her resignation to the OABR. She is pursuing her dream of growing her business, The Party Bar.

Moved, seconded and carried to allocate \$50,000 for repurposed the Focus Printing space into 2 offices and a meeting room.

Future Meetings

Future meetings will be at 10:00 a.m. (Executive Committee at 9:30 a.m.):

- March 29, 2023
- April 26, 2023
- May 31, 2023

Adjournment

There being no further business, the meeting adjourned



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**OABR BOARD OF DIRECTORS
2022/2023 ATTENDANCE RECORDS**

OFFICERS	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	RPAC 2022
Crystal Archer	Ea	X	X		X	X							1000
Denise Poppen	X	X	X		X	Ea							1000
Jessica Sawyer	X	Ea	Ea		X	X							1000
DIRECTORS													
Jill Anderson	X	X	X		X	X							Crystal R
Darla Bengtson	X	X	X		X	X							1000
Charles Chadwick	x	x	x		X	X							1000
Brad Fricke	X	X	X		X	X							1000
Ashley Livengood	X	X	X	resigned									1000
Dakotah Smith	X	X		resigned									150
Kyle Schulze					X	X							Golden R
Angel Starks	X	X	X		X	X							1000
Ervin Youmans	X	X	X		X	X							50
EX-OFFICIO													
Megan Bengtson	X	X	X		X	X							1000
Jonathan Jameson	X	Ea	X		X	X							75
Liz Otto	X	X	X		X	X							250
Scott Vogt	Ea	X	X		X	Ea							0



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MINUTES
GENERAL MEMBERSHIP MEETING
LA VISTA CONVENTION CENTER
FEBRUARY 15, 2023

The Omaha Area Board of REALTORS® 2023 President Crystal Archer called the general membership meeting to order at 9:00 a.m. The sole purpose of the meeting was to allow all OABR members to vote on the merger of the Fremont Board of REALTORS® and the Omaha Area Board of REALTORS®.

All OABR REALTOR® members were sent the following notice on February 3, 2023:

NOTICE OF PROPOSED MERGER
BETWEEN THE FREMONT BOARD OF REALTORS® AND
THE OMAHA AREA BOARD OF REALTORS®

The Board of Directors of the Omaha Area Board of REALTORS® (OABR) has voted to move forward with the Fremont Board of REALTORS® in a legal merger of the two organizations. The Fremont Board of REALTORS® has approved the merger. The OABR Bylaws require members to confirm the merger. Upon the merger's completion, the surviving organization's name will be Omaha Area Board of REALTORS®.

All REALTOR® members are encouraged to vote. The vote will take place from 8:00 a.m. until 12:00 p.m. on Wednesday, February 15, 2023, in the front foyer of the La Vista Convention Center, 12520 Westport Pkwy, La Vista, NE 68128. REALTOR® members may also vote early at the OABR Office, 11830 Nicholas Street, Omaha, NE 68154, on Tuesday, February 14, 2023, from 8:00 a.m. until 1:00 p.m.

A quorum attended the meeting. A total of 59 OABR REALTOR® members voted. The vote was unanimous in approving the merger of the Fremont Board of REALTORS® and the Omaha Area Board of REALTORS®. No opposition was noted.

There being no further business, the meeting adjourned at 1:00 p.m.

OMAHA AREA BOARD OF REALTORS, INC.

SCHEDULE OF INVESTMENTS

February 28, 2023

MONEY MARKET ACCOUNTS:

Centris Federal Credit Union
#1422604

0.50%

AMOUNT	% of Portfolio
\$ 145,000.00	16.20%

TOTAL MONEY MARKET ACCOUNTS

\$ 145,000.00	16.20%
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TIME CERTIFICATES OF DEPOSIT:

Access Bank
40015065

0.55% Matures Mar 15, 2023

\$ 250,000.00	27.93%
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Arbor Bank
540010065

1.45% Matures Mar 18, 2023

\$ 250,000.00	27.93%
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Equitable Bank
107880022

0.70% Matures Mar 18, 2023

\$ 250,000.00	27.93%
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TOTAL TIME CERTIFICATES OF DEPOSIT

\$ 750,000.00	83.80%
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TOTAL INVESTMENTS

\$ 895,000.00	100.00%
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CHECKING ACCOUNT NUMBERS

For Informational Purposes only

First Westroads/General - 352253

OMAHA AREA BOARD OF REALTORS, INC.
BALANCE SHEET
2/28/2023

ASSETS

CURRENT ASSETS

Checking - 1st Westroads	434,310.10
Petty Cash	700.00
MM Centris Federal Credit Union	145,000.00
Time Certificates of Deposit	750,000.00
Accounts Receivable Print Shop	37,157.94
Due from MLS LLC	15,709.99
Inventory Printshop	2,864.22
Inventory REALTOR Store	1,054.77
Prepaid Postage	7,437.36
Prepaid Expenses	10,364.79
Total Current Assets	1,404,599.17

FIXED ASSETS

Land	264,913.79
Building	1,237,264.58
Furniture & Fixtures	130,046.22
Office Equipment	403,177.35
Less Accumulated Depreciation	(1,488,034.30)
Net Book Value of Fixed Assets	547,367.64

OTHER ASSETS

Capital Stock MLS	5,500.00
	5,500.00
TOTAL ASSETS	\$ 1,957,466.81

OMAHA AREA BOARD OF REALTORS, INC.
BALANCE SHEET
2/28/2023

LIABILITIES AND MEMBERS' EQUITY

CURRENT LIABILITIES

Accounts Payable	646,485.57
Sales Tax Payable	2,457.58
Prepaid Rent/Sec.Dep. Tenants	8,176.67
Membership Dues Payable	<u>32,855.68</u>
Total Current Liabilities	689,975.50

LONG TERM LIABILITIES

Total LongTerm Liabilities	<u>0.00</u>
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RESERVES

General Reserves	<u>1,096,707.76</u>
Total Reserves	1,096,707.76

Year-To-Date Receipts Over Disbmts.	<u>170,783.55</u>
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TOTAL LIABILITIES & MEMBERS EQUITY	<u><u>\$ 1,957,466.81</u></u>
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OMAHA AREA BOARD OF REALTORS, INC.
DETAILED ACTUAL AND BUDGET COMPARISON WITH VARIANCE ANALYSIS
6 MONTHS ENDED 2/28/2023

CASH RECEIPTS

DUES AND APPLICATION FEES

	February 2023		February 2022		2023 YTD		2022 YTD		2023 YTD Budget		2023 Annual Budget	
	Mo. Amount	%	Mo. Amount	%	Amount	%	Amount	%		%		%
Initial Fee DR	750.00	1.16	300.00	0.43	1,500.00	0.15	2,700.00	0.28	1,999.98	0.20	4,000.00	0.28
Initial Fee Realtor	4,500.00	6.94	4,050.00	5.84	22,500.00	2.27	27,300.00	2.80	28,000.02	2.78	56,000.00	3.94
Initial Fee Affiliate	150.00	0.23	150.00	0.22	1,350.00	0.14	1,250.00	0.13	1,000.02	0.10	2,000.00	0.14
Local REALTOR Dues	3,660.32	5.65	2,763.75	3.98	569,639.64	57.35	535,700.00	55.04	545,000.00	54.19	560,000.00	39.37
Local Dues Affiliate	525.00	0.81	525.00	0.76	41,552.00	4.18	64,475.00	6.62	62,000.00	6.16	65,000.00	4.57
Local Dues Institute Affiliate	0.00	0.00	34.04	0.05	307.48	0.03	307.32	0.03	1,000.02	0.10	2,000.00	0.14
TOTAL DUES AND APPLICATION FEES	9,585.32	14.78	7,822.79	11.27	636,849.12	64.11	631,732.32	64.90	639,000.04	63.53	689,000.00	48.44

MEMBER SERVICES

Focus Advertising	1,460.00	2.25	2,950.00	4.25	7,135.00	0.72	9,070.00	0.93	12,499.98	1.24	25,000.00	1.76
Education & Training	300.00	0.46	0.00	0.00	645.00	0.06	0.00	0.00	0.00	0.00	0.00	0.00
Inagural Dinner Fees	0.00	0.00	0.00	0.00	0.00	0.00	225.00	0.02	0.00	0.00	0.00	0.00
TOTAL MEMBER SERVICES	1,760.00	2.71	2,950.00	4.25	7,780.00	0.78	9,295.00	0.95	12,499.98	1.24	25,000.00	1.76

ANCILLARY BUSINESSES

Print Shop	32,423.78	50.01	40,407.39	58.22	234,829.53	23.64	224,806.67	23.10	244,500.00	24.31	489,000.00	34.38
Facility	16,252.54	25.07	16,285.49	23.47	97,209.09	9.79	95,366.82	9.80	95,749.98	9.52	191,500.00	13.46
TOTAL ANCILLARY BUSINESSES	48,676.32	75.07	56,692.88	81.69	332,038.62	33.43	320,173.49	32.89	340,249.98	33.83	680,500.00	47.84

INTEREST & MISCELLANEOUS INCOME

Interest Income	4,766.37	7.35	1,881.69	2.71	6,702.37	0.67	3,888.84	0.40	3,750.00	0.37	7,500.00	0.53
Sales Tax Collection Fee	49.94	0.08	52.38	0.08	235.05	0.02	172.55	0.02	250.02	0.02	500.00	0.04
Miscellaneous Income	0.00	0.00	0.00	0.00	9,694.50	0.98	10,579.00	1.09	10,000.02	0.99	20,000.00	1.41
Gain on Sale of Assets	0.00	0.00	0.00	0.00	0.00	0.00	(2,500.00)	(0.26)	0.00	0.00	0.00	0.00
TOTAL INTEREST & MISC. INCOME	4,816.31	7.43	1,934.07	2.79	16,631.92	1.67	12,140.39	1.25	14,000.04	1.39	28,000.00	1.97
TOTAL CASH RECEIPTS	64,837.95	100.00	69,399.74	100.00	993,299.66	100.00	973,341.20	100.00	1,005,750.04	100.00	1,422,500.00	100.00

OMAHA AREA BOARD OF REALTORS, INC.
DETAILED ACTUAL AND BUDGET COMPARISON WITH VARIANCE ANALYSIS
6 MONTHS ENDED 2/28/2023

	February 2023		February 2022		2023 YTD		2022 YTD		2023 YTD Budget		2023 Annual Budget	
	Mo. Amount	%	Mo. Amount	%	Amount	%	Amount	%		%		%
CASH DISBURSEMENTS												
<u>ADMINISTRATION</u>												
Salaries	22,036.38	33.99	18,810.64	27.10	137,474.68	13.84	120,085.72	12.34	132,499.98	13.17	265,000.00	18.63
Allocated Salaries	(700.00)	(1.08)	(700.00)	(1.01)	(4,200.00)	(0.42)	(4,200.00)	(0.43)	(4,200.00)	(0.42)	(8,400.00)	(0.59)
Temporary Help/Employment Agcy	0.00	0.00	0.00	0.00	4,000.00	0.40	0.00	0.00	0.00	0.00	0.00	0.00
Payroll Taxes	1,632.26	2.52	1,266.85	1.83	9,282.06	0.93	7,541.10	0.77	9,199.98	0.91	18,400.00	1.29
Staff Benefits	4,294.07	6.62	3,565.39	5.14	28,267.10	2.85	22,280.24	2.29	24,000.00	2.39	48,000.00	3.37
Staff Auto Allowance	0.00	0.00	0.00	0.00	39.37	0.00	317.18	0.03	499.98	0.05	1,000.00	0.07
Professional Development	350.25	0.54	320.00	0.46	3,394.32	0.34	3,683.75	0.38	3,499.98	0.35	7,000.00	0.49
TOTAL ADMINISTRATION	27,612.96	42.59	23,262.88	33.52	178,257.53	17.95	149,707.99	15.38	165,499.92	16.46	331,000.00	23.27
<u>OFFICE EXPENSE</u>												
Advertising & Promotion	2,000.00	3.08	2,075.00	2.99	6,374.79	0.64	15,110.08	1.55	7,500.00	0.75	15,000.00	1.05
Delivery Expense	0.87	0.00	0.00	0.00	30.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Supplies	592.14	0.91	262.36	0.38	2,433.17	0.24	5,158.91	0.53	4,999.98	0.50	10,000.00	0.70
Dues & Subscriptions	14.49	0.02	23.99	0.03	930.30	0.09	581.79	0.06	750.00	0.07	1,500.00	0.11
Bonds & Insurance	1,123.80	1.73	986.96	1.42	7,897.36	0.80	9,080.95	0.93	6,250.02	0.62	12,500.00	0.88
Telephone	(93.62)	(0.14)	(53.26)	(0.08)	2,978.88	0.30	2,181.47	0.22	1,500.00	0.15	3,000.00	0.21
Equipment Leases & Maintenance	166.97	0.26	317.76	0.46	1,526.97	0.15	1,742.39	0.18	1,999.98	0.20	4,000.00	0.28
Computer Software & Maintenance	2,980.63	4.60	2,182.49	3.14	17,567.29	1.77	12,366.60	1.27	9,000.00	0.89	18,000.00	1.27
Postage	0.00	0.00	0.00	0.00	0.00	0.00	307.19	0.03	499.98	0.05	1,000.00	0.07
Miscellaneous Expense	269.68	0.42	72.63	0.10	2,167.51	0.22	1,587.04	0.16	1,500.00	0.15	3,000.00	0.21
Charge Card Expense	1,400.35	2.16	1,071.09	1.54	9,471.72	0.95	10,476.19	1.08	24,000.00	2.39	48,000.00	3.37
REview Expense	8,184.91	12.62	7,376.15	10.63	47,911.29	4.82	43,932.04	4.51	42,499.98	4.23	85,000.00	5.98
TOTAL OFFICE EXPENSE	16,640.22	25.66	14,315.17	20.63	99,289.66	10.00	102,524.65	10.53	100,499.94	9.99	201,000.00	14.13
<u>PROFESSIONAL FEES</u>												
Outside Accounting	1,692.72	2.61	1,643.75	2.37	11,195.46	1.13	9,183.12	0.94	13,999.98	1.39	28,000.00	1.97
Legal Services	0.00	0.00	0.00	0.00	100.00	0.01	87.00	0.01	750.00	0.07	1,500.00	0.11
TOTAL PROFESSIONAL FEES	1,692.72	2.61	1,643.75	2.37	11,295.46	1.14	9,270.12	0.95	14,749.98	1.47	29,500.00	2.07
<u>NAR/NRA MEETINGS EXPENSE</u>												
Leadership Expense	611.66	0.94	2,309.41	3.33	9,328.15	0.94	19,685.07	2.02	12,499.98	1.24	25,000.00	1.76
CEO Expense	0.00	0.00	114.22	0.16	1,479.55	0.15	3,035.54	0.31	3,499.98	0.35	7,000.00	0.49
TOTAL NAR/NRA MEETINGS EXPENSE	611.66	0.94	2,423.63	3.49	10,807.70	1.09	22,720.61	2.33	15,999.96	1.59	32,000.00	2.25

OMAHA AREA BOARD OF REALTORS, INC.
DETAILED ACTUAL AND BUDGET COMPARISON WITH VARIANCE ANALYSIS
6 MONTHS ENDED 2/28/2023

	February 2023		February 2022		2023 YTD		2022 YTD		2023 YTD Budget		2023 Annual Budget	
	Mo. Amount	%	Mo. Amount	%	Amount	%	Amount	%		%		%
CASH DISBURSEMENTS												
<u>COMMITTEES/EVENTS</u>												
Affiliate Council	2,326.50	3.59	350.50	0.51	22,083.97	2.22	5,044.91	0.52	4,999.98	0.50	10,000.00	0.70
Board of Directors	628.89	0.97	89.88	0.13	7,783.56	0.78	1,665.21	0.17	1,249.98	0.12	2,500.00	0.18
Education Forum	152.53	0.24	0.00	0.00	12,319.86	1.24	5,612.63	0.58	4,999.98	0.50	10,000.00	0.70
Diversity Task Force	548.50	0.85	1,056.50	1.52	32,303.71	3.25	6,392.91	0.66	4,999.98	0.50	10,000.00	0.70
Governmental Affairs Committee	0.00	0.00	0.00	0.00	244.30	0.02	25,051.84	2.57	250.02	0.02	500.00	0.04
Social Events Forum	759.40	1.17	100.00	0.14	(7,790.59)	(0.78)	1,833.82	0.19	4,999.98	0.50	10,000.00	0.70
Past Presidents Advisory Committee	0.00	0.00	0.00	0.00	22.00	0.00	0.00	0.00	250.02	0.02	500.00	0.04
Owners & Managers Forum	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.02	0.02	500.00	0.04
RPAC Fundraising Task Force	953.64	1.47	827.94	1.19	1,606.49	0.16	14,375.18	1.48	4,999.98	0.50	10,000.00	0.70
Safety Committee	0.00	0.00	0.00	0.00	0.00	0.00	484.00	0.05	499.98	0.05	1,000.00	0.07
Inaugural	0.00	0.00	0.00	0.00	593.28	0.06	16,452.23	1.69	4,999.98	0.50	10,000.00	0.70
YPN Committee	94.83	0.15	30.06	0.04	2,135.38	0.21	702.98	0.07	2,500.02	0.25	5,000.00	0.35
OABR Foundation Grant	0.00	0.00	0.00	0.00	50,000.00	5.03	0.00	0.00	25,000.02	2.49	50,000.00	3.51
Orientation	2,950.00	4.55	5,770.00	8.31	5,656.58	0.57	10,462.06	1.07	2,500.02	0.25	5,000.00	0.35
Special Events - REcharge!	37,000.87	57.07	65,737.09	94.72	20,103.32	2.02	56,135.78	5.77	19,999.98	1.99	40,000.00	2.81
TOTAL COMMITTEES/EVENTS EXPENSE	45,415.16	70.04	73,961.97	106.57	147,061.86	14.81	144,213.55	14.82	82,499.94	8.20	165,000.00	11.60
<u>ANCILLARY BUSINESSES</u>												
Print Shop	40,718.25	62.80	45,042.19	64.90	269,100.99	27.09	255,554.34	26.26	241,999.92	24.06	484,000.00	34.02
Facility	6,636.56	10.24	7,849.51	11.31	64,444.55	6.49	70,936.39	7.29	70,249.98	6.98	140,500.00	9.88
TOTAL ANCILLARY BUSINESS EXPENSES	47,354.81	73.04	52,891.70	76.21	333,545.54	33.58	326,490.73	33.54	312,249.90	31.05	624,500.00	43.90
<u>TAXES</u>												
Personal Property Tax	100.78	0.16	0.00	0.00	26,484.86	2.67	231.32	0.02	250.02	0.02	500.00	0.04
Miscellaneous Tax	0.00	0.00	0.00	0.00	25.00	0.00	815.65	0.08	250.02	0.02	500.00	0.04
TOTAL TAXES	100.78	0.16	0.00	0.00	26,509.86	2.67	1,046.97	0.11	500.04	0.05	1,000.00	0.07
TOTAL CASH DISBURSEMENTS	139,428.31	215.04	168,499.10	242.80	806,767.61	81.22	755,974.62	77.67	691,999.68	68.80	1,384,000.00	97.29
RECEIPTS OVER (UNDER) DISBMTS	(74,590.36)	(115.04)	(99,099.36)	(142.80)	186,532.05	18.78	217,366.58	22.33	313,750.36	31.20	38,500.00	2.71
Depreciation - OABR	0.00	0.00	0.00	0.00	0.00	0.00	(39.31)	(0.00)	750.00	0.07	1,500.00	0.11
Depreciation - Building	2,624.75	4.05	2,624.75	3.78	15,748.50	1.59	15,748.50	1.62	16,000.02	1.59	32,000.00	2.25
Depreciation - Print Shop	0.00	0.00	0.00	0.00	0.00	0.00	(2,370.42)	(0.24)	2,500.02	0.25	5,000.00	0.35
Total Depreciation	2,624.75	4.05	2,624.75	3.78	15,748.50	1.59	13,338.77	1.37	19,250.04	1.91	38,500.00	2.71
NET INCOME (LOSS)	(77,215.11)	(119.09)	(101,724.11)	(146.58)	170,783.55	17.19	204,027.81	20.96	294,500.32	29.28	0.00	0.00

**ANCILLARY BUSINESS
FOCUS PRINTING
ACTUAL AND BUDGET COMPARISON WITH PERCENTAGE ANALYSIS
6 MONTHS ENDED 2/28/2023**

	February 2023		February 2022		2023 YTD		2022 YTD		2023 YTD Budget		2023 Annual Budget	
	Mo. Amount	%	Mo. Amount	%	Amount	%	Amount	%		%		%
<u>CASH RECEIPTS:</u>												
Member Printing Sales	21,194.77	65.37	28,550.99	70.66	164,262.00	69.95	160,025.70	71.18	177,499.98	72.60	355,000.00	72.60
OABR/MLS Printing Sales	11,094.01	34.22	11,792.40	29.18	69,874.73	29.76	64,340.54	28.62	67,000.02	27.40	134,000.00	27.40
REALTOR Store Sales	135.00	0.42	64.00	0.16	692.80	0.30	440.43	0.20	0.00	0.00	0.00	0.00
TOTAL CASH RECEIPTS	32,423.78	100.00	40,407.39	100.00	234,829.53	100.00	224,806.67	100.00	244,500.00	100.00	489,000.00	100.00
<u>OPERATING EXPENSES:</u>												
Inventory	3,073.87	9.48	4,265.20	10.56	28,689.75	12.22	19,853.66	8.83	19,999.98	8.18	40,000.00	8.18
Press Room Supplies	25.56	0.08	0.00	0.00	25.56	0.01	0.00	0.00	499.98	0.20	1,000.00	0.20
Brokered Sales	4,063.85	12.53	5,886.31	14.57	20,129.16	8.57	21,801.52	9.70	21,499.98	8.79	43,000.00	8.79
Outside Services	1,690.00	5.21	3,001.00	7.43	15,051.00	6.41	19,581.66	8.71	16,999.98	6.95	34,000.00	6.95
Copy Machine Expense	5,474.40	16.88	4,767.86	11.80	34,405.94	14.65	30,613.88	13.62	30,000.00	12.27	60,000.00	12.27
Payroll Wages	15,010.00	46.29	14,450.00	35.76	95,110.00	40.50	92,162.50	41.00	91,999.98	37.63	184,000.00	37.63
Payroll Taxes	1,185.76	3.66	1,128.19	2.79	7,210.84	3.07	6,938.01	3.09	6,850.02	2.80	13,700.00	2.80
Benefits	2,890.71	8.92	2,716.44	6.72	17,251.71	7.35	14,507.32	6.45	13,725.00	5.61	27,450.00	5.61
Office Supplies	0.00	0.00	0.00	0.00	0.00	0.00	94.97	0.04	0.00	0.00	0.00	0.00
Web Related	195.00	0.60	195.00	0.48	1,170.00	0.50	585.00	0.26	814.98	0.33	1,630.00	0.33
Credit Card Fees	242.11	0.75	214.22	0.53	1,630.16	0.69	1,667.02	0.74	1,600.02	0.65	3,200.00	0.65
Telephone	85.00	0.26	85.00	0.21	510.00	0.22	510.00	0.23	510.00	0.21	1,020.00	0.21
Postage	4,378.51	13.50	6,087.12	15.06	35,242.78	15.01	34,814.55	15.49	27,499.98	11.25	55,000.00	11.25
Computer Maintenance	0.00	0.00	0.00	0.00	1,101.97	0.47	85.59	0.04	250.02	0.10	500.00	0.10
Dues & Subscriptions	572.18	1.76	559.70	1.39	1,144.36	0.49	1,119.40	0.50	499.98	0.20	1,000.00	0.20
Delivery Service	699.22	2.16	938.95	2.32	4,875.53	2.08	3,834.92	1.71	3,750.00	1.53	7,500.00	1.53
Miscellaneous	70.00	0.22	70.00	0.17	420.00	0.18	420.00	0.19	250.02	0.10	500.00	0.10
Staff Mileage	93.01	0.29	71.37	0.18	471.86	0.20	443.05	0.20	400.02	0.16	800.00	0.16
Promotions & Public Relations	150.00	0.46	0.00	0.00	150.00	0.06	0.00	0.00	250.02	0.10	500.00	0.10
Repairs & Maintenance	57.00	0.18	56.00	0.14	85.00	0.04	2,351.45	1.05	499.98	0.20	1,000.00	0.20
Rent	683.33	2.11	683.33	1.69	4,099.98	1.75	4,099.98	1.82	4,099.98	1.68	8,200.00	1.68
REALTOR Store Expenses	78.74	0.24	(133.50)	-0.33	325.39	0.14	69.86	0.03	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	40,718.25	125.58	45,042.19	111.47	269,100.99	114.59	255,554.34	113.68	241,999.92	98.98	484,000.00	98.98
RECEIPTS OVER (UNDER) DISBMTS	(8,294.47)	-25.58	(4,634.80)	-11.47	(34,271.46)	-14.59	(30,747.67)	-13.68	2,500.08	1.02	5,000.00	1.02
Depreciation	0.00	0.00	0.00	0.00	0.00	0.00	(2,370.42)	-1.05	2,500.02	1.02	5,000.00	1.02
NET INCOME (LOSS)	(8,294.47)	-25.58	(4,634.80)	-11.47	(34,271.46)	-14.59	(28,377.25)	-12.62	0.06	0.00	0.00	0.00

**ANCILLARY BUSINESS
FACILITY
ACTUAL AND BUDGET COMPARISON WITH PERCENTAGE ANALYSIS
6 MONTHS ENDED 2/28/2023**

	February 2023		February 2022		2023 YTD		2022 YTD		2023 YTD Budget		2023 Annual Budget	
	Mo.	Amount	%	Mo.	Amount	%	Amount	%	Amount	%	Amount	%
<u>RENTAL INCOME</u>												
Lower Level Rent Income		9,110.88	56.06		8,978.83	55.13	54,269.13	55.83	53,476.86	56.07	52,750.02	55.09
MLS Rent Income		6,233.33	38.35		6,233.33	38.28	37,399.98	38.47	37,399.98	39.22	37,399.98	39.06
Printshop Rent Income		683.33	4.20		683.33	4.20	4,099.98	4.22	4,099.98	4.30	4,099.98	4.28
Meeting Room Rent Income		225.00	1.38		390.00	2.39	1,440.00	1.48	390.00	0.41	1,500.00	1.57
TOTAL RENTAL INCOME		16,252.54	100.00		16,285.49	100.00	97,209.09	100.00	95,366.82	100.00	95,749.98	100.00
<u>OPERATING EXPENSES</u>												
Utilities		2,492.50	15.34		2,292.35	14.08	13,388.42	13.77	12,372.72	12.97	13,999.98	14.62
Real Estate Taxes		0.00	0.00		0.00	0.00	0.00	0.00	25,614.74	26.86	13,000.02	13.58
Janitorial		2,434.25	14.98		2,434.25	14.95	14,605.50	15.02	14,605.50	15.32	14,749.98	15.40
HVAC		0.00	0.00		421.79	2.59	226.28	0.23	613.18	0.64	0.00	0.00
Maintenance		804.80	4.95		1,656.86	10.17	15,487.67	15.93	6,408.99	6.72	9,000.00	9.40
Maintenance Fee Grounds		0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	2,500.02	2.61
Grounds Expense		0.00	0.00		0.00	0.00	7,590.00	7.81	4,741.87	4.97	6,000.00	6.27
Property Management Fee		550.00	3.38		550.00	3.38	3,300.00	3.39	2,750.00	2.88	3,300.00	3.45
Pest Control		100.00	0.62		200.00	1.23	600.00	0.62	550.00	0.58	499.98	0.52
Permits & Inspections		0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	150.00	0.16
Trash		255.01	1.57		0.00	0.00	1,460.22	1.50	1,245.95	1.31	1,200.00	1.25
Snow Removal		0.00	0.00		0.00	0.00	6,154.48	6.33	0.00	0.00	3,750.00	3.92
Window Wash		0.00	0.00		294.26	1.81	1,102.12	1.13	973.72	1.02	1,000.02	1.04
Maintenance Agreement		0.00	0.00		0.00	0.00	529.86	0.55	1,059.72	1.11	1,099.98	1.15
TOTAL OPERATING EXPENSES		6,636.56	40.83		7,849.51	48.20	64,444.55	66.29	70,936.39	74.38	70,249.98	73.37
RECEIPTS OVER (UNDER) DISBMTS		9,615.98	59.17		8,435.98	51.80	32,764.54	33.71	24,430.43	25.62	25,500.00	26.63
Depreciation - Building		2,624.75	16.15		2,624.75	16.12	15,748.50	16.20	15,748.50	16.51	16,000.02	16.71
NET INCOME (LOSS)		6,991.23	43.02		5,811.23	35.68	17,016.04	17.50	8,681.93	9.10	9,499.98	9.92

OABR MEMBERSHIP STATISTICS

FEBRUARY 2023

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
NEW	2011	16	17	31	32	20	21	13	17	14	14	5	6	206
REINSTATE	2011	12	7	17	5	7	9	3	7	10	9	23	4	113
DROP	2011	32	14	5	9	15	14	37	91	88	12	6	30	353
NEW	2012	17	14	23	29	25	20	25	20	26	14	13	5	231
REINSTATE	2012	11	14	8	14	7	9	2	5	5	9	2	5	91
DROP	2012	36	6	11	7	15	17	26	69	68	10	20	35	320
NEW	2013	31	29	21	26	49	45	23	31	33	19	18	9	334
REINSTATE	2013	4	8	10	6	15	7	6	6	8	6	6	1	83
DROP	2013	20	11	10	6	9	15	23	18	72	11	8	18	221
NEW	2014	48	31	33	39	26	21	28	31	35	35	16	19	362
REINSTATE	2014	5	5	8	6	4	8	5	5	5	11	2	25	89
DROP	2014	50	10	13	13	8	10	22	54	110	6	14	3	313
NEW	2015	51	26	22	39	33	45	30	36	44	33	28	10	397
REINSTATE	2015	5	11	11	6	7	7	9	7	4	7	6	4	84
DROP	2015	29	10	11	19	12	14	43	36	69	11	12	23	289
NEW	2016	51	37	34	34	30	34	40	39	32	35	27	15	408
REINSTATE	2016	7	4	3	6	6	8	2	4	3	11	9	2	65
DROP	2016	19	14	19	11	13	33	29	69	140	13	13	33	406
NEW	2017	37	36	44	36	40	40	37	46	37	54	27	23	457
REINSTATE	2017	7	10	10	8	6	12	5	4	3	5	5	3	78
DROP	2017	40	14	15	14	14	19	23	62	128	12	16	13	370
NEW	2018	62	34	51	48	44	34	31	40	38	36	20	6	444
REINSTATE	2018	5	2	5	4	5	2	1	4	3	3	3	2	39
DROP	2018	27	24	6	10	15	28	43	75	158	23	20	36	465
NEW	2019	42	30	49	35	57	49	40	41	38	40	22	50	493
REINSTATE	2019	6	10	4	6	3	3	3	0	5	10	4	2	56
DROP	2019	57	13	12	31	22	18	41	68	126	14	10	35	447
NEW	2020	65	34	43	12	11	49	41	23	27	42	26	7	380
REINSTATE	2020	4	4	3	2	2	n/a	n/a	n/a	n/a	n/a	n/a	N/A	15
DROP	2020	19	18	12	9	14	12	11	55	65	12	12	28	267
NEW	2021	35	33	31	38	39	29	27	39	45	24	22	18	380
DROP	2021	14	15	23	14	10	14	41	46	107	5	20	28	337
NEW	2022	38	27	27	24	42	25	22	20	28	26	18	8	305
DROP	2022	27	38	10	11	8	12	49	62	119	8	9	23	376
NEW	2023	35	27	0	0	0	0	0	0	0	0	0	0	62
DROP	2023	12	12	0	0	0	0	0	0	0	0	0	0	24

MEMBERSHIP TOTALS			Feb-23	Feb-22
Designated REALTOR			183	192
Designated REALTOR - Secondary			15	13
REALTOR			3006	2955
REALTOR - Secondary			30	28
REALTOR Emeritus			84	57
TOTAL			3318	3245
Institute Affiliate			72	71
Affiliate Full Members			159	168
Affiliate eKey Only Members			138	145
Public Service			11	10
TOTAL			3698	3639

OABR PAID MEMBERSHIP HISTORY

[illegible]

OABR Membership Change Report

February 17, 2023-March 21, 2023

Member #	Member Name	Mem Transfer Type Date	From Ofc Number	Name	To Office Number	Office Name
972491	Dahlen, Eric	KEY 03/03/23		4300 BHHS Ambassador Real Estate		
972468	Fox, Alicia R	R 02/17/23		530 CENTURY 21 Century Real Esta		
972473	Griffin, Ast Cole	KEY 02/22/23		4300 BHHS Ambassador Real Estate		
972487	Hartzell, Bradley J	R 03/02/23		7900 Nebraska Realty		
972479	Hussey, Robert	DR 02/27/23		102005 Expert Realty LLC		
972471	Kerns, Sydnee R	R 02/21/23		101727 The Hamre Group LLC		
972482	Kirsch, Kelsey K	R 03/01/23		7901 Nebraska Realty		
972470	Liston, Nick	AF 02/21/23		4750 Cobalt Credit Union		
972484	Pelster, Chris	AFK 03/01/23		102007 A to Z Compass Inc		
972434	Perez, Ast Adrian	KEY 02/22/23		4300 BHHS Ambassador Real Estate		
972477	Queener, Kaytlyn M	R 02/27/23		7900 Nebraska Realty		
972481	Schneider, Christopher	DR 02/28/23		102006 Veterans United Realty		
972469	Sodoro, Michelle M	R 02/17/23		777 NP Dodge RE Sales Inc 204Dod		
972478	Speckmann, Nicolas D	R 02/27/23		7900 Nebraska Realty		
972485	Thatcher, Kay C	R 03/02/23		101629 NextHome Signature Real Estate		
972472	Thomas, Robert G	KEY 02/22/23		4300 BHHS Ambassador Real Estate		
872005752	Witzel, Jennifer M	KEY 02/24/23	592001046	Nebraska Realty		
972526	Ala, Venkata K	R 03/20/23		7900 Nebraska Realty		
972495	Bauer, Kathie A	R 03/10/23		101896 Evolve Realty		
972525	Behrens, Chloe G	R 03/20/23		100883 Keller Williams Greater Omaha		
972514	Brickner, Jim	AF 03/14/23		4750 Cobalt Credit Union		
972515	Davis, Nicholas	R 03/14/23		770 NP Dodge RE Sales Inc 86Dodg		
972508	DiGiacomo, Ryann J	R 03/09/23		101997 Empire Group Nebraska		
969546	Hartwig, Jerilyn E	KEY 03/10/23	87201251	HOME Real Estate		
972504	Heiss, Hudson	R 03/07/23		101585 eXp Realty LLC		
972516	Hepburn, Megan L	R 03/14/23		100836 Better Homes and Gardens R.E.		
972505	Moo, Leaston	R 03/07/23		770 NP Dodge RE Sales Inc 86Dodg		
972524	Salazar, Josephine A	R 03/20/23		771 NP Dodge RE Sales Inc 148Dod		
972498	Schoenrock, Laura A	R 03/06/23		101840 Giving Realty		
972501	Syriybayeva, Zhuldyz	R 03/07/23		7900 Nebraska Realty		
972512	Thota, Renuka R	KEY 03/14/23		101585 eXp Realty LLC		
Transfer			Transfer			
969833	Allen, Kathryn R	KY 02/24/23	101438	Coldwell Banker NHS R E	87201214	Woods Bros Realty
971748	Bui, Linh T	R 02/13/23		7900 Nebraska Realty	101585	eXp Realty LLC
969592	Bultez, Richard L	R 02/28/23		7900 Nebraska Realty	101950	Real Estate Associates, Inc
969472	Christie, Joshua D	R 03/01/23		777 NP Dodge RE Sales Inc 204Do	101833	Coldwell Banker NHS RE
968147	Echter, Jenna M	R 02/17/23		4300 BHHS Ambassador Real Estate	101757	kwELITE Real Estate
971727	Fliam, Douglas R	R 03/01/23		101188 Flatwater Realty	101346	Platinum Realty LLC
970327	Fullerton Jr, John D	DR 02/16/23		100883 Keller Williams Greater Oma	102002	Transworld Commercial RE
969638	Galas, Hannah M	R 03/02/23		101560 Better Homes and Gardens R.	101528	Better Homes and Gardens R.E.
967784	Guenette Luther, Krista L	R 02/08/23		101528 Better Homes and Gardens R.	101510	Better Homes and Gardens R.E.
967000	Haning, Jay D	R 02/22/23		101510 Better Homes and Gardens R.	101528	Better Homes and Gardens R.E.
971688	Hiskett, Kellie	R 03/02/23		4300 BHHS Ambassador Real Estate	100836	Better Homes and Gardens R.E.
966549	Jameson, Jonathan	AF 02/08/23		100806 Mortgage Specialists LLC	3890	Access Bank
972443	McCabe, Katie	R 02/09/23		4300 BHHS Ambassador Real Estate	101691	BHHS Ambassador Real Estate
962612	Mielke, Kamie R	R 03/03/23		3450 Regency Homes	4300	BHHS Ambassador Real Estate
969373	Nelson, Tristan C	R 03/02/23		101926 Pack Realty LLC	101997	Empire Group Nebraska
90312	Pyle, Jack	AF 02/21/23		100235 Core Bank	101966	Core Bank
3411	Reynek, Jody B	R 02/22/23		101510 Better Homes and Gardens R.	101528	Better Homes and Gardens R.E.
969468	Self, Shauna L	R 02/23/23		101610 Realty ONE Group Sterling	9037	Don Peterson & Associates R E
972186	Stanton, Donni R	R 02/10/23		7900 Nebraska Realty	101585	eXp Realty LLC
968337	Sterns, Regina G	R 02/22/23		100836 Better Homes and Gardens R.	101528	Better Homes and Gardens R.E.
965699	Strunk, Erin E	R 02/24/23		101510 Better Homes and Gardens R.	101528	Better Homes and Gardens R.E.
969652	Strunk, Randall J	R 02/22/23		101510 Better Homes and Gardens R.	101528	Better Homes and Gardens R.E.
971724	Wachner, Susan K	R 03/01/23		7900 Nebraska Realty	101346	Platinum Realty LLC
971537	Armitage, Jackson J	R 03/06/23		101757 kwELITE Real Estate	4300	BHHS Ambassador Real Estate
970632	Bickford, Kelli L	R 03/14/23		101585 eXp Realty LLC	7900	Nebraska Realty
971608	Borngrebe, Kristina K	R 03/20/23		7900 Nebraska Realty	101774	Strong Pro Realty
967504	Botkin, Deniz J	R 03/09/23		101510 Better Homes and Gardens R.	100350	Platinum Real Estate Group LLC
969890	Burright, Pamela K	R 03/07/23		7900 Nebraska Realty	7901	Nebraska Realty
970168	Cherny, Amber L	R 03/07/23		101926 Pack Realty LLC	101997	Empire Group Nebraska
967532	Daly, Sherri A	R 03/16/23		101727 The Hamre Group LLC	7900	Nebraska Realty
966070	Fastenau, Shelley J	R 03/09/23		101510 Better Homes and Gardens R.	101528	Better Homes and Gardens R.E.
968395	Goodijohn, Abigail P	R 03/15/23		100732 Keller Williams Greater Oma	101181	Liberty Core Real Estate
964434	Haynes, BJ	AFFK 03/06/23		101303 Inspectix Home Inspections	100172	TNT Termite Services
970173	Kaufman, Keith J	R 03/06/23		101585 eXp Realty LLC	101967	Care Home Team LLC
970344	Lakers, Maren E	R 03/21/23		101691 BHHS Ambassador Real Estate	770	NP Dodge RE Sales Inc 86Dodge
971891	Matson, Stephanie L	R 03/07/23		101895 Coldwell Banker NHS RE	101833	Coldwell Banker NHS RE
972293	Moore, Jabin E	R 03/10/23		100862 Dream Realty	101585	eXp Realty LLC
971128	Pugh, Ian M	R 03/07/23		101895 Coldwell Banker NHS RE	101833	Coldwell Banker NHS RE
970481	Putnam, Morgan E	R 03/09/23		101757 kwELITE Real Estate	100883	Keller Williams Greater Omaha
972477	Queener, Kaytlyn M	R 03/07/23		7900 Nebraska Realty	7901	Nebraska Realty
970916	Rivillas, Sandra L	R 03/06/23		7901 Nebraska Realty	7900	Nebraska Realty

972282	Robbins, Alicia M	R	03/17/23	100836	Better Homes and Gardens R.	100909	Redfin Corporation
966531	Rowe, Marisa A	R	03/17/23	7900	Nebraska Realty	101585	eXp Realty LLC
968294	Smith, Timothy J	R	03/15/23	100896	WC Real Estate	7900	Nebraska Realty
969575	Thomas, Ashonte T	R	03/20/23	4300	BHHS Ambassador Real Estate	101585	eXp Realty LLC
964910	Weisbeck, Laine A	R	03/09/23	4300	BHHS Ambassador Real Estate	101346	Platinum Realty LLC
970486	Weise, Jeana E	R	03/14/23	101346	Platinum Realty LLC	102005	Expert Realty LLC
964977	Wilson, Montgomery D	KY	03/20/23	100883	Keller Williams Greater Oma	772	NP Dodge RE Sales Inc Co Bluff
969828	Wolf, Steven D	R	03/13/23	101926	Pack Realty LLC	101997	Empire Group Nebraska

Terminations

964154	Arthur, Darcy K	R	Nebraska Realty	02/28/23	06/30/06
971173	Curry, Adm Cathy	KY	Milford Real Estate	02/23/23	03/15/22
972102	Dewey, Megan B	R	BHHS Ambassador Real	02/10/23	07/11/22
970606	Digilio, Kathryn A	R	BHHS Ambassador Real	02/08/23	08/11/20
967279	Hug, Eugene D	R	Realty ONE Group Ster	02/23/23	04/02/15
968354	Meyer, Rebecca L	R	Realty ONE Group Ster	03/03/23	05/05/17
971187	Polendo, Melissa A	R	Keller Williams Great	02/24/23	04/28/21
971414	Porter, Rahja	P	eXp Realty LLC	02/09/23	08/10/21
867	Stofferahn, Richard	DR	Stofferahn Appraisal	02/24/23	07/28/87
960932	Amoura, Medhet C	R	CENTURY 21 Century RI	03/06/23	07/22/99
972495	Bauer, Kathie A	R	Evolve Realty	03/10/23	03/06/23
965676	Bodady, Heidi M	R	Nebraska Realty	03/06/23	08/31/10
971361	Bouc, Aimee M	RS	Better Homes and Gard I	03/20/23	07/14/21
964149	Clure, Brett C	R	BHHS Ambassador Real	03/06/23	06/26/06
969015	Cluxton, Mya P	R	Better Homes and Gard I	03/07/23	05/07/18
967814	Doner, Michael R	KY	BHHS Ambassador Real	03/21/23	04/08/16
967229	Fike, Bob	AFFK	Pest Solutions 365	03/14/23	02/11/15
970518	Gentile, Brian J	R	BHHS Ambassador Real	03/07/23	07/14/20
2829	Hansen, Steven T	R	NextHome Signature Rel	03/06/23	07/20/95
968097	Heimann, Jordan R	R	BHHS Ambassador Real	03/06/23	10/18/16
967647	Horton, Raquel M	R	BHHS Ambassador Real	03/06/23	12/31/15
967834	Kennedy, Michael W	R	Nebraska Realty	03/15/23	04/21/16
971235	King, Brian J	R	BHHS Ambassador Real	03/10/23	05/17/21
971874	Le, Shayla	KY	Nebraska Realty	03/10/23	04/01/22
966285	Lee, Richard J	R	Keller Williams Great	03/06/23	09/05/12
966074	Martin, Summer R	R	kwELITE Real Estate	03/21/23	02/06/12
964334	McLaren, Jacqueline	R	Better Homes and Gard I	03/06/23	11/09/06
81775	Miller, Glenn E	R	Multi-Vest Realty Co	03/08/23	08/14/95
970775	Mirza, Jawad B	R	BHHS Ambassador Real	03/07/23	10/19/20
967508	Novacek, Shannon K	R	BHHS Ambassador Real	03/21/23	09/08/15
970765	Parker, Tyson D	R	kwELITE Real Estate	03/07/23	10/14/20
971746	Peters, Christian Z	R	BHHS Ambassador Real	03/07/23	02/01/22
970804	Pfizer, Ryan J	R	Keller Williams Great	03/07/23	10/29/20
2691	Rooker, David L	R	NP Dodge RE Sales Inc I	03/06/23	12/22/94
967845	Rother, Joshua R	R	Milford Real Estate	03/06/23	04/25/16
967993	Roy, Michelle A	R	BHHS Ambassador Real	03/21/23	08/12/16
970974	Seeber, Melanie M	R	Nebraska Realty	03/06/23	02/08/21
972235	Shigley, Aaron L	R	BHHS Ambassador Real	03/17/23	09/16/22
967477	Sievers, Jennifer M	R	Keller Williams Great	03/21/23	08/20/15
972021	Simon, Michelle S	R	kwELITE Real Estate	03/20/23	06/01/22
971632	Smith, Sheldon	R	Redfin Corporation	03/10/23	11/16/21
971369	Stephens, Brett A	R	kwELITE Real Estate	03/21/23	07/20/21
969241	Stewart, Jermaine	R	Better Homes and Gard I	03/07/23	09/26/18
971719	Stivers, Andrew J	R	BHHS Ambassador Real	03/07/23	01/11/22
970849	Tedesco, Brian K	R	NP Dodge RE Sales Inc I	03/07/23	11/23/20
970576	Terp, Robert T	R	Milford Real Estate	03/07/23	07/27/20
967030	Wells, Mary E	R	P J Morgan Real Estat	03/06/23	08/07/14
872005907	Wilson, Stephanie C	KY	Nebraska Realty	03/06/23	12/10/21

Joined OABR

New and Existing Homes Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars				2-2022	2-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings					1,187	1,047	- 11.8%	2,242	2,036	- 9.2%
Pending Sales					1,056	803	- 24.0%	1,991	1,668	- 16.2%
Closed Sales					836	661	- 20.9%	1,647	1,238	- 24.8%
Days on Market Until Sale					15	28	+ 86.7%	15	27	+ 80.0%
Median Closed Price					\$260,000	\$280,000	+ 7.7%	\$260,000	\$275,000	+ 5.8%
Average Closed Price					\$302,816	\$320,594	+ 5.9%	\$301,988	\$322,328	+ 6.7%
Percent of List Price Received					101.9%	99.6%	- 2.3%	101.4%	99.3%	- 2.1%
Housing Affordability Index					165	119	- 27.9%	165	122	- 26.1%
Inventory of Homes for Sale					803	1,394	+ 73.6%	—	—	—
Months Supply of Inventory					0.6	1.3	+ 116.7%	—	—	—

New Construction Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. New Construction properties only.



Key Metrics	Historical Sparkbars				2-2022		2-2023		% Change		YTD 2022	YTD 2023	% Change
New Listings					203		294		+ 44.8%		477	567	+ 18.9%
Pending Sales					186		164		- 11.8%		376	357	- 5.1%
Closed Sales					152		109		- 28.3%		299	197	- 34.1%
Days on Market Until Sale					32		71		+ 121.9%		29	62	+ 113.8%
Median Closed Price					\$395,639		\$429,900		+ 8.7%		\$395,990	\$450,000	+ 13.6%
Average Closed Price					\$436,125		\$478,020		+ 9.6%		\$439,098	\$488,689	+ 11.3%
Percent of List Price Received					101.6%		101.0%		- 0.6%		102.0%	101.4%	- 0.6%
Housing Affordability Index					108		78		- 27.8%		108	74	- 31.5%
Inventory of Homes for Sale					424		912		+ 115.1%		—	—	—
Months Supply of Inventory					3.1		7.8		+ 151.6%		—	—	—

Existing Homes Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Existing Homes properties only.



Key Metrics	Historical Sparkbars				2-2022	2-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings					984	753	- 23.5%	1,765	1,469	- 16.8%
Pending Sales					870	639	- 26.6%	1,615	1,311	- 18.8%
Closed Sales					684	552	- 19.3%	1,348	1,041	- 22.8%
Days on Market Until Sale					11	20	+ 81.8%	12	21	+ 75.0%
Median Closed Price					\$238,000	\$258,625	+ 8.7%	\$238,000	\$252,000	+ 5.9%
Average Closed Price					\$273,148	\$289,508	+ 6.0%	\$271,553	\$290,846	+ 7.1%
Percent of List Price Received					101.9%	99.3%	- 2.6%	101.3%	98.9%	- 2.4%
Housing Affordability Index					180	129	- 28.3%	180	133	- 26.1%
Inventory of Homes for Sale					379	482	+ 27.2%	—	—	—
Months Supply of Inventory					0.3	0.5	+ 66.7%	—	—	—

MINUTES
GOVERNMENTAL AFFAIRS COMMITTEE
OMAHA AREA BOARD OF REALTORS

10:00 a.m.

Wednesday, March 15, 2023

OABR/Zoom

Meeting called to order by Charles Chadwick.

Present:

Charles Chadwick, Vice-Chair

Jill Anderson

Ryan Basye

Darla Bengtson

Susan Clark

Doug Dohse

Brandon Frans

Henry Kammandel

Peter Katt

Mindy Kidney

Paul Kottich

Monica Lang

Mark Leaders

Loretta McNally

Angie Podoll

Denise Poppen

Terri Pruitt

Lisa Richardson

Angel Starks

Bill Swanson

Ervin Youmans

Ashlee Hendrickson, NRA GAD

Crystal Archer, OABR President

Perre Neilan, OABR GAD

Jenn Neilan

Melissa McElroy, OABR staff

Donna Shipley, OABR staff

Agenda and Minutes

Moved, seconded and carried to approve the agenda for the meeting.

Moved, seconded and carried to approve the minutes of the February 15, 2023 meeting.

Spencer Head, President of Omaha Public Schools District spoke on the OPS Superintendent search, their enrollment of students increasing, budget and staffing.

OABR GA

OABR GAD Neilan reported on the UNO study has been released and shows 32.8% of the total construction costs are due to government requirements. The National average is 21.5%. Welcome Home commissioned the study by UNO's College of Public Affairs and Community Service. The state of Nebraska is looking at putting another half billion dollars into various funds for affordable housing.

RPAC

OABR RPAC Chair Charles Chadwick reported RPAC has raised \$89,137 towards their \$179,145 goal. There are also \$16,500 of RPAC pledges. RPAC raised over \$30,000 at the Women's Council Business breakfast on February 28, 2023. Other events scheduled are July 27 at Soaring Wings, Oct 17 Hall of Fame and October 19 is CE Day. The Omaha City Council has new flood plain regulations on the agenda which applies to multi-tenant commercial centers and would allow only major damages or improvements to trigger the current in depth reporting that is time consuming for both owner of the property and city staff.

NRA Update

Ashlee Hendrickson gave an update on the NRA Political Action Days and on legislative bills. The Nebraska REALTORS® Association Convention is scheduled for April 3-5, 2023 at Embassy Suites La Vista. There will be a State YPN silent auction and a booth with a prize wheel to benefit RPAC.

There are two RPAC check presentations scheduled for Monday, March 20 at 3:30pm at the OABR Office to

Senator Kathleen Kauth of Millard and Senator Brad von Gillern of west Omaha.

NAR Update

The National Association of REALTORS® Legislative meetings are scheduled for May 6-11, 2023 in Washington DC.

Jill Anderson volunteered to attend the OABR Board of Directors meeting on March 29 on behalf of the Governmental Affairs Committee.

Future meetings were scheduled for:

- Wednesday, April 19 at 10:00am – Speaker: City Councilman Brinker Harding
- Wednesday, May 17 at 10:00am
- Wednesday, June 21 at 10:00am

There being no further business, the meeting was adjourned.



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RPAC FUNDRAISING TASK FORCE MINUTES (via OABR/Zoom)
March 15, 2023

The meeting was called to order by 2023 Chair Charles Chadwick.

Present:

Charles Chadwick, Chair
Darla Bengtson
Doug Dohse
Paul Kottich

Denise Poppen
Lisa Richardson
Bill Swanson
Pere Neilan, OABR GAD

Doug Rotthaus, OABR CEO
Donna Shipley, OABR Staff
Mel McElroy, OABR Staff

There was a consensus to approve the Agenda for the March 15, 2023 meeting.
There was a consensus to approve the minutes for the meeting held on February 16, 2023.

Objectives

There was a consensus of the RPAC Fundraising Task Force to set a goal of \$179,745 for OABR to meet in 2023, RPAC participation to 50% or over. This will also help raise awareness to the individual agents with the importance of RPAC and the benefits of investing.

NRA Update

Ashlee Hendrickson gave an update on the NRA Political Action Days and on legislative bills. The Nebraska REALTORS® Association Convention is scheduled for April 3-5, 2023 at Embassy Suites La Vista. There will be a State YPN silent auction and a booth with a prize wheel to benefit RPAC.

2023 Events

The Women's Council Breakfast held on Tuesday, February 28 at Champions Run was a success and raised \$30,595.

Chair Chadwick reported the Affiliate Golf event is scheduled for Monday May 15 at Oak Hills Country Club. He is negotiating the hole sponsorship of \$250 with the Affiliate Council. We will need two volunteers that day. Lisa Richardson has volunteered to help.

Chair Chadwick also went through the remainder of the fundraising year with the various events that are scheduled including, Summer Event at Soaring Wings on July 27, Hall of Fame event at Happy Hollow Club on October 17 and RPAC CE Day on October 19.

2024 Events

The RPAC Fundraising Task Force discussed ideas for investment year of 2024. The task force decided on doing a bags tournament in conjunction with a Husker football game and to do a March Bracket for the Men's College Basketball.

Next Meeting

The RPAC Fundraising Task Force meeting is scheduled for Wednesday, April 19 at 11:00 am.

Adjournment

There being no further business, the meeting adjourned.





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PROFESSIONAL DEVELOPMENT COMMITTEE MINUTES (via Zoom)

March 14, 2023

The meeting was called to order by 2023 Chair Brad Fricke.

Present:

Brad Fricke, Chair	Brad Dombrosky	Mike McGlynn
Deda Myhre, Vice Chair	June Eads	Nicole Riddle
Angel Starks, Vice Chair	Dan Fehrman	Cyndi Robirds
Ivy Alexander	Ryan Gibson	Gena Schriver
Jesse Diamond	Melanie Kaeding	Doug Rotthaus, OABR CEO
Autumn Dillon	Lindsey Krenk	Donna Shipley, Programs Director

Moved, seconded and carried to approve the Agenda for the March 14, 2023 meeting.

Moved, seconded and carried to approve the minutes of the February 14, 2023 meeting.

New Member Orientation

Chair Fricke reviewed the agenda for the New Member Orientation that began January 2023.

8:30am – 9:00am	Registration – Coffee with Affiliate Sponsor
9:00am – 9:45am	President's and CEO's Welcome
9:45am – 10:15am	Benefits of OABR
10:15am – 10:35am	Break
10:35am – 12:00pm	Safety with Forewarn

The Finance and Contract portion of the existing orientation will be offered as CE Classes to the membership. The cost of the classes will be \$25 and fees charged will go to RPAC and/or the OABR Foundation and NRA Home Buyers Assistance Fund. New members will be allowed to take these classes at no cost for the first 6 months of their membership.

Speaking assignments were discussed.

Douglas County Deputy Brandon Benson has notified the OABR that he is able to introduce himself to the new members every month at the New Member Orientation at 8:30am for 5 or 10 minutes beginning in April.

Safety

Vice Chair Myhre reported she will be scheduling a Safety Subcommittee meeting in April and commented it will be great to have Deputy Benson stop in and introduce himself to the new members every month.

Fair Housing

Vice Chair Starks reported OABR is offering "Bias Override: Overcoming Barriers to Fair Housing" April 27, 2023. OABR has been approved for a NAR Fair Housing Grant to help with this class. She will be contacting the Nebraska Real Estate Commission to get a list of approved Fair Housing instructors.

Good Contracts, Bad Contracts, What's The Difference?

The Professional Development Committee discussed the creating a 2.0 Good Contracts class for existing members that will dive deeper into the Listing Agreement and Purchase Contracts. Brad will work with David Matney to create an outline for the class.





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Developer Panel

There was a consensus of the Professional Development Committee to gear the builders panel to a “Developer Panel” calling it “Building Omaha”. A suggestion was to include a member from the Planning Board from Douglas and Sarpy County, 1 Urban Core Developer, 1 Major Developer and someone from the E & A.

Some topic this panel can discuss: housing shortage, urban core development and community areas that are booming.

Block Change Technology Class

Cyndi Robirds shared with the Professional Development Committee her proposed CE class on Blockchain Technology in Real Estate.

There was a consensus of the Professional Development Committee to work with Cyndi on offering the Blockchain Technology in Real Estate class to the OABR membership in the Fall of 2023.

OABR to work with Cyndi on getting her Blockchange class approved at the Nebraska Real Estate Commission.

The Professional Development Committee discussed common violations by the membership and how to use as a learning tool to the membership.

The next Professional Development Committee meeting is Tuesday, April 11 at 10:00 am.

Adjournment

There being no further business, the meeting adjourned.





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SOCIAL EVENTS COMMITTEE MINUTES March 8, 2023 (via HYBRID)

The meeting was called to order by 2022 Chair Bill Swanson.

Present:

Bill Swanson, Chair	Denise Poppen	Melissa McElroy
Christie Leesley, Vice Chair	Nicole Riddle	Tyler Miler
Cindy Kinsler	Crystal Archer, OABR President	Donna Shipley, Programs Director
Mark Leaders	Jodi Carper	

Moved, seconded and carried to approve the Agenda for the March 8, 2023 meeting.

Moved, seconded and carried to approve the meeting minutes of February 8, 2023.

STORM CHASERS GAME

There was a consensus of the Social Events Committee to schedule a Storm Chasers game on Friday June 30. This event will be in conjunction with YPN. The Friday event will feature Hamburgers, Hot Dogs, choice of sides and dessert for \$28 (age 11+) \$22 (age 3-10) and the cost of the ticket. Denise Poppen to contact Floyd Palser with YPN>

There was a consensus of the Social Events Committee to charge \$15 for 11 and up, \$10 for 3-10 and under 3 will be free.

MAHONEY EVENT

There was discussion on the Mahoney Event and deciding on how much to charge the members. The food from Hy-Vee will be \$15-\$16 a person, entrance to park is \$6 for a car, Mahoney ticket items \$7-\$10 and rental of Papillion -\$769. Look at obtaining sponsors to help pay for the event.

There was a consensus to schedule the Mahoney event on June 9 with time to begin at 11:00am.

There was a consensus of the Social Events Committee to set-up a subcommittee meeting on Mahoney Event.

FUTURE EVENTS

The Social Events Committee discussed future events and one event to combine a "drive" of some sort, i.e. socks, hygiene items etc with another event. Events discussed were Family Ice Skating, going to Big John's Pool Hall, volunteering at the Sienna Francis House, some sort of sporting event.

Bill Swanson will check on an "Ollie the Trolley" tour.

Mark Leaders reported his office volunteered at the Food Bank and went well.

There was consensus of the Social Events Committee to look at scheduling a "Food Bank" volunteer day in the Summer. There would be room for 15-20 volunteers.

Moved, seconded and carried to approve the Affiliate Council's requested event, "Blue Sky Pickle Ball".

Moved, seconded and carried to approve the Affiliate Council's requested event, "Affiliate Golf".

Bill Swanson volunteered to attend the OABR Board of Directors meeting on behalf of the Social Events Committee on Wednesday March 29 at 10:00am.

ADJOURNMENT There being no further business, the meeting adjourned.





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MINUTES
DIVERSITY SCHOLARSHIP COMMITTEE
OMAHA AREA BOARD OF REALTORS®

11:00AM

Tuesday, March 14, 2023

OABR Office

Meeting was called to order by 2022 Chair Ervin Youmans.

Present:

Ervin Youmans, Chair
Trudie Ahlstrom
Valery Copeland
Talia Hughes

Katie Lieffers
Milt Schneider
Donna Shipley, Programs Director

There was a consensus of the Diversity Scholarship Committee to approve the agenda for the March 14, 2023 meeting.

There was a consensus of the Diversity Scholarship Committee to approve the minutes for the meeting held on February 14 2023.

Scholarship Applications

The Diversity Scholarship Committee reviewed the current process for reimbursement. The committee decided that the committee would reimburse the applicant for anything covered by the scholarship after the application was submitted to the OABR, not the date on the application.

Chair Youmans reported that Leaston Moo has joined the OABR.

Scholarship Candidates Reviewed

The Diversity Scholarship Committee reviewed the current scholarship candidates and where they are in the process. With each candidate being assigned a mentor when joined, this is a better way to help each candidate with any questions through this process. The committee reviewed the current candidates that were close to expiring and will follow up with them to check on their progress.

Survey of past scholarship winners

The Diversity Scholarship Committee discussed having a survey to be sent to past scholarship winners. Question will be discussed at next month's meeting.

There was a consensus of the Diversity Scholarship Committee to participate and have a booth at the UNO Wambli Sapa Powwow on Saturday, April 8.

The next Diversity Scholarship Committee meeting is scheduled for Tuesday, April 11, 2023 at 11:00am.

Adjournment

There being no further business, the meeting was adjourned.





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Young Professionals Network Minutes

March 9, 2023

The meeting was called to order at 1:39 by Bridget Vacha, Chair.

Present

Bridget Vacha, Chair
Floyd Palser, Vice-Chair
Cody Bousema
Laura Singleton

Mindy Kidney
Libby Long
Amanda Tonn
Angel Starks

Kyle Schulze
Mel McElroy, Staff
Tyler Miller, Staff
Jodi Carper, Staff Liaison

Special Guests

Bridget Vacha introduced Teresa Mardesen, Executive Director of SHARE Omaha. Mardesen shared with the group the history & mission of SHARE Omaha, ways through SHAREOmaha.org to find your volunteer fit in the community, and what's next for SHARE.

Roll Call

Bridget Vacha ran the roll call session.

It was moved, seconded, and carried to approve the agenda and minutes from February 9, 2023.

Old Business

Jodi Carper reminded the group that there is a week left to register for the YP Summit and if you send in your receipt and attend the event, you will be reimbursed afterwards.

New Business

Mindy Kidney discussed the State YPN Silent Auction to raise funds for RPAC at the State Convention in April at the Embassy Suites Conference Center. It will mainly take place on Tuesday of the convention and end at the conclusion of the Dueling Pianos performance. Mindy and Kyle can answer any questions about donations for raffle items. Raffle item donations are asking for a range of dollar value so that it appeals to a varying group of people.

It was moved, seconded, and carried to approve \$75 of reimbursement for Kyle Schulze to purchase a raffle item for the State YPN Silent Auction



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Discussion was had on sending a YPN member to the other committees to make the YPN group more involved in what's going on in the association. The following members signed up for the following committees: Affiliates Council - Floyd Palser, Social Events - Cody Bousema, WCR - Libby Long, Governmental Affairs - Mindy Kidney, Professional Development - Angel Starks, and State YPN - Bridget Vacha.

Angel Starks gave an update as the development co-chair and asked the committee what they would like to learn. It was decided Angel will set up a guest speaker to discuss Robert's Rules for a future meeting. Conversation was had about information on joining a national committee: how to apply, references, incentives, and how it's important to show up and represent Omaha and Nebraska in a positive way.

Jodi Carper gave the group an update about her employment and a future liaison taking her place for the next meeting.

The meeting was adjourned at 3:11 by Chair. Next meeting is scheduled for April 13, 2023 at 1:30 pm.



AFFILIATES

a council of the
Omaha Area Board of REALTORS®

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AFFILIATE COUNCIL MINUTES

March 21, 2023

The meeting was called to order.

Present:

President Jonathan Jameson
Katie Lieffers
Cody Bousema
Lynnette Arrasmith
Lou Bozak
Melanie Doeschot
John Harrison
Paul Kottich
Jeanne Lamoureux

Holly Lombardo
Laura Longo
Kim Lopez
Suzanne Luttig
Mark McGee
Mark McGregor
Floyd Palser
Kayci Parker
Brent Rasmussen

Donna Riedl
Mia Seeger
Laura Singleton
Al Stephens
Dave Swearingen
Matt Thiel
Erin Trescott
Wendy Walker

- I. Call meeting to order
- II. Approved Minutes from 2.21.2023 – It was moved, seconded, and carried to approve the meeting minutes.
- III. Introductions – The Affiliate Council members and guests in attendance introduced themselves.
- IV. President Report- Jonathan Jameson reported that the OABR Directors approved renovations in the back room of the OABR Office for more staff room. Discussion was had about term requirements for leadership. It was moved, seconded, and carried to move voting for the Affiliate Council leadership from July to June.
- V. Treasurer Report –Jeanne Lamoureux reported there is a balance of \$2,204.05 in the checking account.
- VI. Affiliate Events Update:
 - a) The Affiliate Golf event is scheduled for May 15 at the Oak Hills Golf Course. Jonathan Jameson opened sponsorships for the event to Affiliate members who were in attendance with the note that it will open to everyone after this meeting. Discussion was had about the event being opened to non-members last year and whether that should be allowed this year. There was a consensus to keep the event to members only and to skip the hole sponsor signs to save that money.
 - b) The Affiliate/REALTOR® Event (Pickle At Your Own Risk) is scheduled for April 13 at Blue Sky Patio & Pickle Ball from 4 pm – 6 pm. A flyer is designed, and the RSVP form will go out today. Katie Lieffers reported that the Affiliate who brings the most REALTORS® to the event will win a prize.
 - c) Turkey Bowl– No report
 - d) Food Drive – No report
- VII. Committee Updates
 - a. Professional Development – No report

- b. Social Events – Erin Trescott reminded about the Summer event at Mahoney State Park in conjunction with Lincoln and the Omaha Storm Chasers on June 30 with YPN.
- c. RPAC – Paul Kottich reported that \$87,000 has been raised so far and WCR collected an additional \$30,000, so they are roughly \$117,000 out of the \$179,745 goal. Upcoming events Soaring Wings on July 27, Hall of Fame on October 17 and CE Day October 19.
- d. WCR – Music Bingo is this Thursday at St. Roberts. April 20 is the next WCR Board Meeting and April 26 is the next topic event.
- e. YPN – YPN is working on the Omaha Storm Chasers game with Social Events on June 30.
- g. Think Affiliates First – Brent Rasmussen reported that they are working on brand attributes and vision and then can start executing the entire idea. There were some attributes changed and updated: local person is Greg McDermont; sound is a cowbell; cuisine is pub food; movie is Field of Dreams; and vehicle is the GMC Acadia.
- i) MOBA – Street of Dreams will be held April 29 – 30 and May 6 – 7. They ran a cornhole tournament to raise money for a scholarship, which was a ton of success and outgrew the event quickly.

VII. Speakers – Wendy Walker with Cobalt Credit Union and Jonathan Jameson with Access Bank

XI. Adjournment – The meeting was adjourned